

1 LATHAM & WATKINS LLP  
Katherine A. Lauer (Bar No. 138010)  
2 *katherine.lauer@lw.com*  
Jason M. Ohta (Bar No. 211107)  
3 *jason.ohta@lw.com*  
Amy E. Hargreaves (Bar No. 266255)  
4 *amy.hargreaves@lw.com*  
12670 High Bluff Drive  
5 San Diego, CA 92130  
Telephone: (858) 523-5400  
6 Facsimile: (858) 523-5450

7 Steven M. Bauer (Bar No. 135067)  
*steven.bauer@lw.com*  
8 505 Montgomery Street, Suite 2000  
San Francisco, CA 94111  
9 Telephone: (415) 391-0600  
Facsimile: (415) 395-8095

10 *Attorneys for Defendants Sutter Health and*  
11 *Palo Alto Medical Foundation*

12 UNITED STATES DISTRICT COURT  
13 NORTHERN DISTRICT OF CALIFORNIA  
14 SAN FRANCISCO DIVISION

15 UNITED STATES OF AMERICA *ex rel.*  
16 KATHY ORMSBY,

17 Plaintiff,

18 v.

19 SUTTER HEALTH and PALO ALTO  
MEDICAL FOUNDATION,

20 Defendants.  
21  
22  
23  
24  
25  
26  
27  
28

Case No. 3:15-cv-01062-LB

**DEFENDANTS' REPLY IN SUPPORT  
OF MOTION TO DISMISS UNITED  
STATES' COMPLAINT-IN-  
INTERVENTION**

Date: October 24, 2019

Time: 9:30 a.m.

Courtroom: Courtroom C, 15th Floor

Hon. Laurel Beeler

**TABLE OF CONTENTS**

	<b>Page</b>
1	
2	
3	I. INTRODUCTION..... 1
4	II. DISCUSSION..... 3
5	A. The Government’s Allegations Fail To Show That Defendants
6	Submitted Any False Claims For Payment Or Received Any
7	Overpayments ..... 3
8	1. The Medicare Statute Requires CMS To Use A
9	Comparative Standard In Evaluating Claims And Payments ..... 3
10	2. The Government’s Attempts To Circumvent The Medicare
11	Statute’s Actuarial Equivalence Requirement All Fail..... 4
12	a. Swoben and Silingo did not address the actuarial
13	equivalence standard at all. .... 4
14	b. Compliance with medical record documentation
15	rules must be evaluated using a comparative
16	standard rather than a perfection standard. .... 5
17	c. The government offers no persuasive response to
18	the UnitedHealthcare decision, and its attempts to
19	avoid that decision just highlight the deficiencies in
20	its complaint..... 6
21	d. That the government has alleged fraud does not
22	reduce its burden, but heightens it. .... 8
23	e. The government is seeking to impose through its
24	False Claims Act suit new obligations that it tried,
25	and failed, to adopt through the regulatory process..... 9
26	f. If Defendants were not overpaid, then the
27	government has no claim for unjust enrichment or
28	payment by mistake. .... 10
	B. The Government’s Allegations Fail To Show That Defendants
	Acted With The Necessary Scierter ..... 10
	III. CONCLUSION..... 14

**TABLE OF AUTHORITIES**

**Page(s)**

**CASES**

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

*Austin v. University of Oregon*,  
925 F.3d 113 (9th Cir. 2019) (en banc) .....7

*Halo Electronics, Inc. v. Pulse Electronics, Inc.*,  
136 S.Ct. 1923 (2016).....11

*Oestreicher v. Alienware Corp.*,  
544 F. Supp. 2d 964 (N.D. Cal. 2008) .....7

*Safeco Ins. Co. of America v. Burr*,  
551 U.S. 47 (2007).....2, 11, 12

*United States ex rel. Hixson v. Health Mgmt. Sys., Inc.*,  
613 F.3d 1186 (8th Cir. 2010) .....12

*United States ex rel. Integra Med Analytics, LLC v. Baylor Scott & White Health*,  
2019 WL 3713756 (W.D. Tex. Aug. 5, 2019), No. 5:17-cv-00886 (W.D. Tex.  
2019) .....2

*United States ex rel. McGrath v. Microsemi Corp.*,  
690 F. App'x 551 (9th Cir. 2017) .....12

*United States ex rel. Oliver v. Parsons Co.*,  
195 F.3d 457 (9th Cir. 1999) .....10, 11

*United States ex rel. Poehling v. UnitedHealth Group, Inc.*,  
2019 WL 2353125 (C.D. Cal. March 28, 2019) .....1, 4, 5

*United States ex rel. Swoben v. United Health Ins. Co.*,  
848 F.3d 1161 (9th Cir. 2016) .....5

*United States ex rel. Williams v. Renal Care Grp., Inc.*,  
696 F.3d 518 (6th Cir. 2012) ..... 2, 3

*United States v. Bellecci*,  
2008 WL 802367 (E.D. Cal. Mar. 25, 2008) .....10

*United States v. Bourseau*,  
531 F.3d 1159 (9th Cir. 2008) .....12

*United States v. Mead*,  
426 F.2d 118 (9th Cir. 1970) .....10

1 *United States v. Space Coast Med. Assocs., L.L.P.*,  
 2 94 F. Supp. 3d 1250 (M.D. Fla. 2015).....12  
 3 *UnitedHealthcare Ins. Co. v. Azar*,  
 4 330 F. Supp. 3d 173 (D.D.C. 2018)..... *passim*  
 5 *UnitedHealthcare Ins. Co. v. Price*,  
 6 330 F. Supp. 3d 208 (D.D.C. 2017).....8  
 7 *Visiting Nurse Ass’n of Brooklyn v. Thompson*,  
 8 378 F. Supp. 2d 75 (E.D.N.Y. 2004) .....12

8 **STATUTES**

9 42 U.S.C. § 1395w-23(a)(1)(C)(i) .....1, 3, 5

10 **RULES**

11 Fed. R. Civ. P. 9(b) .....7

12 **OTHER AUTHORITIES**

13 CMS, Announcement of Calendar Year (CY) 2010 Medicare Advantage  
 14 Capitation Rates and Medicare Advantage and Part D Payment Policies 20  
 15 (April 6, 2009), <https://www.cms.gov/Medicare/health-Plans/MedicareAdvtgSpecRateStats/downloads/announcement2010.pdf>.....1

16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

1 **I. INTRODUCTION**

2 In its Opposition to Defendant’s Motion to Dismiss, the government doubles down on its  
3 attempt to impose a heightened standard on Medicare Advantage participants that it has never  
4 imposed in traditional Medicare. Its enforcement theory in this False Claims Act case relies on  
5 the exact same legal theory that it tried, unsuccessfully, to adopt in the 2014 Overpayment Rule.  
6 The government insists (at 18) that the judicial decision rejecting that theory “is neither  
7 controlling nor persuasive,” but it never genuinely grapples with the directly applicable  
8 reasoning underlying that decision. Instead, it relies on off-point Ninth Circuit authority that  
9 never even *mentioned*, let alone decided, the implications of the Medicare statute’s “actuarial  
10 equivalence” requirement, as Judge Fitzgerald of the Central District of California recognized in  
11 rejecting the exact same government arguments in another recent False Claims Act case. *See*  
12 *United States ex rel. Poehling v. UnitedHealth Group, Inc.*, 2019 WL 2353125, at \*6 (C.D. Cal.  
13 March 28, 2019).

14 When Congress designed the Medicare Advantage program, it specifically directed that  
15 payments under that program should be made in a way that would “ensure actuarial equivalence”  
16 with traditional Medicare. 42 U.S.C. § 1395w-23(a)(1)(C)(i). That mandate for equivalence  
17 means that when the Centers for Medicare and Medicaid Services (CMS) evaluates risk in  
18 Medicare Advantage, it has to do so using an accurate, apples-to-apples comparison to the risk  
19 that it would face for an identical population in traditional Medicare. CMS itself has previously  
20 recognized that one implication of that requirement—particularly relevant here—is that  
21 Medicare Advantage participants “are coding ‘accurately’ when they are coding in a manner  
22 similar to fee-for-service coding used on the beneficiaries to whom MA plan enrollees are being  
23 compared.” CMS, Announcement of Calendar Year (CY) 2010 Medicare Advantage Capitation  
24 Rates and Medicare Advantage and Part D Payment Policies 20 (April 6, 2009),  
25 [https://www.cms.gov/Medicare/health-](https://www.cms.gov/Medicare/health-Plans/MedicareAdvtgSpecRateStats/downloads/announcement2010.pdf)  
26 [Plans/MedicareAdvtgSpecRateStats/downloads/announcement2010.pdf](https://www.cms.gov/Medicare/health-Plans/MedicareAdvtgSpecRateStats/downloads/announcement2010.pdf) (“CMS 2010 Rate  
27 Announcement”).  
28

1 In recent years, however, CMS has chafed under that statutory requirement. In 2014, it  
2 adopted a formal regulation that would have held Medicare Advantage participants to a different  
3 standard of accuracy, under which any imperfections identified in their data would have to be  
4 remedied, *regardless* of how their data on the whole compared to the data in traditional  
5 Medicare. But following several years of litigation, that regulation was declared invalid after a  
6 court found that it would “inevitabl[y]” violate the “actuarial equivalence” mandate because it  
7 would result in Medicare Advantage participants being “paid less to provide the same healthcare  
8 coverage to their beneficiaries than CMS itself pays for comparable patients.” *UnitedHealthcare*  
9 *Ins. Co. v. Azar*, 330 F. Supp. 3d 173, 185 (D.D.C. 2018).

10 Ultimately, the government simply cannot defend its theory that Medicare Advantage  
11 participants have a broad obligation to identify and delete unsupported diagnosis codes without  
12 regard to whether, and to what extent, the same codes would be identified and deleted in  
13 traditional Medicare. For that reason—and because it makes no allegation that Defendants’  
14 diagnostic data was deficient when compared to data in traditional Medicare—its Complaint fails  
15 to properly allege either the false claims or the overpayments that each of its theories demands.

16 Beyond that, though, the government also cannot satisfy the heightened scienter element  
17 that its fraud claims require. The Supreme Court has held that “Congress could not have  
18 intended” to subject a defendant to liability under a knowing or reckless standard where the  
19 defendant “followed an interpretation that could reasonably have found support in the courts,  
20 whatever their subjective intent may have been.” *Safeco Ins. Co. of America v. Burr*, 551 U.S.  
21 47, 70 n. 20 (2007). That rule—which the government entirely ignores—fits this case like a  
22 glove, and provides a separate basis for dismissing all the government’s False Claims Act counts.

23 The government tries to resist all this by arguing that there *must* be something improper  
24 about Defendants’ efforts to increase their Medicare Advantage reimbursements. But as another  
25 court held in rejecting similar claims this summer, there is nothing improper—let alone  
26 fraudulent—about attempting to do a better job of capturing members’ diagnoses. *See United*  
27 *States ex rel. Integra Med Analytics, LLC v. Baylor Scott & White Health*, 2019 WL 3713756, at  
28 \*5 (W.D. Tex. Aug. 5, 2019), No. 5:17-cv-00886 (W.D. Tex. 2019); *see also U.S. ex rel.*

1 *Williams v. Renal Care Grp., Inc.*, 696 F.3d 518, 528 (6th Cir. 2012) (“Why a business ought to  
 2 be punished solely for seeking to maximize profits escapes us.”). For all of its rhetoric, the  
 3 government just does not have a fraud case here. This Court, like the other courts before it,  
 4 should say so.

## 5 **II. DISCUSSION**

### 6 **A. The Government’s Allegations Fail To Show That Defendants Submitted 7 Any False Claims For Payment Or Received Any Overpayments**

#### 8 **1. The Medicare Statute Requires CMS To Use A Comparative 9 Standard In Evaluating Claims And Payments**

10 As Defendants explained in their motion (at 4-10), Congress has required by statute that  
 11 the Medicare Advantage program’s risk adjustment system must “ensure actuarial equivalence”  
 12 with the traditional Medicare program. 42 U.S.C. § 1395w-23(a)(1)(C)(i). Last year, the United  
 13 States District Court for the District of Columbia held that one implication of that statutory  
 14 mandate is that the government cannot apply a different standard of documentation in Medicare  
 15 Advantage than CMS uses in traditional Medicare. *See UnitedHealthcare*, 330 F. Supp. 3d at  
 16 185. That court explained that “CMS sets Medicare Advantage rates based on costs that are  
 17 presumed, based on traditional Medicare diagnosis codes, to be associated with particular health  
 18 status information that is not verified in underlying patient records.” *Id.* Having set those rates  
 19 based in part on diagnosis codes that cannot be verified in patients’ charts, CMS cannot insist on  
 20 paying the rates for only the subset of diagnosis codes that *can* be verified in patients’ charts,  
 21 because doing so would make it “inevitable” that companies participating in Medicare  
 22 Advantage would “be paid less to provide the same healthcare coverage to their beneficiaries  
 23 than CMS itself pays for comparable patients.” *Id.* Instead, the D.D.C. held that CMS was  
 24 required to use the same approach it had previously agreed to use in performing audits of data  
 25 submitted by Medicare Advantage plans, under which unsupported diagnosis codes are  
 26 considered invalid—and “an ‘overpayment’ is shown”—“only when . . . the error rate for a  
 Medicare Advantage contract is greater than the CMS error rate.” *Id.*<sup>1</sup>

27  
 28 <sup>1</sup> The government objects (at 19) that Defendants’ reliance on this quotation in the opening brief  
 did not include the D.D.C.’s reference to Risk Adjustment Data Validation (RADV) audits. The  
 government claims that this was “misleading,” because “[t]his case is not based on a [RADV]

1                   2.       **The Government’s Attempts To Circumvent The Medicare Statute’s**  
 2   **Actuarial Equivalence Requirement All Fail**

3                   The government’s claims here are completely irreconcilable with the understanding of  
 4 the Medicare statute and the Medicare Advantage risk adjustment program as outlined in the  
 5 *UnitedHealthcare* case. *Id.* Its case depends on the notion that each unsupported diagnosis code  
 6 Defendants submitted was invalid and resulted in an overpayment, *regardless* of how  
 7 Defendants’ risk adjustment data compared to the data in the traditional Medicare program.<sup>2</sup>  
 8 And so, rather than try to show that Defendants’ data was any less accurate than the data CMS  
 9 itself utilizes in traditional Medicare, the government offers a series of arguments attempting to  
 10 show that it simply does not *matter* whether Defendants’ data was worse, better, or the same as  
 11 CMS’s data. Each of those arguments fail.

12   a.       *Swoben and Silingo did not address the actuarial equivalence*  
 13   *standard at all*

14                   *First*, the government contends (at 6) that “the FCA applies no such standard” because  
 15 “[n]either *Swoben* nor *Silingo* required a comparative error analysis to establish false claims.”  
 16 But as Judge Fitzgerald put it when the government made that exact same argument in *Poehling*,  
 17 those decisions are inapposite because they “did not in any way address the actuarial equivalence  
 18 requirement of the Medicare Act,” which was never raised before the Ninth Circuit in either  
 19 case. 2019 WL 2353125, at \*6.<sup>3</sup> Moreover, “the Ninth Circuit specifically limited its holding to

20 audit.” *Id.* But the government has no basis for making that charge. A core holding of the  
 21 D.D.C.’s opinion was that the same standard CMS itself had agreed to apply in RADV audits  
 22 was applicable outside of those audits, too. *See, e.g., UnitedHealthcare Ins. Co.*, 330 F. Supp. 3d  
 23 at 187 (“[T]he fly in the ointment is that CMS recognized the actuarial need to apply an FFS  
 24 Adjuster to the RADV audit program . . . but CMS refused to maintain such actuarial  
 25 equivalence in the 2014 Overpayment Rule. Yet without some adjustment, the entire Rule would  
 26 fail.”); *id.* at 189-90 (“Having recognized that actuarial equivalence, mandated by statute,  
 27 required an FFS Adjuster for purposes of defining overpayments because of dissimilar data for  
 28 RADV audits, CMS provides no legitimate reason for abandoning that statutory mandate in the  
 context of the 2014 Overpayment Rule.”). The government’s suggestion that the D.D.C.’s  
 statement was somehow applicable *only* to RADV audits is exactly backwards.

25       <sup>2</sup> At one point, the government seems to take issue with Defendants’ argument that its case turns  
 26 on the premise that “unsupported diagnosis codes always and necessarily result in  
 27 overpayments.” Opp. 6 (quoting Mot. 12). But the government never actually explains how its  
 case can proceed *without* that premise, nor does indicate how it would differentiate between  
 unsupported diagnosis codes that are valid and unsupported diagnosis codes that are *not* valid.

28       <sup>3</sup> Judge Fitzgerald referred specifically only to the Ninth Circuit’s decision in *Swoben*, but the  
 government in *Poehling* relied on *Silingo* as well. *See* United States and Relator’s Reply in

1 the narrow issue of false *certifications*. The Ninth Circuit explained, “[u]nder Swoben’s theory  
 2 . . . the false claims are the allegedly false § 422.504(l) certifications, *not the erroneously*  
 3 *reported diagnosis codes*.” *Id.* (quoting *United States ex rel. Swoben v. United Health Ins. Co.*,  
 4 848 F.3d 1161, 1183 (9th Cir. 2016) (emphasis in *Poehling*)). Here, by contrast, the government  
 5 is at pains to emphasize that its case is based on the individual “diagnoses submitted to CMS  
 6 . . . , *not the certifications*.” Opp. 3 (emphasis added).<sup>4</sup> *Swoben* and *Silingo* are thus far removed  
 7 from the case the government is attempting to bring here, and cannot do the work the  
 8 government asks of them.

9 *b. Compliance with medical record documentation rules must be*  
 10 *evaluated using a comparative standard rather than a perfection*  
 11 *standard*

12 *Second*, the government points (at 7-8) to various guidance documents to show that “a  
 13 diagnosis must be supported by medical record documentation.” But no one disputes that: As the  
 14 government acknowledges, Sutter itself implemented policies and procedures indicating that  
 15 diagnosis codes should be supported by medical charts. *See id.* The same policies apply in  
 16 traditional Medicare, too. *See id.* at 22. So the relevant question is not whether, in the abstract,  
 17 diagnosis codes should be supported (they should), but rather whether Medicare Advantage  
 18 participants’ documentation efforts should be evaluated against that requirement using a  
 19 *perfection* standard or a *comparative* standard. And the answer, as already discussed, is that by  
 20 mandating that CMS “ensure actuarial *equivalence*” between traditional Medicare and Medicare  
 21 Advantage, 42 U.S.C. § 1395w-23(a)(1)(C)(i) (emphasis added), Congress opted for the  
 22 comparative standard. That is why, in the past, CMS itself acknowledged that Medicare  
 23 Advantage participants “are coding ‘accurately’ when they are coding in a manner similar to fee-  
 24 CMS 2010 Rate Announcement. It is why CMS could not adopt a formal regulation stating that

25 Support of Joint Motion for Partial Summary Judgment at 2, 4-6, 11, *United States ex rel.*  
 26 *Poehling*, No. 16-cv-08697 (C.D. Cal. Aug. 27, 2018), ECF No. 272. Judge Fitzgerald correctly  
 27 recognized that neither one of those decisions had addressed the “actuarial equivalence”  
 28 mandate.

<sup>4</sup> The government has decided not to base its claims in this case on the certifications because—as  
 Defendants explained (Mot. 21-22) and the government does not dispute—courts have  
 repeatedly held that the certifications are not material to CMS’s payment decision.

1 every time a Medicare Advantage plan identified an unsupported code, it had to delete the code  
2 or else be charged with retaining an overpayment. *See UnitedHealthcare*, 330 F. Supp. 3d at  
3 184-87. And it is why the government cannot impose, through the use of a False Claims Act  
4 enforcement action here, that same perfection standard it was unable to adopt directly as a  
5 regulation.

6 *c. The government offers no persuasive response to the*  
7 *UnitedHealthcare decision, and its attempts to avoid that decision*  
8 *just highlight the deficiencies in its Complaint*

9 *Third*, unable to show that its enforcement theory is consistent with the statutory  
10 requirement to ensure actuarial equivalence, the government resorts to a frontal attack on that  
11 standard. It claims (at 18) that “[t]he actuarial equivalence argument is meritless,” and insists  
12 that the D.D.C.’s decision in *UnitedHealthcare* “is neither controlling nor persuasive.” But the  
13 government does not come even close to showing that the D.D.C.’s opinion, or the actuarial  
14 equivalence principles on which it was based, was wrong. For example, Defendants’ motion (at  
15 7-8) used a simple hypothetical to show that if Medicare Advantage participants are required to  
16 delete diagnosis codes in circumstances that traditional Medicare providers do not, it will  
17 result—as the *UnitedHealthcare* court found—in Medicare Advantage participants being “paid  
18 less to provide the same healthcare coverage to their beneficiaries than CMS itself pays for  
19 comparable patients.” 330 F. Supp. 3d at 184-85. The government makes no attempt  
20 whatsoever to show that the underpayment Defendants illustrated (and that the D.D.C. found  
21 would be “inevitable,” *id.* at 185) would not actually occur if more unsupported diagnosis codes  
22 are deleted in Medicare Advantage than in traditional Medicare. Instead, it just changes the  
23 hypothetical to imagine what would happen if the data from traditional Medicare had been more  
24 carefully audited than the data from Medicare Advantage. *Opp.* 23. In that circumstance, it  
25 says, the Medicare Advantage plan’s unsupported diagnosis codes *would* result in overpayment.  
26 *See id.* But that confirms, rather than refutes, the D.D.C.’s position (and Defendants’ position  
27 here): It shows that whether a Medicare Advantage plan’s unsupported diagnosis codes should  
28 be treated as invalid, and as thus resulting in an overpayment, depends on a comparison to the  
diagnosis codes in traditional Medicare.

1           The government tries (at 22) to spin this concession into a (temporary) victory by  
2 arguing that it is “depend[ent] on facts that are not alleged in the United States’ Complaint.”  
3 That has it backwards. Defendants have explained, and the government’s modified hypothetical  
4 confirms, that whether Defendants were overpaid depends on a comparison of their data to the  
5 data used in traditional Medicare. Precisely because that comparison is central to the  
6 government’s claims, the government was required to plead the key facts on which the  
7 comparison depends. Such a rule applies even in cases that involve only the ordinary pleading  
8 standard of Rule 8: A plaintiff whose claims depend on a comparison between how he was  
9 treated and how others were treated, for example, has to offer allegations about both of those  
10 things. *See, e.g., Austin v. University of Oregon*, 925 F.3d 113, 1138 (9th Cir. 2019) (en banc)  
11 (affirming dismissal of complaint that alleged that male students were treated comparatively  
12 worse than female students because it lacked “nonconclusory allegations that the male students  
13 were treated any differently than similarly situated female students based on sex”). And the rule  
14 applies with even more force here, where Rule 9(b) imposes a heightened requirement.  
15 *Oestreicher v. Alienware Corp.*, 544 F. Supp. 2d 964, 968 (N.D. Cal. 2008) (“A plaintiff alleging  
16 fraud must satisfy a heightened pleading standard that requires circumstances constituting fraud  
17 be pled with particularity.”) (citing Fed. R. Civ. P. 9(b)).

18           This pleading requirement will pose little problem to the government if the government’s  
19 claims have merit—that is, if the real-world facts matched their carefully constructed  
20 modification of the hypothetical. The government could simply amend its Complaint to include  
21 particularized allegations showing that Defendants’ data contained a comparatively high  
22 prevalence of unsupported diagnosis codes. The problem for the government, though, is that  
23 there is every indication that the real world does *not* match its hypothetical. For example, the  
24 government conspicuously fails to address CMS’s own study concluding that for some  
25 conditions in traditional Medicare, less than 10 percent of the diagnosis codes are properly  
26 documented in the medical record. *See* Mot. 13 (citing Center for Medicare and Medicaid  
27 Services, Fee for Service Adjuster and Payment Recovery for Contract Level Risk Adjustment  
28 Data Validation Audits – Technical Appendix 6–8). This Court should not allow the government

1 to get by with omitting essential factual allegations from its Complaint, just because the  
2 government claims that if it *did* include such allegations, they would be disputed.

3 *d. That the government has alleged fraud does not reduce its burden,*  
4 *but heightens it*

5 *Fourth*, the government argues (at 18-19) that whatever legal rule might apply in “an  
6 APA challenge to a CMS rule,” that rule “does not govern an FCA case that alleges knowing  
7 fraud.” But this distinction cuts against the government, too. As discussed above, prior to 2014  
8 CMS had agreed that in performing audits of Medicare Advantage participants, the relevant  
9 question was not whether the Medicare Advantage participant had reported *any* unsupported  
10 diagnosis codes, but rather whether “the error rate for an MA contract is greater than the CMS  
11 error rate” in traditional Medicare. *UnitedHealthcare*, 330 F. Supp. 3d at 186. If it was not  
12 greater, then even CMS conceded that no overpayment had been made, consistent with its  
13 longstanding view that Medicare Advantage participants “are coding ‘accurately’ when they are  
14 coding in a manner similar to fee-for-service coding.” CMS 2010 Rate Announcement. In 2014,  
15 CMS tried to adopt a new, prospectively applicable administrative rule, promulgated through the  
16 notice-and-comment process, that would have replaced that comparative standard with a  
17 “perfection” standard—and the D.D.C. held that even in that posture, the agency could not  
18 abandon the comparative metric required by the Medicare statute. *See UnitedHealthcare*, 330 F.  
19 Supp. 3d at 186. Here, where the government is effectively seeking to enforce the exact same  
20 perfection standard, but is doing so through a backward-looking False Claims Act enforcement  
21 action rather than a prospectively applicable notice-and-comment process, it is even *more*  
22 obvious that its attempted change of position is inappropriate.<sup>5</sup>

---

24  
25 <sup>5</sup> As the *UnitedHealthcare* court recognized, the fact that the government’s proposed  
26 “perfection” standard is inconsistent with the Medicare statute does not mean that the  
27 government can never prosecute a fraud case. *See UnitedHealthcare Ins. Co. v. Price*, 330 F.  
28 Supp. 3d 208, 211 (D.D.C. 2017) (refusing to stay Administrative Procedure Act case pending  
completion of False Claims Act case, and noting that “[w]hether a government contractor  
knowingly engaged in fraud, and whether a government agency appropriately promulgated a  
rule” are different questions). The “most relevant question[]” in a fraud case, *id.*, is whether the  
defendant knowingly violated the applicable standard. In answering that distinct question,  
though, it matters a great deal that the applicable standard is comparative rather than absolute.

1           The government insists (at 19) that “[t]he object of this suit is not perfection in diagnosis  
 2 coding, but rather truthfulness.” But that rhetorical flourish is analytically empty. The  
 3 government’s theory that Defendants were not “truthful” boils down to a claim that they were  
 4 willfully blind to the fact that their data was not perfect, because it contained unsupported  
 5 diagnosis codes. That is just another way of alleging that Defendants are liable for fraud because  
 6 they knowingly failed to comply with a perfection standard for diagnostic documentation. If that  
 7 perfection standard does not exist in the first place (and it does not, for the reasons already  
 8 discussed), then it makes no sense to speak of a knowing “failure” to comply with it.

9                           *e.       The government is seeking to impose through its False Claims Act*  
 10                           *suit new obligations that it tried, and failed, to adopt through the*  
 11                           *regulatory process*

12           *Fifth*, the government claims (at 21) that Defendants “essentially argue that the MA  
 13 payment system that is in place . . . is unlawful,” and contends that “challenging the legality of a  
 14 rule is no defense to fraud.” But this contention rests on a false premise, too. Defendants are not  
 15 arguing that the current Medicare Advantage payment system is unlawful. The argument,  
 16 instead, is that *the government’s enforcement theory* here—that Defendants were required to  
 17 delete every unsupported diagnosis code they identified or even could have identified—is  
 18 fundamentally inconsistent with the current Medicare Advantage payment system. As the  
 19 D.D.C. recognized in *UnitedHealthcare*, the Medicare Advantage payment system that is  
 20 currently in place recognizes “the necessity of an FFS Adjuster-type procedure” that would  
 21 ensure an accurate comparison between traditional (i.e., Fee-For-Service, or FFS) Medicare and  
 22 Medicare Advantage. 330 F. Supp. 3d at 189. The D.D.C. held that even if the Medicare statute  
 23 allowed the agency to modify that existing payment system, CMS would need to provide a  
 24 reasoned explanation for its decision to do so—which it had not done. *Id.* And having been  
 25 rebuffed in its attempt to modify the risk adjustment program in *UnitedHealthcare*, the  
 26 government cannot pretend in *this* case that the new perfection standard it tried but failed to put  
 27 into effect there somehow governs.

27 ///

28 ///



1 of a regulatory interpretation in connection with its discussion of *falsity*; its separate discussion  
 2 of whether the complaint adequately alleged scienter did not discuss the reasonableness (or lack  
 3 thereof) of the defendant’s interpretation at all. *See Oliver*, 195 F.3d at 464-65. And any doubt  
 4 that *Oliver* might have created on this score was eliminated eight years later, in *Safeco Ins. Co. of*  
 5 *America v. Burr*, when the Supreme Court squarely held that a company that acts in accordance  
 6 with a reasonable interpretation of applicable standards cannot, by law, be held to be a knowing  
 7 or “reckless” violator of those standards. 551 U.S. 47, 70 (2007) (holding that imposition of  
 8 “reckless liability” is inappropriate where a defendant’s “reading [of the applicable statutory  
 9 text] was not objectively unreasonable”). The Supreme Court explained that where existing law  
 10 is subject to “more than one reasonable interpretation, it would defy history and current thinking  
 11 to treat a defendant who merely adopts one such interpretation as a knowing or reckless  
 12 violator.” *Id.* at 70 n.20. And directly refuting the government’s insistence here that objective  
 13 reasonableness is irrelevant if the plaintiff alleges that the defendant was *subjectively* culpable,  
 14 the Court held that “Congress could not have intended such a result”—*i.e.*, liability as a knowing  
 15 or reckless violator—“for those who followed an interpretation that could reasonably have found  
 16 support in the courts, *whatever their subjective intent may have been.*” *Id.* (emphasis added).  
 17 The Court therefore rejected the plaintiffs’ argument that they should be allowed to present  
 18 evidence showing that the defendant had subjectively believed that it was violating the statute,  
 19 holding that even if such evidence were credited it could not support liability under a knowing or  
 20 reckless standard. *Id.*

21 Remarkably, the government never even acknowledges *Safeco*’s directly on-point  
 22 holding (though it was discussed in Defendants’ motion).<sup>6</sup> Nor do they address the numerous  
 23 False Claims Act cases that have held, in light of *Safeco*, that where the conduct alleged in the  
 24 complaint is consistent with an objectively reasonable interpretation of the applicable law, the

25  
 26 <sup>6</sup> The government does cite (at 11) the Supreme Court’s decision in *Halo Electronics, Inc. v.*  
 27 *Pulse Electronics, Inc.*, a case about patent damages in which the Court held that “culpability is  
 28 generally measured against the knowledge of the actor at the time of the challenged conduct,”  
 such that in assessing whether a defendant acted recklessly a court need not “look to facts that  
 the defendant neither knew nor had reason to know at the time he acted.” 136 S.Ct. 1923, 1933  
 (2016). But Defendants’ argument here is not based on any intervening facts; their interpretation  
 of the Medicare statute’s “actuarial equivalence” standard has *always* been reasonable.

1 district court can and should dismiss the complaint rather than allowing it to move forward. *See,*  
2 *e.g., United States ex rel. McGrath v. Microsemi Corp.*, 690 F. App'x 551, 552 (9th Cir. 2017)  
3 (cited in Defendants' motion); *see also United States ex rel. Hixson v. Health Mgmt. Sys., Inc.*,  
4 613 F.3d 1186 (8th Cir. 2010) (affirming dismissal of complaint and holding that following  
5 *Safeco*, a defendant's "reasonable interpretation of a statute cannot support a claim under the  
6 FCA if there is no authoritative contrary interpretation of that statute ... because the defendant  
7 ... could not have acted with the knowledge that the FCA requires"); *United States v. Space*  
8 *Coast Med. Assocs., L.L.P.*, 94 F. Supp. 3d 1250, 1262-63 (M.D. Fla. 2015) (dismissing False  
9 Claims Act allegations for lack of knowledge where defendants' interpretations of the  
10 regulations at issue were not unreasonable); *Visiting Nurse Ass'n of Brooklyn v. Thompson*, 378  
11 F. Supp. 2d 75, 96 (E.D.N.Y. 2004) ("[A]s a general rule, unresolved disputes about the proper  
12 interpretation of a statute or regulation should not lead to suits under the FCA, at least where a  
13 claimant's interpretation of the governing law is reasonable."). And little wonder: It has no  
14 genuine response. Whatever else it might say, the government cannot seriously contend that  
15 Defendants' interpretation of the Medicare statute's "actuarial equivalence" requirement is  
16 objectively unreasonable. Accordingly, under *Safeco* and *McGrath*, the government cannot  
17 satisfy the False Claims Act's heightened state of mind requirement. As the Supreme Court put  
18 it, "Congress could not have intended" to impose fraud liability on "those who followed an  
19 interpretation" that has already been embraced by the only court to have squarely addressed the  
20 issue. *Safeco*, 551 U.S. at 70.

21 The government's inability to show that Defendants were acting pursuant to an  
22 objectively unreasonable interpretation of the governing law also disposes of its separate reliance  
23 (at 14-15) on the Ninth Circuit's decision in *United States v. Bourseau*, 531 F.3d 1159 (9th Cir.  
24 2008). In *Bourseau*, the defendants had submitted cost reports that were objectively false under  
25 any possible understanding of the law. *See, e.g., id.* at 1168 (describing the defendants'  
26 inclusion of "a non-existent rental expense of \$396,209 on a cost report"). The Ninth Circuit  
27 held that their willful blindness to that fact was no defense. *See id.* (noting that defendants acted  
28 with scienter where they "did not rely on good faith interpretations of the regulations in

1 including the disputed costs in the cost reports”). Here, by contrast, Defendants’ submissions  
2 were consistent with what is, at the very least, a correct interpretation of the law. *Bourseau* does  
3 not remotely speak to that scenario.

4 In a separate section of its opposition, the government seems to suggest (at 22) that  
5 applying settled precedent in this way would give Medicare Advantage participants “endless  
6 bounds to submit false diagnoses and keep the payment in perpetuity with no redress.” But that  
7 is wrong twice over.

8 First, the government has ample means at its disposal to recover any actual overpayments  
9 that it made, including administrative audits and potentially its common law claims. Those  
10 remedies do not require the government to show that the party that was overpaid was acting  
11 under an objectively unreasonable interpretation of the law. Here, though, the government is  
12 charging that Defendants’ conduct amounted to *fraud*, and seeking treble damages as a result. It  
13 is only because it chose to seek that drastic remedy that the government must make a showing of  
14 objective unreasonableness.

15 And second, the problem the government complains of is one of its own making.  
16 Participants in the Medicare Advantage program have been asking CMS to disclose the rate of  
17 unsupported diagnosis codes in traditional Medicare for more than a *decade*. See  
18 *UnitedHealthcare*, 330 F. Supp. 3d at 181. Yet the government steadfastly refused to provide  
19 those figures for years. It is the height of chutzpa to accuse Defendants, now, of being willfully  
20 blind and seeking to avoid their obligations under the Medicare Advantage program, when it was  
21 the government itself that for years refused to disclose the information necessary for parties like  
22 Defendants to fully assess the comparative accuracy of their data.

23 ///

24 ///

25 ///

26 ///

27 ///

28 ///

1 **III. CONCLUSION**

2 For the foregoing reasons, this Court should dismiss the government's claims.

3 DATED: September 30, 2019

By: /s/ Katherine A. Lauer

4 LATHAM & WATKINS LLP  
Katherine A. Lauer (Bar No. 138010)  
*katherine.lauer@lw.com*  
Amy E. Hargreaves (Bar No. 266255)  
*amy.hargreaves@lw.com*  
12670 High Bluff Drive  
San Diego, CA 92130  
Telephone: (858) 523-5400  
Facsimile: (858) 523-5450

9 Steven M. Bauer (Bar No. 135067)  
*steven.bauer@lw.com*  
505 Montgomery Street, Suite 2000  
San Francisco, CA 94111  
Telephone: (415) 391-0600  
Facsimile: (415) 395-8095

13 *Attorneys for Defendants Sutter Health and*  
14 *Palo Alto Medical Foundation*

28