IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

FEDERAL TRADE COMMISSION,

Plaintiff,

v.

U.S. ANESTHESIA PARTNERS, INC., et al.

Defendants.

Case No.: 4:23-CV-03560-KH

DEFENDANT U.S. ANESTHESIA PARTNERS, INC.'S MOTION FOR LEAVE TO AMEND ITS ANSWER

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INTRODUCTION

In September 2023, the FTC initiated this antitrust enforcement action against U.S.

Anesthesia Partners, Inc. ("USAP"). In a sprawling ten-count Complaint spanning 416

paragraphs, the FTC alleged conduct going back more than a decade. In particular, the FTC alleged that USAP obtained an unlawful monopoly based on a hodgepodge of years-old conduct, including that USAP "acquired" anesthesia practices across Texas from 2013 to 2020. *See*Compl. ¶ 4, 103-173, Dkt. No. 1. The FTC's Complaint did not define the term "acquired" as used in those allegations. In its detailed 85-page Answer, USAP understood the word "acquired" to cover USAP's hiring of former employees of other practices and on that basis admitted that it "acquired" two practices in 2016 – BMW Physicians (also referred to as BMW Anesthesiology) and Medical City Physicians.

In March 2025, the FTC served requests for admission asking USAP to admit that it "acquired" BMW Physicians and Medical City Physicians. In those requests, the FTC defined the term "acquired," and the definition was narrower than what USAP understood to provide its Answer: it covered "transactions," such as a merger and acquisition of stock and assets, but not simply hiring the former employees of an entity. Based on that definition, USAP denied that it had "acquired" the practices and explained the basis for its denial. But the FTC then turned around and accused USAP of providing deficient responses at odds with its Answer.

Accordingly, USAP seeks leave to amend its Answer to make modest changes in just two paragraphs (out of more than 400). This amendment will clarify the record and resolve any supposed conflict (of the FTC's own making) between USAP's Answer and its discovery responses. USAP has good cause to amend: USAP had no reason to revise its Answer until the FTC objected to its discovery responses; the proposed amendment is important because hiring another firm's talent is per se legal under the antitrust laws; and there is no prejudice to the FTC,

as USAP produced closing documents for the challenged transactions *before* the FTC filed suit and USAP explained the bounds of the challenged transactions in responses to the FTC's discovery requests. Nor would amendment require any changes to the rest of the case schedule. The Court should grant USAP leave to file its amended Answer.

BACKGROUND

Two paragraphs of the FTC's Complaint and USAP's Answer – which concern USAP's alleged "acquisition" of BMW Physicians and Medical City Physicians – are at issue here. First, in Paragraph 138 of the Complaint the FTC alleged:

Having acquired all the groups on their 2014 "wish list," USAP and Welsh Carson shifted their focus to smaller groups in Dallas that had exclusive contracts or established relationships with facilities or health systems. Over five months from December 2015 to April 2016, USAP acquired four additional groups in Dallas: Southwest Anesthesia Associates, BMW Anesthesiology, Medical City Physicians, and Sundance Anesthesia.

Compl. ¶ 138, Dkt. No. 1 (emphasis added). Because USAP understood the term "acquired" — which is not defined in the Complaint — to encompass hiring employees formerly affiliated with another practice, USAP answered, in relevant part, that "USAP admits the allegations set forth in the second sentence of Paragraph 138." Answer ¶ 138, Dkt. No. 157. Second, in Paragraph 141 of the Complaint the FTC alleged:

Next, in January 2016, USAP acquired BMW Anesthesiology and unaffiliated anesthesiologists referred to as the Medical City Physicians. USAP purchased BMW, a group of 9 anesthesiologists for \$[redacted]. USAP acquired the Medical City Physicians, a group of 7 anesthesiologists for \$[redacted].

Compl. ¶ 141, Dkt. No. 1 (emphasis added). Here, too, USAP admitted the allegation based on its understanding of the term "acquired." Answer ¶ 141, Dkt. No. 157.

On March 7, 2025, the FTC served its First Set of Requests For Admission consisting of 97 requests. *See* Ex. A. In those requests, the FTC defined "Acquired," stating that it meant "any transaction, including, but not limited to, a merger, acquisition (including asset purchases or

acquisitions of voting stock or other equity), affiliation, consolidation, investment, joint venture, license, partnership, sale, or other transaction by or on behalf of the Company and a third party." Id. at 2. Based on that definition, the FTC asked USAP in Request For Admission No. 39 to "[a]dmit that before it was Acquired by USAP, BMW Physicians provided Anesthesia Services in Dallas." Id. at 9. Request For Admission No. 40 asked for the same admission as to Medical City Physicians. Id.

USAP served Objections and Responses on April 16. See Ex. B. In light of the FTC's definition of "Acquired," USAP denied in part and admitted in part Request For Admission No. 39, stating:

USAP denies that it acquired BMW Physicians, but admits that USAP Texas hired, as new employees, personnel formerly affiliated with BMW Physicians. USAP admits that, prior to being hired as new employees, personnel formerly affiliated with BMW Physicians provided Anesthesia Services in Dallas.

Id. at 25. USAP provided the same response to Request For Admission No. 40. Id. at 26. Those responses fairly responded to the substance of the FTC's question and admitted the substantive point the FTC was seeking - that BMW Physicians and Medical City Physicians had "provided Anesthesia Services in Dallas" – but made clear that these entities were not "[a]cquired" as the FTC defined the term.

On April 30, 2025, the FTC complained that USAP's responses were "evasive" and "contradict[ed]" its Answer, which the FTC said had admitted that USAP "acquired" these practices. See Ex. C at 2. On May 28, USAP served amended Objections and Responses to the FTC's First Set of Requests For Admission. See Ex. D. USAP amended its responses to Requests For Admission Nos. 39 and 40, adding a further clarification to explain that it denied having "acquired" BMW Physicians and Medical City Physicians insofar as the FTC defined

"the term 'acquire' to mean that a former practice was subject to a merger, an asset purchase, or an acquisition of stock or other equity." Id. at 22-23.

In an accompanying cover letter also sent on May 28, USAP explained to the FTC that its responses to Requests For Admission Nos. 39 and 40 reflected the "distinction between a company's growth through mergers, asset purchases, or acquisition of stock or other equity, on the one hand, and its growth through the hiring . . . of new employees, on the other." Ex. E at 2. USAP also noted that it had made clear during the FTC's pre-complaint investigation how "new employees have joined USAP Texas," including by producing "the closing binders related to all of the transactions." Id.

Because the FTC had taken the position that USAP's partial denial of these requests "contradict[s]" its Answer, USAP also informed the FTC that, "to avoid any confusion," USAP wished to amend its Answer to make clear that under the FTC's new definition of the term "acquire," USAP did not "acquire" BMW Physicians or Medical City Physicians. Id. The FTC responded on June 3 that it would oppose USAP's proposed amendment. See Ex. F.

USAP's proposed Amended Answer would change nothing other than its responses to Paragraphs 138 and 141. The changes in those paragraphs would be:

- Paragraph 138 is predicated on an undefined methodology to assess practice group size that USAP lacks sufficient information to admit or deny. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language in the first sentence of Paragraph 138, but respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP lacks sufficient information to admit or deny the actions of Welsh Carson alleged in the first sentence of Paragraph 138. USAP admits the allegations set forth in the second sentence of Paragraph 138. As to the second sentence of Paragraph 138, USAP admits the allegations pertaining to Southwest Anesthesia Associates and Sundance Anesthesia. USAP interprets "BMW Anesthesiology" as referencing "BMW Physicians." USAP denies that it acquired BMW Physicians or Medical City Physicians and incorporates by reference its response to Paragraph 141 below. USAP otherwise denies Paragraph 138.
- USAP admits Paragraph 141. USAP interprets "BMW Anesthesiology" as referencing "BMW Physicians." USAP objects to Paragraph 141 as vague and

ambiguous insofar as it uses the undefined term "acquire," and will interpret that term to mean that a former practice was subject to a merger, an asset purchase, or an acquisition of stock or other equity. USAP therefore denies that it acquired BMW Physicians or Medical City Physicians, but admits that USAP (as defined in the Complaint at 11 n.1) hired as new employees personnel formerly affiliated with BMW Physicians and Medical City Physicians, and that in connection with the hiring of these new employees, cash and stock payments in the referenced amounts were made.

Ex. G at 30-31 (proposed additions underlined; deletions in strikethrough).

LEGAL STANDARD

An answer may be amended either with the opposing party's consent or with "the court's leave," which the Court "should freely give . . . when justice so requires." Fed. R. Civ. P. 15(a)(2). If a party seeks to amend its answer after the deadline for amendment of pleadings set out in a scheduling order, the movant must first show "good cause" to amend the scheduling order under Rule 16(b)(4). Vanzzini v. Action Meat Distribs., Inc., 995 F. Supp. 2d 703, 712 (S.D. Tex. 2014) (granting leave to amend answer). "Once good cause under Rule 16(b) has been shown," courts apply Rule 15 and "should freely give leave when justice so requires." Id.

ARGUMENT

No scheduling order in this case ever set a deadline for amendment of pleadings. See Scheduling Orders, Dkt. Nos. 143, 173, 266. Accordingly, the Rule 15(a)(2) standard applies here, and the Court "should freely give leave" to amend. See, e.g., Miranda v. Tex. Lloyds Allstate, 2019 WL 6208563, at *3 (S.D. Tex. Nov. 21, 2019) (granting leave to amend answer under Rule 15 where the "scheduling order did not explicitly set a deadline for parties to file a Rule 15(a) motion"); Campania Mgmt. Co. v. Rooks, Pitts & Poust, 290 F.3d 843, 849 n.1 (7th Cir. 2002) (analyzing amendment "under the rubric of Rule 15" because the scheduling order "failed to delineate a deadline for amending the pleadings"); Nagel v. DFL Pizza, LLC, 2024 WL 5095298, at *2 (D. Colo. Dec. 4, 2024) (collecting cases).

Even assuming *arguendo* that the Rule 16(b)(4) "good cause" standard applies, however, there is ample good cause to allow USAP's proposed amendment.

I. Good Cause Exists For USAP To Amend Its Answer

To determine whether good cause exists, courts consider four factors: "(1) the explanation for the failure to timely move for leave to amend; (2) the importance of the amendment; (3) potential prejudice in allowing the amendment; and (4) the availability of a continuance to cure such prejudice." *Vanzzini*, 995 F. Supp. 2d at 712 (cleaned up). All four factors establish good cause for USAP's amendment.

First, there is good reason why USAP is amending now and not earlier in the case: no clarification was needed earlier, because there was no confusion over the meaning of the term "acquired" until recently in connection with the requests for admission, where the FTC complained about a discrepancy of its own making. Courts routinely find good cause and appropriate timing when an amendment is "made for the purposes of clarifying" the record, Trevino v. Transportadora Egoba SA de CV, 2024 WL 4987041, at *1 (S.D. Tex. Mar. 12, 2024), including to resolve "an apparent conflict" between the defendant's "answer and its response to certain requests for admission during discovery," Silgan Container Mfg. Corp. v. MVFM Cargo Los Internacional Ltda, 2012 WL 13060081, at *2 (S.D. Tex. Nov. 21, 2012). USAP's proposed amendment conforms its Answer to the record and resolves what the FTC

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¹ Courts in other districts agree. *See*, *e.g.*, *Snelling Emp.*, *LLC v. Doc Johnson Enters.*, 2019 WL 13516553, at *1 (N.D. Tex. Jan. 25, 2019) (finding good cause for amendment that "clarifies what was already alleged in [the] original answer" based on discovery); *Laurent v. JPMorgan Chase*, *N.A.*, 2014 WL 3734293, at *1 (D. Nev. July 29, 2014) (finding good cause to amend two paragraphs of the answer "to clarify Defendant's true position"); *El-Hajj v. Fortis Benefits Ins. Co.*, 156 F. Supp. 2d 27, 34 (D. Me. 2001) (defendant had good cause to amend its answer "to clarify a factual detail of the case").

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asserts is a conflict between its Answer and its responses to the FTC's Request For Admissions – a conflict created by the FTC's definition of "acquired."

The FTC used the term "acquired" 73 times in its Complaint without ever defining it. It did not serve its First Set of Requests For Admission specifically defining the term until March 7, 2025. And it was not until April 30 that the FTC objected to USAP's responses to Request For Admission Nos. 39 and 40 as "improper" because they supposedly "contradict" its Answer. Ex. C at 1-2. USAP promptly amended its discovery responses and now seeks to amend its Answer to clarify that it did not "acquire" BMW Physicians and Medical City Physicians (as the FTC defines the term) and to ensure that its Answer conforms to its discovery responses. See Exs. D, E. USAP had no way to know earlier in the litigation that the FTC would raise complaints about USAP's Answer based on its discovery responses in the final days of fact discovery. See Vanzzini, 995 F. Supp. 2d at 712 (good cause exists "if the deadlines cannot reasonably be met despite . . . diligence"); Triple-I Corp. v. Hudson Assocs. Consulting, Inc., 2008 WL 338993, at *3 (D. Kan. Feb. 5, 2008) (finding good cause to amend answer where the "underlying events" giving rise to the amendment "occurred after the deadline expired").²

Second, the proposed amendment is important. The FTC's theory is that USAP's "acquisitions of BMW Anesthesiology and Medical City Physicians[] are part of its unlawful scheme to monopolize the Dallas MSA." Ex. H at 32. But there is a meaningful difference between a company growing by buying another firm and growing by hiring new employees from another firm: "hiring talent cannot generally be held exclusionary even if it does weaken actual

² Even if USAP did not have a "particularly persuasive" explanation for the timing of its motion to amend (it does), the Court should still grant leave based on "the balance of the other factors." Vanzzini, 995 F. Supp. 2d at 713; see I&I Hair Corp. v. Beauty Plus Trading Co., 2022 WL 22867440, at *2 (N.D. Tex. June 1, 2022) (finding the "tardiness of Defendants' Motion should not be dispositive" and granting leave to amend answer).

or potential rivals and strengthen a monopolist" and so "merely seeking out the services of [a competitor's] employees is not predatory." *Taylor Publ'g Co. v. Jostens, Inc.*, 216 F.3d 465, 479 (5th Cir. 2000); *Doctors Hosp. of Laredo v. Cigarroa*, --- F. Supp. 3d ---, 2025 WL 1513443, at *31 (W.D. Tex. Jan. 28, 2025) (dismissing antitrust claims on summary judgment where medical clinic hired rivals' staff based on "legitimate business need"). USAP's proposed amendment seeks to draw that important difference by clarifying that USAP hired employees formerly affiliated with BMW Physicians or Medical City Physicians without purchasing the businesses themselves. If not allowed to amend, the FTC may try to misrepresent this hiring as acquisitions. *See D. Reynolds Co. v. AGCS Marine Ins. Co.*, 2025 WL 1355156, at *2 (N.D. Tex. Mar. 5, 2025) (finding good cause because "[i]f not allowed to amend," defendant would "be prevented from asserting a potentially applicable . . . defense").

Third, there is no prejudice here "because both parties are aware of the activities . . . that are to be asserted in the amended answer." *Id.* Before the FTC filed suit in 2023, USAP disclosed the ways in which new employees have joined USAP Texas and produced documents relating to the challenged "acquisitions," including for BMW Physicians and Medical City Physicians. Indeed, the FTC knew that USAP's Answer did not stand for the proposition that USAP "acquired" these practices under the definition it has set forth; otherwise, it would not have followed up with separate requests for admission. The FTC therefore will suffer no prejudice from USAP amending its Answer to clarify facts the FTC has known (or at least should have known) for years. *See Lockett v. Gen. Fin. Loan Co. of Downtown*, 623 F.2d 1128, 1131 (5th Cir. 1980) (finding no prejudice where party opposing amendment already knew the proposed factual allegations); *Snelling Emp., LLC v. Doc Johnson Enters.*, 2019 WL 13516553,

at *1 (N.D. Tex. Jan. 25, 2019) (no prejudice where amendment "clarifie[d] what was already alleged in its original answer").

Fourth, "[a] continuance is unnecessary because no prejudice exists." Bates v. Brewer, Brewer, Anthony & Middlebrook, 2003 WL 23407497, at *2 (N.D. Tex. July 15, 2003). A continuance would also serve no purpose: during the FTC's pre-complaint investigation, USAP produced documents showing that USAP Texas did not purchase BMW Physicians and Medical City Physicians but instead hired former employees and provided the same explanation in responding to the FTC's Requests For Admission. See Mackey v. Bank of Am., N.A., 2020 WL 4903885, at *3 (S.D. Tex. Aug. 20, 2020).

In sum, viewing all "four factors holistically," good cause exists to allow USAP to amend its Answer. *Harrison v. Wells Fargo Bank, N.A.*, 2016 WL 3612124, at *2 (N.D. Tex. July 6, 2016) (granting leave to amend answer where three of four factors favored amendment).

II. Leave To Amend Should Be Granted

Under Rule 15(a), "leave 'should be granted absent some justification for refusal." *Vanzzini*, Inc., 995 F. Supp. 2d at 712 (citation omitted). Thus, the Court should grant leave to amend "unless there is undue delay, bad faith or dilatory motive on the part of the movant, repeated failure to cure deficiencies by amendments previously allowed or undue prejudice to the opposing party." *Id.* at 712-13 (cleaned up).

There is no justification to deny USAP leave to amend. USAP has not previously amended its Answer. USAP did not unduly delay this motion: USAP could not have known that there was disagreement over the meaning of "acquired" that required amending its Answer until the FTC's April 30 letter, and, after working in good faith to resolve the issue with the FTC, it filed this motion within three weeks after the FTC refused to consent to an amendment (which

would have obviated the need for a motion). USAP now seeks to amend just two paragraphs from its Answer to conform with its discovery responses in order to prevent confusion later in the case. And allowing USAP to clarify two paragraphs will not unduly prejudice the FTC. Indeed, "granting leave serves the interests of justice by allowing the Court to adjudicate the parties' claims fully informed of the relevant facts." *Snelling*, 2019 WL 13516553, at *2; *see Jones v. Louisiana*, 764 F.2d 1183, 1185 (5th Cir. 1985) (the federal rules "permit liberal amendment to facilitate determination of claims on the merits").

CONCLUSION

The Court should grant USAP leave to amend its Answer.

Dated: June 20, 2025 Respectfully submitted,

David J. Beck (TX Bar No. 00000070) (Federal I.D. No. 16605)

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Counsel for Defendant U.S. Anesthesia Partners, Inc.

CERTIFICATE OF CONFERENCE

I hereby certify that on May 28 and June 3, 2025, the undersigned counsel for USAP in good faith conferred via email with Michael Arin, counsel for the FTC, concerning the relief requested in this Motion For Leave To Amend. The FTC opposes this Motion For Leave to Amend and the relief sought herein.

Dated: June 20, 2025 /s/ Rebecca A. Beynon

Rebecca A. Beynon

CERTIFICATE OF SERVICE

I hereby certify that on June 20, 2025, I filed the foregoing document with the Court and served it on opposing counsel through the Court's CM/ECF system. All counsel of record are registered ECF users.

Respectfully submitted,

/s/ Mark C. Hansen

Mark C. Hansen

IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

FEDERAL TRADE COMMISSION,

Plaintiff,

v.

Case No.: 4:23-CV-03560-KH

U.S. ANESTHESIA PARTNERS, INC., et al.,

Defendants.

DECLARATION OF ALEX P. TREIGER IN SUPPORT OF DEFENDANT U.S. ANESTHESIA PARTNERS, INC.'S MOTION FOR LEAVE TO AMEND ITS ANSWER

- I, Alex P. Treiger, under penalty of perjury pursuant to 28 U.S.C. § 1746, hereby declare as follows:
- 1. I am an Associate with the law firm of Kellogg, Hansen, Todd, Figel & Frederick, P.L.L.C. in Washington, D.C., and serve as counsel for Defendant U.S. Anesthesia Partners, Inc. ("USAP") in the above-captioned matter. I submit this Declaration in support of USAP's Motion For Leave To Amend Its Answer. I have personal knowledge of the facts set forth herein and am competent to testify thereto if called as a witness.
- 2. Attached as **Exhibit A** is a true and correct excerpt of the Federal Trade Commission's First Set of Requests for Admission to Defendant U.S. Anesthesia Partners, Inc., dated March 7, 2025.
- 3. Attached as **Exhibit B** is a true and correct excerpt of USAP's Objections and Responses to the Federal Trade Commission's First Set of Requests for Admission, dated April 16, 2025.

- 4. Attached as **Exhibit C** is a true and correct copy of a letter from Michael J. Arin to Rebecca A. Beynon, dated April 30, 2025.
- 5. Attached as **Exhibit D** is a true and correct excerpt of USAP's Amended Objections and Responses to the Federal Trade Commission's First Set of Requests for Admission, dated May 28, 2025.
- 6. Attached as **Exhibit E** is a true and correct copy of a letter from Rebecca A. Beynon to Michael J. Arin, dated May 28, 2025.
- 7. Attached as **Exhibit F** is a true and correct copy of an email exchange among counsel from April 30, 2025 through June 3, 2025.
- 8. Attached as **Exhibit G** is a true and correct copy of USAP's proposed Amended Answer with redline changes against USAP's Answer, Dkt. No. 157.
- 9. Attached as **Exhibit H** is a true and correct excerpt of the FTC's Responses and Objections to USAP's First Set of Interrogatories.

Pursuant to 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true and correct. Executed on June 20, 2025, in Washington D.C.

/s/ Alex P. Treiger
Alex P. Treiger

Exhibit A (Excerpt)

IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

FEDERAL TRADE COMMISSION,

Plaintiff,

v.

U.S. ANESTHESIA PARTNERS, INC.,

Defendants.

Case No.: 4:23-CV-03560-KH

Plaintiff Federal Trade Commission's First Set of Requests for Admission to Defendant U.S. Anesthesia Partners, Inc.

Pursuant to Rule 36 of the Federal Rules of Civil Procedure, Plaintiff Federal Trade Commission ("FTC") requests that Defendant U.S. Anesthesia Partners, Inc. ("USAP") respond to this First Set of Requests for Admission (the "Requests"). Responses must be provided within the time allotted under Rule 36(a)(3). These requests are continuing in nature and should be supplemented in accordance with Rule 26(e) of the Federal Rules of Civil Procedure

Instructions

- Unless otherwise specified, the information requested by this set of Requests is
 information in the possession, control, or custody of USAP. Your obligation to comply
 with these Requests is continuing and extends to information created or received after the
 date you respond to this request.
- 2. If any privilege is claimed as a ground for not responding to a Request, provide a privilege log in Microsoft Excel format describing the basis for the claim of privilege and all information necessary for the FTC and the Court to assess the claim of privilege in

accordance with Federal Rule of Civil Procedure 26(b)(5). The privilege log must include the following: (i) the specific grounds for the claim of privilege; (ii) the date of the communication; (iii) the persons involved in the communication and the persons' positions at the time of the communication; (iv) a description of the subject matter of the communication in sufficient detail to assess the claim of privilege; and (v) the specific Request the claim of privilege relates to.

- 3. In answering the following Requests, please quote each Request before each response. LR 26.2.
- 4. If you find the meaning of any term in any Request unclear, without waiver of the FTC's rights to seek a full and complete response to the Request, you shall assume a reasonable meaning, state what the assumed meaning is, and respond to the Request according to the assumed meaning.

Definitions

- "You," "the Company," or "USAP" means U.S. Anesthesia Partners, Inc. and its A. successors, predecessors, divisions, wholly- or partially-owned subsidiaries, domestic or foreign parents, affiliates, partnerships, and joint ventures; and all the directors, officers, employees, consultants, agents, and representatives of the foregoing.
- B. "Acquired" means executed any transaction, including, but not limited to, a merger, acquisition (including asset purchases or acquisitions of voting stock or other equity), affiliation, consolidation, investment, joint venture, license, partnership, sale, or other transaction by or on behalf of the Company and a third party (including, but not limited to, the "Acquisitions" as used in USAP-FTC00004191).

- **Request No. 34:** Admit that before it was Acquired by USAP, Lake Travis Anesthesiology provided Anesthesia Services in Austin.
- Request No. 35: Admit that before it was Acquired by USAP, Pinnacle provided Anesthesia Services in Dallas.
- Request No. 36: Admit that before it was Acquired by USAP, North Houston

 Anesthesiology (Kingwood) provided Anesthesia Services in Houston.
- Request No. 37: Admit that before it was Acquired by USAP, Anesthesia Consultants of Dallas provided Anesthesia Services in Dallas.
- **Request No. 38:** Admit that before it was Acquired by USAP, Excel Anesthesia, P.A. provided Anesthesia Services in Dallas.
- Request No. 39: Admit that before it was Acquired by USAP, BMW Physicians provided Anesthesia Services in Dallas.
- **Request No. 40:** Admit that before it was Acquired by USAP, Medical City Physicians provided Anesthesia Services in Dallas.
- Request No. 41: Admit that before it was Acquired by USAP, East Texas Anesthesiology

 Associates provided Anesthesia Services in Tyler.
- Request No. 42: Admit that before it was Acquired by USAP, MetroWest Anesthesia Care, PLLC provided Anesthesia Services in Houston.
- Request No. 43: Admit that before it was Acquired by USAP, Capitol Anesthesiology Association provided Anesthesia Services in Austin.
- Request No. 44: Admit that before it was Acquired by USAP, Amarillo Anesthesia Consultants, P.A. provided Anesthesia Services in Amarillo.

Exhibit B (Excerpt)

IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

FEDERAL TRADE COMMISSION,

Plaintiff,

v.

Case No.: 4:23-CV-03560-KH

U.S. ANESTHESIA PARTNERS, INC., et al.

Defendants.

USAP'S OBJECTIONS AND RESPONSES TO THE FTC'S FIRST SET OF REQUESTS FOR ADMISSION

Pursuant to Rule 36 of the Federal Rules of Civil Procedure, Defendant U.S. Anesthesia Partners, Inc. ("USAP"), by and through undersigned counsel, objects and responds to Plaintiff the Federal Trade Commission's ("FTC") First Set of Requests for Admission (the "Requests"), dated March 7, 2025. These objections and responses reflect USAP's present knowledge, information, and belief and are subject to change or modification based on further discovery or on facts or circumstances that may come to USAP's knowledge.

GENERAL OBJECTIONS

The following General Objections apply to each and every Request and will form an integral part of USAP's response to the FTC's Requests.

1. USAP objects to each and every Definition, Instruction, and Request to the extent it attempts to alter the scope of discovery or impose obligations that exceed those required by the Federal Rules of Civil Procedure, the Local Civil Rules of the U.S. District Court for the Southern District of Texas, any agreement or stipulation between the parties on ESI, any Protective Order, or any other rule or order in this case.

Subject to and without waiving these objections, USAP denies that it acquired Anesthesia Consultants of Dallas, but admits that USAP Texas hired, as new employees, personnel formerly affiliated with Anesthesia Consultants of Dallas. USAP admits that, prior to being hired as new employees, personnel formerly affiliated with Anesthesia Consultants of Dallas provided Anesthesia Services in Dallas.

REQUEST NO. 38:

Admit that before it was Acquired by USAP, Excel Anesthesia, P.A. provided Anesthesia Services in Dallas.

RESPONSE:

USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions.

Subject to and without waiving these objections, USAP denies this Request, as it did not acquire Excel Anesthesia, P.A., but admits that USAP Texas acquired Excel Anesthesia, P.A., and USAP admits that Excel Anesthesia, P.A., provided Anesthesia Services in Dallas before it was acquired by USAP Texas.

REQUEST NO. 39:

Admit that before it was Acquired by USAP, BMW Physicians provided Anesthesia Services in Dallas.

RESPONSE:

USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions.

Subject to and without waiving these objections, USAP denies that it acquired BMW Physicians, but admits that USAP Texas hired, as new employees, personnel formerly affiliated with BMW Physicians. USAP admits that, prior to being hired as new employees, personnel formerly affiliated with BMW Physicians provided Anesthesia Services in Dallas.

REQUEST NO. 40

Admit that before it was Acquired by USAP, Medical City Physicians provided Anesthesia Services in Dallas.

RESPONSE:

USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions.

Subject to and without waiving these objections, USAP denies that it acquired Medical City Physicians, but admits that USAP Texas hired, as new employees, personnel formerly affiliated with Medical City Physicians. USAP admits that, prior to being hired as new employees, personnel formerly affiliated with Medical City Physicians provided Anesthesia Services in Dallas.

REQUEST NO. 41

Admit that before it was Acquired by USAP, East Texas Anesthesiology Associates provided Anesthesia Services in Tyler.

RESPONSE:

USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions.

Subject to and without waiving these objections, USAP denies that it acquired East Texas Anesthesiology Associates, but admits that USAP Texas hired, as new employees, personnel formerly affiliated with East Texas Anesthesiology Associates. USAP admits that, prior to being hired as new employees, personnel formerly affiliated with East Texas Anesthesiology Associates provided Anesthesia Services in Tyler.

REQUEST NO. 42

Admit that before it was Acquired by USAP, MetroWest Anesthesia Care, PLLC provided Anesthesia Services in Houston.

Exhibit C



UNITED STATES OF AMERICA FEDERAL TRADE COMMISSION WASHINGTON, D.C. 20580

Bureau of Competition Health Care Division

Via email

April 30, 2025

Rebecca Beynon Kellogg, Hansen, Todd, Figel & Frederick, P.L.L.C. 1615 M Street, NW, Suite 400 Washington, D.C. 20036 rbeynon@kellogghansen.com

Re: FTC v. U.S. Anesthesia Partners, Inc., No. 4:23-cv-03560 (S.D. Tex.)

Dear Counsel,

U.S. Anesthesia Partners, Inc. (USAP) provided deficient responses in its April 16, 2025 Objections and Responses to the FTC's First Set of Requests for Admission. The deficiencies include improper evasive responses and responses that improperly rely on documents. I address the deficient categories in detail below and identify particular requests in each category. The FTC requests a response to this letter by May 14, 2025 to allow us to consider new information and any supplemental responses.

A. Improper Evasive Responses

USAP evaded requests to admit facts about USAP, its acquisitions, and the practical effects of contractual provisions. USAP took an overly technical approach to the term "USAP" interpreting it only to refer to "U.S. Anesthesia Partners, Inc.," the parent company of USAP, exclusive of its affiliated practices, subsidiaries, and divisions. Relying on this improper substitution, USAP refused to admit even the most basic of facts.

RFA No. 2: Admit that USAP provides Anesthesia Services in the United States.

Response to RFA No. 2: USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions. Subject to and without waiving these objections, 1 USAP denies this Request, as USAP does not provide clinical services.

¹ Answering subject to and without waiving objections is improper as courts in the Fifth Circuit "have now made clear for several years." VeroBlue Farms USA Inc. v. Wulf, 345 F.R.D. 406, 419 (N.D. Tex. 2021).

USAP also refused to admit that it acquired 8 of the 14 anesthesia practices asked about, seemingly because personnel affiliated with the practice joined USAP as new hires. In addition to being evasive, some of USAP's denials flatly contradict USAP's answer to the complaint.

Complaint ¶ 141: Next in January 2016, USAP acquired BMW Anesthesiology and unaffiliated anesthesiologists referred to as the Medical City Physicians. USAP purchased BMW, a group of 9 anesthesiologists for \$3.8 million. USAP acquired the Medical City Physicians, a group of 7 anesthesiologists, for \$2.3 million.

Answer ¶ 141: USAP admits Paragraph 141.

RFA No. 39: Admit that before it was Acquired by USAP, BMW Physicians provided Anesthesia Services in Dallas.

Response to RFA No. 39: USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions. Subject to and without waiving these objections, USAP denies that it acquired BMW Physicians, but admits that USAP Texas hired, as new employees, personnel formerly affiliated with BMW Physicians. USAP admits that, prior to being hired as new employees, personnel formerly affiliated with BMW Physicians provided Anesthesia Services in Dallas.

In other instances, USAP's response does not squarely address the request for admission, making it unclear whether USAP disputes the fact in question.

RFA No. 52: Admit that the TMHPO Agreement is in effect today.

Response to RFA No. 52: USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions. Subject to and without waiving these objections, USAP responds that USAP, on behalf of USAP Texas pursuant to USAP Texas's administrative services agreement with Texas LC, has continued to provide certain services to TMH Physician Organization, as described in the document produced at USAP-FTC-CID22-0000061. To the extent this Request calls for further characterization of the agreement, USAP otherwise denies this request.

Finally, when asked to admit the practical effect of certain contractual provisions, USAP's response only addressed whether the agreement contained the provision—which was the subject of a separate request for admission.

RFA No. 85: Admit that Section 4(b)(i)(1) of the Envision Agreement requires that from January 6, 2014 until December 19, 2019, Envision will not provide Anesthesia Services in the Dallas/Ft. Worth Metroplex (as that term is defined in the Envision Agreement).

Response to RFA No. 85: USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions. Subject to and without waiving these objections, USAP admits that the agreement produced at USAP-FTC-CID-01246590 contains Section 4(b)(i)(1). To the extent this Request calls for further characterization of the agreement, USAP otherwise denies the Request.

"When the purpose and significance of a requests are reasonably clear, courts do not permit denials based on an overly technical reading of the requests." As such, "[a]nswers that appear to be non-specific, evasive, ambiguous, or that appears to go to the accuracy of the requested admissions rather than the essential truth contained therein are impermissible and must be amended."3

The FTC requests that USAP amend its responses to appropriately admit or deny the following requests for admission: 2, 33-34, 36-37, 39-41, 44, 46, 51-54, 57, 59-63, 69-71, 81, 83, 85, 87, 89, 91, 93.

B. Improper Reliance on Documents

USAP frequently refers to documents rather than admitting or denying the FTC's requests as written. In some instances, USAP responds by cutting and pasting passages from source documents without any further explanation. Quoting the document leaves the FTC in the same position it was in prior to receiving USAP's responses since it is unclear whether USAP admits the truth of the statement in the document.

RFA No. 78: Admit that the Envision Agreement required Pinnacle to pay Envision an annual fee of \$9 million per year from January 6, 2014 until December 19, 2019.

Response to RFA No. 78: USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions. Subject to and without waiving these objections, USAP admitted that the agreement produced at USAP-FTC-CID-01246590 states that "in consideration of the provision of certain consulting services by EmCare and its affiliates to PAC (as further specified on Exhibit A hereto and as may be further specified in the Strategic Alliance arrangements described further in this Section), and subject to Envision, EmCare and MSO complying with their respective obligations under this Agreement, including Section 4, PAC shall pay MSO an annual fee of \$9,000,000 per year for the period beginning on the Effective Date and ending on December 19, 2019." To the extent this Request calls for further characterization of the document, USAP otherwise denies the Request.

² Englund v. Los Angeles Cnty., 235 F.R.D. 675, 684 (E.D. Cal. 2006) (citing Holmgren v. State Farm Mut. Auto.Ins. Co., 976 F.2d 573, 580 (9th Cir.1992)); see also Vermeer Mfg. Co. v. Toro Co., No. 4:17-cv-76-CRW-HCA, 2020 WL 8257205, at *5 (S.D. Iowa Apr. 20, 2020); U.S. Bank Nat'l Ass'n v. Triaxx Asset Mgmt. LLC, No. 18-cv-4044 (BCM), 2020 WL 9549505, at *5 (S.D.N.Y. Nov. 30, 2020).

³ Guinan v. A.I. duPont Hosp. for Children, No. 08-cv-228, 2008 WL 938874, at *1 (E.D. Pa. Apr. 7, 2008); see also id. at 1 ("The reviewing court should not allow the responding party to make 'hair-splitting distinctions' that frustrate the purpose of the Request.").

When asked to admit facts related to USAP's financial performance, USAP consistently referred to statements in documents without admitting the fact or addressing the context of the document (i.e. that the EBITDA calculation was reported to USAP's board of directors).

RFA No. 9: Admit that USAP reported to its Board of Directors on February 23, 2015 that it had generated \$100.450 million in Adjusted EBITDA in 2014.

Response to RFA No. 9: USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions. USAP objects to this Request to the extent the FTC has not accurately defined EBITDA in Request No. 5. Subject to and without waiving these objections, USAP admits that the document produced at USAP-FTC-CID-00032580 states, in the slide entitled "2014 Financial Performance - Consolidated," that Adjusted USAP EBITDA Subtotal was \$100,450,000. To the extent this Request calls for further characterization of the document, USAP denies the Request.

Such responses are tantamount to refusing to answer on the basis that the document speaks for itself—a practice regularly rejected by courts. 4 As noted in VeroBlue Farms USA Inc., "stating that a document speaks for itself avoids the purpose of requests for admission, i.e., narrowing the issues for trial." If a request seeks an admission about a quotation or paraphrase of text, "the responding party must answer, object (on grounds other than speaks for itself), or properly allege and support a lack of knowledge."6

The FTC requests that USAP appropriately admit or deny the following requests and, where needed, provide an explanation of which portion is admitted and which is denied: 7, 9-24, 52-54, 60-63, 69-71, 78-79.

Sincerely,	
/s/ Michael J. Arin	
Michael J. Arin	

Counsel for the Federal Trade Commission

Geoffrey Klineberg (gklineberg@kellogghansen.com) cc: Mark Hansen (mhansen@kellogghansen.com) David Beck (dbeck@beckredden.com) Garrett Brawley (gbrawley@beckredden.com)

4

⁴ See, e.g., VeroBlue Farms USA Inc. v. Wulf, 345 F.R.D. 406, 424 (N.D. Tex. 2021); Starks-Harris v. Taylor, No. 1:08-cv-176, 2009 WL 535778, at *3 (N.D. Ind. Mar. 3, 2009); Robert Weiler Co. v. Kingston Twp., No. 2:07-cv-0760, 2008 WL 4758682, at *5 (S.D. Ohio Oct. 27, 2008); Miller v. Holzmann, 240 F.R.D. 1, 4 (D.D.C. 2006); Booth Oil Site Admin. Grp. v. Safety-Kleen Corp., 194 F.R.D. 76, 80-81 (W.D.N.Y. 2000); Diederich v. Dep't of the Army, 132 F.R.D. 614, 617 (S.D.N.Y. 1990).

⁵ VeroBlue Farms USA Inc., 345 F.R.D. at 424.

⁶ *Id*.

Exhibit D (Excerpt)

IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

FEDERAL TRADE COMMISSION,

Plaintiff,

v.

Case No.: 4:23-CV-03560-KH

U.S. ANESTHESIA PARTNERS, INC., et al.

Defendants.

USAP'S AMENDED OBJECTIONS AND RESPONSES TO THE FTC'S FIRST SET OF REQUESTS FOR ADMISSION

Pursuant to Rule 36 of the Federal Rules of Civil Procedure, Defendant U.S. Anesthesia Partners, Inc. ("USAP"), by and through undersigned counsel, objects and responds to Plaintiff the Federal Trade Commission's ("FTC") First Set of Requests for Admission (the "Requests"), dated March 7, 2025. These objections and responses reflect USAP's present knowledge, information, and belief and are subject to change or modification based on further discovery or on facts or circumstances that may come to USAP's knowledge.

GENERAL OBJECTIONS

The following General Objections apply to each and every Request and will form an integral part of USAP's response to the FTC's Requests.

1. USAP objects to each and every Definition, Instruction, and Request to the extent it attempts to alter the scope of discovery or impose obligations that exceed those required by the Federal Rules of Civil Procedure, the Local Civil Rules of the U.S. District Court for the Southern District of Texas, any agreement or stipulation between the parties on ESI, any Protective Order, or any other rule or order in this case.

personnel formerly affiliated with North Houston Anesthesiology (Kingwood) provided Anesthesia Services in Houston.

REQUEST NO. 37:

Admit that before it was Acquired by USAP, Anesthesia Consultants of Dallas provided Anesthesia Services in Dallas.

RESPONSE:

USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions.

Subject to and without waiving these objections, USAP denies this Request, as it did not acquire Anesthesia Consultants of Dallas, but admits that USAP Texas acquired Anesthesia Consultants of Dallas, and USAP admits that Anesthesia Consultants of Dallas provided Anesthesia Services in Dallas before it was acquired by USAP Texas.

REQUEST NO. 38:

Admit that before it was Acquired by USAP, Excel Anesthesia, P.A. provided Anesthesia Services in Dallas.

RESPONSE:

USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions.

Subject to and without waiving these objections, USAP denies this Request, as it did not acquire Excel Anesthesia, P.A., but admits that USAP Texas acquired Excel Anesthesia, P.A., and USAP admits that Excel Anesthesia, P.A., provided Anesthesia Services in Dallas before it was acquired by USAP Texas.

REQUEST NO. 39:

Admit that before it was Acquired by USAP, BMW Physicians provided Anesthesia Services in Dallas.

RESPONSE:

USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions.

Subject to and without waiving these objections, USAP denies that it acquired BMW Physicians, interpreting the term "acquire" to mean that a former practice was subject to a merger, an asset purchase, or an acquisition of stock or other equity. USAP admits that USAP Texas hired, as new employees, personnel formerly affiliated with BMW Physicians, and that, prior to being hired as new employees, personnel formerly affiliated with BMW Physicians provided Anesthesia Services in Dallas.

REQUEST NO. 40

Admit that before it was Acquired by USAP, Medical City Physicians provided Anesthesia Services in Dallas.

RESPONSE:

USAP incorporates by reference its General Objections and its Objections to Definitions and Instructions.

Subject to and without waiving these objections, USAP denies that it acquired Medical City Physicians, interpreting the term "acquire" to mean that a former practice was subject to a merger, an asset purchase, or an acquisition of stock or other equity. USAP admits that USAP Texas hired, as new employees, personnel formerly affiliated with Medical City Physicians, and that, prior to being hired as new employees, personnel formerly affiliated with Medical City Physicians provided Anesthesia Services in Dallas.

REQUEST NO. 41

Admit that before it was Acquired by USAP, East Texas Anesthesiology Associates provided Anesthesia Services in Tyler.

Exhibit E

KELLOGG, HANSEN, TODD, FIGEL & FREDERICK, P.L.L.C.

SUMNER SQUARE
1615 M STREET, N.W.
SUITE 400
WASHINGTON, D.C. 20036-3215

(202) 326-7900 FACSIMILE: (202) 326-7999

May 28, 2025

Via Electronic Mail

Michael Arin Federal Trade Commission Bureau of Competition Health Care Division 400 7th Street, S.W. Washington, D.C. 20024 nperlman@ftc.gov

Re: FTC v. U.S. Anesthesia Partners, Inc., Case No. 4:23-cv-03560 (S.D. Tex.)

Dear Michael:

We write in response to your letter of April 30, 2025, regarding U.S. Anesthesia Partners, Inc.'s ("USAP") Objections and Responses to the FTC's First Set of Requests for Admission.

We disagree with the FTC's characterizations of USAP's responses. A number of the FTC's complaints center on the distinctions between the various legal entities at issue in this litigation. For example, the FTC takes issue with USAP's response to Request No. 2, which asked USAP to admit that "USAP provides Anesthesia Services in the United States." As we have explained on multiple occasions in the course of this litigation, including through corporate testimony, USAP does not provide clinical services, and it thus denied this request. Moreover, USAP's response to Request No. 3 made clear the reason for this denial. USAP admitted that, while USAP does not provide clinical services, U.S. Anesthesia Partners of Texas, P.A. ("USAP Texas"), provides anesthesia services in Texas.

Similarly, the FTC's complaints about USAP's responses to requests relating to the January 6, 2014 agreement among USAP, Pinnacle Anesthesia Associates, P.A., Envision Healthcare Holdings, Inc., and Emcare, Inc. are unfounded. In several requests in the range of Request Nos. 78-93, the FTC extracted isolated language from a complex, multipage contract, with attachments, and asked USAP to "admit" to these isolated contractual "requirements." USAP properly directed the FTC to the language of the contract itself, which spells out what the parties actually agreed to, and the specific provisions that governed the parties' contract.

KELLOGG, HANSEN, TODD, FIGEL & FREDERICK, P.L.L.C.

Letter to M. Arin May 28, 202 Page 2

USAP likewise disagrees with the FTC's position that it has improperly denied that it "acquired" certain practices, but has rather admitted that it hired, as new employees, personnel affiliated with those former practices. *See* Responses to Request Nos. 36, 39-41. Although the parties may have, at times, referred to such arrangements as acquisitions, the caselaw makes clear that there is a legally meaningful distinction between a company's growth through mergers, asset purchases, or acquisition of stock or other equity, on the one hand, and its growth through the hiring (i.e., the "acquiring") of new employees, on the other. *See*, *e.g.*, *Saint Francis Hosp. & Med. Ctr v. Hartford Healthcare Corp.*, 655 F. Supp. 3d 52, 78 (D. Conn. 2023). USAP's responses to the requests thus draw this distinction, consistent with its earlier responses to the FTC's interrogatories. *See* USAP Objections and Responses to Interrogatory Nos. 6, 7 (Nov. 18, 2024). Moreover, in the course of this litigation and the preceding investigation, the way in which new employees have joined USAP Texas has been clear, and the FTC cannot claim any prejudice. Among other things, USAP produced the closing binders relating to all of the transactions during the investigative stage of this matter. *See* USAP-FTC-CID-00149682 through USAP-FTC-CID-00273156.

USAP's response to Paragraph 141 of the Complaint is not to the contrary. There, USAP interpreted the term "acquire" – which is not defined in the Complaint – as covering USAP Texas's acquiring employees of BMW Physicians and Medical City Physicians. The FTC's Requests for Admission have now defined the term differently, and USAP responded according to that definition and the facts known to it. Nevertheless, to avoid any confusion, USAP will seek leave to make a minor amendment to Paragraph 141 of its Answer, so that the answer to that paragraph states as follows:

141. USAP interprets "BMW Anesthesiology" as referencing "BMW Physicians." USAP denies that it acquired BMW Physicians or Medical City Physicians, interpreting the term "acquire" to mean that a former practice was subject to a merger, an asset purchase, or an acquisition of stock or other equity. USAP admits that U.S. Anesthesia Partners of Texas, P.A., hired, as new employees, personnel formerly affiliated with BMW Physicians and Medical City Physicians, and that in connection with the hiring of these new employees, cash and stock payments in the referenced amounts were made.

Please let us know if the FTC will consent to this amendment. USAP transmits herewith amended responses to the FTC's requests for admission, in an effort to avoid needlessly burdening the Court with discovery disputes. We are, of course, available to discuss any of the foregoing at your convenience.

KELLOGG, HANSEN, TODD, FIGEL & FREDERICK, P.L.L.C.

Letter to M. Arin May 28, 202 Page 3

Very truly yours,

/s/ Rebecca A. Beynon

Rebecca A. Beynon

Counsel for Defendant U.S. Anesthesia Partners, Inc.

Exhibit F

From: Arin, Michael

To: Beynon, Rebecca A.

Cc: Monahan, Kara; Syed, Afraa; Albert, Bradley Scott; Butrymowicz, Daniel W.; Herts, Dylan; Hubinger, Leah;

Kennedy, Patrick; Perlman, Neal; Sprague, Eric M.; David J. Beck; Garrett Brawley; Klineberg, Geoffrey M.;

Fetterman, Kenneth M.; Adler, Hannah G.

Subject: [EXTERNAL] RE: USAP Responses to RFAs - FTC v. USAP - 4:23-cv-03560 (S.D. Tex.)

Date: Tuesday, June 3, 2025 1:58:14 PM

Rebecca,

Thank you for the letter and amended RFA responses. Regarding USAP's intention to amend paragraph 141 of its answer, we do not consent to USAP amending its answer at this late stage.

Best,

Michael

From: Beynon, Rebecca A. <rbeynon@kellogghansen.com>

Sent: Wednesday, May 28, 2025 9:18 AM

To: Arin, Michael <marin@ftc.gov>

Cc: Monahan, Kara <kmonahan@ftc.gov>; Syed, Afraa <asyed@ftc.gov>; Albert, Bradley Scott <BALBERT@ftc.gov>; Butrymowicz, Daniel W. <dbutrymowicz@ftc.gov>; Herts, Dylan <dherts@ftc.gov>; Hubinger, Leah <lhubinger@ftc.gov>; Kennedy, Patrick <pkennedy@ftc.gov>; Perlman, Neal <nperlman@ftc.gov>; Sprague, Eric M. <ESPRAGUE@ftc.gov>; David J. Beck <dbeck@beckredden.com>; Garrett Brawley <gbrawley@beckredden.com>; gklineberg-contact <gklineberg@kellogghansen.com>; Fetterman, Kenneth M. <kfetterman@kellogghansen.com>; Adler, Hannah G. <hadler@kellogghansen.com>

Subject: RE: USAP Responses to RFAs - FTC v. USAP - 4:23-cv-03560 (S.D. Tex.)

Dear Counsel:

Please see attached.

Best regards,

Rebecca

From: Arin, Michael <marin@ftc.gov>
Sent: Wednesday, April 30, 2025 4:23 PM

To: Beynon, Rebecca A. <rbeynon@kellogghansen.com>

Cc: Monahan, Kara <kmonahan@ftc.gov>; Syed, Afraa <asyed@ftc.gov>; Klineberg, Geoffrey M. <gklineberg@kellogghansen.com>; Hansen, Mark C. <mhansen@kellogghansen.com>; David Beck <DBECK@beckredden.com>; 'gbrawley@beckredden.com' <gbrawley@beckredden.com> **Subject:** [EXTERNAL] USAP Responses to RFAs - FTC v. USAP - 4:23-cv-03560 (S.D. Tex.)

Counsel,

Please see attached.

Michael Arin *(he/him)*Attorney | Federal Trade Commission
Bureau of Competition—Health Care Division
Office: 202-326-3531 | Mobile: 301-917-4806

Exhibit G

IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

FEDERAL TRADE COMMISSION,

Plaintiff,

v.

U.S. ANESTHESIA PARTNERS, INC., et al.

Defendants.

Case No.: 4:23-CV-03560-KH

DEFENDANT U.S. ANESTHESIA PARTNERS, INC.'S <u>AMENDED</u> ANSWER TO THE FTC'S COMPLAINT FOR INJUNCTIVE AND OTHER EQUITABLE RELIEF

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Defendant U.S. Anesthesia Partners, Inc. ("USAP") hereby answers Plaintiff Federal Trade Commission's ("Plaintiff" or "FTC") Complaint for Injunctive and Other Equitable Relief dated September 21, 2023 (the "Complaint") as set forth below and subject to its right to amend pursuant to Federal Rule of Civil Procedure 15(a)(2).

Each Paragraph below corresponds to the same-numbered Paragraph in the Complaint.

All allegations not expressly admitted are denied. USAP does not interpret the headings or preamble in the Complaint as well-pleaded allegations to which any response is required. To the extent that a response is required to the headings or preamble, USAP denies all such allegations in the headings and preamble. Unless otherwise defined, capitalized terms refer to the capitalized terms defined in the Complaint, but any such use is not an acknowledgment or admission of any characterization the FTC may ascribe to the terms.

USAP is filing this Answer now out of an abundance of caution. As USAP noted in its Motion for Stay Pending Interlocutory Appeal, Dkt. No. 155, this action was automatically stayed when USAP filed its Notice of Appeal, Dkt. No. 153. *See Coinbase v. Bielski*, 599 U.S. 736, 742 (2023). Notwithstanding the fact that its stay motion is pending and without waiving any argument that the case remains stayed, USAP submits this Answer according to the latest schedule ordered by the Court.

NATURE OF THE CASE

1. The allegations in Paragraph 1 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. Those allegations also set forth legal conclusions to which no response is required. To the extent they characterize Welsh Carson's state of mind, USAP lacks sufficient information to admit or deny them. Further, Paragraph 1's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To

the extent that a further response is required, USAP contends that the Complaint speaks for itself, and otherwise denies Paragraph 1.

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- 2. The allegations in Paragraph 2 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent they characterize Welsh Carson's state of mind, USAP lacks sufficient information to admit or deny them. Further, Paragraph 2's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP admits that Welsh Carson is a private equity firm based in New York, and otherwise denies Paragraph 2.
- 3. The allegations in Paragraph 3 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. Those allegations also set forth a legal conclusion to which no response is required. To the extent they characterize Welsh Carson's state of mind, USAP lacks sufficient information to admit or deny them. Further, Paragraph 3's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP admits that Welsh Carson created USAP in 2012 and that evidence produced in the FTC's investigation of this matter includes the quoted language, respectfully directs the Court to that evidence for an accurate and complete statement of its contents, and otherwise denies Paragraph 3.
- 4. The allegations in Paragraph 4 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. Those allegations also set forth a legal conclusion to which no response is required. Further, Paragraph 4's allegations regarding Welsh Carson are

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irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language, respectfully directs the Court to that evidence for an accurate and complete statement of its contents, and otherwise denies Paragraph 4.

- 5. The allegations in Paragraph 5 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. Those allegations also set forth a legal conclusion to which no response is required. To the extent they characterize Welsh Carson's state of mind, USAP lacks sufficient information to admit or deny them. Further, Paragraph 5's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP otherwise denies Paragraph 5.
- 6. The allegations in Paragraph 6 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. Those allegations also set forth a legal conclusion to which no response is required. To the extent they characterize Welsh Carson's state of mind, USAP lacks sufficient information to admit or deny them. Further, Paragraph 6's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP further admits that it has

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entered into specific billing agreements with other groups of anesthesiologists practicing in Houston and Dallas and otherwise denies Paragraph 6.

- 7. The allegations in Paragraph 7 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. Those allegations also set forth a legal conclusion to which no response is required. To the extent they characterize Welsh Carson's state of mind, USAP lacks sufficient information to admit or deny them. Further, Paragraph 7's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP admits that it entered into an agreement with Envision Healthcare, contends that that agreement speaks for itself, and denies Paragraph 7 to the extent that it mischaracterizes that agreement. USAP otherwise denies Paragraph 7.
- 8. The allegations in Paragraph 8 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. Those allegations also set forth a legal conclusion to which no response is required. To the extent they characterize Welsh Carson's state of mind, USAP lacks sufficient information to admit or deny them. Further, Paragraph 8's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 8, including to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny.
- 9. The allegations in Paragraph 9 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. Those allegations also set forth a legal conclusion to which

no response is required. To the extent they characterize Welsh Carson's state of mind, USAP lacks sufficient information to admit or deny them. To the extent that a further response is required, USAP denies Paragraph 9.

10. The allegations in Paragraph 10 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. Those allegations also set forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP contends that the Complaint speaks for itself, and otherwise denies Paragraph 10.

I. **JURISDICTION AND VENUE**

- Paragraph 11 sets forth a legal conclusion to which no response is required. To 11. the extent that a further response is required, for purposes of the current action, USAP does not contest that the Court has subject matter jurisdiction over this action.
- 12. Paragraph 12 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP does not contest that the Court has personal jurisdiction over it in this case.
- 13. Paragraph 13 sets forth a legal conclusion to which no response is required. Further, Paragraph 13 is irrelevant in light of the Court's dismissal of the FTC's claims against Welsh Carson. To the extent that a further response is required, USAP does not contest that the Court had personal jurisdiction over Welsh Carson in this case.
- 14. Paragraph 14 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP does not contest that it transacts business in this district or that venue in this district is proper.
- 15. Paragraph 15 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 15.

- 16. Paragraph 16 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP does not contest that at all relevant times, U.S. Anesthesia Partners, Inc. has been a "corporation" within the definition set forth in Section 4 of the FTC Act, but lacks sufficient information to admit or deny the particular structure of the identified Welsh Carson entities, and therefore denies Paragraph 16 to that extent.
- 17. Paragraph 17 sets forth a legal conclusion to which no response is required. Further, Paragraph 17 is irrelevant in light of the Court's dismissal of the FTC's claims against Welsh Carson. Further, USAP lacks sufficient information to admit or deny the particular structure of the identified entities, and therefore denies Paragraph 17.

II. THE PARTIES

Plaintiff Federal Trade Commission Α.

- 18. Paragraph 18 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP admits Paragraph 18, subject to its affirmative defenses that the FTC both lacks statutory authority to pursue this action and purports to exercise executive authority in violation of Article II of the United States Constitution.
- 19. Paragraph 19 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 19.

В. Defendant U.S. Anesthesia Partners

- 20. USAP admits Paragraph 20.
- 21. Paragraph 21 is vague because there are multiple corporate entities to which "USAP" might refer, and those entities do not all provide the services set forth in this Paragraph. USAP therefore denies Paragraph 21.

22. Paragraph 22 is vague because there are multiple corporate entities to which "USAP" might refer, and because it does not identify the means by which the "profit" figure reported has been estimated. USAP therefore denies Paragraph 22.

C. **Defendant Welsh Carson**

- 23. Paragraph 23's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP admits the first sentence of Paragraph 23, except with its vague characterization of Welsh Carson's "primar[y]" business, which USAP lacks sufficient information to admit or deny. USAP also admits that Welsh Carson invested in USAP at its founding with an investment of approximately \$the stated amount. USAP lacks sufficient information to admit or deny the amount of funds raised or investments by Welsh Carson outside of USAP, and therefore otherwise denies Paragraph 23.
- 24. Paragraph 24's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. Further Paragraph 24's allegations are vague, conclusory, and argumentative, and USAP lacks sufficient information to admit or deny Welsh Carson's particular organization. USAP therefore denies Paragraph 24 except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 25. Paragraph 25's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP admits the first sentence of Paragraph 25, but USAP lacks sufficient information to admit or deny the particular organization of the identified entity, and therefore otherwise denies Paragraph 25.
- 26. Paragraph 26's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is

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required, USAP admits the first sentence of Paragraph 26. USAP also admits that Welsh, Carson, Anderson & Stowe XII, L.P. has held stock in USAP since 2017. USAP lacks sufficient information to admit or deny the Welsh Carson funds particular profit model, and therefore otherwise denies Paragraph 26.

- 27. Paragraph 27's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP admits the first sentence of Paragraph 27, but USAP lacks sufficient information to admit or deny the particular organization of the identified entities, and therefore otherwise denies Paragraph 27.
 - 28. USAP admits Paragraph 28.
- 29. Paragraph 29's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP admits the first sentence of Paragraph 29, but USAP lacks sufficient information to admit or deny the particular organization of the identified entities, and therefore otherwise denies Paragraph 29.
- 30. Paragraph 30's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP admits the first sentence of Paragraph 30, but USAP lacks sufficient information to admit or deny the particular organization of the identified entities, and therefore otherwise denies Paragraph 30.
- 31. The allegations in Paragraph 31 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent they characterize Welsh Carson's state of

mind, USAP lacks sufficient information to admit or deny them. Further, Paragraph 31's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP admits that WCAS Management, LLC is a for-profit Delaware corporation founded in 2017, and otherwise denies Paragraph 31.

- 32. The first sentence of Paragraph 32 sets forth a legal conclusion to which no response is required. Further, Paragraph 32's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP lacks sufficient information to admit or deny Paragraph 32's allegations regarding the Welsh Carson Defendants' corporate commonalities, and therefore denies Paragraph 32.
- 33. The allegations in Paragraph 33 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. USAP lacks sufficient information to admit or deny Welsh Carson's state of mind. Further, Paragraph 33's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP lacks sufficient knowledge to admit or deny Welsh Carson's control of portfolio companies, and therefore denies Paragraph 33.
- 34. USAP admits the first clause of Paragraph 34, but denies the second clause of Paragraph 34 because it lacks sufficient information to admit or deny an allegation regarding Welsh Carson's state of mind. To the extent that any further response is required, USAP denies Paragraph 34's characterization of the purpose for which USAP was formed.

- 35. The allegations in Paragraph 35 are vague and conclusory, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent that a further response is required, USAP denies Welsh Carson's active direction in its corporate strategy and decision-making through the present, and otherwise admits Paragraph 35.
- 36. To the extent the allegations characterize Welsh Carson's state of mind, USAP lacks sufficient information to confirm or deny them. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language and contends this evidence speaks for itself. USAP also admits that Welsh Carson has the right to appoint two seats on USAP's board of directors, that Welsh Carson had the right to appoint the majority of the board from 2012 and 2017, and that Welsh Carson currently has two directors on the board. The allegation that USAP's current board Chairman "is affiliated with" Welsh Carson in an unidentified manner is vague and conclusory, and USAP therefore denies it, and USAP otherwise denies the remaining allegations in Paragraph 36.
- 37. Paragraph 37 in part sets forth legal conclusions to which no response is required. Further, Paragraph 37's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP admits Brian Regan served on USAP's board from 2012 until 2022, but otherwise lacks sufficient information to admit or deny the allegations in Paragraph 37.
- 38. Paragraph 38's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP lacks sufficient information to admit or deny the allegations to the extent they characterize Welsh Carson's state of mind. USAP admits that its CEO at the time the Complaint

was filed was previously affiliated with Welsh Carson but otherwise denies the allegations in Paragraph 38.

- 39. The allegations in Paragraph 39 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. Further, Paragraph 39's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP admits that it has entered into management agreements with Welsh Carson, and otherwise denies Paragraph 39.
- 40. Paragraph 40 sets forth a legal conclusion to which no response is required. Further, Paragraph 40's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 40.

III. BACKGROUND

- A. Anesthesia is administered to patients by doctors and nurses to prevent pain
- 41. Paragraph 41 is an oversimplified and incomplete description of the complex care anesthesiologists, certified registered nurse anesthetists ("CRNAs"), and certified anesthesiologist assistants ("CAAs") provide to patients before, during, and after surgery and other procedures. USAP admits that pain management is one of many aspects of anesthesia care and that general and local anesthesia are different methods of managing pain, but otherwise denies the allegations in Paragraph 41 as stated.
- 42. Paragraph 42 is an oversimplified and incomplete description of the complex care anesthesiologists, CRNAs, and CAAs provide to patients before, during, and after surgical and other procedures, and USAP denies the allegations in Paragraph 42 as stated.
 - 43. USAP admits Paragraph 43.

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- 44. USAP admits Paragraph 44.
- 45. USAP admits Paragraph 45.
- 46. Paragraph 46 is an oversimplified and incomplete description of the complex care anesthesiologists, CRNAs, and CAAs provide to patients before, during, and after surgical and other procedures, and USAP denies the allegations in Paragraph 46 as stated.
 - B. Anesthesia services are performed in hospitals or outpatient facilities
- 47. USAP admits that anesthesiologists, CRNAs, and CAAs provide care to patients in several healthcare facility settings, including those listed in Paragraph 47, but to the extent that Paragraph 47's generalizations are intended to characterize each and every anesthesia provider, those allegations are vague, and USAP therefore otherwise denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 48. USAP denies that hospitals alone perform surgery and denies Paragraph 48 insofar as it suggests that only inpatient procedures are performed in hospitals. USAP further denies the first sentence because the term "outpatient surgery centers" is vague and undefined. USAP admits that inpatient procedures typically require an overnight stay and admits the allegations in the second and third sentences of Paragraph 48.
- 49. USAP denies the first sentence of Paragraph 49 that outpatient surgery centers and ambulatory surgical centers perform surgery and denies that surgeries are the "only" procedures provided there. USAP admits the second sentence and the first clause of the third sentence, but denies the second clause of Paragraph 49 except insofar as "dedicated clinics" may refer to ambulatory surgery centers. USAP denies the fourth and fifth sentences of Paragraph 49.
- 50. USAP admits that local anesthesia generally can be administered in outpatient care centers and doctors' offices, and that many procedures involving the administration of local anesthesia do not require the facilities and staff of a hospital. To the extent that Paragraph 50's

generalizations are intended to characterize the facilities and staffing needs of each and every outpatient care centers or doctor's offices, those generalizations are vague, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

- 51. USAP admits that general anesthesia is typically performed only in hospitals or ambulatory surgery centers. USAP denies Paragraph 51 insofar as "some regional anesthesia" is vague. USAP otherwise denies Paragraph 51.
 - C. Hospitals contract with anesthesia providers to serve their facilities
- 52. USAP admits that many hospitals rely on independent anesthesiologists or anesthesia groups, such as USAP, but otherwise denies Paragraph 52.
 - 53. USAP admits Paragraph 53.
- 54. USAP admits that Paragraph 54's generalizations regarding hospitals' perceptions can be true in some circumstances, but to the extent that Paragraph 54's generalizations are intended to characterize each and every hospital, always and uniformly, those allegations are vague, and USAP therefore otherwise denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 55. USAP admits that Paragraph 55's generalizations regarding anesthesia groups can be true in some circumstances, but to the extent that Paragraph 55's generalizations are intended to characterize each and every contract entered into by each and every anesthesia group, always and uniformly, those allegations are vague, and USAP therefore otherwise denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 56. Paragraph 56 is predicated on an undefined methodology to assess hospital and practice group size that USAP lacks sufficient information to admit or deny. USAP admits that Paragraph 56's generalizations regarding anesthesia groups can be true in some circumstances,

but to the extent that Paragraph 56's generalizations are intended to characterize each and every group's dealings with providers and hospitals, always and uniformly, those allegations are vague, and USAP therefore otherwise denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

- 57. USAP admits that Paragraph 57's generalizations regarding hospitals and anesthesia groups can be true in some circumstances, but to the extent that Paragraph 57's generalizations are intended to characterize each and every hospital or anesthesia group, always and uniformly, those allegations are vague, and USAP therefore otherwise denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 58. USAP admits that a hospital that is a party to an exclusive contract with an anesthesia provider (or provider group) may find that switching to a different anesthesia provider (or provider group) would be disruptive in some circumstances, but to the extent that Paragraph 58's generalizations are intended to characterize each and every hospital or anesthesia group, always and uniformly, those allegations are vague, and USAP therefore otherwise denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 59. USAP admits that hospitals can and do switch exclusive anesthesia providers in many circumstances, that local providers frequently compete with USAP for exclusive hospital contracts, and that hospitals and healthcare systems also commonly contract or consider contracting with national or regional groups that do not have a current local presence. To the extent that Paragraph 59's generalizations are intended to characterize each and every hospital, always and uniformly, those allegations are vague, and USAP therefore otherwise denies them

except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

D. Insurers negotiate network status and reimbursement with anesthesia providers

- USAP admits that insurers create "networks" that include anesthesia providers 60. and other provider types listed in Paragraph 60 but denies that the only purpose of such networks is to "control healthcare costs." USAP otherwise lacks sufficient knowledge to admit or deny the allegations of Paragraph 60.
 - 61. USAP admits Paragraph 61.
- USAP admits that anesthesia providers are typically paid, in part, based on time 62. units and a conversion factor, and that the conversion factor is negotiated between commercial insurers and anesthesia providers. USAP denies that Paragraph 62 is a complete description of all the factors commonly considered in anesthesia payment.
- 63. USAP admits that Paragraph 63 accurately describes a portion of how anesthesia providers are paid but denies that Paragraph 63 is a complete description of all the factors commonly considered in anesthesia payment.
- 64. Paragraph 64's allegations regarding commercial insurers' "use" of their provider networks is vague and incomplete, and USAP therefore denies the first sentence of Paragraph 64. USAP admits the final sentence of Paragraph 64.
- 65. Paragraph 65 is predicated on an undefined methodology to assess employer size that USAP lacks sufficient information to admit or deny. USAP otherwise admits Paragraph 65.
- 66. USAP lacks sufficient information to admit or deny factual allegations regarding the listed insurers' client base or the undefined methodology used to assess insurer size, and on that basis denies Paragraph 66.

- 67. USAP admits that Paragraph 67's vague generalizations can be true of some administrative services only clients, but as set forth in USAP's Answer to Paragraph 66, USAP lacks sufficient information to admit or deny factual allegations regarding the listed insurers' client base. USAP therefore otherwise denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
 - E. To discipline price demands, insurers may refuse to include anesthesia groups in their network
- 68. USAP admits that Paragraph 68's vague generalizations regarding negotiations between an anesthesia group and an insurer may have been true of some past negotiations, but denies that those generalizations apply always and uniformly to each and every such negotiation. USAP further denies that these generalizations hold true today under the No Surprises Act. USAP therefore otherwise denies the allegations of Paragraph 68 except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 69. USAP admits that Paragraph 69's vague generalizations regarding the preferences of insurers, hospitals, and anesthesia providers can be true some negotiations, but denies that those generalizations apply always and uniformly to each and every such negotiation, and therefore otherwise denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 70. USAP admits that insurers commonly apply pressure on anesthesia groups, through hospital contracting and other means, to accept large discounts to be in network. Paragraph 70's vague generalizations regarding the preferences of insurer and hospitals can be true of some negotiations, but USAP denies that those generalizations apply always and uniformly to each and every such negotiation. USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

- 71. Paragraph 71 is predicated on an undefined methodology to assess insurer size that USAP lacks sufficient information to admit or deny. USAP admits that from time to time, some hospitals have retained the right set forth in Paragraph 71 in some contracts with USAP, but USAP lacks sufficient information to admit or deny Paragraph 71's vague generalizations regarding the practices of each and every other hospital and other anesthesia group. On that basis, USAP otherwise denies Paragraph 71 except to the extent that it admits a specific wellpleaded factual allegation elsewhere in this Answer.
- USAP admits that it generally prefers to be in-network, but it lacks knowledge or 72. information sufficient to admit or deny whether its competitors have always preferred to remain in network. Paragraph 72's vague generalizations regarding anesthesia providers' preferences are true of some anesthesia providers in some circumstances and that today, under the No Surprises Act, out-of-network anesthesiologists must obtain payment through costly and uncertain arbitration. USAP therefore admits the last sentence of Paragraph 72. However, USAP denies that those generalizations apply always and uniformly to each and every anesthesia provider, and on that basis otherwise denies Paragraph 72 except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 73. USAP admits that insurers commonly pressure hospitals and other facilities to switch anesthesia providers and otherwise admits the last sentence of Paragraph 73. Paragraph 73's vague generalizations regarding hospitals' preferences are true in some circumstances, but USAP denies that those generalizations apply always and uniformly to each and every anesthesia provider. On that basis, USAP otherwise denies Paragraph 73 except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

- 74. USAP lacks sufficient knowledge or information regarding insurers' preferences to admit or deny the first sentence of Paragraph 74. USAP otherwise admits that Paragraph 74's vague generalizations can be true under some circumstances, but denies that those generalizations apply always and uniformly to each and every marketplace participant. With regard to the footnote appended to Paragraph 74, USAP admits that the costs to and burdens on providers to obtain fair reimbursement through the state and federal arbitration processes are disproportionately large such that the No Surprises Act has fundamentally changed the marketplace that is the subject of the Complaint. USAP therefore denies that the "ultimate results of" the "legislative efforts" referenced "remain uncertain." USAP further notes that the footnote is predicated on an undefined methodology to assess insurer size that USAP lacks
- 75. USAP admits that Paragraph 75's vague generalizations regarding Insurers' views can be true in some circumstances, but denies that those generalizations apply always and uniformly to each and every insurer, and on that basis otherwise denies Paragraph 75 except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

sufficient information to admit or deny. USAP therefore otherwise denies Paragraph 74 except

to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

76. USAP admits that Paragraph 76's vague generalizations regarding anesthesia groups can be true in some circumstances, but denies that those generalizations apply always and uniformly to each and every anesthesia group. On that basis, USAP otherwise denies Paragraph 76 except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. USAP denies the last sentence of Paragraph 76.

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IV. USAP'S AND WELSH CARSON'S ANTICOMPETITIVE SCHEME

- A. Welsh Carson hatches a strategy to consolidate anesthesia practices in Texas
- 77. To the extent the allegations characterize Welsh Carson's state of mind, USAP lacks sufficient information to admit or deny them. To the extent that a further response is required, USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language, respectfully directs the Court to that evidence for an accurate and complete statement of its contents, and USAP otherwise denies Paragraph 77.
- 78. USAP lacks sufficient information to admit or deny allegations regarding Welsh Carson's state of mind or internal delegation related to investments. USAP otherwise denies Paragraph 78.
- 79. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. To the extent the allegations characterize Welsh Carson's state of mind, USAP lacks sufficient information to admit or deny them. USAP otherwise denies Paragraph 79.
- 80. USAP lacks sufficient information to admit or deny the allegations in Paragraph 80 and therefore denies Paragraph 80.
 - В. Welsh Carson executes on its consolidation strategy by creating USAP and acquiring a large practice in Houston
- 81. USAP lacks sufficient information to admit or deny the allegations in Paragraph 81, and therefore denies Paragraph 81.
- 82. USAP admits the first sentence of Paragraph 82. USAP lacks sufficient information to admit or deny factual allegations regarding Pediatrix, and therefore otherwise denies Paragraph 82.

- 83. USAP lacks sufficient information to admit or deny allegations regarding Pediatrix's acquisitions and Kristen Bratberg's role in them. To the extent Paragraph 83 characterizes Welsh Carson's state of mind, USAP lacks sufficient information to admit or deny them. USAP therefore denies Paragraph 83.
- 84. USAP lacks sufficient information to admit or deny the accuracy of the quoted language. USAP respectfully directs the Court to whatever written evidence may be available for an accurate and complete statement of its contents. USAP lacks sufficient information to admit or deny the remaining allegations and therefore denies Paragraph 84.
- 85. USAP admits Welsh Carson and New Day submitted a Letter of Intent to enter into an agreement with Greater Houston Anesthesiology on August 29, 2012. USAP lacks sufficient knowledge to admit or deny allegations regarding Welsh Carson's presentations to anesthesia practices. Further, Paragraph 85's allegations regarding Welsh Carson's contributions to the transaction are irrelevant in light of the Court's dismissal of the FTC's claims against it.
 - 86. USAP admits Paragraph 86.
- 87. USAP admits Greater Houston Anesthesiology chose Welsh Carson and New Day's offer and that the parties agreed to a three-month exclusivity period. USAP lacks sufficient information to admit or deny Paragraph 87's allegations regarding Welsh Carson's diligence efforts.
- 88. USAP lacks sufficient information to admit or deny allegations regarding consultants' analysis of the transaction. To the extent that a further response is required, USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language, respectfully directs the Court to that evidence for an accurate and complete statement of its contents, and otherwise denies Paragraph 88.

- 89. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP lacks sufficient information to admit or deny the state of mind or a third party, and therefore otherwise denies Paragraph 89.
- 90. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP otherwise lacks sufficient information to admit or deny the allegations, and therefore otherwise denies Paragraph 90.
- 91. Paragraph 91's allegations are vague, conclusory, and argumentative, and therefore USAP denies them to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. Further, to the extent the allegations characterize Welsh Carson's state of mind, USAP lacks sufficient information to admit or deny them. To the extent that a further response is required, USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language and respectfully directs the Court to that evidence for an accurate and complete statement of its contents.
- 92. To the extent the allegations characterize Welsh Carson's state of mind, USAP lacks sufficient information to admit or deny them. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP otherwise denies Paragraph 92.
- 93. Because USAP lacks sufficient information to admit or deny the allegations in Paragraph 93, it denies Paragraph 93.

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- 94. USAP lacks sufficient information to know whether the "deal" was "looking likely" and therefore denies the sentence to the extent it relies on that clause. USAP otherwise admits Paragraph 94.
 - 95. USAP admits Paragraph 95.
 - C. Welsh Carson and the newly-formed USAP develop a plan to roll up independent anesthesia practices and raise prices
- 96. The allegations in Paragraph 96 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. Further, USAP lacks sufficient information to admit or deny allegations regarding Welsh Carson's state of mind. To the extent that a further response is required, USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language, respectfully directs the Court to that evidence for an accurate and complete statement of its contents, and otherwise denies Paragraph 96.
- 97. Paragraph 97 is predicated on an undefined methodology to assess acquisition size that USAP lacks sufficient information to admit or deny. The allegations in Paragraph 97 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent Paragraph 97 purports to characterize USAP's "Roll Up Houston" presentation, USAP contends this document speaks for itself. USAP otherwise denies Paragraph 97.
- 98. Paragraph 98 sets forth legal conclusions to which no response is required. To the extent that a further response is required, USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language, respectfully directs the Court to that evidence for an accurate and complete statement of its contents, and otherwise denies Paragraph 98.

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- 99. Paragraph 99 sets forth a legal conclusion to which no response is required. To the extent that any further response is required, USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language, respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP otherwise denies Paragraph 99, including to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny.
- 100. The allegations in Paragraph 100 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 101. The first sentence of Paragraph 101 is vague, conclusory, and argumentative, and USAP denies it except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent that any further response is required, USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language, respectfully directs the Court to that evidence for an accurate and complete statement of its contents, and otherwise denies Paragraph 101.

USAP CONTINUES ITS ANTICOMPETITIVE SCHEME BY ROLLING UP V. ADDITIONAL PRACTICES

- A. After its founding acquisition, USAP makes three additional acquisitions in Houston
- 102. Paragraph 102 is predicated on an undefined methodology to assess provider group size that USAP lacks sufficient information to admit or deny. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. The remaining allegations in Paragraph 102 are vague, conclusory, and argumentative, and USAP

therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

1. North Houston Anesthesiology – Kingwood Division (2014)

- 103. USAP admits that it entered into the referenced agreement and that the referenced numbers of physicians and CRNAs affiliated with its counterparty are accurate.
- 104. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language, contends the evidence speaks for itself, and otherwise denies the allegations in Paragraph 104.
- 105. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language, respectfully directs the Court to that evidence for an accurate and complete statement of its contents, and otherwise denies the allegations in Paragraph 105.
- 106. Paragraph 106 is predicated on an undefined methodology to assess provider group size that USAP lacks sufficient information to admit or deny. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language, respectfully directs the Court to that evidence for an accurate and complete statement of its contents, and otherwise denies the allegations in Paragraph 106.
- 107. USAP denies Paragraph 107, including to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny.

2. MetroWest Anesthesia Care (2017)

- 108. USAP admits that it entered into the referenced agreement and that the referenced numbers of physicians and CRNAs affiliated with its counterparty are accurate.
- 109. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language and respectfully directs the Court to that evidence for an accurate

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and complete statement of its contents. USAP lacks sufficient knowledge to admit or deny the allegation in the third sentence of Paragraph 109. USAP otherwise denies the allegations in Paragraph 109.

- 110. Paragraph 110 is predicated on an undefined methodology to assess firm size that USAP lacks sufficient information to admit or deny. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP otherwise denies the allegations in Paragraph 110.
- 111. USAP lacks sufficient knowledge to admit or deny Paragraph 111, including to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny.

3. Guardian Anesthesia Services (2020)

112. USAP admits Paragraph 112.

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- 113. USAP admits that it grew as a result of its agreement with Guardian. USAP otherwise denies the allegations in Paragraph 113.
 - 114. USAP lacks sufficient knowledge to admit or deny Paragraph 114.
- 115. USAP lacks sufficient knowledge to admit or deny Paragraph 115, including to the extent that it is predicated on an undefined methodology to assess provider reimbursement rates that USAP lacks sufficient information to admit or deny.

4. USAP's consolidation of Houston as it stands today

- 116. USAP lacks sufficient knowledge to admit or deny Paragraph 116.
- 117. Paragraph 117 is predicated on an undefined methodology to assess provider group size that USAP lacks sufficient information to admit or deny.

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- 118. Paragraph 118 is predicated on an undefined methodology to assess provider group size and reimbursement rates that USAP lacks sufficient information to admit or deny.
 - USAP denies Paragraph 119. 119.

В. **USAP** expands its roll-up scheme to Dallas

- 120. The first sentence of Paragraph 120 calls for a legal conclusion to which no response is required. To the extent that a response is required, USAP denies the allegations in the first sentence of Paragraph 120. USAP admits the allegation in the second sentence of Paragraph 120.
- Paragraph 121 is predicated on an undefined methodology to assess case volume that USAP lacks sufficient information to admit or deny. USAP admits that evidence produced in the FTC's investigation of this matter includes language similar to the quoted language and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP otherwise denies the allegations in Paragraph 121.

1. Pinnacle Anesthesia Consultants (2014)

- 122. Paragraph 122 is predicated on an undefined methodology to assess practice group size that USAP lacks sufficient information to admit or deny. Paragraph 122's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined – a conclusion that USAP denies. Moreover, USAP lacks sufficient information to admit or deny Paragraph 122's allegations comparing USAP's number of cases and revenues to other, unidentified providers of anesthesia services. USAP therefore denies Paragraph 122.
- 123. Paragraph 123 is predicated on an undefined methodology to assess practice group size that USAP lacks sufficient information to admit or deny. USAP admits that before the agreement, EmCare provided "back office" services to Pinnacle, but otherwise denies the allegations in the first sentence of Paragraph 123. For the remaining portions of Paragraph 123,

USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language and respectfully directs the Court to that evidence for an accurate and complete statement of its contents.

- USAP lacks sufficient information to admit or deny Paragraph 124's allegations 124. regarding Welsh Carson's state of mind. USAP otherwise admits that evidence produced in the FTC's investigation of this matter includes the quoted language and respectfully directs the Court to that evidence for an accurate and complete statement of its contents.
- Paragraph 125 is predicated on an undefined methodology to assess practice 125. group size that USAP lacks sufficient information to admit or deny. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language in the first sentence and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP admits the allegations in the second and third sentences of Paragraph 125 insofar as they concern USAP; USAP lacks sufficient information to admit or deny any allegations concerning Welsh Carson's actions or knowledge. USAP admits that evidence produced in the FTC's investigation of this matter includes the documents referenced and quoted in the fourth and fifth sentences, admits the quoted language appears in those documents, and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP otherwise denies Paragraph 125.
- 126. USAP admits that a letter of intent was signed on September 13, 2013, and that evidence produced in the FTC's investigation of this matter includes the quoted language in the first sentence of Paragraph 126, but respectfully directs the Court to that evidence for an accurate and complete statement of its contents. The second sentence alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies the

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allegations in the second sentence of Paragraph 126. USAP admits the allegations in the third sentence of Paragraph 126 as they relate to USAP; USAP lacks sufficient information to admit or deny the actions of Welsh Carson and Brian Regan.

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- 127. USAP admits that the allegations in the first three sentences of Paragraph 127 accurately characterize the referenced arrangements to help fund USAP's agreement with Welsh Carson. The fourth sentence is a characterization of the FTC's own pleading to which no response is required. To the extent that a further response is required, USAP otherwise denies Paragraph 127.
- 128. USAP denies Paragraph 133 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. USAP further denies the allegations in the first sentence of Paragraph 128. USAP lacks sufficient information to admit or deny the allegations in the second sentence. USAP admits the allegations in the third sentence. USAP admits that it settled its arbitration with Aetna in 2016 and respectfully directs the Court to the terms of the settlement for an accurate and complete statement of its contents. The remaining allegations in the fourth sentence regarding price increases for unidentified insurers are vague, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 129. USAP admits the allegations in the first sentence of Paragraph 129 as they relate to USAP's agreement with Pinnacle. USAP lacks sufficient information to admit or deny the actions or state of mind of Welsh Carson and Brian Regan. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language in the second

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sentence of Paragraph 129 and respectfully directs the Court to that evidence for an accurate and complete statement of its contents.

2. Anesthesia Consultants of Dallas (2015)

- 130. USAP admits that it entered into the referenced agreement and that the referenced numbers of physicians and CRNAs affiliated with its counterparty are accurate.
- 131. Paragraph 131 is predicated on an undefined methodology to assess facility size that USAP lacks sufficient information to admit or deny. USAP admits that Anesthesia Consultants of Dallas had exclusive contracts with Methodist Dallas Medical Center and Texas Regional Medical Center before it entered into an agreement with USAP. USAP further admits that Anesthesia Consultants of Dallas served other Methodist Dallas hospitals. USAP otherwise denies the allegations in Paragraph 131.
- 132. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language in the second and third sentences of Paragraph 132 and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP otherwise denies the allegations in Paragraph 132.
- 133. Paragraph 133 is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. To the extent that any further response is required, USAP denies Paragraph 133.

3. Excel Anesthesia Consultants (2015)

134. USAP admits that the allegations preceding the parenthetical at the end of Paragraph 134 accurately characterize the referenced agreement and that the referenced numbers of physicians and CRNAs affiliated with its counterparty are accurate. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language in the

parenthetical at the end of Paragraph 134 and respectfully directs the Court to that evidence for an accurate and complete statement of its contents.

- 135. Paragraph 135 is predicated on an undefined methodology to assess hospital size that USAP lacks sufficient information to admit or deny. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language in Paragraph 135 and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP otherwise denies the allegations in Paragraph 135.
- 136. Paragraph 136 is predicated on an undefined methodology to assess practice group size that USAP lacks sufficient information to admit or deny. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language in the second, fourth, and fifth sentences of Paragraph 136 and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP lacks sufficient information to admit or deny the allegation set forth in the third sentence of Paragraph 136. USAP otherwise denies the allegations in Paragraph 136.
- 137. Paragraph 137 is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. USAP therefore denies Paragraph 137.
 - 4. Southwest, BMW, Medical City Physicians, and Sundance (2015-2016)
- 138. Paragraph 138 is predicated on an undefined methodology to assess practice group size that USAP lacks sufficient information to admit or deny. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language in the first sentence of Paragraph 138, but respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP lacks sufficient information to admit or deny the

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actions of Welsh Carson alleged in the first sentence of Paragraph 138. USAP admits the allegations set forth in As to the second sentence of Paragraph 138, USAP admits the allegations pertaining to Southwest Anesthesia Associates and Sundance Anesthesia. USAP interprets "BMW Anesthesiology" as referencing "BMW Physicians." USAP denies that it acquired BMW Physicians or Medical City Physicians and incorporates by reference its response to Paragraph 141 below. USAP otherwise denies Paragraph 138.

- 139. USAP admits the allegations set forth in the first sentence of Paragraph 139. USAP admits that evidence produced in the FTC's investigation of this matter discusses the information alleged in the second sentence of Paragraph 139 and respectfully directs the Court to that evidence for an accurate and complete statement of its contents.
- 140. USAP denies Paragraph 140 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language in the second sentence of Paragraph 140, but respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP admits that after it entered into an agreement with the counterparty identified in Paragraph 140, the reimbursement rate with United was the amount alleged in Paragraph 140, and denies any mischaracterization of that rate change. USAP otherwise denies the allegations in Paragraph 140.
- 141. USAP admits Paragraph 141.interprets "BMW Anesthesiology" as referencing "BMW Physicians." USAP objects to Paragraph 141 as vague and ambiguous insofar as it uses the undefined term "acquire," and will interpret that term to mean that a former practice was subject to a merger, an asset purchase, or an acquisition of stock or other equity. USAP therefore

denies that it acquired BMW Physicians or Medical City Physicians, but admits that USAP (as defined in the Complaint at 11 n.1) hired as new employees personnel formerly affiliated with BMW Physicians and Medical City Physicians, and that in connection with the hiring of these new employees, cash and stock payments in the referenced amounts were made.

- 142. Paragraph 142's allegations regarding the intentions of unspecified persons are vague and conclusory, and USAP therefore denies them. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language in the third sentence of Paragraph 142, but respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP otherwise denies Paragraph 142.
- USAP denies Paragraph 143 to the extent that it is predicated on an undefined 143. methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. USAP admits the allegations in the second sentence of Paragraph 143. USAP otherwise denies the allegations in Paragraph 143.
- USAP admits that it entered into the agreement referenced in the first two sentences of Paragraph 144 and that the referenced numbers of physicians and CRNAs affiliated with its counterparty are accurate. USAP further admits that Sundance Anesthesia held an exclusive anesthesia services agreement with Texas Health Resources-Southwest Fort Worth. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language in the fourth sentence of Paragraph 144 and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. USAP otherwise denies the allegations in Paragraph 144.
- 145. Paragraph 145 is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny.

5. USAP's consolidation of Dallas as it stands today

- and revenue that USAP lacks sufficient information to admit or deny. Paragraph 146's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined a conclusion that USAP denies. Moreover, USAP lacks sufficient information to admit or deny Paragraph 146's allegations comparing USAP's number of cases and revenues to other, unidentified providers of anesthesia services. Paragraph 146's characterization of USAP's conduct is argumentative and thus requires no response. USAP otherwise denies Paragraph 146.
- 147. Paragraph 147 is predicated on an undefined methodology to assess practice group and hospital size that USAP lacks sufficient information to admit or deny. The allegations in the first sentence of Paragraph 147 are vague and ambiguous, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. USAP otherwise admits that the referenced agreements were produced in the FTC's investigation of this matter and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. To the extent that a further response is required, USAP denies the balance of Paragraph 147.
- 148. USAP lacks sufficient information to admit or deny Paragraph 148's allegations comparing USAP's reimbursement rate to other, unidentified providers' anesthesia services.

 USAP admits that it was removed from United Healthcare's network in 2020, but otherwise denies the allegations in the second sentence of Paragraph 148.
 - 149. USAP denies Paragraph 149.

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- USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent that a further response is required, USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language. Further, Paragraph 150's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. USAP otherwise denies Paragraph 150.
- 151. USAP denies Paragraph 151 to the extent that it is predicated on an undefined methodology for calculating reimbursement rates that USAP lacks sufficient information to admit or deny. Paragraph 151's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. USAP admits that it hired Savvy Sherpa to provide consulting services in 2013. The remaining allegations in Paragraph 151 are vague and conclusory, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 152. Paragraph 152's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. The remaining allegations in Paragraph 152 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 153. USAP denies Paragraph 153 to the extent that it is predicated on an undefined methodology for calculating reimbursement rates that USAP lacks sufficient information to admit or deny. Paragraph 153's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. USAP respectfully directs the Court to its contracts for an accurate and complete statement of their contents, and denies Paragraph 153 to

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the extent it mischaracterizes those contracts. The remaining allegations in Paragraph 153 are vague and conclusory, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

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- 154. USAP denies Paragraph 154 to the extent that it is predicated on an undefined methodology for calculating reimbursement rates that USAP lacks sufficient information to admit or deny. Paragraph 154's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. USAP respectfully directs the Court to its contracts for an accurate and complete statement of their contents, and denies Paragraph 154 to the extent it mischaracterizes those contracts. Further, USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language and respectfully directs the Court to that evidence for an accurate and complete statement of its contents. The remaining allegations in Paragraph 154 are vague and conclusory, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 155. USAP denies Paragraph 155 to the extent that it is predicated on an undefined methodology for calculating reimbursement rates that USAP lacks sufficient information to admit or deny. USAP respectfully directs the Court to its contracts for an accurate and complete statement of their contents, and denies Paragraph 155 to the extent it mischaracterizes those contracts. The remaining allegations in Paragraph 155 are vague and conclusory, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 156. USAP denies Paragraph 155 to the extent that it is predicated on an undefined methodology for calculating reimbursement rates that USAP lacks sufficient information to admit or deny. USAP admits it entered into agreements with four practices between 2016 and

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2019. USAP contends that that its contracts speak for themselves, and denies Paragraph 156 to the extent it mischaracterizes those contracts.

1. East Texas Anesthesiology Associates (2016)

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- 157. USAP admits that it entered into the referenced agreement and that the referenced numbers of physicians and CRNAs affiliated with its counterparty are accurate.
- anesthesia services at East Texas Medical Center and University of Texas Health Science Center in Tyler. USAP lacks sufficient information to admit or deny the FTC's unsourced allegations regarding case volume and revenue. The remaining allegations in Paragraph 158 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 159. USAP denies Paragraph 159 to the extent that it is predicated on an undefined methodology for calculating reimbursement rates that USAP lacks sufficient information to admit or deny. USAP respectfully directs the Court to its contracts for an accurate and complete statement of their contents, and denies Paragraph 159 to the extent it mischaracterizes those contracts. USAP otherwise denies Paragraph 159.

2. Capitol Anesthesiology Association (2018)

- 160. Paragraph 160 is predicated on an undefined methodology to assess practice group and hospital size that USAP lacks sufficient information to admit or deny. With that exception, USAP admits that it entered into the referenced agreement and that the referenced numbers of physicians and CRNAs affiliated with its counterparty are accurate.
- 161. With the exception of any intended characterization of a relevant antitrust market and the undefined basis for characterizing Lake Travis's size, USAP admits the first two sentences of Paragraph 161. USAP admits that evidence produced in the FTC's investigation of

this matter includes the quoted language. The remaining allegations in Paragraph 161 are vague and conclusory, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

- 162. USAP admits that Capitol Anesthesiology Association had certain exclusive contracts with Austin-area hospitals. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language. The remaining allegations in Paragraph 162 are vague and conclusory, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 163. USAP denies Paragraph 163 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. USAP respectfully directs the Court to its contracts for an accurate and complete statement of their contents, and denies Paragraph 163 to the extent it mischaracterizes those contracts. USAP otherwise denies Paragraph 163.
- 164. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language. USAP respectfully directs the Court to its contracts for an accurate and complete statement of their contents, and denies Paragraph 164 to the extent it mischaracterizes those contracts. The remaining allegations in Paragraph 164 are vague and conclusory, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

3. Amarillo Anesthesia Consultants (2018)

165. USAP admits that it entered into the agreement referenced in the first two sentences of Paragraph 165 and that the referenced numbers of physicians and CRNAs affiliated with its counterparty are accurate. USAP lacks sufficient knowledge to admit or deny the last sentence of Paragraph 165, and on that basis denies it.

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- 166. Paragraph 166 is predicated on an undefined methodology to assess hospital size that USAP lacks sufficient information to admit or deny. USAP admits that Baptist St.

 Anthony's hospital is one of two hospitals in Amarillo, and that it is part of the Ardent Health Services system. The remaining allegations in Paragraph 166 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 167. USAP lacks sufficient knowledge to admit or deny Paragraph 167 and therefore denies it.
- 168. USAP denies Paragraph 168 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. USAP respectfully directs the Court to its contracts for an accurate and complete statement of their contents, and denies Paragraph 168 to the extent it mischaracterizes those contracts. The remaining allegations in Paragraph 168 are vague and conclusory, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

4. Star Anesthesia (2019)

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- 169. USAP admits that it entered into the agreement referenced in the first two sentences of Paragraph 169 and that the referenced numbers of physicians and CRNAs affiliated with its counterparty are accurate. The third sentence of Paragraph 169 is predicated on an undefined methodology to assess hospital size that USAP lacks sufficient information to admit or deny.
- 170. Paragraph 170's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. Further, the allegations in Paragraph 170 are

vague and conclusory, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

- 171. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language. The remaining allegations in Paragraph 171 are vague and conclusory, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 172. Paragraph 172 is predicated on an undefined methodology to assess practice size that USAP lacks sufficient information to admit or deny. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language. The remaining allegations in Paragraph 172 are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. USAP otherwise denies Paragraph 172.
- 173. USAP denies Paragraph 173 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. USAP respectfully directs the Court to its contracts for an accurate and complete statement of their contents, and denies Paragraph 173 to the extent it mischaracterizes those contracts. The remaining allegations in Paragraph 173 are vague and conclusory, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.

VI. USAP'S OTHER ANTICOMPETITIVE CONDUCT

174. Paragraph 174 is predicated on an undefined methodology to assess provider size, the results of which USAP lacks sufficient information to admit or deny. USAP therefore denies Paragraph 174.

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Α. USAP uses price-setting arrangements to charge its own, higher rates for anesthesia services provided by other practices

USAP admits that there are many anesthesia providers and practices that it has not 175. acquired, and further avers that it faces competition from these providers and practices that the Complaint ignores. USAP also admits that a given medical school or teaching hospital might independently decide not to affiliate with an anesthesia provider or practice that enters into an agreement with USAP. USAP otherwise lacks sufficient information to admit or deny Paragraph 175's vague generalizations regarding unidentified providers, practices, schools, and hospitals, and on that basis otherwise denies Paragraph 175.

176. USAP denies Paragraph 176 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. USAP admits that its predecessor entered into two agreements with anesthesia practices to provide them back-office, administrative services, that USAP inherited these agreements, and that USAP itself has entered into a third such agreement. USAP further admits that, as more fully set forth by those agreements' terms, the provider groups assigned to USAP their rights to bill and receive payment from patients and payors for services rendered. USAP then billed payors for the anesthesia services rendered by the non-USAP providers using USAP's own provider and tax information, obtained reimbursement from payors, and then paid the non-USAP providers, typically retaining some portion of the reimbursement amount as compensation for the administrative services it performed. USAP otherwise contends that the agreements speak for themselves, and denies Paragraph 176 to the extent that it mischaracterizes them.

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- USAP hereby incorporates its response to Paragraph 176. USAP lacks 177. information sufficient to admit or deny Plaintiff's claim regarding hospitals' expectations. USAP therefore denies Paragraph 177.
- 178. The allegations in Paragraph 178 consist of conclusory assertions and hypotheticals that depend on the Complaint's disputed characterization of the agreements in question, and USAP thus believes no response is required. To the extent that a response is required, USAP denies Paragraph 178.
- USAP lacks information sufficient to admit or deny whether its executives made 179. the quoted statements, and denies Paragraph 179's allegations to that effect. USAP further objects to Paragraph 179 to the extent that it characterizes information protected by the attorneyclient privilege. USAP otherwise denies Paragraph 179.
- USAP admits that it currently provides billing services to TMHPO in Houston 180. and that it previously provided billing services to providers affiliated with Baylor College of Medicine in Houston. USAP also previously provided billing services to Dallas Anesthesiology Associates, but USAP terminated its agreement with that group in November 2023. USAP contends that those agreements speak for themselves, and denies Paragraph 180 to the extent it mischaracterizes them.
 - 181. USAP denies Paragraph 181.
 - 1. The Methodist Hospital Physician Organization
 - 182. USAP admits Paragraph 182.
 - 183. USAP admits Paragraph 183.
- 184. USAP admits that the quoted words appear in GHA's contract with TMHPO. USAP respectfully directs the Court to that contract for an accurate and complete statement of its contents, and denies Paragraph 184 to the extent it mischaracterizes that contract.

- 185. USAP admits that the quoted words appear in GHA's contract with Houston Methodist Hospital. USAP respectfully directs the Court to that contract for an accurate and complete statement of its contents, and denies Paragraph 185 to the extent it mischaracterizes that contract.
- USAP admits that it inherited GHA's contract with TMHPO when it entered into 186. an agreement with GHA. USAP respectfully directs the Court to that contract for an accurate and complete statement of its contents, and denies Paragraph 186 to the extent it mischaracterizes that contract.
- 187. USAP denies Paragraph 187 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. USAP admits that it has continued to provide billing services for TMHPO physicians. USAP respectfully directs the Court to that contract for an accurate and complete statement of its contents, and denies Paragraph 187 to the extent it mischaracterizes that contract. USAP otherwise denies Paragraph 187.
- 188. USAP admits that the quoted phrases appear in the referenced presentation and respectfully directs the Court to that presentation for an accurate and complete statement of its contents, but denies Paragraph 188's characterization of those quotations and otherwise denies Paragraph 188.
- USAP denies Paragraph 189 to the extent that it is predicated on an undefined 189. methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. USAP admits that the referenced contract has not been terminated, respectfully directs the Court to that contract for an accurate and complete statement of its

contents, and denies Paragraph 189 to the extent it mischaracterizes that contract. USAP otherwise denies Paragraph 189.

2. Dallas Anesthesiology Associates

- 190. Paragraph 190 is predicated on an undefined methodology to assess practice size, the results of which USAP lacks sufficient information to admit or deny. USAP otherwise admits Paragraph 190.
 - 191. USAP admits Paragraph 191.
 - 192. USAP admits Paragraph 192.
- 193. USAP admits that the quoted words appear in Pinnacle's contract with Dallas Anesthesiology Associates. USAP respectfully directs the Court to that contract for an accurate and complete statement of its contents, and denies Paragraph 193 to the extent it mischaracterizes that contract.
- 194. USAP admits that it inherited Pinnacle's contract with Dallas Anesthesiology Associates when it entered into an agreement with Pinnacle. USAP respectfully directs the Court to that contract for an accurate and complete statement of its contents, and denies Paragraph 194 to the extent it mischaracterizes that contract.
- 195. USAP admits that Pinnacle provided Dallas Anesthesiology Associates with certain back-office administrative services, such as a customer service telephone number, and that the groups billed patients in the service provider physician's name. USAP otherwise denies Paragraph 195.
- 196. USAP denies Paragraph 196. USAP terminated its agreement with Dallas Anesthesiology Associates in November 2023. USAP further denies Paragraph 196 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny.

3. Baylor College of Medicine

- 197. USAP admits Paragraph 197.
- 198. USAP admits that it considered a partnership with Baylor College of Medicine, but denies Paragraph 198's speculation regarding the reason for such a partnership.
- 199. USAP admits that it hired the consulting firm Stax, Inc. to evaluate a potential agreement with another practice. USAP otherwise denies Paragraph 199.
- 200. USAP lacks information sufficient to admit or deny whether Mr. Regan made the quoted comment, and on that basis denies Paragraph 200's allegation to that effect.

 Paragraph 200 otherwise consists of conclusory and argumentative assertions to which USAP believes no response is required. To the extent that a response is required, USAP denies Paragraph 200.
- 201. USAP admits that it entered into an agreement with Baylor College of Medicine in 2014, respectfully directs the Court to that agreement for an accurate and complete statement of its contents, and denies Paragraph 201 to the extent it mischaracterizes that agreement.
- 202. USAP admits that it entered into an agreement with Baylor College of Medicine in 2014, respectfully directs the Court to that agreement for an accurate and complete statement of its contents, and denies Paragraph 202 to the extent it mischaracterizes that agreement.
- 203. USAP admits that it and Baylor College of Medicine operated in a manner consistent with the agreement they entered in 2014, respectfully directs the Court to that agreement for an accurate and complete statement of its contents, and denies Paragraph 203 to the extent it mischaracterizes that agreement. USAP admits that its agreement with Baylor College of Medicine was terminated in 2020.

4. University of Texas

- 204. Paragraph 204 is predicated on an undefined methodology to assess hospital size that USAP lacks sufficient information to admit or deny. USAP otherwise admits Paragraph 204.
- 205. USAP admits that it considered a partnership with the University of Texas anesthesia group. USAP otherwise denies Paragraph 205.
- 206. USAP denies the third sentence's characterization of any proposed agreement. USAP otherwise admits Paragraph 206.
- 207. USAP admits that it never entered into a "price-setting arrangement" or any agreement for the provision of administrative services with the anesthesia group from the University of Texas. USAP otherwise denies Paragraph 207.

B. USAP's market allocation with Envision Healthcare

- 208. USAP admits that Paragraph 208 accurately characterizes a fact that USAP learned while exploring its potential agreement with the referenced counterparty.
 - 209. USAP admits Paragraph 209.
- 210. USAP admits that Paragraph 210 accurately characterizes a view that employees of the referenced counterparty conveyed to USAP while USAP was exploring entering into a potential agreement with that counterparty.
- 211. USAP admits that Bratberg and Regan conducted negotiations, on behalf of USAP and Welsh Carson respectively, with the referenced counterparties. USAP otherwise denies Paragraph 211, including its characterization of these negotiations and their purpose.
- 212. USAP admits that Regan negotiated a contract with the referenced counterparties. USAP otherwise denies Paragraph 212, including its characterization of these negotiations and their purpose.

- 213. USAP admits that Regan negotiated a contract with the referenced counterparties. USAP otherwise denies Paragraph 213, including its characterization of these negotiations and their purpose.
- 214. USAP admits that it entered into an agreement with the counterparties identified in Paragraph 214, respectfully directs the Court to that agreement for an accurate and complete statement of its contents, and denies Paragraph 214 to the extent it mischaracterizes that agreement.
 - 215. USAP denies Paragraph 215.

VII. RELEVANT MARKETS

- A. The relevant service market is commercially insured hospital-only anesthesia services
- 216. Paragraph 216 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 216.
- 217. Paragraph 217 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 217.
- 218. Paragraph 218 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 218.
- 219. Paragraph 219 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 219.
 - 1. Services performed outside a hospital are not part of the relevant service market
- 220. Paragraph 220 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 220.
 - 221. USAP denies Paragraph 221.

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allegations in Paragraph 222.

- 222. Paragraph 222 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP contends that Paragraph 222 is an oversimplified and incomplete description of the complex care anesthesiologists, CRNAs, and CAAs provide to patients before, during, and after surgical and other procedures, and USAP therefore denies the
- 223. Paragraph 223 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP contends that Paragraph 223 is an oversimplified and incomplete description of the complex care anesthesiologists, CRNAs, and CAAs provide to patients before, during, and after surgical and other procedures, and USAP therefore denies Paragraph 223.
- 224. USAP admits that certain hospital services such as trauma and obstetrics that are not provided in outpatient settings require overnight call and longer shifts that are scheduled in advance. USAP otherwise contends that Paragraph 224 is an oversimplified and incomplete description of the complex care anesthesiologists, CRNAs, and CAAs provide to patients before, during, and after surgical and other procedures, and USAP therefore denies Paragraph 224.
- 225. Paragraph 225 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 225.
- 226. Paragraph 226 alleges a legal conclusion to which no response is required. Further, the allegations in the first sentence of Paragraph 226 are vague and ambiguous. To the extent that a further response is required, USAP denies Paragraph 226.
- 227. Paragraph 227 is predicated on an undefined methodology to assess hospital size, the results of which USAP lacks sufficient information to admit or deny. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language,

respectfully directs the Court to that evidence for an accurate and complete statement of its contents, and otherwise denies Paragraph 227.

- 228. Paragraph 228 is predicated on an undefined methodology to assess hospital size, the results of which USAP lacks sufficient information to admit or deny. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language, respectfully directs the Court to that evidence for an accurate and complete statement of its contents, and otherwise denies Paragraph 228.
- 229. Paragraph 229 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 229.
- 230. Paragraph 230 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 230.
 - 2. Non-commercial insurance plans are not part of the relevant service market
- 231. Paragraph 231 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 231.
- 232. Paragraph 232 alleges a legal conclusion to which no response is required. Further, Paragraph 232's generalizations regarding insurance plans are vague, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent that a further response is required, USAP denies Paragraph 232.
- 233. Paragraph 233 alleges a legal conclusion to which no response is required. USAP also denies Paragraph 233 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. Further, Paragraph 233's generalizations regarding insurers and anesthesiologists are

vague, and USAP therefore denies them except to the extent that it admits a specific wellpleaded factual allegation elsewhere in this Answer. To the extent that a further response is required, USAP denies Paragraph 233.

- Paragraph 234 alleges a legal conclusion to which no response is required. 234. Further, Paragraph 234's generalizations regarding insurers and anesthesiologists are vague, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent that a further response is required, USAP denies Paragraph 234.
 - В. The relevant geographic markets to assess the competitive implications of the challenged conduct are no broader than the local metropolitan statistical
- 235. Paragraph 235 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 235.
 - A relevant geographic market is no broader than the Houston 1. metropolitan statistical area
- 236. Paragraph 236 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 236.
- 237. Subject to the qualification that the metropolitan statistical area ("MSA") is more formally called "Houston-The Woodlands-Sugar Land, TX MSA," USAP admits Paragraph 237.
- 238. Paragraph 238's generalizations regarding patients' activities are vague, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent that a further response is required, USAP admits that anesthesia practices compete for hospital contracts in the Houston-The Woodlands-Sugar Land, TX MSA but otherwise denies Paragraph 238.

- 239. Paragraph 239 generalizations regarding unidentified hospitals and anesthesiology practices are vague, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent that a further response is required, USAP denies Paragraph 239.
- 240. USAP admits the first sentence of Paragraph 240. Otherwise, Paragraph 240's generalizations regarding unidentified hospitals and anesthesiology practices are vague, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 241. USAP admits the first sentence of Paragraph 241. USAP lacks information to admit or deny Paragraph 241's allegations regarding Blue Cross.
- 242. Paragraph 242 sets forth legal conclusions to which no response is required. To the extent that a further response is required, USAP denies Paragraph 242.
- Paragraph 243 alleges a legal conclusion to which no response is required. 243. Further, its allegations regarding unidentified industry participants are vague and ambiguous. To the extent that a further response is required, USAP denies Paragraph 243.
- 244. Paragraph 244 alleges a legal conclusion to which no response is required. Further, its allegations regarding unidentified evidence are vague and ambiguous. To the extent that a further response is required, USAP denies Paragraph 244.

2. A relevant geographic market is no broader than the Dallas-Fort Worth metropolitan statistical area

- 245. Paragraph 245 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 245.
- 246. Subject to the qualification that the MSA is more formally called "Dallas-Fort Worth-Arlington, TX MSA," USAP admits Paragraph 246.

- 247. Paragraph 247's generalizations regarding patients' activities are vague, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent that a further response is required, USAP admits that anesthesia practices compete for hospital contracts in the Dallas-Fort Worth-Arlington, TX MSA but otherwise denies Paragraph 247.
- 248. Paragraph 248's generalizations regarding unidentified hospitals and anesthesiology practices are vague, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent that a further response is required, USAP denies Paragraph 248.
- USAP admits the first sentence of Paragraph 249. Otherwise, Paragraph 249's 249. generalizations regarding unidentified hospitals and anesthesiology practices are vague, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- Paragraph 250 sets forth legal conclusions to which no response is required. To 250. the extent that a further response is required, USAP denies Paragraph 250.
- 251. Paragraph 251 alleges a legal conclusion to which no response is required. Further, its allegations regarding unidentified industry participants are vague and ambiguous. To the extent that a further response is required, USAP denies Paragraph 251.
- 252. Paragraph 252 alleges a legal conclusion to which no response is required. Further, its allegations regarding unidentified evidence are vague and ambiguous. To the extent that a further response is required, USAP denies Paragraph 252.

3. A relevant geographic market is no broader than the Austin metropolitan statistical area

- 253. Paragraph 253 alleges a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 253.
- 254. Subject to the qualification that the MSA is more formally called "Austin-Round Rock, TX MSA," USAP admits Paragraph 254.
- 255. Paragraph 255's generalizations regarding patients' activities are vague, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent that a further response is required, USAP admits that anesthesia practices compete for hospital contracts in the Austin-Round Rock, TX MSA but otherwise denies Paragraph 255.
- 256. Paragraph 256's generalizations regarding unidentified hospitals and anesthesiology practices are vague, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer. To the extent that a further response is required, USAP denies Paragraph 256.
- 257. USAP admits the first sentence of Paragraph 257. Otherwise, Paragraph 257's generalizations regarding unidentified hospitals and anesthesiology practices are vague, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 258. Paragraph 258 sets forth legal conclusions to which no response is required. To the extent that a further response is required, USAP denies Paragraph 258.
- 259. Paragraph 259 alleges a legal conclusion to which no response is required. Further, its allegations regarding unidentified industry participants are vague and ambiguous. To the extent that a further response is required, USAP denies Paragraph 259.

260. Paragraph 260 alleges a legal conclusion to which no response is required.

Further, its allegations regarding unidentified evidence are vague and ambiguous. To the extent that a further response is required, USAP denies Paragraph 260.

VIII. MARKET POWER AND MONOPOLY POWER

- A. USAP has monopoly power in the Houston MSA
 - 1. USAP and Welsh Carson's roll-up of anesthesia practices has substantially increased concentration, resulting in a dominant market share in Houston
- 261. Paragraph 261's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined a conclusion that USAP denies. Moreover, Paragraph 261's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that any further response is required, USAP denies Paragraph 261.
- 262. Paragraph 262's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined a conclusion that USAP denies. To the extent that any further response is required, USAP denies Paragraph 262.
- 263. Paragraph 263's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined a conclusion that USAP denies. To the extent that any further response is required, USAP denies Paragraph 263.
- 264. Paragraph 264's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined a conclusion that USAP denies. USAP also lacks sufficient information to admit or deny Paragraph 264's vague allegations regarding insurers' unidentified ordinary course document. To the extent that any further response is required, USAP denies Paragraph 264.

- 265. Paragraph 265's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined a conclusion that USAP denies. To the extent that any further response is required, USAP denies Paragraph 265.
- 266. Paragraph 266's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined a conclusion that USAP denies. To the extent that any further response is required, USAP denies Paragraph 266.
 - 2. USAP has demonstrated its ability to increase prices while retaining and increasing its market share in Houston
- 267. Paragraph 267 is predicated on an undefined methodology to assess practice group size that USAP lacks sufficient information to admit or deny. Paragraph 267's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined a conclusion that USAP denies. To the extent that any further response is required, USAP denies Paragraph 267.
- 268. USAP denies Paragraph 268 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. Paragraph 268's allegations regarding USAP's reimbursement rates, quality, and changes to these over time are vague and ambiguous. Moreover, USAP lacks sufficient information to admit or deny Paragraph 268's allegations comparing USAP's reimbursement rate to other, unidentified providers of anesthesia services. USAP therefore denies Paragraph 268.
- 269. USAP lacks sufficient information to admit or deny Paragraph 269's vague and ambiguous allegations comparing USAP's reimbursement rates, case volume, and share of anesthesia costs to other, unidentified alternatives, and on that basis denies Paragraph 269.

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- 271. Paragraph 271's first sentence sets forth legal conclusions to which no response is required. USAP admits the second and third sentences of Paragraph 271.
 - 3. USAP's high share of the hospital-only anesthesia market relative to its rivals reinforces its monopoly power in Houston
- Paragraph 272 is predicated on an undefined methodology to assess practice 272. group case volume and revenue that USAP lacks sufficient information to admit or deny. Paragraph 272's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined – a conclusion that USAP denies. Moreover, USAP lacks sufficient information to admit or deny Paragraph 272's allegations comparing USAP's number of cases and revenues to other providers of anesthesia services. USAP therefore denies Paragraph 272.
- 273. Paragraph 273 is predicated on an undefined methodology to assess provider group size that USAP lacks sufficient information to admit or deny. Paragraph 273 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 273.

USAP has monopoly power in the Dallas MSA В.

- 1. USAP and Welsh Carson's roll-up of anesthesia practices has substantially increased concentration, resulting in a dominant market share
- 274. Paragraph 274's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined – a conclusion that USAP denies. Moreover, Paragraph 274's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that any further response is required, USAP denies Paragraph 274.

- 275. Paragraph 275's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined – a conclusion that USAP denies. To the extent that any further response is required, USAP denies Paragraph 275.
- Paragraph 276's allegations assume a finding that the antitrust product market the 276. FTC has pleaded is well defined – a conclusion that USAP denies. To the extent that any further response is required, USAP denies Paragraph 276.
- Paragraph 277's allegations assume a finding that the antitrust product market the 277. FTC has pleaded is well defined – a conclusion that USAP denies. USAP also lacks sufficient information to admit or deny Paragraph 277's vague allegations regarding insurers' unidentified ordinary course document. To the extent that any further response is required, USAP denies Paragraph 277.
- Paragraph 278's allegations assume a finding that the antitrust product market the 278. FTC has pleaded is well defined – a conclusion that USAP denies. Moreover, USAP lacks sufficient information to admit or deny Paragraph 278's allegations comparing USAP's number of cases and revenues to other providers of anesthesia services. To the extent that any further response is required, USAP denies Paragraph 278.
 - USAP has demonstrated its ability to increase prices while retaining 2. and increasing its market share in Dallas
- 279. Paragraph 279 is predicated on an undefined methodology to assess practice group case volume and revenue that USAP lacks sufficient information to admit or deny. Paragraph 279's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined – a conclusion that USAP denies. USAP also lacks sufficient information to admit or deny Paragraph 279's allegations comparing the reimbursement rates of

one Dallas anesthesia group to one or more unidentified anesthesia groups. To the extent that any further response is required, USAP denies Paragraph 279.

- 280. USAP denies Paragraph 280 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. Paragraph 280's allegations regarding USAP's reimbursement rates, quality, and changes to these over time are vague and ambiguous. Moreover, USAP lacks sufficient information to admit or deny Paragraph 280's allegations comparing USAP's reimbursement rate to other, unidentified providers of anesthesia services. USAP therefore denies Paragraph 280.
- USAP lacks sufficient information to admit or deny Paragraph 281's vague and ambiguous allegations comparing USAP's reimbursement rates, case volume, and share of anesthesia costs to other, unidentified alternatives, and on that basis denies Paragraph 281.
- 282. Paragraph 282's allegations regarding unidentified high-volume hospitals are vague and ambiguous. Accordingly, USAP denies Paragraph 282.
- 283. Paragraph 283's first sentence sets forth legal conclusions to which no response is required. The final two sentences of Paragraph 283 are vague and ambiguous, and USAP therefore denies them.
 - 3. USAP's high share of the hospital-only anesthesia market relative to its rivals reinforces its monopoly power in Dallas
- 284. Paragraph 284 is predicated on an undefined methodology to assess practice group case volume and revenue that USAP lacks sufficient information to admit or deny. Paragraph 284's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined – a conclusion that USAP denies. Moreover, USAP lacks sufficient information to admit or deny Paragraph 284's allegations comparing USAP's number of cases

and revenues to other providers of anesthesia services. To the extent that any further response is required, USAP denies Paragraph 284.

- 285. Paragraph 285 is predicated on an undefined methodology to assess practice group case volume and revenue that USAP lacks sufficient information to admit or deny. Paragraph 285's allegations assume a finding that the antitrust product market that the FTC has pleaded is well defined a conclusion that USAP denies. Paragraph 285 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 285.
 - C. USAP has a dominant position in the commercially insured hospital-only anesthesia market in Austin
 - 1. USAP and Welsh Carson's roll-up of anesthesia providers has substantially increased concentration, resulting in a dominant market share
- 286. Paragraph 286's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined a conclusion that USAP denies. Moreover, Paragraph 286's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that any further response is required, USAP denies Paragraph 286.
- 287. Paragraph 287's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined a conclusion that USAP denies. To the extent that any further response is required, USAP denies Paragraph 287.
- 288. Paragraph 288's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined a conclusion that USAP denies. To the extent that any further response is required, USAP denies Paragraph 288.

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- 289. Paragraph 289's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined – a conclusion that USAP denies. USAP also lacks sufficient information to admit or deny Paragraph 289's vague allegations regarding insurers' unidentified ordinary course document. To the extent that any further response is required, USAP denies Paragraph 289.
- 290. Paragraph 290's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined – a conclusion that USAP denies. Moreover, USAP lacks sufficient information to admit or deny Paragraph 290's allegations comparing USAP's number of cases and revenues to other providers of anesthesia services. To the extent that any further response is required, USAP denies Paragraph 290.
 - 2. USAP has demonstrated its ability to increase prices while retaining and increasing its market share in Austin
- 291. USAP lacks sufficient information to admit or deny Paragraph 291's vague and ambiguous allegations comparing USAP's reimbursement rates, case volume, and share of anesthesia costs to other, unidentified alternatives, and on that basis denies Paragraph 291.
- 292. USAP lacks sufficient information to admit or deny Paragraph 292's vague and ambiguous allegations regarding pricing and incremental revenues, and on that basis denies Paragraph 292.
- 293. USAP denies Paragraph 293 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. Paragraph 293's allegations regarding unidentified high-volume hospitals are also vague and ambiguous. Accordingly, USAP denies Paragraph 293.

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- 3. USAP's high share of the hospital-only anesthesia market relative to its rivals reinforces its dominance in Austin
- 295. Paragraph 295 is predicated on an undefined methodology to assess practice group case volume and revenue that USAP lacks sufficient information to admit or deny. Paragraph 295's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined – a conclusion that USAP denies. Moreover, USAP lacks sufficient information to admit or deny Paragraph 295's allegations comparing USAP's number of cases and revenues to other providers of anesthesia services. To the extent that any further response is required, USAP denies Paragraph 295.
- 296. Paragraph 296 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 296.
 - D. High barriers to entry to the hospital-only anesthesia markets in Houston, Dallas, and Austin protect USAP's market share
- Paragraph 297's first sentence sets forth legal conclusions to which no response is 297. required. Paragraph 297's last two sentences are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 298. USAP denies Paragraph 298 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. USAP admits that providing anesthesia services in any setting requires extensive training and experience, and denies Paragraph 298's first sentence to the

extent that it does not fully capture that training and experience. Paragraph 298's second sentence sets forth legal conclusions to which no response is required.

- 299. USAP admits that Paragraph 299's vague generalizations can be true in some circumstances, but denies that those generalizations apply always and uniformly to each and every marketplace participant. USAP further denies Paragraph 299 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny.
- 300. Paragraph 300's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined – a conclusion that USAP denies. USAP otherwise denies Paragraph 300.
- 301. Paragraph 301 sets forth legal conclusions to which no response is required. USAP otherwise denies Paragraph 301.
- 302. Paragraph 302 sets forth legal conclusions to which no response is required. USAP otherwise denies Paragraph 302.
- 303. Paragraph 303's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined – a conclusion that USAP denies. USAP otherwise denies Paragraph 303.

IX. **USAP'S DOMINANCE IN TEXAS**

304. Paragraph 304 is predicated on an undefined methodology to assess costs, revenue, and case volume that USAP lacks sufficient information to admit or deny. Paragraph 304's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined – a conclusion that USAP denies. USAP otherwise denies Paragraph 304.

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- 306. Paragraph 306 sets forth legal conclusions to which no response is required. USAP further denies Paragraph 306 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. Paragraph 306's final sentence assumes a finding that the antitrust product market the FTC has pleaded is well defined a conclusion that USAP denies. USAP otherwise denies Paragraph 306.
- 307. Paragraph 307 sets forth legal conclusions to which no response is required. USAP otherwise denies Paragraph 307.
- 308. Paragraph 308 sets forth legal conclusions to which no response is required. To the extent Paragraph 308 purports to characterize USAP's "planning documents," USAP contends that those documents speak for themselves. USAP otherwise denies Paragraph 308.
- 309. USAP denies Paragraph 309 to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny. USAP lacks knowledge regarding the contents of United's internal strategy discussions. USAP otherwise denies Paragraph 309.
- 310. Paragraph 310 is predicated on an undefined methodology to assess practice group case volume and revenue that USAP lacks sufficient information to admit or deny.

 Paragraph 310's allegations assume a finding that the antitrust product market the FTC has pleaded is well defined a conclusion that USAP denies. Paragraph 310 further sets forth legal conclusions to which no response is required. USAP otherwise denies Paragraph 310.

X. HARM TO CONSUMERS AND COMPETITION

- A. USAP's conduct has increased its negotiating leverage against insurers, reducing insurers' ability to constrain USAP's demands to raise prices
- 311. Paragraph 311's allegations are conclusory and argumentative. USAP admits that it has obtained exclusive or nearly exclusive contracts with some hospitals in Texas. USAP otherwise denies Paragraph 311.
 - 312. USAP denies Paragraph 312.
 - 313. USAP denies Paragraph 313.
- 314. Paragraph 314 is predicated on an undefined methodology to assess insurer size that USAP lacks sufficient information to admit or deny. USAP lacks knowledge sufficient to admit or deny whether an unnamed insurance executive made the quoted comment. USAP otherwise denies Paragraph 314.
- 315. USAP lacks knowledge sufficient to admit or deny whether an unnamed Welsh Carson analyst made the quoted comment. USAP otherwise denies Paragraph 315.
- 316. Paragraph 316 is predicated on an undefined methodology to assess insurer size that USAP lacks sufficient information to admit or deny. USAP admits that United sought to unilaterally amend the United-USAP contract to reduce USAP's rates and that USAP terminated its contract with United in 2020. USAP otherwise denies Paragraph 316.
- 317. USAP admits that it was out-of-network with United in Texas for part of 2020 and 2021 after United attempted to unilaterally amend the parties' agreement. USAP also admits that it filed suit against United in Texas state court and that USAP lost business as a result of United's pressure campaign against USAP. USAP otherwise denies Paragraph 317.
- 318. USAP admits that United and USAP settled their legal disputes and entered into a new contract in September 2021 (effective October 2021), under which USAP's rates decreased.

The terms of the settlement and the contract speak for themselves. USAP otherwise denies Paragraph 318, including to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny.

- B. USAP's conduct has increased prices for hospital-only anesthesia services in Texas
- 319. USAP lacks knowledge sufficient information to admit or deny whether an unnamed United executive made the quoted comment. USAP otherwise denies Paragraph 319.
- 320. USAP lacks sufficient information to admit or deny Paragraph 320's unsourced rate comparison, and therefore denies Paragraph 320.
- 321. USAP lacks sufficient information to admit or deny Paragraph 321's unsourced rate comparison, and therefore denies Paragraph 321.
- 322. USAP lacks sufficient information to admit or deny Paragraph 322's unsourced rate comparison, and therefore denies Paragraph 322.
- 323. Paragraph 323 is predicated on an undefined methodology to assess provider group size that USAP lacks sufficient information to admit or deny. USAP also lacks sufficient information to admit or deny Paragraph 323's comparison of USAP's rates to a purported median of an unidentified set of anesthesia providers, USAP therefore denies Paragraph 323.
- 324. Paragraph 324 is predicated on an undefined methodology to assess insurer size that USAP lacks sufficient information to admit or deny. USAP denies Paragraph 324, including its allegation that USAP's ability to obtain payment of higher rates from payors necessarily corresponds with higher burdens for Texas businesses and their employees, as opposed to lower profits for the payors.

- 325. Paragraph 325 is predicated on an undefined methodology to assess insurer size that USAP lacks sufficient information to admit or deny. USAP lacks sufficient information to admit or deny Paragraph 325's allegations regarding the negotiations between other Texas anesthesia practices and payors, and therefore denies Paragraph 325.
- 326. USAP denies Paragraph 326, including to the extent that it is predicated on an undefined methodology for calculating and comparing reimbursement rates that USAP lacks sufficient information to admit or deny.
 - 327. USAP denies Paragraph 327.
 - C. There are no valid procompetitive justifications for or efficiencies from USAP's conduct
- 328. Paragraph 328 sets forth legal conclusions to which no response is required. To the extent that a further response is required, USAP denies Paragraph 328.
- 329. Paragraph 329's allegations are vague, conclusory, and argumentative, and USAP therefore denies them except to the extent that it admits a specific well-pleaded factual allegation elsewhere in this Answer.
- 330. The first sentence of Paragraph 330 sets forth a legal conclusion to which no response is required, and the second sentence is vague and speculative. To the extent that a further response is required, USAP denies Paragraph 330.
- 331. The first two sentences of Paragraph 331 set forth legal conclusions to which no response is required. USAP admits that evidence produced in the FTC's investigation of this matter includes the quoted language in the third sentence, respectfully directs the Court to that evidence for an accurate and complete statement of its contents, and otherwise denies Paragraph 331.

XI. LIKELIHOOD OF RECURRENCE

- A. Without appropriate relief, USAP's harmful conduct is likely to recur
- 333. Paragraph 333 sets forth legal conclusions to which no response is required. To the extent that a further response is required, USAP denies Paragraph 333.
- 334. Paragraph 334 sets forth legal conclusions to which no response is required. Further, Paragraph 334's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 334.
- 335. Paragraph 335 sets forth legal conclusions to which no response is required. To the extent that a further response is required, USAP denies Paragraph 335.
 - B. Without appropriate relief, Welsh Carson's harmful conduct is likely to recur
- 336. Paragraph 336 sets forth legal conclusions to which no response is required. Further, Paragraph 336's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 336.
- 337. Paragraph 337 sets forth legal conclusions to which no response is required. Further, Paragraph 337's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 337.

339. Paragraph 339 is predicated on an undefined methodology to assess radiology group size that USAP lacks sufficient information to admit or deny. Paragraph 339 sets forth legal conclusions to which no response is required. Further, Paragraph 339's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 339.

XII. VIOLATIONS

COUNT I

Monopolization of Houston Hospital-Only Anesthesia Market Arising Under Section 2 of the Sherman Act

- 340. USAP incorporates by reference its answers to the allegations in Paragraphs 1-339.
- 341. Paragraph 341 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 341.
- 342. Paragraph 342 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 342.
- 343. USAP admits that a USAP entity entered into an agreement with Greater Houston Anesthesiology, respectfully directs the Court to that agreement for an accurate and complete statement of its contracts, and otherwise denies Paragraph 343's characterization of that agreement. USAP otherwise admits Paragraph 343.

- 344. USAP admits that it maintained agreements with the anesthesiologists identified in Paragraph 344, but USAP contends that those agreements speak for themselves, and denies Paragraph 344 to the extent that it mischaracterizes them.
- 345. Paragraph 345 sets forth a legal conclusion to which no response is required. Further, Paragraph 345 is irrelevant in light of the Court's dismissal of the FTC's claims against Welsh Carson.
- 346. Paragraph 346 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 346.
- 347. Paragraph 347 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 347.

COUNT II

Roll-up of Houston Hospital-Only Anesthesia Market in Violation of Section 7 of the Clayton Act and Section 5 of the FTC Act

- 348. USAP incorporates by reference its answers to the allegations in Paragraphs 1-339.
- 349. Paragraph 349 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 349's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 349.
- 350. Paragraph 350 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 350.
- 351. Paragraph 351 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 351. Moreover, Paragraph 351's allegations regarding Welsh Carson are irrelevant in light of the Court's

dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 351.

- 352. Paragraph 352 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 352.
- 353. Paragraph 353 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 353.
- 354. Paragraph 354 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 354.

COUNT III

Conspiracy to Monopolize Houston Hospital-Only Anesthesia Market Arising Under Section 2 of the Sherman Act

- 355. USAP incorporates by reference its answers to the allegations in Paragraphs 1-339.
- 356. Paragraph 356 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 356.
- 357. Paragraph 357 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 357's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 357.
- 358. Paragraph 358 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 358's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 358.

- 359. Paragraph 359 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 359's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 359.
- 360. Paragraph 360 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 360's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 360.
- 361. Paragraph 361 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 361's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 361.
- 362. Paragraph 362 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 362's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 362.
- 363. Paragraph 363 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 363's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 363.

COUNT IV

Monopolization of Dallas Hospital-Only Anesthesia Market Arising Under Section 2 of the **Sherman Act**

- 364. USAP incorporates by reference its answers to the allegations in Paragraphs 1-339.
- 365. Paragraph 365 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 365.
- 366. Paragraph 366 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 366's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 366.
 - 367. USAP admits Paragraph 367.
- USAP admits that it maintained agreements with the entity identified in 368. Paragraph 368, but USAP contends that those agreements speak for themselves, and denies Paragraph 368 to the extent that it mischaracterizes them.
- Paragraph 369 sets forth a legal conclusion to which no response is required. To 369. the extent that a further response is required, USAP denies Paragraph 369.
- Paragraph 370 sets forth a legal conclusion to which no response is required. 370. Moreover, Paragraph 370's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 370.
- 371. Paragraph 371 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 371.

372. Paragraph 372 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 372's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 372.

COUNT V

Roll-up of Dallas Hospital-Only Anesthesia Market in Violation of Section 7 of the Clayton Act and Section 5 of the FTC Act

- 373. USAP incorporates by reference its answers to the allegations in Paragraphs 1-339.
- 374. USAP admits that between 2015 and 2016, it entered into the agreements identified in Paragraph 374. Paragraph 374's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. USAP denies Paragraph 374 to the extent that it mischaracterizes the agreements or sets forth a legal conclusion.
- 375. Paragraph 375 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 375.
- 376. Paragraph 376 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 376's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 376.
- 377. Paragraph 377 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 377's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 377.

- 378. Paragraph 378 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 378's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 378.
- 379. Paragraph 379 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 379's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 379.

COUNT VI

Conspiracy to Monopolize Dallas Hospital-Only Anesthesia Market Arising Under Section 2 of the Sherman Act

- 380. USAP incorporates by reference its answers to the allegations in Paragraphs 1-339.
- 381. Paragraph 381 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 381.
- 382. Paragraph 382 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 382's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 382.
- 383. Paragraph 383 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 383's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 383.

- 384. Paragraph 384 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 384's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 384.
- 385. Paragraph 385 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 385's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 385.
- 386. Paragraph 386 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 386's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 386.
- Paragraph 387 sets forth a legal conclusion to which no response is required. 387. Moreover, Paragraph 387's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 387.
- 388. Paragraph 388 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 388's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 388.

COUNT VII

Roll-up of Austin Hospital-Only Anesthesia Market in Violation of Section 7 of the Clayton Act and Section 5 of the FTC Act

- 389. USAP incorporates by reference its answers to the allegations in Paragraphs 1-339.
- 390. USAP admits that in 2013 and 2018, respectively, it entered into the two agreements identified in Paragraph 390. Paragraph 390's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. USAP denies Paragraph 390 to the extent that it mischaracterizes the agreements or sets forth a legal conclusion.
- 391. Paragraph 391 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 391.
- 392. Paragraph 392 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 392's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 392.
- Paragraph 393 sets forth a legal conclusion to which no response is required. 393. Moreover, Paragraph 393's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 393.
- Paragraph 394 sets forth a legal conclusion to which no response is required. 394. Moreover, Paragraph 394's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 394.

339.

395. Paragraph 395 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 395's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 395.

COUNT VIII

Scheme to Reduce Anesthesia Competition in Texas in Violation of Section 5 of the FTC Act

- 396. USAP incorporates by reference its answers to the allegations in Paragraphs 1-
- 397. Paragraph 397 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 397's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 397.
- 398. Paragraph 398 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 398's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 398.
- Paragraph 399 sets forth a legal conclusion to which no response is required. 399. Moreover, Paragraph 399's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 399.
- 400. Paragraph 400 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 400's allegations regarding Welsh Carson are irrelevant in light of the

Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 400.

- 401. Paragraph 401 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 401.
- 402. Paragraph 402 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 402's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 402.

COUNT IX

Horizontal Agreements to Bill at a Fixed Price Arising under Section 1 of the Sherman Act

- 403. USAP incorporates by reference its answers to the allegations in Paragraphs 1-339.
- 404. Paragraph 404 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 404.
- 405. USAP admits that it maintained agreements with the entities identified in Paragraph 405, but USAP contends that those agreements speak for themselves, and denies Paragraph 405 to the extent that it mischaracterizes them.
- 406. Paragraph 406 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 406.
- 407. Paragraph 407 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 407.

COUNT X

Horizontal Agreement to Divide Market Arising under Section 1 of the Sherman Act

- 408. USAP incorporates by reference its answers to the allegations in Paragraphs 1-339.
- 409. Paragraph 409 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 409.
- 410. Paragraph 410 sets forth a legal conclusion to which no response is required. To the extent that a further response is required, USAP denies Paragraph 410.
- 411. Paragraph 411 sets forth a legal conclusion to which no response is required. Moreover, Paragraph 411's allegations regarding Welsh Carson are irrelevant in light of the Court's dismissal of the FTC's claims against it. To the extent that a further response is required, USAP denies Paragraph 411.
- Paragraph 412 sets forth a legal conclusion to which no response is required. To 412. the extent that a further response is required, USAP denies Paragraph 412.

XIII. PRAYER FOR RELIEF

The FTC's request for relief, as set forth in Paragraphs 413-416, does not contain factual allegations to which any response is required. To the extent that a further response is required, USAP denies the allegations and requests for relief of these Paragraphs and denies that the FTC has stated a claim for relief or is entitled to any relief.

AFFIRMATIVE AND OTHER DEFENSES

Without assuming any burden of proof that it would not otherwise bear, USAP reasserts, without limitation, all defenses raised in its Motion To Dismiss, Welsh Carson's Motion To Dismiss, and the Defendants' other filings, whether or not separately re-pleaded herein. USAP further asserts the affirmative and other defenses listed below. In listing the defenses below,

Page 85 of 88

USAP does not knowingly or intentionally waive any defenses, including arguments about which issues fall within the FTC's burden of proof. USAP also reserves the right to rely on any affirmative or other defense or claim that may subsequently come to light, and expressly reserves the right to amend its Answer to assert such additional defenses or claims.

Case 4:23-cv-03560

FIRST AFFIRMATIVE DEFENSE

The FTC lacks statutory authority under 15 U.S.C. § 53(b) to challenge either completed acquisitions or agreements no longer in effect.

SECOND AFFIRMATIVE DEFENSE

The FTC cannot proceed because it purports to exercise executive authority in violation of Article II of the United States Constitution.

THIRD AFFIRMATIVE DEFENSE

The FTC's claim that acquisitions and agreements that are the subject of the FTC's

Complaint – independently or in the aggregate – violated the antitrust laws and the FTC Act fails because there were procompetitive justifications for the challenged conduct.

FOURTH AFFIRMATIVE DEFENSE

The FTC is not entitled to the relief it seeks because USAP has always faced competition in any properly defined market.

FIFTH AFFIRMATIVE DEFENSE

The FTC is not entitled to the relief it seeks because any assets that USAP acquired no longer separately exist, and USAP is a unitary company.

SIXTH AFFIRMATIVE DEFENSE

The FTC cannot obtain relief under Section 5 of the FTC Act that is not authorized under Section 2 of the Sherman Act.

SEVENTH AFFIRMATIVE DEFENSE

The relief sought by the FTC is inequitable and contrary to the public interest under 15

U.S.C. § 45.

Dated: June 17, 2024

David J. Beck (TX Bar No. 00000070)

(Federal I.D. No. 16605)

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Respectfully submitted,

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Counsel for Defendant U.S. Anesthesia Partners, Inc.

CERTIFICATE OF SERVICE

I hereby certify that on June 17, 2024, I filed the foregoing document with the Court and served it on opposing counsel through the Court's CM/ECF system. All counsel of record are registered ECF users.

Respectfully submitted,

/s/ Mark C. Hansen

Mark C. Hansen

Summary report:				
Litera Compare for Word 11.7.0.54 Document comparison done on				
6/19/2025 9:54:44 PM				
Style name: Default Style				
Intelligent Table Comparison: Active				
Original filename: Old.docx				
Modified filename: USAP's Proposed Amended Answer to FTC Complaint -				
CLEAN.docx				
Changes:				
Add	4			
Delete	2			
Move From	0			
Move To	0			
Table Insert	0			
Table Delete	0			
Table moves to	0			
Table moves from	0			
Embedded Graphics (Visio, ChemDraw, Images etc.)	0			
Embedded Excel	0			
Format changes	0			
Total Changes:	6			

Exhibit H (Excerpt)

IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

FEDERAL TRADE COMMISSION,

Plaintiff,

v.

U.S. ANESTHESIA PARTNERS, INC.,

Defendant.

Case No.: 4:23-CV-03560-KH

FEDERAL TRADE COMMISSION'S RESPONSES AND OBJECTIONS TO USAP'S FIRST SET OF INTERROGATORIES

Pursuant to Rules 26 and 33 of the Federal Rules of Civil Procedure, Plaintiff Federal Trade Commission ("FTC") submits these Responses and Objections to Defendant U.S. Anesthesia Partners, Inc.'s ("USAP") First Set of Interrogatories to the Federal Trade Commission ("Interrogatories"), dated October 16, 2024. The FTC responds to these Interrogatories to the best of its present ability after a reasonably diligent inquiry. Discovery in this matter, however, is ongoing, and the FTC reserves its right to supplement, revise, or correct any of its responses pursuant to Fed. R. Civ. P. 26(e), and to present at trial additional evidence or witnesses as they may be discovered or produced.

General Objection

The FTC objects to the Interrogatories to the extent they purport to represent six discrete interrogatories. Counted properly, USAP has served 25 separate interrogatories, each of which can be fully answered without reference to the others. *See Nance-Bush v. Lone Star Coll. Sys. Dist.*, 337 F.R.D. 135, 137 (S.D. Tex. 2021) (quoting *Dimitrijevic v. TV & C GP Holding Inc.*,

Interrogatory No. 5

For each acquisition or agreement that You contend constitutes any part of the alleged "multi-year anticompetitive scheme to consolidate anesthesia practices in Texas, drive up the price of anesthesia services provided to Texas patients, and increase [USAP's] own profits" (Compl. ¶ 1), identify USAP's purported share of any Relevant Market both before and after that acquisition or agreement, and each fact supporting any such contention (including the identity, nature, and (if applicable) Date range of each source of data or other information used in calculating such market-share figure, and the manner in which You processed or otherwise manipulated that data or information to arrive at the figures alleged in the Complaint (including but not limited to any manual or automated method, computer programs, or formulas You used to arrive at such market share allegations)).

Answers and Objections to Interrogatory No. 5

The FTC objects to Interrogatory No. 5 to the extent it purports to represent one discrete interrogatory. Instead, Interrogatory No. 5 asks the FTC to respond to four separate questions, each of which can be fully answered without reference to the others: (1) USAP's market share of hospital-only anesthesia service both before and after each challenged acquisition in the Houston MSA; (2) USAP's market share of hospital-only anesthesia service both before and after each challenged acquisition in the Dallas MSA; (3) USAP's market share of hospital-only anesthesia service both before and after each challenged acquisition in the Austin MSA; and (4) the source of data or other information used in calculating the market share figures in the Complaint, including the manner in which such data was processed. *See Nance-Bush v. Lone Star Coll. Sys. Dist.*, 337 F.R.D. 135, 137 (S.D. Tex. 2021) (quoting *Dimitrijevic v. TV & C GP Holding Inc.*, No. H-04-3457, 2005 WL 8164073 (S.D. Tex. Aug. 24, 2005)) (to determine the number of discrete interrogatories, "a court asks if the first question can be answered fully and completely without answering the second question.").

The FTC further objects to Interrogatory No. 5 to the extent that it seeks information underlying the FTC's methodology for "process[ing] or otherwise manipulat[ing]...data or information to arrive at the figures alleged in the Complaint," which is the product of legal and

economic analyses performed by FTC counsel and their agent. Such analyses are protected from disclosure under the attorney work product doctrine and deliberative process privilege.

The FTC further objects to Interrogatory No. 5 as premature to the extent it seeks information and evidence subject to ongoing fact and expert discovery, which is not scheduled to close until October 22, 2025. See, e.g., Werner Enterprises, Inc. v. Picus S.A. De C.V., No. 5:14-CV-104, 2016 WL 11736166, at *2 (S.D. Tex. Apr. 29, 2016) ("[C]ontention interrogatories are too often used at the outset of a litigation to harass the opposition knowing that the responses at that stage will produce little useful information.") (quoting In re Checking Account Overdraft Litig., 2010 WL 5136043, at *3 (S.D. Fla. Dec. 16, 2010)); id. ("[B]efore litigants have exchanged 'substantial documentary or testimonial discovery,' courts hesitate to compel parties to respond to contention requests.") (quoting Fischer & Porter Co. v. Tolson, 143 F.R.D. 93, 96 (E.D. Pa. 1992)). The FTC will respond to this Interrogatory No. 5 based on the market share calculations identified in the Complaint.

The FTC further objects to Interrogatory No. 5 as overbroad and unduly burdensome to the extent it purports to require the FTC to identify "each fact" supporting its position. *See TIG Ins. Co. v. Woodsboro Farmers Coop.*, No. 5:18-CV-191, 2020 WL 12573285, at *2 (S.D. Tex. Apr. 7, 2020) ("[C]ontention interrogatories should not request a detailed and exhaustive list of all evidence that may be offered." (internal quotation omitted)). "By requesting [the FTC] to identify each fact ... that supports your contention ... [USAP] is effectively requesting a detailed exhaustive list of all evidence." *Id.* (cleaned up)). The FTC has conducted a reasonable search and provided non-privileged information responsive to Interrogatory No. 5 that is within its custody and control.

Subject to and without waiving the above objections, the FTC responds as follows:

1. Market share information for each challenged acquisition in the Houston MSA

The FTC's Complaint alleges that USAP perpetrated a "multi-year anticompetitive scheme to consolidate anesthesia practices in Texas, drive up the price of anesthesia services provided to Texas patients, and increase [USAP's] own profits." Compl. ¶ 1. The Complaint alleges that, with each subsequent acquisition, USAP increased its market share and further concentrated the market for hospital-only anesthesia services in the Houston MSA, and that USAP helped insulate its high market shares in Houston from competition through two price-setting arrangements. Compl. ¶¶ 261-73 & Tables 1-2. The Complaint alleges that the following acquisitions are part of the "multi-year anticompetitive" consolidation scheme in the Houston MSA: (1) Greater Houston Anesthesiology; (2) North Houston Anesthesiology; (3) MetroWest Anesthesia Care; and (4) Guardian Anesthesia.

The FTC analyzed the level of market concentration before and after these acquisitions, including through the use of the Herfindahl-Hirschman Index (HHI), a commonly accepted measure of market concentration. Merger Guidelines § 2.1. HHI is calculated by summing the squares of the market share of each market participant. Courts routinely employ the HHI to assess whether a transaction will cause a change in market concentration and, if that change is impermissibly high, whether the transaction is likely to result in a substantial lessening of competition. *See, e.g., Chi. Bridge & Iron Co. v. FTC*, 534 F.3d 410 (5th Cir. 2008) (citing Merger Guidelines). The Merger Guidelines, and cases in this Circuit, state that a merger is presumed to substantially lessen competition if the market HHI is greater than 1,800 and if the change in market HHI caused by the merger is greater than 100. *Id.* at 431 ("Where the postmerger HHI exceeds 1,800, and the merger produces an increase in the HHI of more than 100 points, the merger guidelines create a presumption of adverse competitive consequences.");

Illumina, Inc. v. FTC, 88 F.4th 1036, 1057 (5th Cir. 2023) ("In horizontal merger cases, the government can 'use a short cut to establish [its prima facie case] through statistics about the change in market concentration." (citations omitted)). The FTC's HHI analysis is summarized in the Complaint in Tables 1 and 2, and found that at least three of USAP's acquisitions in the Houston MSA meet this structural presumption, measured by either cases or revenue: North Houston Anesthesiology; MetroWest Anesthesia Care; and Guardian Anesthesia Services.

In the Houston MSA, USAP's consolidation scheme combined four significant anesthesia practices. In addition to the acquisitions identified above that meet the structural presumption, USAP's initial platform acquisition of Greater Houston Anesthesiology is part of this unlawful scheme to monopolize the Houston MSA. Following its roll-up, USAP had a nearly 70% market share, by revenue, of hospital-only anesthesia services in the Houston MSA. USAP has demonstrated its ability to increase prices while retaining its market share in the Houston MSA. As of the time of the Complaint, USAP charged approximately double the median reimbursement rate for anesthesia services in the Houston MSA. Despite charging the highest prices in the Houston MSA, USAP's volume of cases has grown significantly.

Based on the allegations in the Complaint, the following table identifies USAP's market share of hospital-only anesthesia services, before and after the acquisitions in the Houston MSA. The FTC reserves the right to update these numbers as discovery progresses, including expert discovery. *See* FTC's Response to Interrogatories No. 3 and No. 6 for additional facts that support the FTC's position that the identified acquisitions are unlawful.

Table 1							
Houston Acquisitions – Hospital-Only Anesthesia Services							
Date	Acquired Group	USAP Pre-Acquisition Market Share		US Post-Acc Mark			
		By Cases	By Revenue	By Cases	By Revenue		
12/27/2012	Greater Houston Anesthesiology	0%	0%	39.0%	50.5%		
6/24/2014	North Houston Anesthesiology	38.75%	51.1%	43.2%	54.3%		
3/1/2017	MetroWest Anesthesia Care	46.4%	55.7%	53.4%	61.8%		
1/1/2020	Guardian Anesthesia Services	56.7%	69.5%	60.8%	73.4%		

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2. Market share information for each challenged acquisition in the Dallas MSA

The FTC's Complaint alleges that USAP perpetrated a "multi-year anticompetitive scheme to consolidate anesthesia practices in Texas, drive up the price of anesthesia services provided to Texas patients, and increase [USAP's] own profits." Compl. ¶ 1. The Complaint alleges that, with each subsequent acquisition, USAP increased its market share and further concentrated the market for hospital-only anesthesia services in the Dallas MSA, and that USAP helped insulate its high market shares in Dallas from competition through a market-allocation arrangement and a price-setting arrangement. Compl. ¶¶ 274-85 & Tables 3-4. The Complaint alleges that the following acquisitions are part of the "multi-year anticompetitive" consolidation

scheme in the Dallas MSA: (1) Pinnacle Anesthesia Consultants; (2) Anesthesia Consultants of Dallas; (3) Excel Anesthesia Consultants; (4) Southwest Anesthesia Associates; (5) BMW Anesthesiology; (6) Medical City Physicians; and (7) Sundance Anesthesia.

The FTC analyzed the level of market concentration before and after these acquisitions, including through the use of the Herfindahl-Hirschman Index (HHI), a commonly accepted measure of market concentration. Merger Guidelines § 2.1. HHI is calculated by summing the squares of the market share of each market participant. Courts routinely employ the HHI to assess whether a transaction will cause a change in market concentration and, if that change is impermissibly high, whether the transaction is likely to result in a substantial lessening of competition. See, e.g., Chi. Bridge & Iron Co. v. FTC, 534 F.3d 410 (5th Cir. 2008) (citing Merger Guidelines). The Merger Guidelines, and cases in this District, state that a merger is presumed to substantially lessen competition if the market HHI is greater than 1,800 and if the change in market HHI caused by the merger is greater than 100. Id. at 431 ("Where the postmerger HHI exceeds 1,800, and the merger produces an increase in the HHI of more than 100 points, the merger guidelines create a presumption of adverse competitive consequences."); Illumina, Inc. v. FTC, 88 F.4th 1036, 1057 (5th Cir. 2023) ("In horizontal merger cases, the government can 'use a short cut to establish [its prima facie case] through statistics about the change in market concentration." (citations omitted)). The FTC's HHI analysis for the Dallas MSA is summarized in the Complaint in Tables 3 and 4, and found that at least four of USAP's acquisitions in the Dallas MSA meet this structural presumption, measured by cases, revenue, or both: Anesthesia Consultants of Dallas; Excel Anesthesia Consultants; Southwest Anesthesia Associates; and Sundance Anesthesia. Association. Compl. ¶¶ 274-85 & Tables 3-4.

Some acquisitions which do not meet the HHI structural presumption identified above are also unlawful as part of USAP's anticompetitive scheme to monopolize the Dallas MSA. In the Dallas MSA, USAP's consolidation scheme combined seven significant anesthesia practices. In addition to the acquisitions identified above that meet the structural presumption, USAP's initial platform acquisition of Pinnacle Anesthesia Consultants, as well as its acquisitions of BMW Anesthesiology and Medical City Physicians, are part of this unlawful scheme to monopolize the Dallas MSA. Following its roll-up, USAP had a 68% market share, by revenue, of hospital-only anesthesia services in the Dallas MSA. USAP has demonstrated its ability to increase prices while retaining its market share in the Dallas MSA. Specifically, as of the time of the Complaint, USAP charged approximately double the median reimbursement rate for anesthesia services in the Dallas MSA. Despite charging the highest prices in the Dallas MSA, USAP's volume of cases has grown significantly.

Based on the allegations in the Complaint, the following table identifies USAP's market share of hospital-only anesthesia services, before and after the acquisitions in the Dallas MSA. The FTC reserves the right to update these numbers as discovery progresses, including expert discovery. *See* FTC's Response to Interrogatories No. 3 and No. 6 for additional facts that support the FTC's position that the identified acquisitions are unlawful.

THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

FEDERAL TRADE COMMISSION,	
TEDERAL TRADE COMMISSION,	
Plaintiff,	
v.	Case No.: 4:23-CV-03560-KH
U.S. ANESTHESIA PARTNERS, INC., et al.	
Defendants.	
[PROPOSED] ORDER GRANTING DEFEINC.'S MOTION FOR LEAVE	
The Court has considered Defendant U.S.	Anesthesia Partners, Inc.'s ("USAP") Motion
For Leave To Amend Its Answer, the FTC's Oppo	osition, and USAP's Reply. It is hereby
ORDERED that the Motion For Leave To Amen	d is GRANTED . Within three business days,
USAP shall file its amended Answer.	
It is so ORDERED.	
SIGNED ON, in Ho	uston, Texas.
	Kenneth M. Hoyt
	United States District Judge