

UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF TEXAS
HOUSTON DIVISION

GUARDIAN FLIGHT, LLC,

Plaintiff,

VS.

AETNA HEALTH INC., *et al.*

Defendants.

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Civil Action No. 4:22-cv-03805

AETNA HEALTH INC.’S SUPPLEMENTAL BRIEFING

The Court asked why *this* case would “open the floodgates,” and the answer is simple—Plaintiff pleads no basis for its conclusory allegation that Aetna procured the subject IDR award through misrepresentations. Indeed, Plaintiff’s fraud-based allegation that Aetna misrepresented its QPA is based on nothing more than a supposition that Aetna’s QPA calculation “is improbably low.” *See* Dkt. 1 at 13. In essence, Plaintiff attacks Aetna’s alleged QPA calculation—a complaint that is within the purview of the Department of Health and Human Services (HHS).¹

Importantly, alleged “misrepresentation of facts” regarding a payer’s QPA is not grounds for judicial review under the NSA. As explained below, HHS has extensive regulatory oversight, as it is required to annually audit health plans and perform complaint-based audits to ensure compliance with the NSA’s QPA-calculation requirements. Put differently, Plaintiff’s conclusory allegation that Aetna miscalculated its QPA falls not only outside the scope of judicial review but squarely within the ambit of what Congress has entrusted HHS to oversee. Thus, if the Court were to find that Plaintiff’s² allegations survive the motion-to-dismiss stage, it would effectively allow

¹ Aetna has agreed to pay the difference between the award amount and Plaintiff’s offer in the arbitration. As discussed at the hearing, Aetna believes this places the dispute outside the Court’s jurisdiction, and any opinion—favorable or unfavorable—would be an advisory opinion. Aetna is filing a separate motion to dismiss on this ground.

² *See, e.g.*, Dkt. 1 at 2 (“The purported QPA does not reflect market realities and, upon

any disgruntled party, armed with nothing but their own suspicion, to barge into federal court and demand that it scrutinize an IDR award so long as they plead that facts were “misrepresented” to the IDR entity. Such a result would inundate the courts with suits to vacate IDR awards, an outcome that is antithetic to the NSA’s purpose: to provide a streamlined and efficient dispute-resolution process for surprise out-of-network medical bills. That cannot be the result here.

A. The Alleged Misrepresentations Are Not Subject to Judicial Review.

Congress clearly set forth very narrow parameters for judicial review of IDR awards:

A determination of a certified IDR entity under subparagraph (A)—

- (I) shall be binding upon the parties involved, in the absence of a fraudulent claim or evidence of misrepresentation of facts presented to the IDR entity involved regarding such claim; and
- (II) **shall not be subject to judicial review**, except in a case described in [9 U.S.C. § 10(a)(1)–(4)].

42 U.S.C. § 300gg-111(c)(5)(E) (emphasis added).

At the April 21 hearing, Plaintiff argued that the Court should read subparagraphs (I) and (II) together in an attempt to graft subsection (I)’s mention of “misrepresentation of facts” onto subsection (II)’s grounds for judicial review. But the statute’s plain language permits no such result. If Congress intended to incorporate Plaintiff’s “broad concept” of undue means³—a ground for vacatur under § 10(a)(1)—it would have said so.⁴ Congress is obviously familiar with the FAA and that “misrepresentation of facts” is not a ground for vacatur. Further, Congress is well aware

information and belief, does not comply with the statutory requirements of the NSA.”), 13 (“Upon information and belief, Aetna’s QPA does not comply with the statutory requirements of the NSA.”).

³ See Hearing Transcript, attached as **Exhibit 1** at 54:19–54:23 (“But because of the specific statutory reference to material misstatements of fact, we think that qualifies for undue means. So it includes those misrepresentations.”).

⁴ Just as Plaintiff argued Congress could have done if it intended IDR to be synonymous with “arbitration.”

that courts have repeatedly applied a very narrow understanding of the term “undue means”⁵ as it appears in § 10(a)(1).⁶ But even if Congress had intended to place “misrepresentation of facts” under the umbrella of “judicial review,” Congress’s intent cannot trump the text it enacts. *See Merck & Co. v. Reynolds*, 559 U.S. 633, 659 (2010) (Scalia, J., concurring in part and concurring in judgment). In any event, we have no reliable way to ascertain such intent apart from reading the text. Here, the expansive interpretation hawked by Plaintiff finds no support in the statute’s text.

Other provisions of the NSA lead to the same conclusion. Indeed, Congress vested the HHS with extensive regulatory oversight. Specifically, § 300gg-111(a)(2)—titled “Audit process and regulations for qualifying payment amounts”—provides that:

[T]he Secretary,⁷ in consultation with the Secretary of Labor and the Secretary of Treasury, shall establish through rulemaking process, in accordance with clause (ii), under which group health plans and health insurance issuers offering group or individual health insurance coverage **are audited by the Secretary or applicable State authority** to ensure that—

- (I) such plans and coverage **are in compliance with the requirement of applying a qualifying payment amount under this section;**
- (II) such **qualifying payment amount** so applied **satisfies the definition under paragraph (3)(E)**

42 U.S.C. § 300gg-111(a)(2)(A)(i) (emphasis added). Notably, subparagraph (II)’s mention of “paragraph (3)(E)” refers to § 300gg-111(a)(3)(E), which outlines the NSA’s requirements for how

⁵ The FAA does not define fraud or undue means, but courts interpret them together. *Trans Chem. Ltd. v. China Nat’l Mach. Imp. & Exp. Corp.*, 978 F. Supp. 266, 304 (S.D. Tex. 1997), *aff’d and adopted* 161 F.3d 314 (5th Cir. 1998). Courts have repeatedly equated “undue means” to conduct that is equal in gravity to corruption, fraud, or physical threats. *See PaineWebber Grp., Inc. v. Zinsmeyer Trs. P’ship*, 187 F.3d 988, 991 (8th Cir. 1999) (collecting cases).

⁶ Plaintiff’s counsel (correctly so) likened the Fifth Circuit’s interpretation of “undue means,” as used in the FAA, to mafia-level misconduct. *See* Ex. 1 at 42:24–43:3 (“Now, some of the Fifth Circuit’s case law has said: Well, ‘undue means’ means almost like, you know, the mafia. You sent the mafia after the arbitrator. They tried to kind of raise the level of undue means.”).

⁷ “Secretary” refers to the Secretary of HHS.

health plans are to calculate their QPAs. In other words, the statute has a built-in audit procedure to ensure health plans are properly calculating their QPAs.

Moreover, the NSA empowers the Secretary to audit any health plan upon receipt of “**any complaint** or other information about [health] plan[s] or coverage . . . that involves the compliance of the plan or coverage, with either of the requirements described in subclauses [§ 300gg-111(a)(2)(A)(i)(I) and (II)].” *Id.* § 300gg-111(a)(2)(A)(ii)(II) (emphasis added); *see id.* § 300gg-111(a)(2)(B)(iv).⁸ Put differently, if Plaintiff *believes* Aetna is misrepresenting its QPAs, it can file a complaint with HHS. This is consistent with the notion that “misrepresentation of facts,” alone, is not equivalent to procuring an award “by corruption, fraud, or undue means.” In addition, this is further evidence of Congress’s intent that HHS, not the courts, police *perceived* misconduct by insurers in the IDR process. That is, judicial review of an IDR award allegedly procured by corruption, fraud, or undue means is limited to those rare instances when a party’s allegations satisfy Rule 9(b)’s heightened pleading requirement.

B. The Scope of Information Available to a Provider Regarding a Payor’s QPA Calculation is Already Provided For by Federal Regulations.

Plaintiff complains that the IDR process is essentially a black box. Thus, according to Plaintiff, the Court *must* allow for *some* discovery so that Plaintiff can figure out how Aetna calculated its QPA.⁹ First, this doesn’t speak to fraud, corruption, or undue means but instead highlights the speculative nature of Plaintiff’s allegations. Moreover, the Code of Federal

⁸ *See* CENTERS FOR MEDICARE & MEDICAID SERVICES, *Providers: Submit a Billing Complaint*, <https://www.cms.gov/nosurprises/policies-and-resources/providers-submit-a-billing-complaint> (portal allowing providers to submit billing complaints if they believe an insurer “is not complying with the Federal [IDR] process” or “want[s] to report a violation of the [NSA]”).

⁹ *See* Ex. 1 at 56:22–57:2 (“Of course, we can’t prove it without discovery. We can’t get in their systems and look up which contracts they have in place to come up with this rate in Nebraska. We can’t go look and see what contracts they claim they have where the median supports this [QPA].”)

Regulations already dictates the scope of information to which a provider is entitled. *See* 45 C.F.R. § 149.140(d)(2). As Exhibit 1 to Aetna’s motion to dismiss demonstrates, Aetna sent Plaintiff this very information. *Compare id.*, with Dkt. 12-1. So, contrary to Plaintiff’s representations, Plaintiff is asking the Court to usurp Congress and the authority it has delegated to the Departments (HHS, DOT, and DOL) to allow for expansive discovery in a misguided attempt to find evidence to back up its allegations. Doing so would stand at odds with the norms of judicial review under the FAA.

C. Plaintiff Has Objectively Failed to Demonstrate a Basis for Its Belief.

Undaunted, Plaintiff complains that Aetna sent the above-described information a few days after Plaintiff submitted its proposed out-of-network rate to MET. Even if this were true, it does not change the fact that Plaintiff possessed, **at the time it filed suit**, the information it claims Aetna withheld. *See* Dkt. 1 at 16. Recall, when a plaintiff’s claims are grounded in fraud, it is the plaintiff’s burden to satisfy the heightened pleading requirements of Rule 9(b). *See Sharifan v. NeoGenis Labs, Inc.*, --- F. Supp. 3d ---, 2022 WL 3567010, at *5 (S.D. Tex. Aug. 18, 2022). And the salient issue when a party attempts to plead fraud based upon information and belief is whether the allegations contain sufficient facts from which such a belief can be reasonably formed—i.e., whether the allegations provide a reasonable basis for the Plaintiff’s belief that Aetna’s QPA was misleading.¹⁰

Respectfully submitted,

OF COUNSEL:

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DAVID HUGHES
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By: /s/ John B. Shely
JOHN B. SHELBY
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Attorney-in-Charge

Attorneys for Aetna Health Inc.

¹⁰ *See Wexner v. First Manhattan Co.*, 902 F.2d 169, 172 (2d Cir. 1990) (“Where pleading is permitted on information and belief, a complaint must adduce specific facts supporting a strong inference of fraud or it will not satisfy even a relaxed pleading standard.”).

CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing was filed electronically on April 28, 2023. Notice of this filing will be sent by operation of the Court's electronic filing system to all parties indicated on the electronic filing receipt.

/s/ John B. Shely
John B. Shely

EXHIBIT 1

UNITED STATES DISTRICT COURT

SOUTHERN DISTRICT OF TEXAS

THE HONORABLE ALFRED H. BENNETT, JUDGE PRESIDING

GUARDIAN FLIGHT, LLC,) No. 4:22-cv-03805
)
Plaintiff,)
)
vs.)
)
AETNA HEALTH, INC.,)
)
Defendant.)
)

MOTIONS HEARING

OFFICIAL COURT REPORTER'S CERTIFIED TRANSCRIPT

Houston, Texas

April 21, 2023

APPEARANCES:

For the Plaintiff: Adam T. Schramek, ESq.
Dewey J. Gonsoulin, III, Esq.
Abraham Chang, Esq.

For the Defendant: Mary Katherine Strahan, Esq.
David W. Hughes, Esq.
John B. Shely, Esq.

Reported By: Nichole Forrest, RDR, CRR, CRC
Certified Realtime Reporter
United States District Court
Southern District of Texas

Proceedings recorded by mechanical stenography.
Transcript produced by Reporter on computer.

PROCEEDINGS

(The following proceedings held in open court.)

* * *

THE COURT: Cause No. 4:22-cv-3805,
Guardian Flight, LLC versus Aetna Health, Inc., et al.
Counsel for the plaintiff, your
appearances for the record.

MR. SCHRAMEK: Adam Schramek, Abraham
Chang, and Dewey Gonsoulin on behalf of the plaintiff
Guardian Flight.

MS. STRAHAN: Good morning, Your Honor.
Katherine Strahan, John Shely and David Hughes for the
defendant.

THE COURT: Ms. Strahan, Mr. Hughes. What
was the other name?

MS. STRAHAN: Mr. Shely.

THE COURT: Very well.

Counsel, this is a motion hearing. There
are multiple motions, including motions to dismiss,
motion to seal, and a motion to consolidate that are
before the Court.

But the first item that the Court will

1 turn its attention to is Document Number 8, which is
2 the motion to dismiss plaintiff's complaint and motion
3 to strike demand for attorneys' fees.

4 The Court also notes that in Document
5 Number 12 there is an additional motion to dismiss.
6 Is that correct?

7 MS. STRAHAN: Yes, Judge. Aetna's motion
8 to dismiss is Document Number 12. I believe Document
9 Number 8 is MET, our co-defendant's motion to dismiss.

10 THE COURT: Very well.

11 Are we read to proceed?

12 MS. STRAHAN: Yes, Judge. I would point
13 out that I do not see counsel for MET --

14 THE COURT: Counsel for MET is a party.
15 So we're not waiting.

16 Counsel, have a seat. You may proceed.

17 MS. STRAHAN: Thank you, Your Honor.

18 MR. SCHRAMEK: We did have a courtesy copy
19 for the Court in paper, if you would like it.

20 THE COURT: You can hand it up to the law
21 clerk.

22 MS. STRAHAN: Thank you, Your Honor.

23 Katherine Strahan for the defendant.

24 Your Honor, I would like to point out one
25 thing to draw to the Court's attention to, the fact

1 that yesterday Aetna filed a letter with the Court --

2 THE COURT: I received the two letters. I
3 think you filed them last night. The law clerk
4 brought these letters to my attention. The letters
5 you're referring to was your letter, which was filed
6 by ECF. Then the Court received by ECF a response
7 dated the same day from counsel. So I do have those
8 in front of me right now.

9 MS. STRAHAN: Thank you, Your Honor.

10 And what Aetna was making the Court aware
11 of in its letter of yesterday was the fact that this
12 case is over a baseball-style arbitration of the No
13 Surprises Act, where the plaintiff Guardian Flight
14 filed an IDR proceeding against Aetna. There was an
15 award issued by our co-defendant.

16 And in that arbitration, Aetna's
17 submission was approved and awarded by the arbitrator.
18 Then, of course, MetLife -- excuse me, Guardian Life
19 has filed this seeking to remand to vacate the award
20 and remand it back to the, I guess, arbitrator to
21 reconsider.

22 With respect to the different amounts that
23 were submitted by Aetna and Guardian Flight, the
24 difference was \$25,000. Aetna has offered to pay,
25 wants to pay, is ready to pay that \$25,000 because

1 that very small amount at issue is -- we're trying to
2 not burden the Court further or the parties with
3 further legal fees in connection with this lawsuit.

4 We believe that moots out the claims here,
5 and there is no longer a case in controversy. Now
6 we're certainly happy to file a motion on that for
7 dismiss of lack of jurisdiction for that additional
8 reason, but I did want to bring that to the Court's
9 attention before we proceeded with the motion to
10 dismiss on the current pleading today.

11 THE COURT: As I understand it, your offer
12 to pay does not end the dispute unless there is an
13 agreement to receive said payment.

14 And as I understand it from the letter
15 that was received, they're not agreeing to receive the
16 money to end the dispute. Is that correct?

17 MS. STRAHAN: Judge, that does appear to
18 be correct from their letter. However, that is their
19 only harm, their only damages, their only -- you know,
20 the only reason they have a case in controversy here
21 is because they have alleged that they were not --
22 they did not receive that amount that they submitted
23 to the arbitrator. Instead, the arbitrator picked
24 Aetna's amount. So there is no harm. So, therefore,
25 there is no justiciable controversy.

1 THE COURT: I don't want to put words
2 counsel's mouth as to what they perceive their harm to
3 be. I understand that you believe they have asserted
4 that particular harm and that this payment that you're
5 referencing will solve that problem. They seem to
6 think otherwise.

7 MS. STRAHAN: Yes, Judge. But that is
8 exactly the definition of an advisory opinion. We
9 have -- we're going to pay the claim. We have the W-9
10 now from our own resources. We're going to pay the
11 claim.

12 They're going to be made whole for
13 whatever allegation that they have, which, of course,
14 we dispute the merits of the allegation. But we are
15 simply trying to not burden the Court with a dispute
16 over \$25,000.

17 THE COURT: Too late.

18 MS. STRAHAN: Well, Your Honor, we also
19 have been trying to resolve this. But it is the case
20 that they are essentially, by their own papers that
21 were filed yesterday, seeking an advisory opinion,
22 which is not appropriate.

23 It's -- there is no controversy here
24 anymore. There is no -- we are going to pay the
25 claim. Therefore, they have no harm, and they have no

1 remedy, of course, for other reasons, you know, that
2 we're here to argue, you know, in front of you today.

3 But even if they, you know, can survive a
4 motion to dismiss, we have made them whole for
5 whatever complaint that they have. And they're
6 otherwise just seeking an inappropriate advisory
7 opinion. There is no jurisdiction.

8 THE COURT: All right. Let me hear from
9 them on this point, and then I'll return to you on the
10 motion to dismiss.

11 MS. STRAHAN: Thank you, Your Honor.

12 MR. SCHRAMEK: Your Honor, if Aetna wants
13 to concede and offer us a full judgment in this case,
14 we'll settle it right here and now. We'll be done.
15 That concession needs to include an acknowledgment
16 that they misrepresented their QPA; that accordingly
17 the award they received was received and that they
18 used undue means to receive that award under the NSA,
19 and accordingly the award should be vacated, and it
20 should be fully paid, and all the other requests we
21 received about what the due process should be going
22 forward in the IDR proceedings.

23 They do not offer any of that today. In
24 fact, their statement said: This is without any
25 admission of liability. This is not about a \$25,000

1 claim, Your Honor. We wouldn't be here if it was
2 \$25,000.

3 You have another case that was filed
4 against Aetna in your court for over \$700,000 in
5 awards they have not paid timely. They have 30 days
6 to pay it. They didn't pay timely. We had to sue.
7 And we're here to ask you on that case for additional
8 compensation because of their violations of the NSA.

9 We have had, since we filed this case,
10 almost 30 additional lawsuits in which we believe many
11 of them, if not all of them, have the same false QPA
12 allegation at issue in this case.

13 Their attempt at the last minute to try to
14 buy off this one claim in order to avoid their own
15 wrongdoing, Your Honor, it's not supported by the case
16 law. It's not supported by the Fifth Circuit cases we
17 cite in our letter.

18 They offered us \$25,000 to go away. We
19 said no. The Court got it right. It was an
20 unaccepted settlement offer. This case, if we win at
21 the end of the day, Your Honor, the judgment will not
22 give us one dollar because this case isn't about
23 money. This case is about Aetna's wrongdoing, its
24 violation of the NSA process, our request to have
25 findings to vacate that award.

1 And by the way, when we file our IDR
2 proceeding going forward, we can provide any evidence
3 we want that we think is relevant to the IDR entity.
4 We fully intend, when we get our judgment in this
5 case, if we prevail, to include that judgment in every
6 IDR filing going forward to show how Aetna abused the
7 system, miscalculated their QPA, made
8 misrepresentations to IDR entities. That is what this
9 case is about. It's not about the money. It's about
10 the violations of the statute and the law.

11 Your Honor, we're here today to argue why
12 our case should not be dismissed.

13 THE COURT: Very well. So in regards,
14 just to be clear, which I knew that you would make
15 clear, the rejection of the \$25,000 does not -- the
16 offer of the \$25,000 is rejected and does not resolve
17 the case to your satisfaction?

18 MR. SCHRAMEK: Yes, Your Honor.

19 THE COURT: Very well, counselor.

20 Counselor, your motion to dismiss.

21 MS. STRAHAN: Your Honor, I just want to
22 ask that may we file a motion on our request that the
23 case be dismissed for mootness so we can fully brief
24 the issues?

25 THE COURT: You can and I'll deny it.

1 I'll deny it on the record. I've just heard from
2 opposing counsel that they do not accept your offer.
3 And I'm not going to compel them to take it.

4 MS. STRAHAN: I understand, Your Honor.
5 But we would like to brief the Court for our record on
6 the advisory --

7 THE COURT: I thought that is what you did
8 with your letters this morning or last night. Is
9 there going to be anything additional that you're
10 going to provide the Court by way of reasoning?

11 MS. STRAHAN: Yes, Your Honor. We would
12 like to submit authorities as to why it's an advisory
13 opinion. They're requesting an advisory opinion, and
14 that there is no justiciable case or controversy any
15 longer. So I just would like to submit that
16 portion --

17 THE COURT: You may.

18 MS. STRAHAN: I'm sorry, Your Honor?

19 THE COURT: You may.

20 MS. STRAHAN: Okay. With respect to
21 Aetna's motion to dismiss, Your Honor, not only is
22 this case about this particular claim -- and I just
23 would like to briefly respond to the references to the
24 other cases that the plaintiff's counsel just made.

25 There is another lawsuit that they filed

1 alleging that Aetna has not paid some awards. With
2 respect to that lawsuit, there are several issues with
3 respect to how the payers are receiving the awards
4 from the arbitrators; that it's not like Aetna is just
5 ignoring these awards. I just want to point that out.

6 Some of the awards we have paid. They
7 don't have an accounting of them. So that is much
8 more complex issue than perhaps it was made by
9 opposing counsel. I just --

10 THE COURT: That is of no moment to me
11 given the fact this is an outstanding issue that you,
12 yourself, have said that you want additional briefing
13 on.

14 Let's turn our attention to the motion to
15 dismiss.

16 MS. STRAHAN: Thank you, Your Honor.

17 Okay. With respect to the current
18 pleading, the plaintiff is seeking relief from this
19 Court that the Court does not have jurisdiction to
20 provide.

21 And here is why: They are suing under the
22 No Surprises Act, the remedy for which is the Federal
23 Arbitration Act, which provides the remedy for
24 arbitrations that are performed under the No Surprises
25 Act.

1 Now I would like to back up for a second
2 as to why we have the No Surprises Act and why
3 Congress was entitled to the remedy that it did
4 provide for the No Surprises Act arbitrations.

5 There was a big problem in our country
6 with balance billing for emergency providers and other
7 providers, which the patient had no ability to choose
8 a provider for. There were congressional hearings,
9 there was testimony. There was a lot of fact-finding
10 with respect to how out-of-network providers, who did
11 not have contracts with health plans or payers, were
12 charging exorbitant rates. There was no contract to
13 keep those rates reasonable.

14 And then the patient would be balance
15 billed because they were out of network. Then the
16 patients would be stuck with these exorbitant rates in
17 excess of what the plan would pay.

18 I want to point out that most of our
19 healthcare is funded by self-plan dollars. The
20 employers and the employees are funding those with
21 these dollars. It's not just an insurance policy in
22 most instances, including in this particular instance,
23 Your Honor.

24 So it was important that Congress do
25 something about this problem. In doing so, even in

1 the congressional hearings, they were remarking about
2 how air transport in particular, such as Guardian
3 Flight, that type of provider, was jacking up the
4 rates. They were going up even in Mexico, for
5 example, 300 percent in just a couple of years. So it
6 was a real problem. So it was a balancing act.

7 So in enacting the No Surprises Act,
8 Congress developed the IDR process, or the internal
9 dispute resolution process, which was supposed to be
10 efficient, which was supposed to be final, and it gave
11 the out-of-network providers, including emergency room
12 providers and air transport providers, such as
13 Guardian, the right to directly pursue payment from
14 the payer; whereas, before they had no contract and so
15 that is why the patients were in the middle.

16 So in creating this right, the trade-off
17 was that they would have an arbitration baseball-style
18 arbitration as a resolution mechanism, if the payer,
19 the health plan, and the provider did not agree on an
20 appropriate rate.

21 And so there are procedures for that.
22 There are procedures with respect to what the plan
23 calculates as a qualifying payment. There are
24 procedures with respect to a negotiation period of the
25 No Surprises Act, and there are procedures with

1 respect to initiating the IDR process, because, as I
2 said before, it's a baseball-style proceeding. There
3 are prescribed considerations that the arbitrators
4 must consider in reaching their decision. So each
5 side, the payer and the provider, submits what they
6 believe is a reasonable rate and then the arbitrator
7 decides. There are thousands and thousands of these
8 IDR arbitrations going on as we speak every day. So
9 the issues here do extend beyond this current dispute.

10 Now, with respect to how Aetna or any
11 other payer calculates a payment to out-of-network
12 providers that is covered under this act, there is
13 what is called the Qualifying Payment Amount. That
14 qualifying payment amount is defined by regulation 42
15 U.S.C. 300gg-111, that essentially -- I don't want to
16 misquote the statute, but very simply, it's the median
17 contracted rate that that payer has in that market
18 with contracted providers. Of course, these are
19 out-of-network providers. But it's the median rate of
20 the payer's contract providers, Aetna's contracted
21 providers.

22 The regulations address how that QPA, or
23 qualifying payment amount, is calculated and what must
24 be provided to a healthcare provider when they request
25 information about the QPA. And that the current

1 regulation is 45 C.F.R. 149.140(d).

2 So that is regulated in terms of what that
3 qualifying payment is and what Aetna or any other
4 payer has to provide to their provider if they request
5 information about the QPA. And most importantly, the
6 calculation of the QPA, or the methodology, and how
7 payers are calculating their QPA is regulated by the
8 department -- excuse me, the health and -- excuse me.
9 Health -- I'm blanking out. The CMS is that one that
10 audits it and regulates it. It's health and human
11 services. Excuse me.

12 So the Department of Health and Human
13 Services is the one that is charged with regulating
14 this QPA. There are provisions for the auditing of a
15 payer's QPA. CMS does audit the payers to make sure
16 that the QPA is accurate. And that is in 42 U.S.C.
17 Section 300gg-111. That is where the CMS audits.

18 Now I would like to also point out that
19 with respect to the issues here, the plaintiff is
20 complaining that in the baseball-style arbitration one
21 of the factors that the arbitrator can consider under
22 statute is the payer's QPA. I'll give more specifics
23 to this in a moment.

24 But the plaintiff is alleging that Aetna's
25 misrepresenting its QPA without any basis for that

1 allegation. But set that aside for a moment.

2 But the QPA is, again, regulated by CMS.
3 It's audited by CMS for every payer. That is how it
4 works. Even in the plaintiff's own briefing, they on
5 page 8 of their response to Aetna's motion to dismiss,
6 they reference a guidance pamphlet that says that any
7 complaint about a payer's QPA must be made to the
8 Department of Health and Human Services.

9 So with that background, when the
10 arbitrator in this particular instance was considering
11 the -- you know, whose offer he should select or agree
12 with, he considered the Aetna's QPA, which he's
13 allowed to do under the statutes.

14 Now, the plaintiff argues that he put too
15 much weight or presumption on Aetna's QPA. And with
16 respect to the law as to what can be reviewed, I will
17 address that in a moment, but that QPA -- I want to be
18 clear -- is something under the statute that the
19 arbitrator can consider. It absolutely is.

20 So the plaintiff having for many years
21 been paid every high exorbitant out-of-network rates
22 doesn't like Aetna's contracted rates, which is
23 essentially what the QPA is. And they are suing Aetna
24 and all these other health plans, making similar
25 allegations that their QPA is too low. But they have

1 no basis to allege that, Your Honor. And that QPA is
2 regulated by the federal government. It is audited by
3 the CMS. So Aetna is not out there just making these
4 things up. There is oversight on these issues.

5 They just allege that in their complaint
6 that it must be -- it must be misrepresenting it
7 because it seems too low. That is essentially what
8 they're arguing, Your Honor.

9 And under the FAA, which, again, is what
10 the NSA incorporates as the sole remedy that Congress
11 prescribed for these arbitrations, if there is a
12 complaint about the arbitration. Of course, there is
13 very limited jurisdiction for federal courts to review
14 the arbitration awards. It has to be something that
15 the FAA specifically sets out to provide judicial
16 review. Otherwise, the Court doesn't have
17 jurisdiction.

18 Here, their complaint is they don't like
19 Aetna's QPA. But that is regulated by the Department
20 of Health and Human Services. It is provided for
21 under the statute. And any complaints should be made
22 to the Department of Health and Human Services not the
23 Courts.

24 So what they have done is to try to wedge
25 themselves, or their claims I should say, into the

1 FAA's exceptions for a Court to review. The Federal
2 Arbitration Act made this allegation of alleged
3 misrepresentation.

4 Now, in their complaint they also have
5 some allegations that the arbitrator gave too much
6 emphasis or applied an incorrect presumption that the
7 QPA applied. I will say that there have been
8 regulations in effect at certain times that did allow
9 for the presumption for the QPA. Now there are some
10 cases over that.

11 But even if that was not an appropriate
12 weight put upon the QPA by the arbitrator, that is
13 exactly the kind of thing -- it would be at most an
14 error of law or an error of fact, depending how you
15 consider that, I suppose, that the cases interpreting
16 the FAA specifically say cannot be reviewed by a
17 Court. That is supposed to be final. These
18 arbitrations are supposed to result in expedient and,
19 you know, speedy resolution of these issues, because
20 there are thousands and thousands of them, Your Honor.

21 So what is important here is that if a
22 provider is not happy with the outcome of one of the
23 arbitrations, it can't run to the Court and just
24 allege the payer misrepresented something every time
25 they're dissatisfied with that. We would have

1 thousands and thousands of cases. There would be a
2 flood gate, Your Honor.

3 So for very good reasons, Congress set up
4 the IDR process for an efficient and speedy resolution
5 of these claims. And it adopted essentially the
6 limited judicial review scope -- the scope of --
7 limited judicial review from the FAA to provide the
8 only remedies for any complaints about the IDR
9 process. That is, only if the award is essentially
10 procured by fraud or misconduct by the arbitrator. So
11 that is why they have alleged misrepresentations here.

12 So with respect to their
13 misrepresentations, they have alleged that they got
14 more as an out-of-network provider. Well, that is not
15 necessarily representative of anything, because that
16 was the whole problem, because plans were paying a lot
17 more when these providers were out of network, you
18 know, before the NSA was enacted because they would
19 balance bill the members. Plans were trying to keep
20 the members out of the middle.

21 So it's no surprise that they would --
22 that Aetna's contracted rates would be less than
23 perhaps they were paid as an out-of-network provider,
24 even if that were true. And they have alleged that
25 their own networks rates are higher. Well, that

1 doesn't necessarily mean that Aetna's network rates
2 with other air transport providers are higher.

3 So they have no basis, Your Honor, to make
4 this allegation of misrepresentation. 9(b) controls
5 here. They have to prove fraud essentially to fall
6 within the ambit of the FAA to try to undue this
7 award. They can't just allege it without any factual
8 basis for doing so.

9 Now, in their reply to Aetna's motion to
10 dismiss -- excuse me, response to Aetna's motion to
11 dismiss, they attach some letters from another air
12 ambulance provider. They say that as an affiliate,
13 where in the context of a claim, not a final
14 arbitration, in the context of a claim payment they
15 were complaining about Aetna's calculations of a QPA.

16 Aetna wrote back and said: We did find
17 some errors. Here is how who how we calculated it.
18 We did find errors. We'll correct that payment.
19 Aetna didn't admit that it misrepresented anything as
20 was the allegation in plaintiff's response. But I
21 think that should not be considered. It's not part of
22 the complaint. It came in on their response. It
23 doesn't have to do with these providers or these
24 arbitrations or any arbitration for that matter.

25 But I would just like to point out that if

1 Aetna were engaged in some consistent
2 misrepresentation of the QPA, then why would they
3 correct an error when they found it without being
4 forced to do so through a lawsuit?

5 So I bring all of that up to say they have
6 nothing to support this allegation. And if every time
7 a provider didn't like the outcome of an arbitration,
8 they could go to the court and just allege
9 misrepresentation of the QPA, we would have thousands
10 of lawsuits, Your Honor. That is why this is
11 important.

12 Congress intended for this to be an
13 efficient process, an inexpensive process, and that is
14 why there are very limited judicial remedies. I keep
15 hearing from opposing counsel, Your Honor, about due
16 process.

17 In their complaint, in the first page,
18 they say they're not challenging the NSA, and as a
19 private party there are no allegations about due
20 process against Aetna.

21 And it is absolutely the case that the
22 Supreme Court allows Congress to prescribe arbitration
23 remedies without being a violation of due process with
24 limited judicial review, which is exactly what they
25 did here to try to keep this an efficient and

1 streamlined process.

2 So, therefore, their due process claims
3 are misplaced, not pled, and wouldn't apply here
4 anyway, Your Honor. So thank you.

5 THE COURT: I want to unpack a couple of
6 points you made.

7 MS. STRAHAN: Sure.

8 THE COURT: Having now set three cases
9 where the Court was asked to not necessarily from this
10 beginning, as in this case, but confirm arbitration
11 awards, the Court has entertained argument, reviewed
12 factual assertions where awards were obtained through
13 fraud misrepresentation or misconduct. I did not hear
14 you taking issue with those exceptions because you
15 clearly referred to those exceptions; correct?

16 MS. STRAHAN: Your Honor, I don't believe
17 I quoted the FAA. But, yes, with respect to the
18 exceptions, it's the four exceptions in the FAA.
19 Yeah.

20 THE COURT: I believe that in this case,
21 they are making the argument that Aetna, in short,
22 misrepresented facts to the arbitrator to obtain the
23 award. Is that correct?

24 MS. STRAHAN: Your Honor, as I understand
25 their pleading, they are alleging that Aetna did not

1 give the arbitrator the correct QPA. But they've said
2 that in conclusory fashion without any specific facts.

3 THE COURT: You're jumping ahead.

4 But that is an exception that this Court
5 is empowered to hear; correct?

6 MS. STRAHAN: Your Honor, I don't think so
7 the way they framed it. Here is why --

8 THE COURT: No. You're getting fact
9 specific. I'm just say saying that the framework of
10 the FAA allows this Court to review awards obtained by
11 misrepresentation; correct?

12 MS. STRAHAN: If I may, Your Honor.
13 Corruption, fraud or undue means. So I don't believe
14 necessarily --

15 THE COURT: Let's call it fraud.

16 MS. STRAHAN: Okay.

17 THE COURT: If you're more comfortable
18 with that. Fraud. And that is what they're alleging,
19 is that the arbitrator did not have all of the
20 information necessary to make a correct award.

21 Now, to your point, those allegations are
22 conclusory. They've not put any meat on the bone is
23 your point when it comes to fitting into that
24 exception. Is that correct?

25 MS. STRAHAN: Yes, Your Honor. But if I

1 may, there is one other, I guess, aspect to this in
2 this particular circumstance; is that with respect
3 to -- if we're talking about the QPA and how Aetna
4 calculates the QPA, that is regulated by the
5 Department of Health and Human Services.

6 So I think there is an overlay to this in
7 this particular circumstance. Yes, that is correct,
8 Your Honor. With respect to the allegation of fraud,
9 to try to come within the ambit of the FAA's first
10 exception, if you will, for jurisdiction, they have
11 not been specific at all.

12 And whether you're reviewing the
13 allegations under Rule 9(b) or under the general
14 pleading standards under Rule 8, they have not pled a
15 claim for relief that is specific factually that
16 should survive a motion to dismiss, Your Honor.

17 THE COURT: Final unpacking. Something I
18 agree with you on.

19 Over the last few decades, in various
20 forms there has been a move by parties to reach
21 agreements privately and now through legislative
22 action to move to arbitration.

23 As you correctly pointed out, some of that
24 relates to efficiency and cost. Parties or governing
25 bodies believe that you can go to arbitration and get

1 a faster, cheaper result.

2 Limited appeals, which we've now just
3 talked about, were not intended to create federal
4 district courts as courts of appeal en masse for these
5 arbitration awards or awards coming out of the FAA
6 framework. You've made the argument that there would
7 be thousands of potential appeals if this is allowed
8 to go forward.

9 Why is this the bellwether that would
10 allow thousands of cases to go forward as opposed to
11 this Court just adjudicating this one case before it?

12 MS. STRAHAN: Well, because Your Honor,
13 this is why it's so important that they allege factual
14 sufficiency with respect to their claims here.
15 Because otherwise, anyone could just not like their
16 result, say, Aetna, Blue Cross, United, whoever,
17 underestimated the QPA, and therefore, I'm entitled to
18 judicial review, to discovery, all of these things
19 that the NSA was specifically designed to prevent.

20 And that is exactly what they're doing.
21 They're on a mission to drive up these QPAs. They've
22 sued all over the country. They've sued all the
23 different payers, making these very same allegations
24 by the way. And that is their MO.

25 If they were allowed just to say, Aetna,

1 you know, committed fraud, misrepresented, then that's
2 all they would have to say. And then here we are in
3 federal court, spending your time, Your Honor, and all
4 of our parties' time and expense to essentially
5 litigate what Congress specifically wanted to address
6 in the arbitration context and not the federal courts.

7 THE COURT: Thank you, counsel.

8 Counselor, do you have an appearance you
9 need to make?

10 MR. LANZA: I do. Joseph Lanza. I'm Joe
11 Lanza. I represent Medical Evaluators of Texas. I
12 apologize, Your Honor, for arriving late to the
13 hearing. I had it at 10:30, not 10:00. That's my
14 error.

15 THE COURT: The hearing was scheduled for
16 10:00 and you were late. And, again, please make sure
17 in the future that you arrive timely.

18 I'm going to give you the opportunity to
19 present your motion because that will afford counsel
20 the opportunity to address both as opposed to going
21 into piecemeal fashion.

22 So if there is anything that you
23 specifically need to add by way of legal argument for
24 your client's motion, please do so, counselor.

25 MR. LANZA: Thank you, Your Honor.

1 From my client's perspective, M-E-T, the
2 issue for us is very narrow. It's whether we are
3 entitled to immunity similar to that of an arbitrator.

4 And as the Court is no doubt aware, our
5 mutual immunity is nothing but an extension of the
6 doctrine of judicial immunity, which has been implied
7 in a number of different contexts to persons other
8 than judges and arbitrators.

9 I would like to direct the Court's
10 attention to a couple of Supreme Court cases that I
11 think may help us. The first case is *Burns versus*
12 *Reed*. The citation for that is 500 U.S. 478 and 111
13 Supreme Court 1934.

14 And in that case, Justice Scalia in a
15 dissent listed the number of instances in which
16 judicial immunity has been extended to non-judicial
17 personnel, included in that list is arbitrators, and
18 also included in that list are military and naval
19 officers exercising their authority to order
20 court-martials, grand and petit juries in the
21 discharge of their duties, assessors upon whom one is
22 imposed a duty of valuing property for purposes of the
23 levy of taxes, to commissioners appointed to appraise
24 damages when property is taken under a right of
25 eminent domain, officers empowered to lay out, alter,

1 or discontinue highways. It has other things.

2 But what Judge Scalia says is: As is
3 evident from the foregoing catalog, judicial immunity
4 extended not only to public officials but also to
5 private citizens, in particular jurors and
6 arbitrators. And the touchstone for its applicability
7 was the performance of the function of resolving
8 disputes between parties. And that is what
9 independent dispute resolution entities under the No
10 Surprises Act do.

11 The second Court opinion I would like to
12 direct the Court's attention to is *Butz v. Economou*,
13 438 U.S. 478 98 Supreme Court 2894. That is a case
14 specifically addressing judicial immunity. And the
15 Court discussed six factors that have since become
16 commonly used to determine whether judicial immunity
17 should apply.

18 Those facts are: The need to ensure that
19 the individual performing that function can do his job
20 without harassment, or intimidation, or fear of being
21 sued; the presence of safety guards to prevent
22 corruption or the violation of Constitutional and
23 other rights; whether the individual is isolated from
24 political influence; the importance of precedential
25 presence; whether the process is adverse in its

1 nature; and finally, whether there is an appellate
2 remedy.

3 All of those factors are present in the
4 structure of the No Surprises Act. Clearly, it's an
5 adversarial process. You've got two entities: An
6 insurer and a healthcare provider, who are in a
7 dispute about how much the healthcare provider should
8 be paid. And that dispute is submitted to a neutral,
9 independent IDR entity to decide.

10 There are safeguards in the statute.
11 First of all, the statute provides a set of factors or
12 criteria that the IDR entity must consider. Just like
13 if this Court were deciding a Title VII case, you
14 would look to the Civil Rights Act to determine, you
15 know, what you're allowed to consider, what is
16 discrimination, what is not discrimination.

17 The laws and statutes we follow in a court
18 are essentially a framework of the guidelines that the
19 Courts use to render their decisions. Additionally,
20 health and human services provides additional
21 guidelines for the IDR entities to make their
22 determinations.

23 IDR entities have to be independent; in
24 other words, they cannot have an interest in the
25 outcome of the arbitral process. And that is also a

1 safeguard that is present in the act.

2 Insulation from political influence. One
3 way to insight [sic] from political influence is to
4 have an independent entity making a determination such
5 as a judge. In this case, it's an IDR entity. If it
6 were a hearing officer employed by HHS, there is
7 always the risk that political winds at the time will
8 influence the departmental policy and how that officer
9 makes his determination. So there is insulation here
10 from political influence.

11 THE COURT: The Court has engaged in
12 numerous cases where I have entertained attacks on
13 arbitrators, attacks on arbitral awards, results. I'm
14 familiar with the framework.

15 What I'm more concerned with in regards to
16 your motion to dismiss is specifically what is it that
17 you believe on the facts of this case requires
18 dismissal?

19 MR. LANZA: Sure. The facts of this case,
20 the IDR entity, in this case, MET, is clearly
21 exercising a judicial-like function in making a
22 decision or deciding between two competing interests;
23 the interests of, I believe it is Aetna and Guardian
24 air [sic]. It is making that decision based upon
25 submissions from either side. The act provides --

1 THE COURT: Is IDR subject to any --

2 MR. LANZA: The IDR submissions, yes. I'm
3 sorry.

4 THE COURT: Are they subject to review for
5 their decision?

6 MR. LANZA: Yes, they are subject to
7 limited review, just as an arbitration award is
8 subject to limited review. I believe counsel who
9 preceded me discussed that.

10 But there, again, under the arbitration
11 act there are four grounds that a judge can set aside
12 an award; that is, corruption in the arbitration
13 process itself; corruption or evident partiality on
14 the part of the arbitrator. I believe an
15 arbitrator -- conduct by the arbitrator, such as not
16 allowing someone to appear at a hearing. And the
17 other is the arbitrator acts beyond the scope of his
18 authority.

19 Additionally, the act provides that if one
20 of the two parties submits fraudulent information or a
21 misstatement of facts that is another grounds for
22 setting it aside. So just as with an arbitration
23 award, what they should come and do if they're
24 dissatisfied with the result is file a suit like you
25 would in an arbitration award against their opponent.

1 Come down and let the Court decide, yes, this award
2 needs to be vacated. Go back and do it again; or no,
3 I'm going to confirm the award is final.

4 If they're not happy with that decision,
5 they have appeals to the Fifth Circuit or any other
6 circuit, depending what part of the country you're in,
7 and then from there they can go to the Supreme Court.

8 Now, I know they made a big deal about
9 this not being not at all like arbitration because
10 they don't get a choice in the matter. The ability to
11 select an IDR entity is limited. They don't get to
12 submit evidence, which I disagree with that argument,
13 and they don't get a reasoned award.

14 But we're not talking commercial
15 arbitration. We're talking statutory arbitration,
16 which has been with us for 90 years, Your Honor. It
17 started with the Railroad Labor Act in 1934 when
18 Congress came in -- and that governs relations between
19 the railroad workers and the railroads -- and said,
20 we're going to have a mandatory arbitral process for
21 certain types of disputes. They don't get a choice.
22 It goes to the National Labor Relations Board.

23 And the Supreme Court of the United States
24 said on numerous occasions has referred to that as an
25 arbitral process. In 1936, Congress extended that act

1 to apply to airlines. Few things are as prevalent in
2 everyday life as rail and air travel and freight
3 shipping, Your Honor. And mandatory arbitration has
4 been with us in those fields for 90 years.

5 There are some other examples under the
6 Magnuson-Moss Warranty Act. Warrantors can provide
7 for an alternate dispute resolution method, and the
8 consumer has to go through that method first before he
9 can file a lawsuit.

10 Then I believe there is a reference to a
11 NADA case in our briefing, although that citation
12 escapes me at the moment.

13 So MET is performing all the functions
14 here of a judicial officer. It's considering the
15 submissions put before it, and it's making a decision,
16 and its decisions can be reviewed, but Congress has
17 decided that that review is going to be limited.
18 There is nothing unconstitutional about that, Your
19 Honor.

20 THE COURT: So noted. Thank you, counsel.

21 MR. LANZA: Thank you, Your Honor. I
22 appreciate it.

23 THE COURT: Counsel, the Court has been
24 sitting since 9:00 a.m. this morning. I'm going to
25 take a short break and also give my court reporter a

1 break. We're going to resume at 11:00.

2 (Court in recess.)

3 THE COURT: Counsel, your response?

4 MR. SCHRAMEK: And, Your Honor, as you
5 noted, during the break we did set up a quick
6 PowerPoint. I think it's helpful because there are
7 cites and things in the statute, the way it's laid
8 out, that is visual, that I wanted to make sure I
9 could show to the Court.

10 I also wanted to raise -- I know our
11 setting is done at 11:30. I'm going to go as quickly
12 as possible. We do have a motion to consolidate that
13 Mr. Gonsoulin is prepared to argue.

14 Your Honor, there is a lot to unpack from
15 what you just heard. And I'm going to try to do it as
16 methodically as possible, because there are very
17 important points that I think that this case -- new
18 issues of law that I want to make sure that the Court
19 appreciates. Because from what you just heard, you
20 know, all of that was ignored. All of that was
21 completely overlooked.

22 We talked about the No Surprises Act. I
23 want to give a little bit of context. Then I'll jump
24 right into the legal issues. But you heard about the
25 IDR process, about how we're trying to resolve these

1 disputes over out-of-network billings.

2 When Congress passed the NSA, they said
3 here is the NSA, here is what you consider, here's
4 what you don't consider. Then it goes to be
5 implemented by eventually CMS in the 30 departments.

6 These proceedings -- you keep hearing
7 about arbitration, arbitration. These proceedings are
8 unlike any arbitration that has ever existed in the
9 history of arbitration. That is why we're here.

10 The IDR submits we each submit a position
11 statement. We don't get to see the other side's
12 statement. Yet, the statute said if they make a
13 misrepresentation to the IDR entity the award can't be
14 enforced.

15 I would like to stop right there from a
16 due process issue concern. You don't even get to see
17 the other side's argument? It's like if you kept me
18 outside in the lobby while they argued, and then said,
19 come in and make your case, counselor, without hearing
20 what they just said to you.

21 No discovery. No exchange of position
22 statements, no hearing. It's not an arbitrator that
23 decides it. It's a federal contractor, who, under the
24 statute doesn't even have to be an attorney. We don't
25 know who they are. We don't know their

1 qualifications. We don't get to talk to them. The
2 decisions aren't reasoned.

3 And one of my colleagues the other day
4 said, Wait a minute. Is this a process in America or
5 North Korea? I said, It's America. It's happening
6 right now everyday, but we're going down to the
7 courthouse on Friday to try to argue that we get some
8 meaningful review. That is what this is all about,
9 meaningful review in the context of a process that is
10 not arbitration.

11 Now, there are 13 federal contractors that
12 can provide these IDR services. The statute never
13 uses the word "arbitration." You won't find it in the
14 statute anywhere. They call them an independent
15 dispute resolution service. Okay. So we made up a
16 new title. We made up a new category. And, yet, they
17 want to slide in under the arbitrator immunity case
18 law. They're an IDR entity. What is that? It's
19 not -- it doesn't quack like a duck. Doesn't look
20 like a duck. It's not an arbitrator.

21 Now, the evidence that is to be
22 considered. Congress was very clear. They laid out:
23 Here is the evidence you can consider. The air
24 vehicle type, clinical capability, and any information
25 submitted that is relevant. And that is important,

1 because we can submit any information we think is
2 relevant. And then there is certain things you can't
3 talk about. You can't talk about Medicare rates,
4 government rates. That is the process of what
5 evidence is considered.

6 And one of those considerations is what
7 you've heard a lot about today, this qualifying
8 payment amount, this QPA. Well, let's take a step
9 back. What is it? I don't feel like they explained
10 it to you. It's supposed to be the median contracted
11 rate that Aetna has for the same services in the same
12 or similar market in the same geographic region.

13 And this gets to the sufficiency of our
14 allegations. This means we're here today about a
15 Nebraska transport between two Nebraska cities. This
16 means Aetna, if it has a QPA in Nebraska for that
17 transport, had to have three or more network
18 agreements so that they could have a median rate, and
19 that is supposed to be their QPA. That is what the
20 QPA is.

21 Now, I'm going to get to the evidence in a
22 minute, but that is what they're telling you; that we
23 gave you the median rate of what we actually have a
24 contract with for air ambulance providers to provide
25 that service.

1 THE COURT: They gave the IDR, not me --

2 MR. SCHRAMEK: Correct. Sorry, Your

3 Honor.

4 They told the IDR entity: Oh, yes. We

5 have a QPA. In Nebraska, here is our median rate.

6 Here is the middle rate. We may have some higher,

7 some lower, but this is the 50th percentile rate that

8 we have.

9 Now, they may be able to say that with

10 emergency room doctors, that they have a bunch of

11 rates. But we're a very small industry, Judge. We

12 know our competitors. There is about three large

13 national air ambulance providers. And beyond that,

14 very view exist.

15 So when they say: We've got three rates

16 in Nebraska, that is why we're here today. That is

17 the basis of our allegation of a misrepresentation.

18 And if they do have three contracts, the idea of what

19 they paid us was the median rate, that doesn't match

20 up to any of the data or market analysis that we have

21 that we have pled. I'll get to that again in a

22 minute.

23 But I just want to make sure you have the

24 context of what is a QPA, and why are we saying they

25 misrepresented it. The calculation is, again, I just

1 told you. That is just the cite.

2 Now, let's talk about the grounds for
3 vacatur. That is what we are here about; what are the
4 grounds to challenge an award.

5 You kept hearing about Federal Arbitration
6 Act. Federal Arbitration Act. This statute, 42
7 U.S.C. Section 300gg, and all those other numbers, we
8 have them in our briefs, Judge. This is the part that
9 talks about judicial review.

10 The first part I've highlighted says: In
11 the absence of a fraudulent claim or evidence of
12 misrepresentation of facts presented to the IDR
13 entity, the award is binding.

14 So it's binding unless it's fraudulent or
15 there is evidence of a misrepresentation of facts
16 presented to the IDR entity.

17 So that is why earlier when I said that
18 we're here about a misrepresentation, and counsel
19 jumped up and said, no, it's only fraud, the statute
20 itself says misrepresentation of facts is sufficient
21 for an award not to be enforceable.

22 Now we get to the second part here. That
23 is where it says: It shall not be subject to judicial
24 review except in a case described in any of paragraphs
25 1 through 4 of Section 10(a) of Title IX. That is the

1 Federal Arbitration Act.

2 So the only part of the NSA that mentioned
3 the Federal Arbitration Act says: You can get
4 judicial review if you fall into a category that is
5 described in the Federal Arbitration Act -- those four
6 different claims, and we'll talk about those in a
7 minute. That's it.

8 And notice it says: Shall not be subject
9 to judicial review except.

10 The statute doesn't describe the scope of
11 the judicial review. It just says: If you fit into
12 one of those categories in the Federal Arbitration
13 Act, you can get into court. You can get judicial
14 review.

15 What we're here to talk about with you,
16 Your Honor, is the scope of the judicial review. And
17 that is why the details of what we're doing in the IDR
18 proceedings, what we see, what we don't get to see,
19 whether or not we're getting due process, that is
20 going to define the scope of judicial review under the
21 NSA, not the Federal Arbitration Act. It's a
22 brand-new statute. No court has ever said what is the
23 amount of review you should get given these facts.

24 We don't dispute -- we do not dispute at
25 all that the federal government can mandate

1 arbitration. You heard a couple of cases; right? A
2 couple of statutes, the Railway Act. But if you just
3 go beyond the surface of that statement, what they're
4 trying to do is equate all of those other acts and
5 arbitrations with this one.

6 The difference is all of those other acts
7 have a ton of procedural safeguards. You go before
8 hearing officers. You know who your judge is. You
9 get to present evidence. It's a traditional
10 arbitration.

11 This is the first time that we can find
12 that Congress has ever said -- remember, they didn't
13 use the word "arbitration." They said independent
14 determination, independent dispute resolution. The
15 first time we've ever seen where a process lacked all
16 of the meaningful attributes of arbitration and was
17 implemented by Congress. So this is new. This is
18 something different. Novel case.

19 What sort of judicial review do you get
20 when it's not arbitration? Yet, the grounds for
21 vacating it are the same grounds as the Federal
22 Arbitration Act.

23 Now, here are the four grounds in the
24 Federal Arbitration Act that the statute references.
25 No other provision.

1 Section 6 of the Federal Arbitration Act,
2 Judge, says: You file a motion in court if you want
3 to challenge a Federal Arbitration Act. You file a
4 motion. You don't file a complaint.

5 The NSA didn't incorporate that provision.
6 It didn't incorporate any of those terms. All it says
7 is if you fit into one of these four, you get judicial
8 review.

9 So this is what we're talking about:
10 Fraud, corruption, undue means; evident partiality of
11 the arbitrator; misbehavior that prejudices the rights
12 of a party; or the arbitrator exceeded their powers.

13 Your Honor, the key issue here, the legal
14 issue that we're asking you to rule on -- just deny
15 their motion. But the one reason -- one of the
16 reasons is, remember when I said in that statute, it
17 says: In the absence of misrepresentation of facts,
18 the award is binding?

19 We think the Court needs to read that
20 together with the Federal Arbitration Act and go, wait
21 a minute, look, number one: The award was procured by
22 corruption, fraud or undue means. Undue means is a
23 broad concept.

24 Now, some of the Fifth Circuit case law
25 has said: Well, "undue means" means almost like, you

1 know, the mafia. You sent the mafia after the
2 arbitrator. They tried to kind of raise the level of
3 undue means.

4 But the reason they did that is because
5 under the Federal Arbitration Act, it only applies if
6 you have a voluntary arbitration agreement; that
7 you've agreed to arbitrate; you've agreed to pick the
8 arbitrator; you've agreed to the procedures. It's all
9 consensual.

10 What we're arguing, Your Honor, is that by
11 passing the NSA, what Congress did is, it specifically
12 defined undue means, that requirement, because we have
13 to fit into one of these four to get into court,
14 right, that the undue means requirement was
15 liberalized to include -- here we go again with the
16 statute -- evidence of misrepresentation of facts.
17 The NSA says that that is good enough to undue an
18 award.

19 So they're trying to say: Oh, no, undue
20 means -- it's this high level. And we're saying,
21 look, the statute says all we have to show is
22 misrepresentation of fact.

23 So we believe the statutes can be read
24 together for the undue means argument. So that is one
25 of the legal points that we're arguing, Your Honor.

1 We think -- of course, clearly we think that we're
2 right because the statute is very clear on that point.

3 Now let's get to the allegations. They
4 said, you know, at the end of the day, we're here
5 about allegations; right? It's a motion to dismiss.

6 There are reasons we say that this award
7 should be vacated, and they fit under those
8 arbitration act requirements, those four categories.

9 One, MET applied an illegal presumption in
10 favor of the QPA. An illegal presumption. I'm going
11 to get into that and show exactly what I mean by that
12 in a minute.

13 Two, you've heard about Aetna
14 misrepresenting its QPA. We'll talk about that.

15 And, finally, Aetna failed to disclose
16 information that it was required to disclose by the
17 statute, and they didn't make that disclosure until
18 about three weeks after we submitted our pleading to
19 the IDR entity. So they gave it to us late when we
20 couldn't even use it in our briefing.

21 Those are the three arguments that we're
22 here to say together those are sufficient to vacate
23 that award.

24 Now I mentioned 12(b)(6). You know this
25 case law very well. But it has to appear beyond doubt

1 that we can prove no set of facts which would entitle
2 us to relief.

3 Now, I'm going to start with MET's motion
4 to dismiss. It was the most recent one you heard.
5 They're not entitled to arbitral immunity. They're a
6 necessary party, and we have Article III standing.
7 They didn't argue Article III standing today, but they
8 did in their brief. So I'll briefly touch upon it.

9 The Eastern District of Texas twice,
10 twice, invalidated the regulation that basically the
11 federal government said: Put the thumb on the scale
12 of the QPA. You pick the QPA unless we can overcome a
13 presumption by clear and convincing evidence.

14 Judge, it was a crazy regulation. Of
15 course, it was immediately challenged. It was
16 overturned twice. First in the *Texas Medical*
17 *Association* case, TMA, and second in the *Lifenet* case.
18 The *Lifenet* case is one that applied specifically to
19 air ambulances. TMA was more broader. So both of
20 them reached the same conclusion.

21 And if you see there at the bottom the
22 Court said: Your rule rewrites clear statutory terms.
23 It must be held unlawful and set aside.

24 Same thing in *Lifenet*. February and July
25 of 2022. CMS respond. In fact, after *Lifenet*, CMS

1 put all determinations on hold, so that they could
2 redo all of their guidance to the IDR entities because
3 they were just held unlawful. They didn't appeal, I
4 believe, that one.

5 And so those invalidations were
6 countrywide. There was no it's only applicable in one
7 state or the other. And by the way, we're in the
8 Fifth Circuit. So the Eastern District of Texas, that
9 decision would apply to the circuit anyway. And so
10 they were both held unlawful.

11 And when you look at the MET award in this
12 case, I've highlighted on the right, that is the award
13 that this federal contractor, who we don't know who it
14 is, decided -- and this is the reasoning we got when
15 they said you lose. They said that we had not clearly
16 demonstrated that the qualifying payment amount is
17 materially different from the appropriate
18 out-of-network rate.

19 That is verbatim the regulation that was
20 invalidated. They even cited the regulation that was
21 invalidated. I put them side by side, so you could
22 see the cites match up.

23 The problem is MET made that decision in
24 October of 2022, months after the rule had been
25 invalidated. And after CMS told them not to apply

1 that rule anymore, they kept applying it. They're
2 acting contrary to law. They're exceeding their
3 powers under the NSA because they're not applying the
4 NSA. They're applying an illegal rule that they were
5 told not to apply.

6 If this Court does not have jurisdiction
7 to tell a federal contractor that they have to follow
8 the rules and that they have to follow the law of this
9 Court and that they have to redo that decision, then
10 Your Honor, we're working in a system that I'm not
11 familiar with, because I don't see how the Court could
12 have anything but jurisdiction over something like
13 that.

14 And if we look at the immunity issue,
15 okay, every case they argue to you, every case in
16 their brief was either a federal FAA arbitration case,
17 right, or it was a case in which a specific statutory
18 scheme was held to qualify for immunity.

19 And the Court analyzed pages and pages of
20 how it works and, you know, how the different people
21 interact, and what the evidence is, and what all the
22 rules are.

23 The individual cases are kind of
24 irrelevant, right, because we're not under those
25 statutes. The Federal Arbitration Act cases are

1 irrelevant. Those cases have to do with agreements to
2 arbitrate, private agreements, voluntary, we picked
3 the arbitrator. We had a full -- Judge, I do -- we
4 have a full trial; right? Usually we get court
5 reporters, and we have a transcript that I can appeal,
6 if we want to move to vacate, you see all the evidence
7 that was presented.

8 That's not this. And so for them to say,
9 well, we're like an arbitrator, Judge, they're nothing
10 like an arbitrator. They don't automatically qualify.

11 And we're here on motion to dismiss.
12 We're not asking you to make the final decision.
13 We're asking you to allow this case to go forward for
14 us to get discovery and to get the evidence. There is
15 nothing that would prohibit you from later on
16 deciding, okay, I decide there is qualified immunity
17 in this situation. We can have those discussions
18 later.

19 They're saying: We don't even get into
20 the courthouse. And they have the burden at the
21 motion to dismiss stage to prove that. They've not
22 cited one case to you -- not one case that is
23 dispositive or ever considered the statutory scheme.

24 And, you know, even though they didn't
25 argue it in their brief, we heard a lot today about

1 the Scalia dissent apparently in the case. I rarely
2 put very much value on a Scalia dissent, Judge. That
3 being said, all he said is: Wow, we've extended
4 arbitrator immunity to other categories. Great. No
5 one has ever extended it to an IDR entity.

6 That doesn't support the extension here.
7 The case they cited was a prosecutor-immunity case;
8 right? They talked about the Railway Act. The
9 Railway Act specifically refers to the process as
10 arbitration. They said: You must arbitrate your
11 claim. And it has all the protections and all the
12 normal features of arbitration. That doesn't help
13 them at all.

14 So they have not carried their burden of
15 establishing as a matter of law that they are immune.
16 And I'll also note this: They argued the factors for
17 immunity today. It wasn't in their briefs. Doesn't
18 matter.

19 There are two factors that they mentioned
20 that I wrote down: There has to be procedural
21 safeguards to protect Constitutional and other rights.
22 That is exactly what we're saying today. That we do
23 not have the safeguards in the NSA that protect our
24 Constitutional and other rights, including our right
25 for them to actually apply the NSA and not illegal

1 standards.

2 They also said that another consideration
3 of immunity is there is an appellate remedy. There is
4 no appellate remedy. The Federal Arbitration Act is
5 not an appeal; right? And even then, there is no way
6 for us to appeal their decision.

7 And most importantly -- this is really a
8 practical point, Judge. The practical point is there
9 is nothing in the NSA or the regulations that say: If
10 an award is vacated, it shall be returned and the IDR
11 entity shall reconsider it. If that existed, I
12 wouldn't have sued MET. Because we would have a
13 procedure. Okay, Judge, if you vacate it, we'll have
14 a fight with Aetna. But if you vacate it, I get to go
15 back to CMS, and I go, here you go, here is the rule.
16 Make them reconsider it. It doesn't exist.

17 So if you vacated the decision, and MET is
18 not a party to it, and you said vacate, and you remand
19 like an appellate remand, remand, go reconsider it,
20 they're not under the jurisdiction of this Court. CMS
21 doesn't have to make them do it. There is no rule.
22 The statute doesn't say you have to do it.

23 That is where the Court fits in. That is
24 the judicial review the NSA is talking about that we
25 started with today under my argument. That is

1 judicial review. Having them a party, seeing whether
2 or not they violated it. If so, making them comply
3 with your order, and making them comply with the
4 *Lifenet* case, which is the law of the land.

5 So, Your Honor, that is the practical
6 consideration. If this were a private arbitration, I
7 don't need to include the arbitrator. The AAA will
8 take my money for a new filing any day.

9 In fact, under the AAA rules, the AHLA
10 rules, they have rules about, is this arbitration
11 pursuant to Court order? Yes. It was vacated. I get
12 another arbitration. They'll open up the case and
13 we'll go. That is different.

14 This is not arbitration. This is a
15 federal contractor under a federal procedure that does
16 not require them to reconsider and rehear it, even if
17 you wrote it. If they're not a party, they don't have
18 to follow it. That is why they're a party. It's
19 practical as well as legal.

20 So they're not immune from suit. They
21 haven't proved they're a necessary party. We've
22 established Article III standing. We showed the
23 injury; right? We lost it. They applied an illegal
24 standard. They put it in their decision and a
25 favorable Judge redressed it. So I won't waste time

1 on Article III standing.

2 Let's talk about the claim we stated under
3 the NSA against Aetna. You heard a lot about that as
4 well.

5 We're saying that the award was secured
6 through undue means, the misrepresentations of fact.
7 We're saying that MET was partial to Aetna because it
8 applied the illegal presumption that it had already
9 been held illegal. We're claiming that there has been
10 prejudicial misconduct because of the fact that a
11 legal standard was applied, and that MET exceeded its
12 powers; that it did not have power under the statute
13 to apply in a legal standard, that it had to follow
14 the NSA.

15 Because that is what *Lifenet* and TMA are
16 saying, the statute is clear. You can't put your
17 thumb on the scale. That's illegal. Yet, months
18 after that decision came out, months after the CMS
19 said that you have to follow that decision, they did
20 it anyway. That is exceeding powers if I've ever
21 heard it.

22 The other thing I want to note is the NSA
23 judicial review, it has to be broader than the FAA.
24 This is another point of law that we believe this case
25 can make. And if they want to challenge to the Fifth

1 Circuit, great. It has to be broader under the NSA.
2 That is because the U.S. Supreme Court -- I'm sorry,
3 this is -- the United States Supreme Court has said
4 that the hallmark of arbitration is consent of the
5 parties. So right there that is telling us we're into
6 a land other than that.

7 Remember, the IDR process is compelled.
8 We don't have a choice. And why are we doing the IDR
9 process, Judge? Because Congress took away our right
10 to sue anyone else. All of our rights to sue are
11 gone. We have to go through this IDR process if we
12 want more money.

13 So we used to assert unjust enrichment.
14 We used to assert, you know, money hadn't received.
15 All -- restitution. All sorts of theories, common law
16 theories, against the payors, against patients to try
17 to get paid. All of those are gone now. We have this
18 IDR-compelled government process.

19 That is why we're here. It's not \$25,000,
20 one case. This is about a landmark decision to say:
21 We're going to have meaningful judicial review when a
22 misrepresentation of fact has occurred, when an IDR
23 entity exceeds its powers and decides it can apply
24 whatever rules it wants to and doesn't have to follow
25 the statute. That is why we're here, Judge.

1 And if you look at the New York case, this
2 is from the Southern District of New York in '89, they
3 said: Look, the simple fact is voluntary arbitration
4 and compulsory arbitration are fundamentally
5 different. And that you can agree to anything but
6 when the government compels it and takes away rights,
7 that is something different altogether.

8 And that is the dichotomy we're talking
9 about. This isn't voluntary arbitration. All those
10 Fifth Circuit cases that talk about the standard of
11 review of how they're going to interpret those four
12 standards under the FAA, that is because you agreed to
13 do it. You agreed to the arbitrator. You agreed to
14 this. We're not going to second-guess your
15 agreements.

16 We didn't agree to anything, Judge, here.
17 We're asking for meaningful judicial review. Undue
18 means, FAA case law did create a higher standard for
19 undue means than the plain meaning we suggest. But
20 because of the specific statutory reference in the
21 NSA, the specific statutory reference to material
22 misstatements of fact, we think that qualifies for
23 undue means. So it includes those misrepresentations.

24 Let's talk about the evidence. Because
25 Aetna kept saying, Your Honor, they're just guessing.

1 They can make this against everyone. No. We're not
2 guessing. We're not making it against everyone.

3 We have sufficient factual allegations.
4 Your Honor, we have an entire database of all of the
5 awards that have been issued against every payer since
6 this thing began. We have significant knowledge about
7 the market. We have our own network agreements in
8 these markets for rates. We have information from
9 industry groups on which we are familiar with industry
10 rates and practices.

11 So when we looked at this particular file
12 and this particular Aetna, as opposed to other payors,
13 we concluded that there is a good-faith basis to
14 allege that the QPA was miscalculated. It's
15 improbably low. It doesn't mix up with our industry
16 data, our market data, our own contracted rates.

17 And, by the way, in the motion to
18 consolidate that Mr. Gonsoulin is going to argue, as
19 part of the consolidation argument, we attached an
20 affidavit from an expert in one of the other cases,
21 one of the other challenges, and what that expert said
22 was -- you're going to be blown away by this, Judge.

23 He said that Aetna has air ambulance rates
24 with social workers. Social workers. He went through
25 the data. They have to publicly file it. An

1 optometrist. They have air ambulance rates with
2 optometrists.

3 Now they're telling me -- their counsel,
4 we get along very well; have pleasant conversations --
5 oh, well, we don't use those. Well, you know what?
6 I'm glad that is what your client is telling you, but
7 I need the discovery. Because we now know you have
8 air ambulance rates with people who cannot possibly
9 provide this service. Social workers, optometrists
10 makes no sense.

11 So as far as the sufficiency of the
12 allegations to say you've misrepresented your QPA and
13 we get to go forward in this, Your Honor, we satisfied
14 it. And, by the way, they bring up Rule 9(b). They
15 didn't make much in their argument.

16 But the Fifth Circuit has said: Look, if
17 the facts of the misrepresentation, if the facts of
18 the fraud are peculiarly within the opposing party's
19 knowledge, fraud pleadings may be based on information
20 and belief. We just have to show the factual basis
21 for our belief.

22 Of course, we can't prove it without
23 discovery. We can't get in their systems and look at
24 which contracts they have put in place to come up with
25 this rate in Nebraska. We can't go look and see what

1 contracts they claim they have where the median
2 supports this payment. That's within their knowledge
3 solely. We can't get it.

4 And so information and belief is
5 sufficient. 9(b) is sufficient. We have made more
6 than adequate allegations to get over the very low
7 threshold of a motion to dismiss.

8 And the same thing with evident
9 partiality. The standard there is -- you know, is
10 there evidence based on actual bias and that a
11 reasonable person would conclude that the arbitrator
12 was partial to one party.

13 Well, they applied it in a legal standard
14 to allow the QPA to win when the federal government
15 said, don't do it, and the judge held it unlawful.
16 How is that not evident partiality?

17 The same thing for prejudicial
18 misbehavior.

19 Exceeded powers, the last one I'm going to
20 touch upon, then I'll pass the mic.

21 MET acts like they can't be sued is what
22 they told you; that they're immune from suit. They're
23 just the decisionmaker. Even the Fifth Circuit has
24 said that that is not the case if the arbitrator
25 commits error.

1 In fact, the *PoolRe Insurance Corporation*
2 is the key case, I think, because it affirmed vacatur
3 where the arbitrator failed to apply the terms of the
4 arbitration agreement. In particular, I believe in
5 that case he applied the wrong rules. They agreed to
6 apply like the AAA rules, and he applied the JAMS
7 rules.

8 So the Fifth Circuit said: Look, the
9 rules to be applied are very important. And if you
10 apply the wrong rules, arbitrator, over a party's
11 objection, right, we're going to vacate that decision.

12 So when Aetna gets up here and tells you,
13 oh, well, they're allowed to make errors of law, maybe
14 they made a mistake, you can't overturn it for that.
15 You could overturn it if they applied the wrong rules.
16 That is what the Fifth Circuit said.

17 And that is exactly what MET did. They
18 applied the wrong rules by applying an illegal
19 standard that had been invalidated months before they
20 applied it.

21 So they are a proper party here, Your
22 Honor, and they did exceed their powers at least
23 sufficient for purposes of a motion to dismiss.

24 And with that, Your Honor, I'll take any
25 questions you might have.

1 THE COURT: Let's proceed to the motion to
2 consolidate.

3 Counsel, let's proceed to the motion to
4 consolidate.

5 MR. GONSOULIN: Your Honor, Guardian moves
6 to consolidate a related action filed in this district
7 with this case. These two cases are tailor-made for
8 consolidation because they both raise common, novel
9 questions of law under the recently enacted No
10 Surprises Act. They share common parties, and they
11 share common questions of fact.

12 Because of this, it is necessary for one
13 court to set the guidepost for challenges brought
14 under the NSA. And without consolidation, that
15 objective will not be achieved.

16 Rule 42(a) gives a trial Court broad
17 discretion to consolidate actions that involve common
18 questions of law or fact. The Courts in this district
19 typically consider five factors when deciding whether
20 consolidation is appropriate.

21 Those factors include: Whether the cases
22 are pending in the same court; whether they share
23 common parties; whether there are common questions of
24 law or fact; whether consolidation will cause
25 prejudice or confusion; and whether consolidation will

1 conserve judicial resources.

2 Here, all five factors weigh in favor of
3 the consolidation. For the first two factors, both
4 cases are filed here in the Southern District of Texas
5 in the Houston Division. Both cases share common
6 parties. Our client Guardian Flight is a common
7 plaintiff in both cases, and MET is a common defendant
8 in both cases as well.

9 Both cases also involve common questions
10 of law. If you look at Aetna's motion to dismiss, and
11 you look at Kaiser's motion to dismiss, and the
12 related action, they both raise the same dispositive
13 issues: Whether a federal contractor, such as MET, is
14 entitled to arbitral immunity; whether an application
15 of an illegal presumption is grounds for vacatur under
16 the NSA; and whether misrepresentation of a payer's
17 QPA is grounds for vacatur under the NSA.

18 Common questions of fact exist also. Both
19 complaints allege that MET applied an illegal
20 presumption and both complaints also allege that the
21 payers, Aetna and Kaiser, miscalculated their QPA not
22 improperly under the NSA, and they misrepresented it
23 to the IDR entity.

24 Further, consolidation for the fourth
25 factor will not cause prejudice or confusion. If

1 anything, failure to consolidate these two actions
2 will cause prejudice. As stated, the NSA is a
3 recently enacted statute, and there is very little
4 case law interpreting it.

5 And it's possible that two different
6 judges could come to a reasonable but different
7 conclusions that could lead to inconsistent rulings in
8 the same district. And that would only cause
9 prejudice to the parties and potentially put them at
10 risk of inconsistent obligations.

11 As to the last factor, consolidation will
12 cause -- will help judicial efficiency and will
13 conserve judicial resources. Bringing these actions
14 together will cut down in duplicative briefing,
15 parallel discovery, and parallel discovery disputes.

16 We also believe that consolidation should
17 take place before the motions to dismiss are decided.
18 It is our position that it is unnecessary and
19 inefficient to wait until the motions to dismiss are
20 decided before consolidating, because it will only
21 increase the risk of inconsistent rulings in this
22 district.

23 For these reasons, Guardian believes
24 consolidation is appropriate. And I welcome any
25 questions the Court may have.

1 THE COURT: How far along is Judge Hanen
2 in his case?

3 MR. GONSOULIN: Both cases have been fully
4 briefed on the motions to dismiss. Kaiser in the
5 related action has filed a motion to disallow or
6 alternatively to stay discovery. But, otherwise, both
7 this case and the case in Judge Hanen's court are at
8 the same stage.

9 THE COURT: Has Judge Hanen been made
10 aware that this motion to consolidate has been filed
11 before me?

12 MR. GONSOULIN: Yes, sir. We followed
13 Local Rule 7.6 when we filed this motion to
14 consolidate. We sent over a courtesy copy to his
15 chambers.

16 THE COURT: Very well. Thank you,
17 counsel.

18 Counsel, you may now respond to your reply
19 on the motion to dismiss, as well as your response to
20 the motion to consolidate.

21 MS. STRAHAN: Thank you, Your Honor.

22 With respect to Aetna's reply to the
23 motion to dismiss, I want to, I guess, start with the
24 fact that I did hear my esteemed opposing counsel say
25 that this is not North Korea. It is not North Korea.

1 North Korea does not have a Congress.

2 The United States of America has a
3 Congress. And they prescribe the rights here, which
4 is that the air ambulance transports now can pursue
5 payment directly from the payers, whereas they could
6 not before.

7 And in connection with that right, they
8 were very specific about what remedies they provided
9 with those rights. The remedy is limited to --
10 judicial review is limited to the four circumstances
11 set out in the FAA. It is not based upon Section 42
12 U.S.C. 300gg-111(c)(5)(E)(i) that the plaintiff was
13 referring to. That is about the finality and what is
14 binding of the award.

15 But it specifically says next under
16 subparagraph (a)(2): That shall not be subject to
17 judicial review except in a case described in any
18 other paragraphs 1 through 4 -- essentially the
19 provisions of the FAA we've been talking about.

20 Congress prescribed that right. And even
21 though the plaintiff was very clear in their response
22 to Aetna's motion to dismiss that it was not
23 challenging the IDR process, or the NSA itself, that
24 is basically all we've heard today, Your Honor; is a
25 challenge to the NSA and the remedies that Congress

1 prescribed, when it knew how the FAA was being
2 interpreted for almost one hundred years, Judge. The
3 FAA goes back almost one hundred years.

4 THE COURT: Well, let me help you address
5 some issues that I'm concerned about. I'm not going
6 to second-guess Congress regarding their No Surprises
7 Act. It appears that is a statutory scheme that they
8 have set out. There is no Constitutional questions
9 that have been raised whether or not they have the
10 ability to do so.

11 My question is more nuts and bolts. If
12 two parties go through the process of the independent
13 dispute resolution, and if one of the parties provides
14 fraudulent information, misrepresentations to the --
15 from, let's call it the hearing officer for purposes
16 of our discussion, because there has been discussion
17 as to calling them arbitrator or not calling them
18 arbitrator. The hearing officer. The hearing officer
19 has been provided with false information, fraudulent
20 information. An award issues.

21 Tell me what you believe the remedy is at
22 that point for the aggrieved party.

23 MS. STRAHAN: Your Honor, with respect to
24 if there was actually fraud that resulted in the -- in
25 the award, right -- so it has to be -- it has to meet

1 the circumstances that are set --

2 THE COURT: Let's assume it is fraud.

3 I'm just asking you: At that point, what
4 is the remedy for the aggrieved party?

5 MS. STRAHAN: Well, the remedy would be --
6 well, in terms of what the aggrieved party would do,
7 it would be to vacate and remand, I assume, back to
8 the IDR entity.

9 THE COURT: Who vacates it?

10 MS. STRAHAN: If the requirements of the
11 FAA were MET, then the Court, I believe, could vacate
12 the award and remand it back.

13 THE COURT: What I'm trying to understand
14 is: You do see a situation where if an award from a
15 hearing officer is the result of fraud, the aggrieved
16 party has the right to go to court, have that award
17 vacated and sent back to the hearing officer for
18 additional determinations. That's what I'm trying to
19 get at.

20 I understand that motions to dismiss as
21 closing the courthouse doors on Guardian, saying that
22 they don't have the right to be here at this time. I
23 want to make sure you're saying it's because they
24 don't have proof of the fraud. They haven't proven
25 that, or they cannot prove that, versus, even if they

1 had that, they don't have the right to be here.

2 That is what I'm trying to get the
3 distinction clear with you.

4 MS. STRAHAN: Your Honor, again, another
5 overlay to this is to the extent that they are
6 complaining about the miscalculation of the QPA, that
7 is regulated by the Department of Health and Human
8 Services in 42 U.S.C. 300gg-111, it lays out the
9 regulations that, you know, for the calculation of the
10 QPAs. The Department of Health and Human Services
11 lays out -- it has the jurisdiction essentially to
12 address the calculation of the QPA.

13 And for this reason, we believe what
14 they're complaining about, their remedy is to complain
15 to the Department of Health and Human Services if it's
16 about the calculations of the QPA --

17 THE COURT: Let me stop you there. I'm
18 not taking -- you're arguing a weeds issue with me
19 right now.

20 And I'm just trying to get to the point
21 of: Do you see a scenario where they get a result
22 from a hearing officer that they can walk into a
23 federal district court and complain about that?

24 MS. STRAHAN: I mean, assuming it's, you
25 know, there is a case in controversy, and it meets the

1 requirements of the FAA, that is subject to judicial
2 review.

3 THE COURT: Okay. So the question then --
4 now we turn back to the weeds issue that you're
5 arguing.

6 You suggest that on these facts that they
7 should go to the --

8 MS. STRAHAN: Department of Health and
9 Human Services, Your Honor.

10 THE COURT: Why that remedy as opposed to
11 the remedy of walking into a federal district court
12 and pursuing a remedy?

13 MS. STRAHAN: Because what we hear them
14 say, Your Honor, is that they don't like the way Aetna
15 calculates the QPA. I disagree with their contentions
16 about how Aetna has calculated the QPA.

17 But you saw, Your Honor, that reference to
18 social workers. Let me just back up for a second.
19 There was nothing about social workers in their
20 pleading whatsoever, but that was in their PowerPoint.

21 So what they're referring to is that they
22 believe in a forum that Aetna has not had an
23 opportunity to address whatsoever, that Aetna is using
24 rates of social workers for the calculation for air
25 transport QPAs. That is not true. Aetna is not doing

1 that. But that's their allegation.

2 Now, today, as of today, it's not in their
3 complaint. I just want to be clear about that. They
4 have not amended their complaint to make that
5 allegation. That's not true. But even if it were,
6 Your Honor, that is not a misrepresentation of the
7 QPA. That is a calculation of the QPA.

8 And under the federal regulation, the
9 Department of Health and Human Services does have
10 authority to review what the payers are doing, how
11 they're calculating their QPAs.

12 THE COURT: In this statutory scheme of
13 the No Surprises Act, is that specifically prescribed
14 in the No Surprises Act? And if so, point my
15 attention to it.

16 MS. STRAHAN: Yes, Judge. There are a few
17 provisions here.

18 What I'm specifically referring to is 42
19 U.S.C. 300gg-111. And in that provision, it has the
20 audit process that CMS conducts to make sure payers
21 are complying. It has regulations toward -- let me
22 make sure I stay on the correct provision here.

23 It has regulations regarding what the
24 qualifying payment amount is, and it has regulations
25 regarding what the Department of Health and Human

1 Services can do if there are some complaints about how
2 the provider -- excuse me, how the payer is
3 calculating the QPA.

4 Your Honor, I don't believe this
5 specifically was in our briefing. If I may submit the
6 statute following the hearing.

7 And I would also like to point out, Judge,
8 that in the plaintiff's own briefing they cite a
9 pamphlet that is published by the federal government
10 that says that the providers, if they have a problem
11 with how the QPA is being calculated by a payer, they
12 should complain to the Department of Health and Human
13 Services. And that reference to that website in that
14 pamphlet is on page 8 of their brief, Your Honor,
15 filed by Guardian in response to Aetna's motion to
16 dismiss.

17 THE COURT: You have said some magic
18 words, "that's not true," which, in my mind, I hear
19 factual disputes as to what has been alleged and what
20 you are accepting as true --

21 Just a moment.

22 Assuming that there is a factual dispute
23 about what Aetna actually did, even in those
24 circumstances it is your contention that that factual
25 dispute is not resolved here. It is resolved

1 elsewhere.

2 MS. STRAHAN: Yes, Judge. That is
3 correct.

4 So if one were to look at the plaintiff's
5 pleading, as I stated before, there is no factual
6 specificity about what Aetna allegedly did
7 fraudulently. There is not.

8 And for the reasons that I discussed
9 earlier, that is why this would open the flood gates,
10 if they could plead it like that, and pursue
11 discovery, which is, of course, what they really want,
12 to get into all of Aetna's rates with other payers,
13 which is confidential.

14 And the federal government has prescribed
15 exactly the kind of information that they are entitled
16 to in this statute. But they want to allege Aetna
17 committed fraud. By the way, that is what they've
18 alleged against all the other payers as well.

19 So they've alleged they committed fraud
20 just to get into federal court, and then try to take,
21 you know, issue with the NSA itself. But then later
22 we heard -- so for that reason, Judge, they have not
23 met the pleading requirements of 9(b), and I would say
24 not even (a).

25 But the consideration here is: What kind

1 of precedent would this set for the future of claims
2 in this court and others?

3 But now if you go fast-forward to what we
4 heard about that affidavit, and what I heard my
5 esteemed opposing counsel say, they don't -- they
6 suspect Aetna is using, you know, rates of providers
7 who are not air ambulance providers in their
8 calculation.

9 Okay. That -- I want to be clear. That
10 was not in their complaint. That allegation does not
11 show up until their reply brief to the motion to
12 consolidate.

13 THE COURT: Let me walk back to something
14 you said. I want to get clarification on it, because
15 that is a concern of mine, too.

16 "Open the flood gates." You and counsel
17 have pointed my attention to specific language in the
18 NSA that says: Not subject to judicial review except.

19 So the NSA itself does foresee potential
20 judicial reviews in certain circumstances. I think
21 the disconnect here is whether or not one of those
22 triggers has been met.

23 Counsel takes the position that the
24 trigger has been met. You're taking the position,
25 that is why I started you with the point I started

1 with. You do see a potential, a possibility that an
2 aggrieved party could take issue with a hearing
3 officer's finding and go to federal court.

4 Your contention, however, is: Even though
5 the NSA says judicial review is available on the facts
6 of this case, the trigger for that has not occurred;
7 correct?

8 MS. STRAHAN: Yes, that is correct.
9 Yes --

10 THE COURT: So hold on.

11 This issue of the trigger being met is key
12 as to whether or not you can end up here. In my
13 review of making that determination, what standard am
14 I to apply in looking at that, and who has the burden
15 of proof on that particular issue?

16 Does the plaintiff have to plead and put
17 in front of this Court sufficient facts, such that I
18 can say it has been properly pled and evidence exists
19 that a trigger has been met such that the judicial
20 review specifically prescribed in the NSA has been
21 met, or is it on your motion to dismiss, your burden
22 of proof to carry, that although the NSA says that
23 judicial review is available, the aggrieved party,
24 Guardian, in this case, has not proven that that
25 trigger, those facts, have been met?

1 So who has the burden of proof on that?

2 MS. STRAHAN: Your Honor, I think it's a
3 jurisdictional issue. So, therefore, the plaintiff
4 has the burden of proof, because the Court does not
5 have jurisdiction but for the jurisdiction that the
6 NSA authorizes.

7 So that is why I do believe it's
8 plaintiff's burden of proof. That is also why they
9 need to show -- if they're going to make this
10 allegation of fraud, they need to be specific --

11 THE COURT: Let me stop you there.

12 Let's assume your argument is correct; the
13 plaintiff has the burden of proof. What level of
14 proof -- is it just a jurisdictional level of proof?
15 Is that it? Or is there something else -- since we're
16 talking about the NSA, is there something else
17 specific that they must carry by way of this burden of
18 proof that you believe that they have?

19 MS. STRAHAN: Well, Your Honor, I believe
20 that because the NSA provides judicial review, you
21 know, with the exceptions in the FAA, that it would be
22 plaintiff's burden of proof to show that they meet by
23 preponderance of the evidence that they are one of
24 those exceptions that do allow for judicial review.

25 THE COURT: At this stage?

1 MS. STRAHAN: At this stage. Yes, Your
2 Honor. They've got to show jurisdiction.

3 THE COURT: Right.

4 MS. STRAHAN: So, therefore, it is
5 ultimately a jurisdictional issue.

6 THE COURT: Excellent. Thank you. I
7 understand that particular argument.

8 So, in the essence of time, I do want to
9 give you a chance to address this motion to
10 consolidate. You seem to have some strong thoughts on
11 it.

12 MS. STRAHAN: Thank you, Your Honor.

13 I think I'll just focus -- in the interest
14 of brevity. It is not appropriate to consolidate when
15 individual issues predominate and not common issues.

16 And here, the sole basis for the
17 allegations against both Aetna and Kaiser to try to
18 get into federal court is that they did something
19 wrong with respect to their QPA. But they are
20 different entities. They are -- they're not -- there
21 is no connection, if you will, between necessarily
22 what Kaiser does on its QPA and what Aetna does on its
23 QPA.

24 THE COURT: I agree with you
25 wholeheartedly on that.

1 The question is, I thought: What if I
2 reached the very issue that you state; I don't believe
3 that Guardian should be here because they have not
4 proven that they have standing to be here. I have no
5 jurisdiction.

6 Judge Hanen, reviewing his case, looks at
7 Kaiser and says, this is not an issue of jurisdiction.
8 This is a simple case of whether or not factually the
9 aggrieved party has the right to come here to seek a
10 remedy from what they believe to be a bad ruling by
11 the hearing officer.

12 So, technically, potentially, two judges
13 sitting on the same bench, in the same division, could
14 reach two separate results, looking at the threshold
15 issue of whether or not Guardian should even be in
16 this courthouse.

17 Would you agree with that?

18 MS. STRAHAN: Yes, Your Honor. However, I
19 do believe that the standards as to whether Guardian
20 should be in the courthouse are very well settled
21 under the jurisprudence of the FAA.

22 THE COURT: It's never happened that two
23 judges have disagreed on that.

24 MS. STRAHAN: So I will say this -- so in
25 the sense that with respect to the particular -- the

1 factual circumstances, if you will, as to the
2 underlying issues, they are different with different
3 histories, different arbitrators, different awards,
4 different QPA calculations.

5 THE COURT: I agree with all of that.

6 You, yourself, standing there, you do not
7 see the potential that Judge Hanen could reach one
8 result in his case, and I could reach a different
9 result in my case, thereby potentially setting up any
10 conflict?

11 MS. STRAHAN: But, Your Honor, I believe
12 in every case there is precedent, and in every case
13 there is, you know, the possibility different facts
14 will lead to different results.

15 But I view it personally as no different
16 than someone suing under ERISA. Just because you've
17 got one defendant in one court and another defendant
18 in another court, you got the same plaintiff. The
19 defendants are probably going to raise the same
20 issues, but it doesn't mean that they need to be
21 consolidated.

22 THE COURT: Understood.

23 MS. STRAHAN: For this reason, I think the
24 individual issues predominating in this case.

25 THE COURT: Thank you, counselor.

1 MS. STRAHAN: Thank you, Your Honor.

2 THE COURT: Counselor.

3 I can tell you we do not need to replot
4 well-plowed ground.

5 MR. LANZA: I promise not to replot old
6 ground, Your Honor. Let me just address just a couple
7 of points they raised.

8 They say they've never seen this type of
9 arbitration before where they have blind submissions
10 to someone who makes a decision. Well, you ever
11 wonder why they call this style of arbitration
12 "baseball-style arbitration"?

13 It comes from the Major League Baseball
14 player salary arbitration process. That is exactly
15 what they do. The players, the owners, they submit
16 their positions to a neutral party --

17 THE COURT: But they call it arbitration.
18 I think counsel --

19 MR. LANZA: They do call it --

20 THE COURT: -- made the point that the NSA
21 doesn't even use the word "arbitration."

22 MR. LANZA: You're right. It doesn't use
23 the term arbitration --

24 (Telephonic interference.)

25 THE COURT: I'm sorry. Go ahead.

1 MR. LANZA: Just because we label it or
2 don't label it arbitration doesn't mean it isn't
3 effectively arbitration. We're still missing what is
4 the fundamental point here, Your Honor. They're
5 making a decision in an adversarial process.

6 THE COURT: I know what it looks like.
7 Like you, I can read through that. But it's not
8 telling to you that Congress, knowing what they were
9 doing in their power, did not use the word
10 "arbitration" when arbitration is a well-known
11 practice from the FAA to private aggrievements?

12 I mean, to the extent that Congress
13 intended this to be arbitration, quasi-arbitration,
14 arbitration-like, anything? They could have used
15 those words to signal to the Court that the statutory
16 scheme that they were talking about, it seems that by
17 deliberately not using that word that they were
18 setting up something separate and distinct.

19 Am I incorrect in viewing it that way?

20 MR. LANZA: You know, I understand that
21 they could have used the word arbitration, but they
22 chose to use a different phrase. What was that
23 specific term? IDR, independent dispute resolution.

24 I think what Congress wanted to do when
25 they intended to use that specific language wanted to

1 make it clear that this is an independent process
2 independent of the federal government. Okay?

3 And it's a dispute resolution process.
4 That is why they chose those terms. It doesn't mean
5 it's not similar to arbitration, or that the IDR
6 entity should be -- not be entitled to judicial
7 immunity.

8 THE COURT: If they wanted this hearing
9 officer to have judicial immunity, that is something
10 they could have spoken to as well. But they did not.
11 Is that correct?

12 MR. LANZA: Could you repeat that, please?

13 THE COURT: Yes. You said that this
14 hearing officer, quasi-arbitrator, has judicial
15 immunity. The NSA could have said that. Congress
16 could have said that. The hearing officer -- they
17 could have described the immunities that they were
18 prescribing to him or her. They didn't do that.

19 So you want me to read into the NSA
20 something that appears in other statutory
21 constructions when Congress failed to do it in this
22 particular statutory scheme?

23 MR. LANZA: I don't believe that in the
24 American Arbitration Act, Your Honor, they provided
25 for judicial immunity for arbitrators. That was --

1 THE COURT: Well, the way they described
2 the review of the decision -- corruption, bias, things
3 of that nature, they didn't speak to any of that, did
4 they, to this particular hearing officer?

5 I think -- maybe I'm misunderstanding your
6 point. Maybe I misheard you. So I thought you were
7 making the point that this is similar to arbitration
8 because the hearing officer is cloaked with these
9 particular privileges. Did I --

10 MR. LANZA: Yes, that is essentially my
11 argument, yes. Because it's similar to arbitration,
12 the hearing officer performs a similar function to an
13 arbitrator --

14 THE COURT: That's my point. But you say
15 it's similar to arbitration. But Congress, when it
16 set out writing the NSA, they didn't describe the
17 hearing officer like an arbitrator; correct?

18 MR. LANZA: If you'll give me just a
19 moment, Your Honor. Let me look at --

20 There is a description of what the IDR
21 entities are in the act. I'm not sure quite at what
22 point it is except under that subsection (c), with the
23 material discussing what shall be submitted to the
24 IDR. But it does provide that they shall appoint or
25 certify IDR entities, and it provides the

1 qualifications for the IDR entities. And then it
2 describes what the IDR entities must do in the context
3 of the dispute.

4 THE COURT: Very specific instruction. I
5 agree with you. That is kind of my point.

6 In the NSA they got very specific as to
7 what this is, what it looks like, certain procedures.
8 And in being very specific about all of that, they
9 never used the word "arbitration" at all; correct?

10 MR. LANZA: Correct.

11 THE COURT: All right. There is a fight
12 that you definitely have some interest in, and that is
13 this motion to consolidate. Is that correct?

14 MR. LANZA: I don't have really -- on the
15 motion to consolidate, I sort of agree with counsel
16 for -- I believe I'm in agreement with counsel for the
17 carrier. I do believe that it would be judicially
18 economical for the Court to -- one judge to decide the
19 motions to dismiss in both cases.

20 But after that, the cases diverge on
21 different facts and different things. And I don't see
22 any impediment to one judge making the decision on
23 both 12(b)(6) motions, and then the Courts proceeding
24 independently on the factual issues and final
25 adjudication.

1 THE COURT: Thank you, counselor.

2 MR. LANZA: Thank you, Your Honor.

3 THE COURT: Setting aside the motion to
4 consolidate for a moment, I do feel that -- I don't
5 want to call it a case of first impression, but we
6 have some novel legal issues here.

7 I think, based upon the arguments today,
8 counsel, I think I've heard it from both of you, that
9 that is not in the briefing. That is not in their
10 briefing, the sum of the arguments that were raised
11 today.

12 I'm going to afford you an opportunity to
13 submit to the Court some additional briefing. No more
14 than five pages due by close of business next Friday.
15 This is not: See the other side respond.

16 This is: You've heard some new arguments
17 today, I believe, based on what you've said, that that
18 wasn't in their briefing. That will give you the
19 opportunity to address that, and by way of questions
20 that I may have posed to you, if there's additional
21 points you want to make about those questions, and,
22 again, if there is any additional Court guidance, that
23 may be helpful to me.

24 The way that I'm looking at this, Congress
25 in its infinite wisdom has passed the NSA, setting up

1 a resolution scheme. I do not think Congress
2 intended -- I'm using this term not by way of any
3 prejudice.

4 Congress did not intend that particular
5 hearing officer to be the final word. The NSA itself,
6 as both counsel pointed out, says: Not subject to
7 judicial review except. So even in the NSA itself, it
8 was anticipated that there could be judicial review.

9 Counsel for Guardian has suggested the
10 freeway on to this judicial review is not only the
11 arbitration from the FAA statutory language, but also
12 I believe misrepresentation. You pointed that out.

13 Counsel, you seem to suggest that on the
14 facts of this case that if Guardian is taking issue
15 with Aetna's calculation that they need to go to the
16 Department of Health and Human Services. Is that
17 correct?

18 MS. STRAHAN: Yes, Your Honor.

19 THE COURT: So I'm trying to figure out,
20 how does this land on my desk appropriately based upon
21 the language from the NSA? And obviously, given the
22 fact that there is a lack of reported cases on that,
23 I'm trying to figure that out.

24 Do I apply the statutory arbitration with
25 this additional language that you pointed out about

1 misrepresentation, which does not appear in the
2 arbitration statutory scheme, or is your
3 interpretation correct; that if they're complaining
4 about that specific thing, which they are doing, there
5 is another review. The hearing officer is not the
6 final word, but the aggrieved party does in fact have
7 another place to go to raise that very issue. It's
8 just not here.

9 I need you -- if you could walk me through
10 that, based upon the argument and the questions that
11 I've heard today, what I've just outlined, that would
12 be helpful to my analysis.

13 MS. STRAHAN: Yes, Your Honor.

14 THE COURT: Thank you. Five pages.

15 This is a sigh. I laughed because when I
16 was in private practice, we worked around the clock
17 and came up with a 25-page brief. And we came down
18 here, and we were in front of Judge Werlein. And
19 Judge Werlein held it up, both sides, and said: Come
20 back tomorrow with your five best pages.

21 We had a long night, but our arguments
22 were much sharper based upon that. So I thought about
23 that since I said five pages.

24 So I'm giving you a week. So if you
25 could, based upon what I've told you I'm looking for

1 and the guidance I need, and in addition, if you heard
2 something that you think you need to devote a
3 paragraph to, you can do that. So that is off the
4 table.

5 Now, in regards to the consolidation, I
6 intend to, as I always do, when the Judges in this
7 courthouse -- I'll reach out to Judge Hanen, have a
8 conversation with him about today's hearing and see,
9 you know, where he's at and what he believes -- how he
10 feels about his case.

11 Because I believe I have the lower number
12 case, and so it would be taking a case off of his
13 docket and bringing it here; you know, if he has any
14 particular feeling about that, and I'll consult with
15 him before making a decision.

16 So as to the motion to consolidate, you
17 have a young lawyer to argue that. I very much
18 appreciate that. You did a fine job. Counselor, I
19 always like to see when young lawyers get involved,
20 because as we well know, it's hard for young lawyers
21 to get opportunities these days. So I appreciate when
22 they do get that opportunity. So thank you. It hurts
23 a little bit, but I went to law school with his
24 father.

25 So counsel for the plaintiff, anything

1 else, sir?

2 MR. SCHRAMEK: Your Honor, I'll put it in
3 the five pages.

4 THE COURT: Counsel, anything else?

5 MS. STRAHAN: No, Your Honor.

6 THE COURT: Very well. Counsel, enjoy
7 your weekend. You're excused.

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9 (Court adjourned.)

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C E R T I F I C A T E

I hereby certify that pursuant to Title 28,
Section 753 United States Code, the foregoing is a
true and correct transcript of the stenographically
reported proceedings in the above matter.

Certified on April 23, 2023.

/s/ Nichole Forrest
Nichole Forrest, RDR, CRR, CRC

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