### UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS

LIFENET, INC.	
Plaintiff,	Case No. 6: 22-cv-00162-JDK
v.	
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES,	
U.S. DEPARTMENT OF LABOR,	
U.S. DEPARTMENT OF THE TREASURY,	
OFFICE OF PERSONNEL MANAGEMENT,	
and the	
CURRENT HEADS OF THOSE AGENCIES IN THEIR OFFICIAL CAPACITIES,	
Defendants.	

PLAINTIFF'S OPPOSITION TO DEFENDANTS' MOTION TO TRANSFER

## TABLE OF CONTENTS

## Page

INTRO	DDUCTION
ARGU	JMENT
I.	Legal Standards
II.	Because <i>TMA</i> Was Filed Before <i>AAMS</i> , the First-to-File Doctrine <i>Supports</i> this Court Retaining Jurisdiction
	A. <i>TMA</i> is the First-Filed Case
	B. <i>TMA</i> Remains the First-Filed Case, Even Though It Is Now On Appeal to the Fifth Circuit
	C. All of the Purposes Behind the First-to-File Doctrine Are Best Served By this Court Deciding LifeNet's Challenge to the QPA Presumption
III.	Even if <i>AAMS</i> Were the First-Filed APA Challenge to the QPA Presumption, Transfer Would Still Not Be Appropriate
	A. The Overlap With the AAMS Case Is Not "Substantial"
	B. There Are "Compelling Reasons" Not to Transfer 10
CONC	CLUSION

## **TABLE OF AUTHORITIES**

### Page(s)

### Cases

Buckalew v. Celanese, Ltd., No. CIV.A. G-05-315, 2005 WL 2266619 (S.D. Tex. Sept. 16, 2005)
Burger v. American Maritime Officers Union, 1999 WL 46962 (5th Cir. 1999) (per curiam)
<i>Cadle Co. v. Whataburger of Alice, Inc.</i> , 174 F.3d 599 (5th Cir. 1999)2
Davis v. Hartford Ins. Co. of Midwest, No. CIV.A. 09-5852, 2009 WL 3347090 (E.D. La. Oct. 14, 2009)
Harris Cnty., Tex. v. CarMax Auto Superstores Inc., 177 F.3d 306 (5th Cir. 1999)
Hunt-Collin Elec. Co-op, Inc. v. Rayburn Country Elec. Co-op, Inc., No. CIV. A. S-87-211-CA, 1988 WL 428654 (E.D. Tex. Feb. 5, 1988)
<i>Int'l Fid. Ins. Co. v. Sweet Little Mexico Corp.</i> , 665 F.3d 671 (5th Cir. 2011)2, 8, 10
<i>Molander v. Google LLC</i> , 473 F. Supp. 3d 1013 (N.D. Cal. 2020)
Rimkus Consulting Grp., Inc. v. Balentine, 693 F. Supp. 2d 681 (S.D. Tex. 2010)
<i>Tex. Instruments Inc. v. Micron Semiconductor, Inc.</i> , 815 F. Supp. 994 (E.D. Tex. 1993)
<i>In re Toyota Hybrid Brake Litig.</i> , No. 4:20-CV-127, 2020 WL 6161495 (E.D. Tex. Oct. 21, 2020)2, 3, 10
<ul> <li>W. Gulf Mar. Ass 'n v. ILA Deep Sea Loc. 24, S. Atl. &amp; Gulf Coast Dist. of ILA, AFL-CIO, 751 F.2d 721 (5th Cir. 1985)2, 5, 7</li> </ul>
Statutes
42 U.S.C. § 300gg-112(b)(5)(C)4, 11
Federal Arbitration Act, 9 U.S.C. § 10(a)11

## **Other Authorities**

45 C.F.R. § 149.510(c)(4)(iii)(C)	4
45 C.F.R. § 149.520(b)(2)	4
Fed. R. App. Proc. (3)(b)(2)	.12

#### **INTRODUCTION**

Defendants' Motion to Transfer is based solely on the first-to-file doctrine. But that doctrine supports retaining this case, not transferring it, since *TMA was the first-filed case* challenging the QPA Presumption under the Administrative Procedures Act (APA). LifeNet seeks identical relief, for identical reasons, as the *TMA* plaintiffs. Defendants do not cite any authority holding that a court that has *already ruled on the merits in a first-filed case*—as this Court has done, in *TMA*—must transfer a later-filed case. On the contrary, the purposes behind the first-to-file doctrine—avoiding wasteful duplication and piecemeal litigation—would be better served by this Court denying Defendants' motion and deciding the merits of LifeNet's challenge.

Even if the *AAMS* case had been the first-filed APA challenge to the QPA Presumption, transfer still would not be appropriate under the discretionary first-to-file doctrine. That doctrine applies only when the "overlap" between cases is "substantial," and there are important differences here. LifeNet is *not* a member of AAMS, and is entitled to deference in its choice of its home forum (this Court). The *AAMS* court is also considering numerous other APA challenges to other implementing regulations, besides the QPA Presumption.

Even if the overlap between this case and *AAMS* were "substantial," there are "compelling reasons" not to transfer. There is a strong public interest in resolving this issue now, before thousands of air ambulance IDRs are conducted with the unlawful QPA Presumption. This Court has the opportunity to vindicate that public interest more quickly than the *AAMS* court, since this Court in *TMA* already resolved the merits of LifeNet's challenge to the QPA Presumption, and since the *AAMS* court (at Defendants' own urging) appears likely to wait to decide the case until Defendants publish new versions of the regulations at some undetermined point in the future.

#### ARGUMENT

### I. Legal Standards

The first-to-file doctrine is a "discretionary" judge-made rule. *Cadle Co. v. Whataburger* of Alice, Inc., 174 F.3d 599, 603 (5th Cir. 1999) ("Necessarily, an ample degree of discretion, appropriate for disciplined and experienced judges, must be left to the lower courts." (quoting *Kerotest Mfg. Co. v. C–O–Two Fire Equip. Co.*, 342 U.S. 180, 183–84 (1952)). The goals of the doctrine are "to avoid the waste of duplication, to avoid rulings which may trench upon the authority of sister courts, and to avoid piecemeal resolution of issues that call for a uniform result." *W. Gulf Mar. Ass'n v. ILA Deep Sea Loc. 24, S. Atl. & Gulf Coast Dist. of ILA, AFL-CIO*, 751 F.2d 721, 729 (5th Cir. 1985).

According to the doctrine, "when related cases are pending before two federal courts, the court in which the case was last filed *may* refuse to hear it *if the issues raised by the cases substantially overlap.*" *Int'l Fid. Ins. Co. v. Sweet Little Mexico Corp.*, 665 F.3d 671, 678 (5th Cir. 2011) (emphases added) (finding no abuse of discretion where district court adjudicated second-filed case, since the issues did not substantially overlap). "Where the overlap between two suits is less than complete, the judgment is made case by case, based on such factors as the extent of overlap, the likelihood of conflict, the comparative advantage and the interest of each forum in resolving the dispute." *Id.* 

But even where a "substantial overlap" exists between the first-filed case and the later case, that is not "the end of this Court's inquiry." *In re Toyota Hybrid Brake Litig.*, No. 4:20-CV-127, 2020 WL 6161495, at \*6 (E.D. Tex. Oct. 21, 2020). "Mechanical application of the first-to-file rule is not required on every occasion and may very well be inappropriate in specific instances." *Id.* "Blindly applying the first-to-file rule only on the basis of the actual filing dates . . . would not further the goals of the rule." *Hunt-Collin Elec. Co-op, Inc. v. Rayburn Country Elec. Co-op, Inc.*, No. CIV. A. S-87-211-CA, 1988 WL 428654, at \*2 (E.D. Tex. Feb. 5, 1988) (cleaned up).

Rather, the first-to-file doctrine should only be employed "[i]n the absence of compelling circumstances." *In re Toyota Hybrid Brake Litig.*, 2020 WL 6161495, at \*6 (quoting *Mann Mfg., Inc. v. Hortex, Inc.*, 439 F.2d 403, 407 (5th Cir. 1971)). While the Fifth Circuit has provided limited "guidance or examples as to what sort of circumstances it would consider 'compelling,'" *id.*, it is clear that "rigidly applying the first-to-file rule when compelling circumstances present themselves leads to the abandonment of the comity principles that underlie the rule itself." *Id.* (cleaned up) (citing *Schauss v. Metals Depository Corp.*, 757 F.2d 649, 654 n.8 (5th Cir. 1985) (first-to-file "concept" should not be "exalt[ed]" "over the very principles supporting it").

The "ultimate decision to apply the first-to-file rule is discretionary, and involves determinations concerning 'wise judicial administration, giving regard to conservation of judicial resources and comprehensive disposition of litigation.'" *Tex. Instruments Inc. v. Micron Semiconductor, Inc.*, 815 F. Supp. 994, 997 (E.D. Tex. 1993) (citing *Kerotest*, 342 U.S. at 183).

## II. Because *TMA* Was Filed Before *AAMS*, the First-to-File Doctrine *Supports* this Court Retaining Jurisdiction

### A. *TMA* is the First-Filed Case

*TMA* was the first-filed case challenging the QPA Presumption under the APA. *TMA* was filed in this Court on October 28, 2021. *See* Complaint, *TMA*, 6:21-cv-00425-JDK (E.D. Tex. Oct. 28, 2021). The Association of Air Medical Services (AAMS) did not file suit in the District of Columbia until November 11, 2021. Complaint, *Ass 'n of Air Med. Servs. v. U.S. Dep't of Health & Human Servs.*, 1:21-cv-03031-RJL, ECF 1 (D.D.C. Nov. 11, 2021) ("*AAMS* Complaint"). And the American Medical Association (AMA), whose suit has been consolidated with *AAMS*, did not file until December 9, 2021. Complaint, *Am. Med. Ass 'n v. U.S. Dep't of Health and Human Servs.*,

1:21-cv-03231-RJL (D.D.C. Dec. 9, 2021). *TMA* thus preceded both *AAMS* and *AMA*. Therefore this court is the first-filed court.

The claims brought by Plaintiff LifeNet, under the APA, are *identical* to the claims already adjudicated by this Court in *TMA*. LifeNet's motion for summary judgment, filed concurrently herewith, makes this clear. The single sentence that LifeNet seeks to vacate is *word-for-word identical* to a sentence already vacated by *TMA*. *Compare* 45 C.F.R. § 149.510(c)(4)(iii)(C) (last sentence vacated by *TMA*), *with* 45 C.F.R. § 149.520(b)(2) (identical provision challenged by LifeNet). The primary two bases for LifeNet's APA challenge to this single sentence are also identical to the two bases asserted by the *TMA* plaintiffs.

*First*, LifeNet (just like the *TMA* plaintiffs) contends that the QPA Presumption is contrary to the unambiguous text of the No Surprises Act. Here again, the relevant *statutory* text is word-for-word identical. *Compare* 42 U.S.C. § 300gg-111(c)(5)(C)(i) (in *non-air-ambulance* IDRs, the IDR entity "shall consider . . . the qualifying payment amounts . . . and . . . information on any circumstance described in clause (ii)"), *with* 42 U.S.C. § 300gg-112(b)(5)(C) (in *air ambulance* IDRs, the IDRs, the IDR entity "shall consider . . . the qualifying payment amounts . . . and . . . information on any circumstance described in clause (ii)"). This Court, in *TMA*, has already held that this statutory text (which, again, is *exactly the same in both cases*) is "unambiguous." *TMA*, 2022 WL 542879, at \*7 (quoting Section 300gg-111(c)(5)(C)(i)).

Second, LifeNet (just like the *TMA* plaintiffs) contends that Defendants failed to follow the required notice-and-comment procedures when promulgating the QPA Presumption. Here again, the rulemaking record is *identical*. The QPA Presumption was enacted all at once, in *Requirements Related to Surprise Billing; Part II*, 86 Fed. Reg. 55,980 (Oct. 7, 2021) ("IFR Part II"). The administrative record is exactly the same, and indeed is already before the Court in the *TMA* 

docket, at ECF 66. Defendants themselves, when enacting IFR Part II, did not identify *any* relevant differences between the application of the QPA Presumption in air ambulance IDRs and in all other IDRs. *See id*.

## B. *TMA* Remains the First-Filed Case, Even Though It Is Now On Appeal to the Fifth Circuit

*TMA* still qualifies as the first-filed case, even though this Court has entered final judgment and Defendants have appealed *TMA*. See Notice of Appeal, *TMA*, 6:21-cv-00425-JDK, ECF 116 (E.D. Tex. Apr. 22, 2022). In *Burger v. American Maritime Officers Union*, 1999 WL 46962 at \*1-2 (5th Cir. 1999) (per curiam), the Fifth Circuit upheld the district court's application of the first-to-file doctrine in favor of an earlier case that was then on appeal. As the Fifth Circuit explained, "the same policy concerns for avoiding duplicative litigation and comity exist when" the first-filed case is "pending in . . . a federal court of appeals." *Id.* at \*1; *see also Davis v. Hartford Ins. Co. of Midwest*, No. CIV.A. 09-5852, 2009 WL 3347090, at \*1-2 (E.D. La. Oct. 14, 2009) (applying first-to-file rule to dismiss case while first-filed case was on appeal to the Fifth Circuit); *Molander v. Google LLC*, 473 F. Supp. 3d 1013, 1019 (N.D. Cal. 2020) (staying case under first-to-file rule and noting that "[c]ourts often apply the first-to-file rule where, as here, the first-filed case has been dismissed and is pending on appeal . . . ."). In short: *TMA*'s status as the first-filed APA challenge to the QPA Presumption remains intact, even though *TMA* is now on appeal.

### C. All of the Purposes Behind the First-to-File Doctrine Are Best Served By this Court Deciding LifeNet's Challenge to the QPA Presumption

The purposes of the first-to-file doctrine include "avoid[ing] the waste of duplication," "avoid[ing] piecemeal resolution of issues that call for a uniform result," and "avoid[ing] rulings which may trench upon the authority of sister courts." *W. Gulf Mar. Ass'n*, 751 F.2d at 729. All three of those purposes are best served by denying Defendants' motion to transfer. This Court in *TMA* has already resolved the APA challenges to the QPA Presumption that LifeNet asserts here. By contrast, the *AAMS* court has not yet made any decisions. Therefore, it would be a "waste of duplication" for this Court to transfer this case, and to thereby require the *AAMS* court to re-do all of the considerable effort already expended to resolve the merits in *TMA*. The *AAMS* court has stated that resolving the *AAMS* case would require "a lot of work." Ex. 1, *AAMS* Transcript of Oral Argument, at 36:20-23 ("THE COURT: "So we're talking probably, in a case of this complexity and magnitude, somewhere between 40 and 60 pages or 40 and 75 pages. That's a lot of work . . . . ").

Transferring this case would also risk "piecemeal resolution of issues that call for a uniform result." *Id.* LifeNet's and the *TMA* plaintiffs' APA challenges to the QPA Presumption cry out for a "uniform result" that applies equally to air ambulance IDRs and to non-air-ambulance IDRs. Until Defendants' about-face in their April 12, 2022 sub-regulatory "guidance" document (Exhibit 2 to LifeNet's motion for summary judgment) Defendants never issued any regulatory guidance suggesting that the QPA should have any different weight, in air ambulance IDRs, from the weight the concept is given in non-air-ambulance IDRs. In their motion to transfer, Defendants do not even attempt to explain why they no longer believe that "uniform" treatment of air ambulance IDRs and non-air-ambulance IDRs is appropriate. Defendants' newfound (and as yet unexplained) position that the QPA Presumption should apply *only* in air ambulance IDRs represents exactly the kind of "piecemeal resolution" of this issue that the first-to-file doctrine is meant to avoid.

The *status quo* itself represents a "piecemeal resolution" of the QPA Presumption challenge, since Defendants are currently applying the unlawful QPA Presumption in air ambulance IDRs. Defendants are happy for this *status quo* to continue—as they told the *AAMS* court, Defendants are "perfectly amenable" to the *AAMS* court delaying its consideration of this

matter—which Defendants described as having "diminishing relevance"—until some as-yetundetermined date in the future when Defendants issue their promised "new versions" of the challenged regulations. *See* Ex. 1, *AAMS* Transcript of Oral Argument 34:16-22 (THE COURT: "The DOJ's thinking is it's preferable for the Court to go ahead and issue a ruling, rather than wait until [new regulations are published in] May? MR. McELVAIN: I think if the Court is inclined to wait, then we would be perfectly amenable to that. There's -- this case has diminishing relevance as each day goes by and there will be a final rule in the near future ....").

A third purpose of the first-to-file doctrine is "avoid[ing] rulings which may trench upon the authority of sister courts." W. Gulf Mar. Ass'n, 751 F.2d at 729. Defendants seek a transfer precisely in order to "trench upon the authority" of this Court's decision in TMA. That is what Defendants told the AAMS court, after AAMS submitted the TMA decision as a supplemental authority. See Ex. 2 (Defendants' Response to Notices of Supplemental Authority). Defendants did not tell the AAMS court that the two cases have nothing to do with each other, since the QPA Presumption means something different in air ambulance IDRs. Instead, Defendants told the AAMS court that TMA "rested on factual and legal errors, and should not be followed." Ex. 2, at 1. Defendants went on for three pages regarding what they consider to be TMA's failings. For instance, Defendants wrote, TMA "did not acknowledge" Defendants' so-called "factual findings" about "in-network rates," id. at 1-2, and "[di]d not accurately state [Defendants'] rationale" for the QPA Presumption. Id. at 2. Defendants' reading of the statute was "reasonabl[e]," they told the AAMS court, and thus "entitled to Chevron deference," contrary to what TMA held. Id. Defendants continued: TMA "committed further error" by finding that Defendants lacked "good cause to excuse notice and comment." Id. TMA's holding in this regard, Defendants wrote, "does not accurately describe the Defendants' good-cause findings." Id. at 3. Defendants also faulted TMA

for not "address[ing]" a 2010 decision from the District Court for the District of Columbia, which Defendants claimed to be "closely analogous" because it upheld an interim final rule issued without notice and comment. *Id.* Defendants concluded their litany of criticisms by asserting that *TMA* "erred in imposing [the] remedy" of vacatur. *Id.* 

In short, Defendants' own filing in the *AAMS* case, Exhibit 2, leaves no doubt that what Defendants are seeking, through their motion to transfer, is to "trench upon the authority" of this Court's *TMA* decision (in the first-filed APA challenge to the QPA Presumption), in order to relitigate the merits of *TMA* before the *AAMS* court.

### III. Even if *AAMS* Were the First-Filed APA Challenge to the QPA Presumption, Transfer Still Would Not Be Appropriate

Even if *AAMS* were the first-filed APA challenge to the QPA Presumption (which it is not, *TMA* is the first-filed case) the first-to-file doctrine still would not support transfer, for two reasons: first, the overlap between the cases is not "substantial," and second, there are "compelling reasons" that favor retaining the case.

### A. The Overlap With the AAMS Case Is Not "Substantial"

There is some overlap between LifeNet's lawsuit and the *AAMS* case. Specifically, the APA challenges to the QPA Presumption are identical in the *AAMS* case, in LifeNet's case—and of course, in the first-filed *TMA* case as well.

This overlap, however, is not "substantial"—which is the relevant standard. *Int'l Fid. Ins. Co.*, 665 F.3d at 678 (finding no abuse of discretion where district court adjudicated second-filed case, since the issues did not substantially overlap).

First, the plaintiffs are different: LifeNet is *not* a member of AAMS. Mot. Summary Judgment Ex. 2 (Gaines Decl.), ¶ 13. *See Buckalew v. Celanese, Ltd.*, No. CIV.A. G-05-315, 2005

WL 2266619, at \*3 (S.D. Tex. Sept. 16, 2005) (noting that "the fact that the parties are different cuts against an argument for substantial overlap" when applying the first-to-file doctrine).

Second, LifeNet is headquartered here in the Eastern District of Texas, and Plaintiff's choice of its home forum is entitled to deference when considering a motion to transfer under the first-to-file doctrine. *Harris Cnty., Tex. v. CarMax Auto Superstores Inc.*, 177 F.3d 306, 320 (5th Cir. 1999) (no abuse of discretion when court in later-filed case denied transfer motion to the first-filed court, in part because of the plaintiff's "strong ties to Harris County" where the district court sat); *see also Hunt-Collin,* 1988 WL 428654, at \*3 (considering location of plaintiff's headquarters as a relevant factor under the first-to-file doctrine). In general, a plaintiff's "initial choice of forum is entitled to deference," and the "degree of deference is higher when he has chosen his home forum." *Rimkus Consulting Grp., Inc. v. Balentine,* 693 F. Supp. 2d 681, 690 (S.D. Tex. 2010) (*citing Piper Aircraft Co. v. Reyno,* 454 U.S. 235, 255–56 (1981)).

Third, the *AAMS* case is considering many other (and broader) challenges to Defendants' rulemaking besides the QPA Presumption. Specifically, AAMS is also challenging the *method of calculating* the QPA, which is set forth in an entirely separate rulemaking (IFR Part I), which is not challenged by LifeNet here and which was not challenged in *TMA*, either. Specifically, AAMS takes issue with the Departments' regulations implementing the concepts of "contracted rates," "provider specialty," and "geographic region," all of which are highly relevant to the method of calculating the QPA. *See AAMS* Complaint, 1:21-cv-03031-RJL, ECF 1, ¶¶ 12–18, 78–87, 108–18, 131–39.

These other challenges account for the more voluminous administrative record that is before the *AAMS* court. These other challenges also account for the air-ambulance-specific amicus briefs submitted in the *AAMS* case. *E.g.*, Br. of Assoc. of Critical Care Transport, *Ass'n of Air*  *Med. Servs. v. U.S. Dep't of Health & Human Servs.*, 1:21-cv-03031-RJL (D.D.C. Jan. 26, 2022) (discussing regulatory definition of the term "provider in the same or similar specialty," which is relevant to the method of calculating the QPA for air ambulance services).

Because the overlap "is less than complete," this Court may properly consider "such factors as the extent of overlap, the likelihood of conflict, the comparative advantage and the interest of each forum in resolving the dispute." *Int'l Fid. Ins. Co.*, 665 F.3d at 678. These factors decisively favor denying the motion to transfer. This Court has a "comparative advantage" in deciding LifeNet's challenge, since it has already done so in *TMA*. Doing so would minimize the "likelihood of conflict," since a decision from this Court would likely lead the *AAMS* court to defer to this Court's determination regarding the QPA Presumption. Moreover, this "forum" has an "interest" in "resolving the dispute," since Plaintiff is headquartered here.

### B. There Are "Compelling Reasons" Not to Transfer

Even if the Court finds that *AAMS* was the first-filed challenge to the QPA Presumption (it was not), and even if the Court also finds that the "overlap" between *AAMS* and the instant action is "substantial" (it is not), transfer still would not be appropriate. A "finding of substantial overlap" does not end the Court's inquiry. *In re Toyota Hybrid Brake Litig.*, 2020 WL 6161495, at \*6. Rather, the first-to-file doctrine should only be employed "[i]n the absence of compelling circumstances." *Id.* (quoting *Mann Mfg., Inc. v. Hortex, Inc.*, 439 F.2d 403, 407 (5th Cir. 1971)). "[R]igidly applying the first-to-file rule when compelling circumstances present themselves leads to the abandonment of the comity principles that underlie the . . . rule itself." *Id.* (internal citations and quotation marks omitted); *see also id.* at \*8 (noting that if the court were to treat the first-to-file doctrine as an "unwavering command," then that "would not come close to achieving the policies underlying the rule," since in some cases a literal application of the rule would "actually undercut the values of economy, consistency, and comity that the rule is designed to maximize.").

Three "compelling circumstances" are present here that weigh strongly against transferring this case. *First*, there is a strong public interest in promptly resolving whether the QPA Presumption may be applied in air ambulance IDRs, which are just now getting underway. As the three declarations attached to LifeNet's Motion to Expedite attested, three air ambulance providers alone already have 76 IDRs that have begun; another 493 disputes in the mandatory 30-day "open negotiation" period immediately prior to the initiation of an IDR; and another 4,469 claims right behind them in the queue. Mot. to Expedite, ECF 19, at 3. This is just a fraction of what is likely a much larger total, since each year *tens of thousands* of air ambulance providers.<sup>1</sup> The unlawful QPA Presumption, which will be applied in these imminent IDRs under the Defendants' April 12 "guidance," will (at best) lead to numerous "do overs" of these IDRs, with much confusion in the meantime. At worst, the result could be flawed IDR determinations that cannot be undone.<sup>2</sup>

The public interest in prompt resolution of this question will best be served by retaining the case, since this Court has already granted the motion for expedited briefing and is well positioned to resolve LifeNet's motion for summary judgment promptly, since the merits were already decided in *TMA*. By contrast, transferring the case is not in the public interest, since the *AAMS* court has indicated—at Defendants' own urging—that it is inclined to wait until new versions of the regulations are issued by Defendants at some as-yet-unknown point in the future. Ex. 1, *AAMS* Transcript of Oral Argument 34:16-22. Those new regulations, meanwhile, are

<sup>&</sup>lt;sup>1</sup> The Defendants' own rulemaking indicates that in 2017, there were 33,800 emergency air ambulance transports of patients with commercial health insurance, of which 69% (i.e., 23,322) were flown by "out of network" providers. *Requirements Related to Surprise Billing; Part I*, 86 Fed. Reg. 36,872, at 36,923 (July 13, 2021) ("IFR Part I").

<sup>&</sup>lt;sup>2</sup> The No Surprises Act states that "[a] determination of a certified IDR entity . . . shall not be subject to judicial review, except in a case described in [the Federal Arbitration Act, 9 U.S.C. 10(a)]." 42 U.S.C. § 300gg-111(c)(5)(E)(i)(II).

unlikely to resolve the problem—given that Defendants themselves are still applying the unlawful QPA Presumption in air ambulance IDRs. Defendants' counsel made clear, to the *AAMS* court, that he could not make "any representations" about what the promised new regulations would say. *See id.* 34:22-35:6 (MR. McELVAIN: "I imagine we may very well be back in this courtroom on [the new versions of the regulations] . . . I can't make any representations as to what the content of the [new] rule will be. Maybe the providers will be unhappy . . . I just simply can't make any representations one way or the other.")

The *second* compelling reason for retaining this case is that this Court has already decided the merits in *TMA*. Defendants have not cited a single case in which a court that already decided the merits of a dispute then transferred a later-filed case, under the first-to-file doctrine, to a court that had not yet addressed the merits.

*Third*, Defendants have noticed an appeal of *TMA* to the Fifth Circuit. Therefore, judicial economy is another compelling reason for denying the motion to transfer. Judicial economy strongly favors presenting the Fifth Circuit with the complete version of the QPA Presumption—including the single sentence, not expressly vacated by *TMA*, which is at issue here. *See* Fed. R. App. Proc. (3)(b)(2) (permitting court of appeals to "consolidate" appeals). The alternative is "piecemeal litigation" in which the Fifth Circuit considers only some but not all of the regulatory provisions that enact the QPA Presumption. Although Defendants have voluntarily stayed the *TMA* appeal, they have not yet dismissed it. If the promised "new regulations" follow the same path as Defendants have followed with their April 12 "guidance," and re-instate the QPA Presumption, then the *TMA* appeal is very likely to go forward.

### CONCLUSION

The first-to-file doctrine favors *retaining* this case, since *TMA* was the first-filed APA challenge to the QPA Presumption and is so far the *only* decision to adjudicate the merits of that

### Case 6:22-cv-00162-JDK Document 26 Filed 05/18/22 Page 17 of 18 PageID #: 219

challenge. The purposes of the first-to-file doctrine—avoiding wasteful duplication, achieving uniform results—are best served by retaining this case; none of those purposes are achieved by transfer. Defendants are seeking transfer in order to re-litigate this Court's *TMA* decision before the *AAMS* court, as Defendants themselves told the *AAMS* court in their response to *TMA*—which is just the kind of "trenching" upon the first-filed court's "authority" that the doctrine is meant to avoid. *See* Ex. 2.

Even if the *AAMS* case were considered the first-filed case, the doctrine still would not support transfer, since the overlap of issues is not "substantial" and since compelling reasons support retaining the case in order to vindicate the public interest in orderly air ambulance IDR proceedings, which are already underway. The motion to transfer should be DENIED.

Dated: May 18, 2022

BY: <u>/s/ Steven M. Shepard</u> Steven M. Shepard (pro hac vice) Stephen Shackelford, Jr. (EDTX Bar No. 24062998) Max Straus (pro hac vice) Craig Smyser (pro hac vice) SUSMAN GODFREY LLP 1301 Avenue of the Americas 32<sup>nd</sup> Fl. New York, NY 10019 <u>sshackelford@susmangodfrey.com</u> 212-336-8340

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Case 6:22-cv-00162-JDK Document 26 Filed 05/18/22 Page 18 of 18 PageID #: 220

## **CERTIFICATE OF SERVICE**

I certify that I caused the foregoing document to be filed on the CM/ECF system on May

18, 2022, which will effect service on call counsel of record.

<u>/s/ Steven M. Shepard</u> Steven M. Shepard 

# EXHIBIT 1

Case 6:22-cv-00162-JDK Document 26-1 Filed 05/18/22 Page 2 of 50 PageID #: 222 1

1 IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF COLUMBIA 2 3 Association of Air Medical ) Services, et al., ) Civil Action 4 ) No. 21-cv-3031 Plaintiffs, ) 5 ) ORAL ARGUMENT vs. ) 6 ) Washington, DC ) March 21, 2022 U.S. Department of Health and 7 Human Services, et al., ) Time: 3:00 p.m. ) 8 Defendants. ) 9 TRANSCRIPT OF ORAL ARGUMENT 10 HELD BEFORE THE HONORABLE JUDGE RICHARD J. LEON UNITED STATES DISTRICT JUDGE 11 12 A P P E A R A N C E S 13 For Plaintiff Association of 14 Air Medical Services: Brian R. Stimson 15 Sarah Hogarth McDermott Will & Emery, LLP 16 500 North Capitol Street, NW Washington, DC 20001 (202) 756-8477 17 Email: Bstimson@mwe.com 18 Email: Shogarth@mwe.com For Plaintiff American 19 Medical Association: 20 James Tysse Kristen Loveland 21 Akin Gump Strauss Hauer & Feld, LLP Robert S. Strauss Tower 22 2001 K Street, NW Washington, DC 20006 23 (202) 887-4571 Email: Jtysse@akingump.com 24 Email: Kloveland@akingump.com 25

## Case 6:22-cv-00162-JDK Document 26-1 Filed 05/18/22 Page 3 of 50 PageID #: 223 $_{\rm 2}$

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1	THE COURTROOM DEPUTY: Good afternoon, Your Honor.
2	This afternoon we have civil action No. 21-3031, 21-3231,
3	Association of Air Medical Services v. the United States
4	Department of Health and Human Services, et al.
5	Will counsel for the plaintiffs please approach the
6	lectern, identify yourself for the record and name the party or
7	parties that you represent, and then defense counsel.
8	MR. STIMSON: Brian Stimson and my law partner
9	Sarah Hogarth.
10	THE COURT: Speak up, please. The mask is not
11	helpful. If you've been vaccinated, take the mask off.
12	MR. STIMSON: Great. I'm Brian Stimson, Your Honor.
13	And my colleague, Sarah Hogarth, and I represent the
14	Association of Air Medical Services.
15	THE COURT: Welcome.
16	MR. STIMSON: Thank you.
17	MR. TYSSE: Good afternoon, Your Honor. James Tysse.
18	I'm with my colleague, Kristen Loveland. We represent the
19	American Medical Association. And also appearing at counsel
20	table today are my co-counsel, representing the American
21	Hospital Association, Stephanie Webster and Douglas
22	Hallward-Driemeier.
23	THE COURT: Welcome.
24	MR. TYSSE: Thank you.
25	MR. McELVAIN: Good afternoon, Your Honor. Joel

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1	McElvain for the defendants.
2	THE COURT: Welcome.
3	MR. McELVAIN: Thank you.
4	THE COURT: All right. Counsel, I sent out a as
5	I'm sure you're well aware, sent out a minute order earlier
6	today breaking down the speaking rules and times not as to
7	who would speak from the specific counsel members, but what
8	party. And so we'll start with the AMS challenges, the
9	methodology of the calculation of the QPA. And that should be
10	McDermott Will, someone from McDermott Will.
11	MR. STIMSON: It will be me, Your Honor.
12	THE COURT: You have 20 minutes.
13	MR. STIMSON: Your Honor, my client, AMS, represents
14	93 percent of the air ambulance industry.
15	THE COURT: You got to speak up, sir. It's hard to
16	hear you. With all this plastic and everything, you got to
17	speak up.
18	MR. STIMSON: My client, AMS, represents 93 percent
19	of the air ambulance industry. They have more than 300 members
20	operating more than 1,000 rotor-wing air ambulances and more
21	than 200 fixed-wing air ambulances. And they include
22	nonprofit, for-profit providers, local, regional and national
23	providers, and hospital and nonhospital providers. They've
24	supported the enactment of the No Surprises Act because they
25	share Congress's goal of ending surprise air ambulance billing.

1 And today they're challenging only discrete parts of both 2 Interim Final Rule Part 1 and Interim Final Rule Part 2 that 3 bear on the payment for the services that they rendered to the 4 public. 5 As you directed, I'll begin by addressing the Part 1 6 challenge. And Part 1 implements § 2799A-1 of the Public 7 Health Service Act. Section 2799A-1 sets forth the direction 8 to the departments to establish a qualified payment 9 methodology, and it also defines the QPA as the median of the 10 contracted rates recognized by the issuer as the total maximum 11 payment under such coverage for the same or similar item or 12 service in the same or similar specialty in the geographic 13 region in which the item or service is furnished. 14 So you've got to have a contracted rate, recognized 15 by a planner issuer in the same or similar specialty for the 16 same or similar service in the same geographic area. 17 The problems with Part 1 on the QPA methodology are 18 threefold. First, it excludes contracted rates and single case 19 agreements from the median. Second, it carves air ambulance, 20 and air ambulance alone, out of the definition of provider in 21 the same or similar specialty, which turns on the usual 22 business practices of the issuer, meaning the contracting 23 practices of the issuer. 24 And then, thirdly, it uses geographic regions that 25 are unduly broad to the point of being arbitrary.

1 So, on the first point, single case agreements, the 2 departments define them as contracts used to supplement the 3 network of the coverage for a specific beneficiary under unique 4 circumstances. The departments acknowledge, in their own 5 regulation defining contracted rate, that single case 6 agreements are network agreements and, in the very same 7 regulation, they say that rates in those network agreements cannot count towards the median, which is internally 8 9 inconsistent. And they rationalize that inconsistency by 10 saying the term "contracted rate" really means rates negotiated 11 with providers that are contracted to participate with the 12 issuer under the generally applicable terms of coverage.

13 The words "generally applicable terms of coverage" 14 don't appear in the statute. And the departments' efforts to 15 add them to the statute by regulation is contrary to law. What 16 the statute says is that the median is determined using 17 contracted rates recognized by the issuer as the total maximum 18 payment under such coverage. So, if an issuer contracts with a 19 provider for a rate in a single case and then pays that rate, 20 it's recognized that rate as the total maximum payment under 21 the coverage. And it's that simple.

The departments try to overcome that simple statutory language by doing a couple of things. The first is that they cite to some journal articles that they assert support their interpretation and addition of the phrase "under generally

1 applicable terms of the regulation." But when you look at 2 those journal articles at JA-739 and JA-346, neither one of 3 them says that single case agreements are outside of coverage 4 or generally applicable terms of coverage. 5 The departments also make a congressional intent 6 argument. They say that Congress intended for the QPA to be 7 reflective of market rates reached under typical contract 8 negotiations, and their interpretation supposedly advances that 9 more so than the plain text. 10 And the problem with that is that when you look at 11 the record, it shows that single case agreements are 12 negotiated. Typically, in the air ambulance industry, they're 13 the product of typical contract negotiations. And I point you 14 to a study at JA-337 through JA-346 that looked at data from 15 three commercial payers from 2014 to 2017. And what that data 16 shows in that study is that 22 percent of air ambulance 17 transports are in network and 72 (sic) percent are out of 18 network. And of the 78 percent that are out of network, 48 19 percent are out-of-network paid-in-full. Which means that 20 approximately 37 percent of transports are out-of-network 21 paid-in-full, in comparison to 22 percent that are reached --22 in which payment is reached on a network basis. 23 What that means is that providers and issuers reach

24 agreement on the rate of payment more often in single case 25 situations than they do on a network basis, and that alone

1 shows that the departments' reasoning is arbitrary. 2 That arbitrariness is underscored by how the 3 departments approach single-case agreements in the context of 4 balanced billing protections. They say that a single-case 5 agreement is a contract that triggers the application of the 6 balanced billing protections for patients, but it's not a 7 contract when it comes to the determination of the QPA. A contract is either a contract or it's not. It either contains 8 9 rates or it doesn't. And we submit that single case agreements 10 are contracts that do contain contracted rates that should 11 count towards the median and for that reason the definition 12 should be vacated. 13 Moving on to the --14 THE COURT: Would the approach that they're taking 15 for this rule, the agencies, would have that have 16 disproportional impact on certain states and certain hospital 17 centers? 18 MR. STIMSON: In terms of the payment that the 19 hospital centers get for providing air ambulance services or --20 THE COURT: Well, the air ambulance services. I'm 21 thinking states that have larger distances between hospital 22 centers where air ambulance services may be necessary or states 23 where there's a higher percentage of use of some kind of 24 emergency transportation necessary. Would those states be more 25 seriously impacted by the way the agencies define this?

1 MR. STIMSON: Generally, yes. Because rule states, 2 where you have to fly people long distances to get to 3 hospitals, are more dependent on air ambulance services. And 4 if you narrow the band of contracted rates that are used to 5 determine the median, that has the potential effect of reducing 6 the payments that are ultimately made to the providers, 7 regardless of how the -- the component of the rule addressed in 8 the IDR process shakes out. So it is a bigger issue for rural 9 areas.

10 On the second issue that I mentioned, the 11 determination of provider specialty, the departments carved air 12 ambulance, and air ambulance alone, out of their definition of 13 provider in the same or similar specialty, which is the 14 practice specialty defined by the issuer consistent with the 15 issuer's usual business practice. So, the department said for 16 all providers, except air ambulance, the specialty of the 17 provider is going to be determined by the issuer's approach and 18 contract.

Now, how the issuer views the provider when they sit across the table from them and contract with them, but for air ambulance, they're all a single specialty. The problem is the rationale that the departments used for that carve-out, and it is they want cost-sharing for air ambulance transports to be the same across-the-board, with no variation. That rationale applies equally to all provider types and it's irrational to

1 single out air ambulance providers on that basis and treat them 2 differently from everyone else. 3 THE COURT: Does it give a reason for that approach? MR. STIMSON: They say that enrollees should not be 4 5 required to pay higher cost-sharing amounts solely because the 6 air ambulance provider assigned to them has negotiated higher 7 contracted rates or because it has a different revenue model. But that's an issue that arises with every other provider 8 9 specialty. There's natural variations amongst all providers, 10 some of which is clinical and some of which is economic, and it's not a basis on which to differentiate air ambulance from 11 12 other providers. 13 The arbitrariness of that is underscored by how the 14 departments approach independent, freestanding emergency 15 departments, or IFEDS. IFEDS are nonhospital emergency 16 departments. They have historically low levels of network 17 contracting, and in that respect they're similar to many air 18 ambulance providers. 19 The departments applied their general definition of 20 provider in the same or similar specialties to IFEDS, but not 21 air ambulance. And the ultimate result is you have two 22 similarly situated providers, one of which is subject to the 23 general rule and one of which is being singled out, which we

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Third issue, Your Honor, is geographic regions. And

submit is arbitrary and a basis for vacating that definition.

1 the departments have told issuers that they, in calculating the 2 QPA, need to first look at all of the metropolitan statistical 3 areas in the state or all of the other areas within the state. 4 And if they can't find three contracted rates in the area of 5 the state where the patient was picked up, they bump up to a 6 census division. And when they bum up to a census division, 7 with a constellation of multiple states, they look at all the metropolitan statistical areas in the census division, or all 8 9 the other areas in the census division depending on the point 10 of pick up.

The rationale they provide for bumping up to census divisions is that Congress intended for the QPA to represent market dynamics. Market dynamics are the basis for using census divisions. The problem is census divisions were designed to aid in the presentation of census data, they weren't designed to approximate the geographic markets for air ambulance services.

18 THE COURT: Isn't the market dynamics reflected in 19 the contractual dispute -- contractual negotiations?

20 MR. STIMSON: Well, there are certainly some 21 commonalities across geographic markets, but the problem is 22 that when you have a census division like the Pacific division, 23 which spans Alaska, Hawaii, California, Oregon, and Washington, 24 there is vastly different conditions on the ground across the 25 division and there aren't shared market dynamics from one end of the division to the other.

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2 I'll take, as an example, in that division, San 3 Diego, California and Seattle, Washington. They're both within 4 the metropolitan statistical areas of the Pacific census 5 division. A rotor-wing in San Diego is not going to fly to Seattle because it's 1,000 miles to get there and it's beyond 6 7 its range and it wouldn't make clinical sense to fly the patient there anyway. That rotor-wing is in the California 8 9 insurance market, not the Washington insurance market, which is 10 separated by the state of Oregon. And there's a host of unique 11 things that the San Diego provider has to take into account 12 operating in San Diego. It's got unique costs, unique 13 workforce, unique demographics, unique taxes and regulations. 14 It's got unique weather conditions, unique traffic patterns, 15 and a unique health care structure, none of which are shared 16 with Seattle.

And the departments' position is that they can somehow divine market dynamics within a census division by lumping Seattle and San Diego together. It just doesn't work. And the arbitrariness of that becomes more apparent if you go a level out and compare someplace like Anchorage, Alaska to San Diego. Those are two totally different markets.

This is, unfortunately, a problem of the departments' own making. When they removed single-case agreements from median, they reduced the number of contracted rates that you 1 would count when looking at the MSAs in other portions of 2 individual states. So they had no choice but to move to a 3 larger geographic region.

4 At the same time, Congress provided a solution in 5 this situation, and that is the use of a third-party database 6 to determine the QPA. And the departments have defined the 7 allowed amounts that can be used to populate those databases in a limited way. They've limited them to in-network allowables, 8 9 as opposed to allowed amounts more generally. And so they've 10 limited the inputs into the QPA and they've limited the use of 11 the alternative that Congress provided.

The solution here is not to use arbitrary geographic regions, it's to vacate those geographic region definitions and to implement the statute that Congress enacted by allowing single-case agreements to count towards the median and allowing the use of third-party databases when there's insufficient contracted rates.

I think I'm close to my time, Your Honor, so I'm happy to answer any questions that you have. And if you have none, I'll reserve.

THE COURT: You can save it. You've still got two minutes -- about two or three minutes left. You can save it for your rebuttal, if you would like.

24 MR. STIMSON: That would be great. Thank you.
25 THE COURT: Mr. McElvain.

1 Thank you, Your Honor, and may it MR. MCELVAIN: 2 please the Court. Congress enacted the No Surprises Act to 3 address a market failure. In a free market parties negotiating at arms-length arrive at a fair price for a product. In many 4 5 instances, however, the health market has not worked in this 6 way. In an emergency, a patient may have no way to shop for a 7 facility or for an air ambulance that is in his health plan. Or, a patient might schedule a procedure at her in-network 8 9 facility only to later find that part of her care was performed 10 by an out-of-network physician.

In cases like these, the market has broken down, providers could drive their prices up, knowing that their services could not be rejected no matter what they charged. The result has been devastating medical debt for individual patients and an explosion in health care costs that has driven up both insurance premiums and federal deficits. Congress addressed this crisis through several interlocking reforms.

First, the Act bans providers from balance billing their patients in the circumstances I've just described. Providers are referred, instead, to an arbitration process with the patient's health plan.

Congress also directed departments, who are the defendants here, to establish the process under which an arbitrator will determine the payment amount. And Congress set forth a sequence for the arbitrator's decision-making. That

1	sequence begins with what is known as the "qualifying payment
2	amount." This is a term of art in the statute. It is the
3	median of in-network contract rates for a given service in a
4	given region. The statute treats this amount as the proxy for
5	what the price for the service would have been if the provider
6	and the plan had negotiated a fair price in advance.
7	The Air Ambulance plaintiffs take issue with the July
8	rule, the first interim final rule, which sets the methodology
9	for the qualifying payment amount. None of their challenges
10	has merit.
11	First, the rule properly bases the calculation of the
12	QPA off of the generally applicable rates set under the plan
13	documents themselves, rather than ad hoc agreements for
14	out-of-network services that are entered into outside of the
15	plan documents.
16	Second, the rule properly treats all ambulance
17	providers as performing the same medical specialty.
18	Third, the rule appropriately defines the geographic
19	regions for air ambulances in a way that promotes the use of
20	actual market data to set the QPA.
21	And, finally, rule properly bases patients' cost
22	sharing on the in-network rates that are set in plan documents.
23	Therefore, summary judgment should be awarded to the defendants
24	on the Air Ambulance challenge.
25	Turning to the first argument that the plaintiffs

1 have presented regarding single case agreements. I would like 2 to begin just by taking a step back and reminding the Court 3 what we're talking about with regard to single-case agreements. Typically you would expect a provider in a plan or a heath 4 5 policy issuer to enter into negotiations and reach an 6 in-network agreement in advance that would cover this service 7 for this facility at this price with a -- you know, set of -- a 8 table of setting those rates, you know, down the line of what 9 all those prices are, which may or may not include a particular 10 air ambulance provider. If the air ambulance provider remains 11 out of network, the insurer or the plan issue -- I'm sorry, the 12 issurer or the plan would not have a legal obligation to pay 13 for that out-of-network service. That would fall on the 14 patient.

15 However, often the payers, the insurers, the plans 16 make a business judgment that it's better to pay that charge in 17 whole or in part, rather than dumping the entire cost onto the 18 patient, as a matter of business judgement, as a matter of 19 public relations, what have you. So what will happen is even 20 in the absence of a legal compulsion to do so, the payers will 21 enter into a one-off, a single-case agreement where they will 22 pay the air ambulance operator or the other provider for that 23 particular service for that particular patient. 24 THE COURT: Is there a distinction between emergency

24 THE COURT: Is there a distinction between emergency 25 services versus nonemergency services?

1	MR. McELVAIN: Not for this purpose, no. Well, we do
2	get to the freestanding emergency departments issue, which is
3	actually a separate issue resting on different authority. I'm
4	sorry. I may be confusing issues. There is an issue involving
5	freestanding emergency departments. With regard to the
6	question of single-case agreements, there's no distinction.
7	The rule, across-the-board, is that the relevant rates are the
8	rates that are set under the plan documents themselves in
9	advance, not ad hoc agreements that are entered into outside of
10	the plan, whether it's emergency services or air ambulance
11	services or for any other service otherwise subject to the act.
12	So the statute defines the qualifying payment
13	excuse me, the qualifying payment amount generally is the
14	median of the contract rates recognized by the planner-issuer
15	under such plans or coverage I skipped a little bit of the
16	statutory language, but that's the statutory language under
17	such plans or coverage, respectively, as of January 31st, 2019
18	and then adjusted for inflation.
19	So the departments have interpreted that language to
20	mean that the contracted rates that the statute refers to for

20 mean that the contracted rates that the statute refers to for 21 setting the qualifying payment amount are the rates under the 22 plan documents themselves. So they've included those rates. 23 But, again, as I've said, they've excluded the rates that are 24 separately set under one-off agreements, single-case 25 agreements. And as the departments explained in the rule-

1 making, this definition most closely aligns with the statutory 2 intent of ensuring that the qualifying payment amount reflects 3 the market rates under typical contract negotiations -- meaning typical negotiations for in-network services -- a central 4 5 purpose of the act, after all, is to ensure that patients do 6 not owe more for out-of-network services than what they would 7 have paid for in-network services. And you can find that in 8 the text of the statute itself under 300qq-111(a)(1) for most 9 providers and 300qq-112(a)(1) with respect specifically to air 10 ambulances.

11 So the statute does not refer to any contract, 12 instead, rates under the plan or coverage. And what does 13 "under the plan" mean? A payment arises under a plan or 14 coverage if it is governed by or is owed by reason of the 15 authority of the terms of the plan or policy documents 16 themselves. We've cited to the Ardestani case in our brief. 17 That's not, obviously, a health insurance case, but interpreted 18 the word "under" and applied that dictionary definition of the word "under." 19

20 So it has to be the plan documents themselves that 21 tell you what the rate is for that service, what the in-network 22 rate for that service is. If there's some separate agreement 23 entered into after the fact, that just simply does not count 24 under the statute.

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As I mentioned previously, the distinction between

single-case agreements and the generally applicable rates under the plan documents themselves turns on the fact that insurers sometimes will essentially voluntarily agree to pay charges, in whole or in part, even if they're not under a legal compulsion to do so.

6 And I would refer the Court, if the Court is 7 interested in further reading on this topic, to the Zack Cooper 8 article, which is page 1073 of the administrative record, page 9 739 of the joint appendix. Also, the Erin C. Fuse Brown 10 article, page 2860 of the administrative record, page 340 of 11 the joint appendix, which both discuss this phenomenon, where 12 insurers will enter into agreements even though they're not 13 legally compelled to do so, even though the plan documents 14 themselves do not compel the payment.

One additional point on this argument is, just to remind the Court, as I'm sure you're aware, that the statute does not set the QPA on the basis of any contracts whatsoever, it's on the basis of contract rates under the plans or policies that are in effect as of January 31st, 2019, and then subject to an inflation adjustment.

So this makes sense when you think of what Congress was trying to accomplish. They wanted to get the universe of contracted rates under plans that were out there as of a snapshot in time. Plaintiffs are not always on the same plan year; some are on calendar years, some are on other fiscal

1	years. But any plan in force as of January 31st, 2019, whether		
2	that was the end of that particular plan's year or the		
3	beginning of the plan's year, would count for that particular		
4	snapshot in time for purposes of this calculation. And that		
5	makes sense when you're talking about plans in general.		
6	Under the plaintiffs' theory this qualifier doesn't		
7	make any sense whatsoever because there's no reason to think		
8	that Congress would have thought that a single-case agreement		
9	that just happened to be entered into on the day of January		
10	31st, 2019 had any particular relevance to it. It just simply		
11	does not make sense under the statutory language.		
12	Finally, on this point, the plaintiffs have argued		
13	that the defendants have acted inconsistently with regard to		
14	the definition of a participating facility. And, again, to		
15	take a step back as to why this phrasing is relevant under the		
16	statute. Under some circumstances the No Surprises Act will		
17	apply for a patient only if they have scheduled an in-network		
18	appointment at a, quote, participating facility. And that if		
19	it turns out that the patient later receives care from an		
20	out-of-network physician at that facility, the Act kicks in and		
21	protects the patient from balance billing.		
22	So the definition of which facilities are		
23	participating facilities matters quite a bit for the purposes		
24	of that determination, although less so for the purposes of why		
25	we're arguing here today.		

1 The definition in the statute of a participating 2 facility is different from the definition of a qualifying 3 payment amount. Statute defines a participating facility as a 4 facility with a direct or indirect contractual relationship 5 with the plan or issuer with respect to the furnishing of such 6 an item or service at the facility. So there's not the same 7 language, there's not the "under the plan" language that we see 8 in the qualifying payment amount. It's simply a different 9 statute. So the disparate treatment makes sense, given the 10 different statutory requirements.

Turning to the second argument with regard to treating all air ambulance providers as within the same medical specialty. The statute provides that a qualifying payment amount is the median contracted rate for the service that is provided by a provider in the same or similar specialty. So the departments, of course, needed to define who is within a same or similar specialty, who were in different specialties.

18 The departments considered the matter and decided 19 that all providers of air ambulance services are considered to 20 be a single provider specialty, whether they are owned by 21 hospitals, whether they are owned by independent entities. 22 Now, this is important to the plaintiffs, as I understand their 23 theory, because hospital-based services may have lower rates 24 but independent air ambulance operators, who in recent years 25 have been acquired -- in frequent cases have been acquired by

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1	private equity, have adopted a business model of driving up	
2	their rates and charging more for the same service.	
3	So the departments reason that from the perspective	
4	of a patient, if you're picked up by an air ambulance and taken	
5	to a hospital or what have you, you are receiving the same	
6	service, the same medical specialty is being performed from the	
7	perspective of the patient, no matter who is the operator of	
8	that airplane or that helicopter or who have you. The patient	
9	would have no reason to care whether it's the hospital's air	
10	ambulance or whether it's an independent operator's air	
11	ambulance; they're receiving the same service either way.	
12	THE COURT: There's a difference between that	
13	happening if it's an emergency situation versus a nonemergency	
14	situation. In a nonemergency situation there's an opportunity	
15	to think through in advance the financial consequences of being	
16	air ambulanced somewhere. In an emergency situation the person	
17	frequently isn't even conscious or is under such adverse	
18	circumstances that he or she can't possibly be processing	
19	anything of that kind.	
20	MR. McELVAIN: Correct. And I think in the typical	
21	case it would be an emergency that a patient is using an air	

case it would be an emergency that a patient is using an air ambulance. I don't have precise statistics, but I think it's relatively rare that it would be a nonemergency situation where air ambulance services came into play. But regardless, Congress made the judgment that air ambulance services Case 6:22-cv-00162-JDK Document 26-1 Filed 05/18/22 Page 24 of 50 PageID #: 244 23

categorically, across the board, are the types of service where
 the No Surprises Act applies and the law should apply to all
 such services.

And the question here, of course, is simply what does 4 5 it mean to be in the same or similar specialty from the 6 perspective of hospital-based ambulances versus independent 7 ambulances? The departments reasonably treated that phrase in 8 the statute as referring to the practice specialty of a 9 provider, which as a, you know, cardiology or urology. The 10 type of medicine that a provider provides, or the type of service that is provided, rather than the ownership structure 11 12 of the entity.

13 The plaintiffs have made an issue of a separate 14 treatment of freestanding emergency departments and hospital-15 owned emergency departments. The rule does permit insurers to 16 treat those types of facilities separately if they have a 17 standard practice of allowing separate billing from those types 18 of entities. And the plaintiffs' theory is that this same 19 disparate treatment should, therefore, have been allowed for 20 air ambulances.

But this treatment arose under a separate statutory provision. There's language in the statute 300gg-111(a)(2) that directs the departments to take into account payment adjustments that -- payment adjustments that take into account the quality or the facility type, including higher acuity

1	settings. The departments found that there was some evidence	
2	to believe that there was a difference in the acuity of	
3	patients that go to one type of emergency department or the	
4	other and so, therefore, permit a disparate treatment to	
5	account for the fact that there was that relevant distinction.	
6	There's no evidence in the record that there's a	
7	similar distinction to be drawn among these types of air	
8	ambulance providers. And in any event, air ambulance providers	
9	are not facilities within the meaning of this language.	
10	"Facility" is a term of art in the statute that refers to	
11	hospitals, freestanding clinics, I believe ambulatory surgical	
12	centers, an actual facility that has a building, say, not an	
13	air ambulance provider. So this separate statutory authority	
14	just simply did not come into play for air ambulance providers	
15	at all.	
1 C	There is a the third encourse that the all intifies	

16 Turning to the third argument that the plaintiffs 17 have raised, going to the scope of the geographic regions. So, 18 again, to remain the Court, the qualifying payment amount is the median of the contracted rates for service provided in the 19 20 geographic region in which the item or service is furnished. 21 And the Act also directs the departments to issue regulations 22 that would establish the methodology to determine the 23 qualifying payment amount and, specifically, to define these 24 geographic regions.

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So, the departments exercises authority to say, in

1 the first instance, the relevant geographic regions for air ambulances would be all of the metropolitan statistical areas 2 3 in one state and all of the areas within that state outside of those MSAs, if that does not provide sufficient data. And by 4 5 sufficient data, that means at least three in-network rates that you could find to set a median, because you need at least 6 7 three -- one, two, three -- to set the median of number two in the middle. 8

9 If you cannot get at least those three contract rates 10 from the geographic region so defined, then the fallback --11 which is what the plaintiffs challenge -- the fallback is to go 12 to all the MSAs within the larger census region or all the 13 non-MSA areas within the census region.

So the question is, if you don't get enough data from within that one particular state, is it permissible to draw this larger geographic region? Or were the departments required to accept the plaintiffs' proffered alternative, which was to draw price figures, pricing data from a database.

I think the first response to that is simply that no such database exists. The departments could not have committed -- could not have acted arbitrarily or capriciously if they declined to rely on a database that simply does not exist. And I'll refer the Court to the letter from Cameron Curtis, who is, himself, the president of the Association of Air Medical Services, the plaintiff here. There's one such

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1	letter, which is ECF 5-8. It's with the plaintiffs' summary	
2	judgment papers. And there's a second letter from Mr. Curtis	
3	at pages 291 and 292 of the joint appendix that makes the same	
4	point, that no such database exists. The air ambulance	
5	providers were volunteering to create this database for the	
6	departments. The departments that was a very kind offer,	
7	but the departments reasonably declined that kind offer and	
8	chose to go with actual market data from actual contracts that	
9	exist outside and, you know, among actual providers and actual	
10	payers instead.	
11	Turning to the final point, the plaintiffs have also	
12	taken issue with the departments' use of the qualifying payment	
13	amount to set patients' cost-sharing payments. So, to remind	
14	the Court, the qualifying payment amount plays two roles under	
15	the statute.	
16	First, it is used to base what cost-sharing a patient	
17	will owe for a particular service and then, separately, it	
18	forms the basis as I believe we'll be talking about later	
19	this afternoon, will be it forms the basis of setting payments	
20	between providers and insurers.	
21	This argument goes to the first purpose; it goes to	
22	how do you go about setting the patients' cost sharing? Under	
23	300gg-112, which is the air ambulance statute, the statute	
24	specifies that a patient's cost sharing should be based on the	
25	amount that would apply if such services are provided by a	

1 participating provider. But the statute does not itself 2 directly specify how do you go about determining what that 3 amount would have been if there were a participating provider. 4 So the departments reasonably chose to fill that gap by looking 5 to the parallel structure in 300gg-111, which applies to other 6 providers. And under that statute cost sharing ultimately 7 turns, absent a statutory exception, on the qualifying payment 8 amount.

9 And so, the departments look at gg-111, applied the 10 same framework to gg-112 and said if we use the qualifying 11 payment amount, that would be a fair approximation of what the 12 in-network price would have been for the service.

13 Now, the plaintiffs take issue with this treatment. 14 They read the statute -- their argument, as I understand it, is 15 300gg-111 explicitly bases this calculation on the qualifying 16 payment amount. There is no such explicit language in 17 300gg-112. Therefore, the plaintiffs argue, under the 18 expressio unius canon Congress must have meant to foreclose the 19 departments from using the qualifying payment amount for this 20 calculation.

But there is a host of authority in D.C. Circuit that states that the expressio unius canon has little force in the administrative setting. *Van Hollen versus FEC*, from 2016, is one such case from the Circuit. *Catwaba County versus EPA*, a 2009 case from the D.C. Circuit, makes the same point. A

1 congressional mandate in one section and silence in another 2 often suggests not a prohibition, but simply a decision not to 3 mandate any solution in the second context, i.e., to leave the 4 questioning to agency discretion. And that exactly describes 5 300gg-111 and 300gg-112 and the circumstances here. 6 The alternative under which, as I understand the 7 plaintiffs' argument, the patients' cost-sharing would 8 ultimately turn on whatever agreement is ultimately arrived at 9 between the provider and the payor, would essentially return 10 patients back to the middle of these payment disputes. And 11 that would put -- the central purpose of the No Surprises Act 12 was to take patients out of those disputes, after all, and make 13 sure that patients had fiscal certainty, rather than facing 14 uncertain medical debt from the types of medical services to 15 which the No Surprises Act applies. 16 So for these reasons we believe that the AMS's 17 challenges to the rule should be rejected and summary judgment 18 should be awarded to the defendants. And I would invite any 19 questions from the Court. 20 THE COURT: We'll get to the rebuttal, then we'll 21 take a break. 22 MR. McELVAIN: Thank you. 23 THE COURT: You'll have seven minutes. 24 Thank you, Your Honor. I want to talk, MR. STIMSON: 25 first, about the contracted rate issue and then talk about the

1	database point. So, I think there's a perhaps a			
2	misunderstanding of the relationship between plan documents and			
3	network contracts that is animating the discussion.			
4	The plan documents are between the plan and the			
5	enrollee. The coverage would be between the issuer and the			
6	beneficiary. A network contract is between the planner issuer			
7	and the provider that delivers the services, and it sets forth			
8	the rate that the planner issuer pays to the provider.			
9	The plan documents will typically say something along			
10	the lines of we will pay our in-network or out-of-network			
11	allowable for the services on your behalf, enrollee or			
12	beneficiary. What they don't do is unilaterally impose			
13	contracted rates on providers. They can't, because the			
14	providers are not party to the plan documents. It's a			
15	tripartite arrangement.			
16	So what the government is arguing in the real world			
17	doesn't make logical sense. They're saying that you would only			
18	look to contracted rates in plan documents when the contracted			
19	rates, whether it's on a network basis or a single case basis,			
20	set forth in the agreement between the planner issuer and the			
21	provider. The plan documents simply obligate the planner			
22	issuer to pay the provider on the enrollee or beneficiary's			
23	behalf.			
24	The government seems to be positing that plans and			
25	issuers pay out-of-network charges out of the goodness of their			

hearts. And that can't possibly be true. Because you or I or anyone else goes to plans and issuers and buys out-of-network benefits so that those charges are paid in whole or in part. They're not paid out of the goodness of the plan's or issuer's hearts. They're paid because there's an obligation to do so.

6 And the Cooper and Brown articles say just that, 7 actually. If you go to the Cooper and Brown articles, they're 8 at JA-739 and JA-346, they acknowledge the reality that plans 9 and issuers under the plan documents are obligated to pay 10 amounts on behalf of their beneficiaries. Sometimes they pay 11 the full bill charges, sometimes they pay a portion of the bill 12 charges, and sometimes they pay nothing, if they don't believe 13 that the service is covered. That's all the -- all those 14 articles stand for and they don't support the government's 15 interpretation.

16 On the database issue, it is true that AMS has -- has 17 acknowledged in comments that there is not presently a database 18 of allowed amounts. But, two points are worth noting. One, 19 that's the answer that the government -- that Congress 20 prescribed to the issue of the lack of contracted rates. 21 Congress didn't prescribe the use of census divisions so that 22 you could compare rates -- you could use rates in Seattle as a 23 comparator for rates in San Diego. The government prescribed 24 the use of a database.

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AMS, in its comments, offered to assist the

1 government in developing a database of allowed amounts. And 2 that's at JA-292. And the government did not take AMS up on 3 that offer. Instead, the government narrowed its reading of 4 the plain language of allowed amounts to exclude out-of-network 5 allowed amounts, which would have enabled the building of 6 robust database that would have solved the geographic region 7 problem. So, again, that issue is a problem of the 8 government's own making. 9 Thank you, Your Honor. 10 THE COURT: All right. We're going to take a 11 ten-minute break. My court reporter has been working awfully 12 hard, deserves a rest. And we'll be back in ten minutes and 13 then we'll hear from the parties on the status of the Texas 14 order, where the government sees it going, what the 15 government's position is going to be with regard to that, and 16 get whatever response the American Medical Association -- I 17 think Akin Gump's counsel is prepared to address that issue. 18 See you in ten minutes. 19 (Recess.) 20 THE COURT: All right, Counsel. Let's start with the 21 government. 22 What's the government doing on the appeal of that 23 decision in Texas? Are they appealing it or not appealing it? 24 MR. McELVAIN: I don't have a definite answer for 25 that, Your Honor, just yet. I recognize that's not an entirely

1 satisfactory answer, but we --2 THE COURT: It's been about a month. 3 MR. McELVAIN: We have not appealed yet. And we've -- as we've previously stated --4 5 THE COURT: In fact, it's almost exactly a month. 6 MR. McELVAIN: That sounds about right, yes, Your 7 Honor. I can tell you that we haven't appealed yet. I can 8 say, as we previously said in our papers, that we are working 9 on a final rule and our anticipation, our intent is to issue a 10 final rule no later than May. 11 THE COURT: You have, under the rules in that 12 circuit, right, 60 days or 90 days? 13 MR. McELVAIN: 60 days. So the appeal time hasn't 14 run yet. And I'm sorry, I just cannot make a definitive 15 representation to you as to whether we will appeal or not. All 16 I can tell you, as you're already aware, that we have not yet 17 appealed, And we're working on a file rule. 18 THE COURT: Is that -- the opinion of the judge in 19 Texas, it's a national -- ruling of national proportions, 20 right? 21 MR. McELVAIN: We urged the Court not to enter a 22 ruling with nationwide implications, with nationwide effect. 23 He reject that suggestion and vacated the particular portions 24 of the rule across the board. So, yes, we do understand his ruling to have nationwide effect. 25

Case 6:22-cv-00162-JDK Document 26-1 Filed 05/18/22 Page 34 of 50 PageID #: 254 33

1 THE COURT: So as to the portion of this case that 2 the American Medical Association is involved in, dicta is in 3 place? 4 MR. McELVAIN: The dicta is in place. We just spoke 5 to the AMA, which is also challenging 149.510. I guess there 6 are some asterisks to offer there. First, with respect to the 7 Air Ambulance challenge, they are challenging --8 THE COURT: Those issues weren't raised in the Texas 9 case, right? 10 MR. McELVAIN: Correct, 149.520 is a separate 11 regulation which was not addressed by the Texas court. I 12 should note, it's a little bit more complicated than that 13 because 149 --14 THE COURT: Is that possible? 15 MR. McELVAIN: Could it possibly be more complicated? 16 THE COURT: This is like something out of a fake 17 courts exam. 18 MR. McELVAIN: That's a fair point. 19 149.520, in part, incorporates 149.510, so that 20 complicates the issue to a certain extent. The agencies are 21 working on guidance that would address what standards are under 22 the remaining portions of the regulations for both air 23 ambulances and other providers. That guidance isn't out yet. 24 We're working as fast as we can to get that out for the 25 arbitrators. So, you know, that guidance is forthcoming.

1 But, I think the bottom line is that, yes, there is a 2 live dispute that remains with the air ambulance providers. 3 149.520 was not addressed by the Texas court and so we would 4 urge that summary judgment be awarded for the defendants in the 5 air ambulance challenge for the reasons we've expressed in our 6 briefs. And I would be happy to go into them, if the Court was 7 inclined to hear argument. THE COURT: Of course the other alternative is to 8 9 wait and see what happens with the appeal and the new rule you 10 said that they're working on. 11 MR. McELVAIN: Right. We're working on a final rule. 12 Our intent is to issue a final rule no later than May. That is 13 our intent. I cannot make that 100 percent guarantee. There 14 are no 100 percent guarantees in life, but that is what we're 15 hoping to achieve. 16 THE COURT: The DOJ's thinking is it's preferable for 17 the Court to go ahead and issue a ruling, rather than wait 18 until May? 19 MR. McELVAIN: I think if the Court is inclined to 20 wait, then we would be perfectly amenable to that. There's --21 this case has diminishing relevance as each day goes by and 22 there will be a final rule in the near future, which I imagine 23 we may very well be back in this courtroom on, depending on if 24 the providers --25 THE COURT: Well, I think that's probably a fair

1	assumption, that there might be reason to challenge that, too.	
2	MR. McELVAIN: I can't make any representations as to	
3	what the content of the rule may be. Maybe the providers will	
4	be unhappy, maybe insurers will be unhappy and we would get a	
5	lawsuit in a different direction. I just simply can't make any	
6	representations one way or the other.	
7	THE COURT: All right. Let me hear from AMA's	
8	counsel.	
9	MR. TYSSE: Good afternoon, Your Honor. James Tysse	
10	on behalf of plaintiffs in the American Medical Association,	
11	American Hospital Association matter.	
12	This Court, Your Honor, can and should go ahead and	
13	enter summary judgment in favor of plaintiffs on their claims	
14	challenging the September rule in both the AMS matter and in	
15	our matter. It has the power to do so. As the government just	
16	said, it acknowledged that it can and could do so with respect	
17	to the AMS claims. It should do so on the claim in our matter	
18	as well. And I'm happy to explain why in some detail.	
19	THE COURT: Yeah, because, look, we don't just whip	
20	off opinions around here.	
21	MR. TYSSE: Of course not.	
22	THE COURT: You want me to pump out a 60-, 70-page	
23	opinion, or longer, when there's a new rule coming out in May,	
24	which you may want to amend your complaint and challenge that	
25	for whatever reasons at least I'm talking hypothetically. I	

Case 6:22-cv-00162-JDK Document 26-1 Filed 05/18/22 Page 37 of 50 PageID #: 257  $_{36}$ 

1	don't know what's going to happen, obviously.		
2	MR. TYSSE: Of course.		
3	THE COURT: You know, we do more than enough writing		
4	around here as it is.		
5	MR. TYSSE: I understand, Your Honor.		
6	THE COURT: More than enough.		
7	MR. TYSSE: I understand, Your Honor. I think it		
8	could be a quite short opinion, though, in our view.		
9	THE COURT: I'm sure if you were writing it.		
10	MR. TYSSE: I think the Eastern District of Texas got		
11	it right. It's the statute is clear. Congress sets the		
12	policy, not the departments. And that's essentially what the		
13	opinion can say; that's about as simple as it is.		
14	But let me give you		
15	THE COURT: I don't think the D.C. Circuit would like		
16	an opinion like that. The D.C. Circuit likes things with		
17	ribbons and bows on it. This is my 20th anniversary, this		
18	week. So I'm used to how the D.C. Circuit operates and they		
19	like things, you know, jot and tittle, ribbons and bows, laid		
20	out. So we're talking probably, in a case of this complexity		
21	and magnitude, somewhere between 40 and 60 pages or 40 and 75		
22	pages. That's a lot of work, especially if it's going to all		
23	be thrown up in the air and changed in May.		
24	MR. TYSSE: Well, I appreciate that point, Your		
25	Honor. I understand it is a lot of work. At the same time, if		

Case 6:22-cv-00162-JDK Document 26-1 Filed 05/18/22 Page 38 of 50 PageID #: 258 37

1 you would indulge me, let me provide a few reasons why I think, 2 notwithstanding that fact, we would still urge you to rule and 3 not wait until May.

4 And the first is that, I think as the government just 5 acknowledged, the Court, unquestionably, has a live controversy 6 with respect to the AMS claims. The reason is, AMS is 7 challenging, as we just discussed, a separate provision, it's 8 45 CFR 149.520(b)(2), in particular. And what that language 9 says in that particular provision, it actually borrows some of 10 the offending language that the Eastern District of Texas stuck 11 In particular, that information provided by a party to out. 12 the arbitration must also, quote, clearly demonstrate that the 13 qualifying payment amount is materially different from the 14 appropriate out-of-network rate. That is an existing 15 regulation right now that is extent and binding parties to 16 arbitrations. And while this regulation is in place, there is 17 a live controversy on that issue.

18 Now, because the Court is going to -- needs to 19 adjudicate that issue, we submit there's no reason why it 20 should not also adjudicate the exact same issue in the 21 companion case that this Court consolidated at the government's 22 urging on judicial economy grounds. And I think the reason is, 23 of course, any opinion in that case is likely to be appealed. 24 It would make no sense for only a portion of -- the AMS portion 25 of the claim to go up on appeal and not have the rest of the

Case 6:22-cv-00162-JDK Document 26-1 Filed 05/18/22 Page 39 of 50 PageID #: 259 38

1 consolidated case go up. So we think that, again, this is an 2 operative provision right now that is offensive for the exact 3 same reason --

THE COURT: And, of course, if there was a circuit conflict at some point, it could go to the Supreme Court.

6 MR. TYSSE: Sure enough, Your Honor. But either way, 7 I think my plaintiffs -- my clients, excuse me, and the American Hospital Association clients would like to be part of 8 9 that appeal process. We feel strongly about -- that this rule 10 is injuring our clients daily, threatens to impose serious 11 injuries, and we want to be part of explaining to both this 12 Court, as well as the D.C. Circuit and any Court that will have 13 jurisdiction why this rule is plainly contrary to the statute. 14 So it just doesn't make sense, we think, to kind of 15 double-track the cases.

16 We also seek broad relief, Your Honor. We seek to 17 invalidate a couple of provisions that were not invalidated in 18 the Texas case. They're set forth in our notice of 19 supplemental authority. Both of them are, sort of, part and 20 parcel of the broader rule. And I think another, kind of, 21 important consideration is that unlike in the Texas action, the 22 American Medical Association and American Hospital Association 23 plaintiffs have nationwide membership and indisputable 24 standing.

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One of the arguments that the government has raised

1 in the Texas action is that the plaintiffs in that suit lack 2 standing. And if they appeal, which we -- so far they've 3 vigorously defended this case, we have assumed they will 4 appeal. But if they do, they could also seek a stay of that 5 judgment pending appeal, they could seek to overturn the 6 judgment based on the lack of standing of those members. 7 Obviously, that would immediately -- the harms that my clients 8 face would spring into effect immediately, as soon as that were 9 to happen.

10 THE COURT: I don't know in the Fifth Circuit loves 11 standing issues the way the D.C. Circuit does. The D.C. 12 Circuit loves those issues.

MR. TYSSE: That is possible true, Your Honor, but I do think it is a threshold issue that would have to be adjudicated in that case. That does not have to be adjudicated here, where the parties clearly have standing.

17 And I think the final reason, that this probably 18 really gets to your point, is why issue a ruling in this at 19 all. Like I said, I think because the AMS regulation is 20 outstanding, there is a live dispute there. You know, the 21 Court should go ahead and rule on both. But, I think, you 22 know, part of the issue is that even now the departments are 23 working on a final rule, as they've said. It's presumably 24 going to try to, you know, tweak this in some respect or 25 another. But I think a ruling from this Court that was in

accordance with the ruling of the Eastern District of Texas or even, perhaps, built on that ruling would help the situation that my clients are facing by giving -- you know, sending a clear message, essentially, to the agency about why they have gone so far astray in their statutory construction.

I think, given it's a live controversy, there's no reason why this Court, which has, you know, virtually unflagging jurisdiction to adjudicate controversies within its jurisdiction could not go ahead and adjudicate the controversy and then, you know, the agency would have to take that into account when it promulgated its rule.

12 I think, beyond that, there's two other, kind of, 13 harms that are kind of ongoing. One is that, as we've set 14 forth in our papers, particularly our initial stay papers, 15 there are negotiations right now going on between health care 16 providers on the one hand and commercial insurers on the other 17 hand over the appropriate payment rates. Part of those 18 negotiations, you know, for contracts, for in-network 19 contracts, have to do with, well, how are out-of-network 20 payments going to be decided upon under the No Surprises Act.

21 So it's actually important to get clarity on that 22 issue sooner or later. And just kind of kicking the can down 23 the road for a few months, to May, prejudices those 24 negotiations.

I think there is a third point, which is under the

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statutory scheme, there's a 30-day open negotiation period before we get to the arbitration process. So our briefs are really focused on the arbitration process and what happens there. But, before that happens, there's a 30-day period where insurers and health care providers can try to negotiate a fair price.

7 Well, obviously, when there's this much uncertainty over the status of this rule, what the government is going to 8 9 do, those negotiations are going to come to a halt. The 10 parties can't know what is going to be a fair price to offer if 11 this elephant in the room is out there where, you know, all 12 these cases are stayed, the appeal process is not going 13 forward. So I think that's yet another reason why it's 14 important to rule on this issue now, rather than kicking the 15 can down the road.

16 And I think I'll make one more point on that, too, 17 which is that I think the government said something to the 18 effect of, you know, there's a fair assumption that we'll just 19 be back here again in a few months. And I think it's -- from 20 our perspective, we don't want to be back here in a few months. 21 We think Congress already made its choice. We think the choice 22 it made was very clear. It, in pretty unusually detained 23 language, I think, set forth the specific factors and standards 24 that it wants the independent arbitrators to consider. It did 25 not, unlike in several other provisions throughout 300-111, you

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know, provide the department shall issue regulations that, you know, will go to the balancing of these factors or the weighing of the factors.

4 And Congress used language -- in fact, it borrowed 5 Shall consider or shall take into consideration language: 6 direct language from D.C. Circuit case law, particularly the 7 American Corn Growers case and the Public Service Commission of 8 Indiana case, where courts have said, oh, when Congress used 9 that language, we assumed that the decision-maker is going to 10 get discretion to make the ultimate decision and that an agency 11 can't come over the top until, for example, in the American 12 Corn Growers case, they state how to exercise its discretion.

So we assume, in other words, that Congress legislates against a backdrop of existing case law. And in this circumstance they borrowed language that says Congress is not imposing a particular structure, go ahead and adjudicate the claim based on your own expertise. And these are all certified independent expert arbitrators.

So, again, that's -- that's all to say that, again, the government said that there's a fair assumption that we'll be back in a few months. And we don't want to be back in a few months and have to litigate this all over again. We think a decision in this Court that makes clear that they can't do what they've done, they can't impose a presumption, create a presumption out of thin air -- that's obvious, that's nowhere

1 in the statute -- and they can't say that the arbitrator must 2 select one offer over another based, you know, again, where 3 it's nowhere to be found. 4 But even just the fact that the agencies have, sort 5 of, extracted one factor -- to borrow the language from 6 American Corn Growers extracted one factor out of a list and 7 treated it completely differently, I think, again, goes to show 8 that they've gone far astray in their rulemaking power and 9 there's no reason to delay relief. 10 So, again, we don't want to be back here litigating, 11 in six months, a revamped but still a legal rule. So, to the 12 extent that this Court is willing, we think that the 13 appropriate course is to go ahead and adjudicate the live 14 controversy involving AMS and the live controversy involving 15 the American Medical Association and the American Hospital 16 Association. 17 If the Court has further questions, I'm happy to 18 address any of them. I'm also happy to address the merits, to 19 the extent the Court is interested. But I defer to the Court's 20 judgment on what, if any, questions it has. 21 THE COURT: Let me give AMS a chance to speak a few 22 words on this matter. 23 MR. TYSSE: Thank you, Your Honor. 24 THE COURT: Thank you, sir. 25 How does it strike you, sir?

MR. STIMSON: I'm sorry, Your Honor?
 THE COURT: How does it all strike you?
 MR. STIMSON: We generally concur with the points
 made by the AMA, and I would just double down on two of those.
 The first is that the defects in the rules are

6 primarily legal in nature and they're not things that can be 7 fixed through tweaking in the margins. There's a core 8 statutory construction issue on Part 2 that the government got 9 wrong and then there's a core statutory construction issue on 10 Part 1 that the government got wrong and we think that it would 11 be a waste to come back and litigate the same issues in six 12 months.

13 There's also some urgency on the part of my clients 14 for clarity, both in the litigation and in the rulemaking and 15 in their business operations generally. This is affecting 16 their negotiations with payers, plans and issuers, it's 17 affecting the resources and the time and the personnel that 18 they're deploying to prepare for independent dispute 19 resolution. And the absence of a ruling that speaks to 20 § 149.520 in advance of April has the potential to prejudice 21 them in IDR proceedings that occur between now and the issuance 22 of a new rule. And for that reason it's very important to 23 them, if Your Honor chooses to address 149.520 before the first 24 IDR decisions start to role in.

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With that, I'm happy to answer any questions.

1	THE COURT: No, that's fine.		
2	MR. STIMSON: Thank you, Your Honor.		
3	MR. McELVAIN: Your Honor, may I have 30 seconds?		
4	THE COURT: You may. You can actually have a couple		
5	minutes. How is that? Seems only fair.		
6	MR. McELVAIN: I negotiated against myself. I should		
7	never do that.		
8	Just a couple of quick points with regard to		
9	Mr. Tysse's comments on behalf of the AMA plaintiffs. If I		
10	understood his position correctly, I believe he was urging this		
11	Court to issue an opinion which would be helpful on the		
12	rulemaking process because it would serve in an advisory		
13	capacity for the agencies to take into account for the next		
14	rule.		
15	If there's one issue that is absolutely core to the		
16	notion of Article III jurisdiction, it's that Courts do not		
17	issue advisory opinions. They decide live controversies. And		
18	I think it's quite doubtful, with respect to the AMA		
19	plaintiffs, that there is still a live controversy.		
20	To be fair, the AMA plaintiffs do say that they are		
21	challenging two additional sentences of the regulation that		
22	were not vacated by the Texas court. But if you look at those		
23	particular provisions, one is 149.510(a)(2)(v), which is the		
24	definition of credible information. It tells the arbitrator		
25	only consider credible information.		

1 I'm having trouble understanding what the plaintiffs' 2 objection is to that argument. If the question is: Are 3 arbitrators prohibited from considering information that is 4 incredible, that is not credible, that is a merits argument 5 that I am very comfortable having. But even before we get to 6 the merits, I have genuine doubt that there is a live 7 controversy and that they suffer any harm from that particular provision. 8

9 Similarly, they also seek the vacatur of the third 10 sentence of 149.510(c)(4)(ii)(A), which reads as follows: In 11 these cases, the certified IDR entity -- the arbitrator -- must 12 select the offer as the out-of-network rate that the certified 13 IDR entity determines best represents the value of the 14 qualified IDR items or services, which could be either offer.

15 Again, I'm having trouble understanding what the 16 plaintiff's objection is to that particular sentence, when it's 17 a stand-alone sentence. I had understood up to this point the 18 plaintiffs' claim that they were prejudiced by the rule because 19 the rule did not allow the arbitrators to determine fair value 20 if they're -- after the conclusion of merits briefing, if they 21 seek to recast their theory, to claim that they're harmed 22 because they are not permitted to gain unfair value from the 23 arbitrator, I quess I would like to know what that claim is and 24 have the opportunity to respond to it, that's all.

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THE COURT: Well, I have a practice, which you may or

may not be aware of, in cases that are complex and have substantial issues, and especially novel issues, I give the parties a chance -- based on my own experience years ago as a litigator, where invariably would go out for a beer afterwards and said, I wish I'd said this, I wish I'd said this, I wish I'd said this.

So, well, you'll get a transcript in this case, obviously, and when you've reviewed the transcript, invariably you'll said, I wish I'd said this, I wish I'd said this, I wish I'd said this. So I'll give you a chance to supplement your pleadings. I'll give you ten days from the date you get your copy of the transcript. And it won't be cross -- you know, back and forth.

14 Each side can do one supplemental, limited to what 15 was asked or said here in the courtroom, and not new issues, 16 not raising new issues. And we'll put a 12-page limit. That's 17 it. It's got to be 12 pages or less. And it's got to be 18 limited to what was discussed here in the courtroom. And all 19 three parties, the government and the two plaintiffs can submit 20 something, and just to supplement or clarify something you've 21 said or wish you'd said during the course of the hearing today.

It's very heavily briefed and very well argued. I commend all of you on your pleadings and for the briefing and the arguments today. I wish we had more of those quality briefs and arguments more frequently. But, obviously, it's an

1	important matter, it has tremendous ramifications and	
2	consequences to the parties involved, and the government. And,	
3	so, it's something that's going to take some serious, careful	
4	thought, and hard work at some point. So the only question is	
5	when and under what circumstances. And if you need to flesh	
6	that out a little more, both sides are welcome to do that, too.	
7	Thank you, Counsel.	
8	MR. McELVAIN: Thank you, Your Honor.	
9	THE COURT: Have a good day.	
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2	CERTIFICATE OF OFFICIAL COURT REPORTER			
3				
4	I, JANICE DICKMAN, do hereby certify that the above and			
5	foregoing constitutes a true and accurate transcript of my			
6	stenographic notes and is a full, true and complete transcript			
7	of the proceedings to the best of my ability.			
8	Dated this 22nd day of March, 2022			
9				
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12	Janice E. Dickman, CRR, CMR, CCR Official Court Reporter			
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Case 6:22-cv-00162-JDK Document 26-2 Filed 05/18/22 Page 1 of 5 PageID #: 271

## EXHIBIT 2

## IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF COLUMBIA

ASSOCIATION OF AIR MEDICAL SERVICES, Plaintiff, v. U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES, et al.,

No. 1:21-cv-03031-RJL

Consolidated with No. 1:21-cv-03231-RJL

Defendants.

## DEFENDANTS' RESPONSE TO NOTICES OF SUPPLEMENTAL AUTHORITY

The Defendants respectfully submit this response to the Plaintiffs' notices of supplemental authority, each of which addressed a recent decision of the Eastern District of Texas. *See* Pl.'s Notice of Supp'l Auth., ECF No. 53 (discussing *Texas Med. Ass'n v. U.S. Dep't of Health and Human Servs.*, No. 6:21-cv-425-JDK. 2022 WL 542879 (E.D. Tex. Feb. 23, 2022)); Notice of Supp'l Auth., ECF No. 52 (same). That decision rested on factual and legal errors, and should not be followed by this Court.

The Eastern District of Texas recognized that the qualifying payment amount "is typically the median rate the insurer would have paid for the service if provided by an in-network provider or facility." *Texas Med. Ass'n*, 2022 WL 542879, at \*2. In other words, the text of the No Surprises Act treats the qualifying payment amount as the reasonable amount of payment that the market has established for a given medical service. The court rejected this textual evidence, however, "because insurers had ultimate say on what in-network rates they accepted in 2019, [and] insurers now hold ultimate power—and are charged by regulation—to calculate the QPA." *Id.* 

Insurers do not have the "ultimate say" over in-network rates. As the Defendants expressly found in their rulemaking, in-network rates are instead bargained for between providers and group health plans or health insurance issuers. "Generally, the [qualifying payment amount] should reflect standard market rates arrived at through typical contract negotiations and should therefore be a reasonable out-of-network rate under most circumstances. ... [T]hese contracted rates are established through arms-length negotiations between providers and facilities and plans and issuers (or their service providers)." 86 Fed. Reg. 55,980, 55,996 (Oct. 7, 2021). This general rule may not always hold true in particular cases. In some instances, one party or the other may hold inordinate market power, and "the market dominance of a provider or facility, or that of a plan or issuer, can drive [in-network] reimbursement rates up or down in a given region," 86 Fed. Reg. 55,980, 55,997 (Oct. 7, 2021).

In accordance with these factual findings (which the Eastern District of Texas did not acknowledge), the arbitration rule treats the qualifying payment amount generally as the reasonable payment amount for an out-of-network service, but it requires consideration of (among other things) the parties' respective market shares, if that evidence helps to show that the out-of-network payment amount for a given service should be different from the median in-network payment amount for that service. *See* 42 C.F.R. § 149.510(c)(4)(iii)(C)(2); *see also id.* §§ 149.510(c)(4)(iii)(C)(5), 149.520(b)(2)(vi).

The Eastern District of Texas rejected this approach, concluding that the qualifying payment amount was not "entitled to more weight simply because it is the first in a list." *Texas Med. Ass'n*, 2022 WL 542879, at \*8. This does not accurately state the rationale for the Defendants' rule. The qualifying payment amount is not simply the first factor in an undifferentiated list of considerations. Instead, the statutory text sets the qualifying payment amount apart from the other statutory factors, and the statute further textually treats the qualifying payment amount as the proxy for the reasonable payment amount for a given medical service. The statute, moreover, describes the other factors for the arbitrator's consideration as "additional information" or "additional circumstances," thereby informing the arbitrator that the analysis should begin with the qualifying payment amount. *See* 42 U.S.C. § 300gg-111(c)(5)(C)(i)(II), (ii); *see also id.* § 300gg-112(b)(5)(C). The Defendants reasonably read the statute in this way, and that reading is entitled to *Chevron* deference.

The court committed further error in holding that the Defendants could not issue an interim final rule without first providing a period of notice and comment. It concluded that the Defendants' bare "desire to provide immediate guidance" to regulated parties, or their "goal of reducing uncertainty," did not qualify as good cause to excuse notice and comment. *Texas Med. Ass'n*, 2022 WL 542879, at \*12. This does not accurately describe the Defendants' good-cause findings. The Defendants did not issue an interim final rule simply because they believed guidance was desirable as a general matter. Instead, the rule was needed because providers, group health plans, and health insurance issuers had to engage in complex and time-consuming preparations in advance for new payment processes that would go into effect by January 1, 2022. *See generally* Defs.' Reply Mem. in Supp. of Their Cross-Mots. for Summ. J. at 16-19, ECF No. 44. This case is thus closely analogous to *Coalition for Parity, Inc. v. Sebelins*, 709 F. Supp. 2d 10 (D.D.C. 2010), an authority from within this Circuit that the Eastern District of Texas did not address.

The Eastern District of Texas vacated portions of the arbitration rule. *Texas Med. Ass'n*, 2022 WL 542879, at \*15 (vacating 45 C.F.R. § 149.510(a)(2)(viii); the second sentence of 45 C.F.R. § 149.510(c)(4)(ii)(A); the final sentence of 45 C.F.R. § 149.510(c)(4)(ii)(C); 45 C.F.R. § 149.510(c)(4)(iv); and 45 C.F.R. § 149.510(c)(4)(vi)(B), and parallel provisions of Treasury and Labor regulations). The court erred in imposing this remedy. Nonetheless, the order of vacatur affects the procedural posture of this case. That order did not address 45 C.F.R. § 149.520, which governs arbitration procedures for out-of-network air ambulance services. That provision remains operative after the vacatur order, and there continues to be a live dispute between the parties in No. 21-3031.

The Plaintiffs in No. 21-3231, for their part, assert that they also have a live dispute in that they seek to vacate two provisions that were not addressed by the Eastern District of Texas, *i.e.*, 45 C.F.R. § 149.510(a)(2)(v) and the third sentence of 45 C.F.R. § 149.510(c)(4)(ii)(A). *See* ECF No. 52 at 2. Their reasoning is not apparent. The first cited provision defines "credible information." The Plaintiffs, however, do not explain their objection to this definition, or why they believe they would benefit from an alternative definition. The second cited provision reads, "In these cases, the certified IDR entity must select the offer as the out-of-network rate that the certified IDR entity determines best represents the value of the qualified IDR item or services, which could be either offer." 45 C.F.R. § 149.510(c)(4)(ii)(A). The Plaintiffs do not explain why they object to the notion that an arbitrator should address which offer best represents the actual value of a medical service.

Dated: March 9, 2022

Respectfully submitted,

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Counsel for Defendants

## UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS

LIFENET, INC.	
Plaintiff,	Case No. 6: 22-cv-00162-JDK
v.	
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES,	
U.S. DEPARTMENT OF LABOR,	
U.S. DEPARTMENT OF THE TREASURY,	
OFFICE OF PERSONNEL MANAGEMENT,	
and the	
CURRENT HEADS OF THOSE AGENCIES IN THEIR OFFICIAL CAPACITIES,	
Defendants.	

[PROPOSED] ORDER DENYING DEFENDANTS' MOTION TO TRANSFER

Having reviewed the parties' submissions, the Court denies ECF 22, Defendants' Motion

to Transfer.

IT IS SO ORDERED.