

UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF INDIANA  
INDIANAPOLIS DIVISION

ELI LILLY AND COMPANY, ET AL.,	)	
	)	
Plaintiff,	)	CAUSE NO.:
	)	1:21-C-00081-SEB/MJD
	)	Indianapolis, Indiana
-v-	)	<b>February 26th</b> , 2021
	)	10:15 a.m.
ALEX M. AZAR, II in his	)	
official capacity as Secretary	)	
of Health & Human Services, et	)	
al,	)	
	)	
Defendants.	)	

**Before the Honorable  
SARAH EVANS BARKER, JUDGE**

OFFICIAL REPORTER'S TRANSCRIPT OF  
MOTION FOR PRELIMINARY INJUNCTION

<b>Court Reporter:</b>	Laura Howie-Walters, FCRR/RPR/CSR Official Court Reporter United States District Court Room 217 46 East Ohio Street Indianapolis, Indiana 46204
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PROCEEDINGS TAKEN BY MACHINE SHORTHAND  
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A P P E A R A N C E S

For Eli Lilly:

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and

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(via video)

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1 (Open court.)

2 THE COURT: Good morning.

3 MR. O'QUINN: Good morning, Your Honor.

4 THE COURT: Isn't it a miracle that we're making this  
5 happen?

6 MR. O'QUINN: Yes, Your Honor.

7 THE COURT: I look out at the room and see you all  
8 doing what you're supposed to do, spread out, masked, all ready  
9 to go. And I know we've got people connected electronically.  
10 It's sort of a wonder. A year ago, we wouldn't have thought we  
11 could do this. So thank you for your cooperation and the  
12 logistics of this. And I think we'll test our system and make  
13 sure we're getting through to everybody.

14 We have a lot of people on the line. I'm not going to  
15 do a role call, but I want people to be able to tap in as they  
16 plan to do. So good morning again. You may be seated.

17 MR. O'QUINN: Thank you, Your Honor.

18 MS. PIERSON: Thank you.

19 THE COURT: Miss Harves, will you call the matter  
20 before the Court, please.

21 (Call to order of the Court)

22 As I've been thinking about your lawsuit, I thought  
23 that probably the happiest person that has any connection with  
24 this lawsuit today, the happiest person, is Mr. Azar. He is  
25 probably very glad to have somebody else manage some of these

1 issues.

2 So I know, because I've been informed by my clerk,  
3 that, Mr. O'Quinn, you intend to be the spokesperson for the  
4 plaintiff's, right?

5 MR. O'QUINN: Yes, Your Honor.

6 THE COURT: I see my friend and colleague, Ms Pierson,  
7 over here. Good morning.

8 MS. PIERSON: Good morning, Judge.

9 THE COURT: I will recognize everybody who's at the  
10 tables, if you think I should. Otherwise we'll just count on  
11 recognizing you, Mr. O'Quinn. What do you think?

12 MR. O'QUINN: Yes, Your Honor, I think Miss Pierson  
13 was going to introduce who's here on behalf of Eli Lilly.

14 THE COURT: All right. That will be great.

15 MR. O'QUINN: Thank you, Your Honor.

16 THE COURT: Yes, Ms. Pierson?

17 MS. PIERSON: Thank you, Judge. Nice to see you  
18 again.

19 THE COURT: It's good to see you as well.

20 MS. PIERSON: Let me introduce you to my partner,  
21 Brian Paul. Brian is at Faegre Drinker as well. This is my  
22 colleague, Diana Watral. She's at Kirkland and Ellis with  
23 Mr. O'Quinn. And then along with us today is the general  
24 counsel of Eli Lilly, Anat Hakim.

25 THE COURT: Nice to see you this morning as well.

1           Representing the defendants is Miss Talmor from the  
2 Department of Justice. I see your face in my monitor,  
3 Miss Talmor. Good morning to you.

4           MS. TALMOR: Good morning, Your Honor. I am here on  
5 the line, and I must say, unfortunately I am having trouble  
6 hearing Your Honor.

7           THE COURT: That would be bad if you can't hear me.  
8 So let me see if that helps. Does that help at all?

9           MS. TALMOR: It does somewhat, Your Honor, and I  
10 certainly don't mean to imply that you take off your mask. I  
11 am not sure what setup is there, but it looks on my screen as  
12 though the link that you're on may be muted. Is that possible?

13           THE COURT: Might be muted? Let me see. Oh, you're  
14 pretty astute at that, but I have to see how to get -- no, we  
15 just leave it there? My instructions are "Don't touch the  
16 technology, Judge Barker." So we'll see if somebody else can  
17 fix it.

18           MS. TALMOR: I could be wrong. It looks like it may  
19 be picking up from a different mic because it shows --

20           THE COURT: See this microphone right here  
21 (indicating)?

22           MS. TALMOR: Yes, Your Honor.

23           THE COURT: That's the one that's picking me up rather  
24 than through the computer. But you're not hearing it very  
25 well, is that it?

1 MS. TALMOR: I can hear it better now, Your Honor.

2 THE COURT: Is that better if I just put it right  
3 there?

4 MS. TALMOR: Yes, Your Honor, although again, I didn't  
5 mean to imply that you need to do that for the entire hearing,  
6 but it is better.

7 THE COURT: Well, you'll be able to read the level of  
8 fatigue by how high I've held this microphone up during the  
9 hearing. That will be one of those nonverbal signals that all  
10 good trial lawyers should watch for. I'll keep my voice up and  
11 I'll try to keep this microphone nearby as well. But  
12 absolutely if you can't hear me, you need to say "Judge,  
13 please, a little louder" or something. I won't be offended,  
14 okay?

15 MS. TALMOR: Thank you, Your Honor.

16 THE COURT: How's everything in Washington?

17 MS. TALMOR: It's wonderful. We have sunny weather  
18 today.

19 THE COURT: Well, that's good. I didn't mean to get a  
20 Washington Post briefing. So the weather is fine.

21 MS. TALMOR: Yes, Your Honor.

22 THE COURT: All right. So I want you to know that  
23 I've read your filings of course. I understand that we're here  
24 for purposes of the Court's consideration of the issues related  
25 to a preliminary injunction on the ADR requirement that HHS is

1 imposing in the context of the 340B Drug Pricing Program.

2 The preliminary injunction is in some ways contextual  
3 on the rest of the claims. So I think I have a fairly good  
4 understanding of the lawsuit that has been filed that's given  
5 rise to the request for injunctive relief. But if you want to  
6 cover those things in a running start sort of way, that will be  
7 okay, to get the issues teed up that you want to raise.

8 I'll have some questions that I'll ask as we go along,  
9 but you go ahead and make your presentation and I'll try to  
10 sift in my questions as they're relevant to what you're talking  
11 about so that you're not thrown off your train of thought too  
12 much.

13 So it's your motion, Mr. O'Quinn, and I'll hear you  
14 first. Do you want to make an opening statement?

15 MR. O'QUINN: I do have a little bit of background  
16 that I wanted to begin with, Your Honor, and I wanted to ask  
17 just a couple procedural questions as we --

18 THE COURT: Fine. Let me just ask Miss Talmor. Do  
19 you want to make an opening statement, too?

20 MS. TALMOR: Your Honor, I would like to make an  
21 opening statement --

22 THE COURT: Wait, wait. First of all, you're talking  
23 way too fast, and we're getting a little feedback. So you're  
24 going to have to slow it down and speak at the pace I'm  
25 speaking at here, which is admittedly slow.

1 COURT REPORTER: She's not very loud either.

2 THE COURT: The court reporter says you need to  
3 increase the volume as well.

4 MS. TALMOR: Thank you, Your Honor. I do have an  
5 opening statement, but I'd also like to raise an objection if I  
6 may?

7 THE COURT: Okay. Is it -- excuse me, is it an  
8 objection to our proceeding today?

9 MS. TALMOR: No, Your Honor.

10 THE COURT: Okay. Well, what is your objection?

11 MS. TALMOR: Fifteen minutes before the hearing,  
12 Lilly's counsel e-mailed myself and I believe your courtroom  
13 deputy a set of 38 slides it would like to present. We have  
14 not had time to look at those in detail, but at a glance, they  
15 contain matters that are outside the briefing and irrelevant to  
16 the motion. And we object to Lilly's reliance on those slides  
17 that we just received.

18 THE COURT: Okay. What I'll do -- I'm not putting  
19 ideas in Lilly's head, they've got enough ideas, but I bet they  
20 think that springing things on opposing counsel is turn about  
21 and therefore fair play. That was part of their briefing, too,  
22 that they've been greeted with things that popped up overnight.

23 So we don't approve of that, of course. So I'll let  
24 Lilly's go forward with their slides, and you make a note of  
25 which ones you think are beyond the briefing, beyond the



1 evidence, and file your objection and I'll rule on that before  
2 I rule on the substance of the motion. Okay? Can you do it  
3 that way?

4 MS. TALMOR: Yes, Your Honor. Thank you.

5 THE COURT: All right. I'll hear your opening  
6 statement, Mr. O'Quinn, and then I'll hear Ms. Talmor's opening  
7 statement, and then back to you to present your oral argument.

8 MR. O'QUINN: Thank you, Judge Barker. With respect  
9 to the slides, we did email them to Miss Talmor and to your  
10 deputy about an hour and 15 minutes before the hearing was  
11 scheduled to begin. If I may, I have printed copies that I've  
12 brought. I e-mailed them to the government because they  
13 weren't going to be able to be here in person.

14 I don't intend to make a presentation and to walk  
15 through the slides methodically, but I may reference a few of  
16 them along the way, and I thought they would be helpful for  
17 Your Honor, because they do call --

18 COURT REPORTER: If you could slow down, please.

19 MR. O'QUINN: I understand. I apologize. We're all  
20 learning in the new environment.

21 THE COURT: That's right. We all have to adjust.

22 MR. O'QUINN: But with Your Honor's permission, may I  
23 approach and hand Your Honor a copy of the slides?

24 THE COURT: Yes, you may. Thank you, sir.

25 MR. O'QUINN: Thank you, Your Honor.

1 THE COURT: Miss Talmor --

2 MS. TALMOR: Thank you, Your Honor.

3 THE COURT: -- these are the slides I received.

4 MS. TALMOR: Thank you.

5 MR. O'QUINN: And, Your Honor, I'm happy to proceed  
6 however you prefer. If you would like me to keep my mask on, I  
7 will, of course, do so. If it's clearer for me to take it off,  
8 I will do that, but whatever Your Honor thinks is appropriate.  
9 I'm happy to proceed as we are.

10 THE COURT: If you would step this way a little bit  
11 and take off your mask, I think that would be a safe distance  
12 and we'll hear you better.

13 MR. O'QUINN: Sounds good.

14 Thank you, Judge Barker, and may it please the Court.  
15 John O'Quinn on behalf of Eli Lilly. Now while arising against  
16 the backdrop of the 340B program and questions over how that  
17 regime is supposed to operate, the issues presented in the  
18 motion before the Court today go to the heart of the checks and  
19 balances that are built into our constitutional system of  
20 government, first and foremost under the constitution itself,  
21 and then also under the Administrative Procedure Act.

22 As the Supreme Court has recognized, these structural  
23 safeguards fundamentally exist to protect liberty by ensuring  
24 that, on the one hand, there's political accountability, and on  
25 the other, there is judicial independence, as well as

1 transparent and reasoned agency decision making.

2 The administrative dispute resolution rule that was  
3 adopted by HHS on December 14th creates an adjudicatory regime  
4 that respectfully is the worst of both worlds. It is neither  
5 impartial nor is it accountable. Instead it is the product of  
6 hurried decision making that a sunseting administration rushed  
7 out the door based on an earlier rule-making proceeding that  
8 had been abandoned years earlier.

9 In so doing, the agency issued a rule riddled with  
10 inconsistencies and those inconsistencies are exacerbated by  
11 the government's attempt to defend it from constitutional  
12 challenge here.

13 There are thus three independent but related reasons  
14 that Lilly is likely to succeed on the merits. First, the rule  
15 contravenes Article II by vesting powers reserved for  
16 principal-officers and functionaries who are merely appointed  
17 by the Secretary of Health and Human Services, not the  
18 President, with the advice and consent of the Senate.

19 THE COURT: Those are the panels?

20 MR. O'QUINN: Those are the panels, Your Honor, that's  
21 right.

22 Second, the rule runs afoul of Article III by  
23 permitting these HHS employees to adjudicate a private rights  
24 dispute between private parties determining monetary damages  
25 and equitable relief, the hallmarks of the judicial power of

1 the United States which is reserved to courts under Article  
2 III.

3 And so the rule violates the APA both in terms of how  
4 it was promulgated and what was promulgated. Given the  
5 constitutional issues as stake, irreparable harm follows, and  
6 the public interest likewise supports injunctive relief. And  
7 so as such, we respectfully submit that a preliminary  
8 injunction should be granted. And that completes my opening  
9 statement, Your Honor.

10 THE COURT: Thank you, sir.

11 MR. O'QUINN: Thank you.

12 THE COURT: Miss Talmor, I'll hear your opening  
13 statement.

14 MS. TALMOR: (Inaudible)

15 THE COURT: You're muted, Miss Talmor.

16 MS. TALMOR: My apologies. I'm sorry.

17 THE COURT: All right.

18 MS. TALMOR: Thank you.

19 Good morning, Your Honor.

20 THE COURT: Good morning.

21 MS. TALMOR: There's nothing unusual in the agency's  
22 dispute resolution process created in this rule; nor is there  
23 anything unforeseeable in Lilly being subjected to its decision  
24 since Congress mandated creation of the ADR process ten years  
25 ago.

1           Lilly and other pharmaceutical companies have wreaked  
2           havoc in critical segments of our nation's healthcare safety  
3           net in the midst of a pandemic. I have --

4           COURT REPORTER: Could you please speak louder,  
5           please?

6           THE COURT: Wait just a minute. You have to speak  
7           louder, please.

8           MS. TALMOR: Let me bring my device closer. I  
9           apologize.

10          THE COURT: That will work.

11          MS. TALMOR: Is that better? I also could get  
12          headphones but is this -- does that solve the problem?

13          COURT REPORTER: That helps.

14          THE COURT: The court reporter says yes, that helps.  
15          So I know that, and it's okay that you're reading something,  
16          but you look down when you're doing that and your voice goes  
17          down, too. So just hold your papers a little higher.

18          MS. TALMOR: Thank you, Your Honor, for alerting me to  
19          that.

20          Lilly and other pharmaceutical companies wreaked havoc  
21          in a critical segment of our nation's healthcare safety net in  
22          the midst of a pandemic by abruptly reversing course and  
23          refusing to follow HHS's decades-old guidance interpreting the  
24          340B statute.

25          Now HHS, the agency charged with implementing and

1 enforcing 340B requirements, is poised to determine through the  
2 process called its directive whether Lilly's unilateral changes  
3 comply with the statutory obligation. But Lilly refuses to let  
4 that straightforward administrative process play out by  
5 challenging the 340B rule on nearly every conceivable ground  
6 and insisting that the claims now pending in the ADR process  
7 must instead be brought in Federal Court.

8 Lilly seeks to wrench from the agency the authority  
9 Congress granted it. This attempt should fail. The 340B  
10 statute is unambiguous that claims for 340B violation must be  
11 presented in the agency's ADR process. And the Supreme Court  
12 confirmed that principle explicitly in Astra versus Santa Clara  
13 County. Moreover, Lilly essentially is asking this Court to  
14 ignore long-settled administrative law with potentially  
15 disastrous consequences for other agencies since the ADR board  
16 created a new rule that mirrored other agency processes upheld  
17 by courts for the past century. The ADR Rule also complies  
18 with the APA's requirement. Lilly's emergency motion should be  
19 denied.

20 THE COURT: Thank you, Miss Talmor, and we got every  
21 word of that. Very good.

22 MS. TALMOR: Thank you.

23 THE COURT: Mr. O'Quinn, you may make your substantive  
24 argument.

25 MR. O'QUINN: Thank you, Judge Barker.

1 With the Court's permission, before I dive into the  
2 constitutional issues themselves, I do think that it might be  
3 helpful to say just kind of a few words about the context in  
4 which this dispute arises, some of which responds to what  
5 Ms. Talmor had to say. Now I'm happy, of course, to proceed  
6 however Your Honor would like, and --

7 THE COURT: That would be an appropriate line of  
8 response because she has said things that warrant a reply from  
9 you.

10 MR. O'QUINN: Sure. And so -- and I think it's also  
11 helpful because, as Your Honor knows, there is more pending  
12 before the Court than just the motion today. There are other  
13 claims in the case. The motion today, of course, is focused on  
14 the ADR Rule itself and the constitutionality of that rule, but  
15 having some additional context I think is helpful.

16 So I'll start with Congress's adoption of the 340B  
17 program in 1992. At a high level, that program mandates the  
18 drug manufacturers "must offer a ceiling price," which is a  
19 heavily discounted price off of market prices, sometimes  
20 discounted all the way down to one penny, and must offer that  
21 to 15 specific types of nonprofit healthcare providers as  
22 specifically identified by statute, and they're called covered  
23 entities under the statute. It's Section 256B, Subsection A1.

24 And the purpose of the 340B program is to help serve  
25 vulnerable, low-income, indigent patients of these entities,

1 reducing the price of outpatient pharmaceuticals for such  
2 patients among other things. And providing these  
3 heavily-discounted prices is a condition for drugs being  
4 eligible for reimbursement under certain aspects of Medicare  
5 and Medicaid, which are, of course, ubiquitous programs  
6 providing insurance to more than one-fifth of the nation's  
7 population.

8 This is thus, Your Honor, the rare government program  
9 where as a condition for participating, the government requires  
10 that one party directly subsidize another party rather than,  
11 for example, provide discounts for the government, for the  
12 government to then make a direct spending appropriation.

13 Given the massively-below market prices that the  
14 covered entities can demand for their purchases, Congress also  
15 enacted restrictions on reselling or transferring a covered  
16 outpatient drug to a person who is not a patient of that entity  
17 to prevent double discounts and other types of abuses.

18 And in 1996, HHS promulgated guidance, not a  
19 regulation, certainly not a statute, nothing with the force and  
20 effect of law, but guidance that explained how covered entities  
21 that did not have their own in-house pharmacy could work with  
22 one and only one outside pharmacy, a contract pharmacy, in  
23 order to purchase these types of drugs. And that, Your Honor,  
24 was the state of affairs for nearly 15 years. For nearly 15  
25 years.



1           Then in 2010, HHS adopted new guidance. Again, not a  
2 rule. Certainly not a statute. Not anything with the force  
3 and effect of law in which it explained that covered entities  
4 could contract with an unlimited number of pharmacies. And the  
5 result was that the number of pharmacies proliferated  
6 exponentially with private for-profit nationwide pharmacy  
7 chains driving a massive expansion of what was a  
8 narrowly-tailored program designed to serve the most vulnerable  
9 and turning it into a for-profit enterprise in which patients  
10 often still pay full or near full price, but the contract  
11 pharmacies pocket most or all of the discount.

12           Now this exponential, and as our amended complaint  
13 points to, 1,400 percent increase --

14           THE COURT: Is there a requirement that the savings be  
15 passed on to the purchaser of the pharmaceutical?

16           MR. O'QUINN: So the statute doesn't require that the  
17 savings be passed on directly to the purchaser. Certainly the  
18 purpose of the statute was ultimately to benefit indigent,  
19 vulnerable patients. And what has happened is instead of them  
20 being benefited, these profits are being pocketed by contract  
21 pharmacies reaping hundreds of millions of dollars in profits,  
22 and at the same time --

23           THE COURT: Are those pharmacies limited to sales  
24 under those circumstance to patients of the covered entities?

25           MR. O'QUINN: Well, they are supposed to be, and that

1 is part of the concern, Your Honor, is that they are supposed  
2 to be limited in any scenario to sales to patients of covered  
3 entities. But what you have is practices where you don't just  
4 simply have local pharmacies supporting the covered entity.  
5 You have dozens, even hundreds of pharmacies far flung across  
6 the country, including -- I can give an example. There's an  
7 example in the slides at slide 18. There's an entity, a  
8 covered entity, here in Indianapolis that has a contract  
9 pharmacy in Hawaii. And it's very hard to see how that is  
10 benefiting the indigent and vulnerable population here in  
11 Indianapolis.

12 The proliferation of contract pharmacies brought with  
13 it the increased risk of abuse of improperly taking multiple  
14 discounts. And that's not just Lilly's view, Your Honor. That  
15 is something that has been documented in OIG reports, GAO  
16 reports, HRSA, the Health Resources Services Administration,  
17 audits. And that's laid out in our complaint at paragraphs 49  
18 to 76.

19 THE COURT: Well, can you ballpark how many covered  
20 pharmacies there are? Contract pharmacies I mean?

21 MR. O'QUINN: There are thousands of them, Your Honor,  
22 and I don't recall off the top of my head exactly how many  
23 there are. I saw one statistic that's referenced in our slides  
24 that, if I may --

25 THE COURT: I assume there's been a proliferation of

1 covered entities as well.

2 MR. O'QUINN: There has not, Your Honor. There's been  
3 an expansion of covered entities, and that was part of the  
4 Affordable Care Act amendments of 2010. So there were  
5 increases in covered entities, but not the type of exponential  
6 growth that you've had in terms of contract pharmacies. And,  
7 you know, an example of the explosion of these arrangements is  
8 at -- I believe it's slide 9, Your Honor, which is referred to  
9 in paragraph 49 of our amended complaint.

10 And if you look also at paragraph 49 of the amended  
11 complaint, Your Honor, we point out that the number of contract  
12 pharmacies from 2019 to 2020 alone had doubled. And that was  
13 after having grown, you know, at a similar rate in earlier  
14 years. And the reason that I share all of this and I refer to  
15 these reports from OIG and from the GAO and so forth, is that  
16 this is the backdrop against which Lilly has put in place a  
17 program that is in no way materially different than the one  
18 that existed for nearly 15 years.

19 Lilly saw what was happening and recognized that it  
20 had to make some changes because despite pleas to the  
21 government to address these concerns, the government simply  
22 lacked the political will to take action.

23 THE COURT: When I was reading the materials you  
24 submitted, it did look to me like you went back to what was  
25 originally required of Lilly in the issuance that you

1 presented, let's say in July of 2020, right?

2 MR. O'QUINN: Your Honor, I would submit that what  
3 Lilly is doing is consistent with and indeed exactly what was  
4 the state of affairs in 19-- -- from 1996 until the year 2010.  
5 And nothing about the statute changed in any material way in  
6 2010 vis a vis the issue of contract pharmacies.

7 THE COURT: Okay. So let me ask you: If Lilly went  
8 back to the prior practice based on the July 2020 notice, I  
9 assume that you had not been resolving disputes even under that  
10 formulation through ADR; is that right?

11 MR. O'QUINN: Well, that's right, Your Honor. There  
12 was no ADR.

13 THE COURT: No disputes?

14 MR. O'QUINN: Well, there weren't any disputes that  
15 could be brought to ADR because there was no ADR.

16 THE COURT: My question was more generic. Were there  
17 disputes between you and the contract providers, the covered  
18 entities?

19 MR. O'QUINN: Your Honor, I can't speak to whether  
20 there was any, for lack of a better word, dissatisfaction  
21 between the covered entities and Eli Lilly prior to the summer  
22 of 2020.

23 THE COURT: I was just wondering how they got worked  
24 out.

25 MR. O'QUINN: It's a fair question, Your Honor. And I

1 do think that what Congress had in mind when it contemplated  
2 the existence of this ADR was something that was going to be  
3 very mechanistic, that is like literally doing the math on what  
4 the ceiling price should be or something along those lines as  
5 opposed to what has been promulgated here. And I'll get into  
6 that a little bit more when we address the Article III issues.

7 It is certainly possible that there were disputes or  
8 questions over what the prices were that were being charged.  
9 I'm just not personally aware of any that were of any  
10 significance. There were, as the government has alluded to,  
11 some covered entities that sought to pursue private right of  
12 action, not against Eli Lilly, but against some other  
13 manufacturers in the Astra case that she referred to. I'm not  
14 familiar with exactly what the genesis of that was, but I will  
15 note this: That in Astra, the Supreme Court decided a very  
16 simple and basic question, and that was: Were the covered  
17 entities third-party beneficiaries under these PPA agreements,  
18 which adopt the statute? That was all the Supreme Court was  
19 deciding. And yes, in the background, the Court noted there  
20 was the existence of an ADR proceeding, but it certainly didn't  
21 pass judgment on any of the issues about the permissibility of  
22 it, and certainly not this one, which didn't even exist because  
23 the agency took nearly ten years to promulgate regulations.

24 But I think the key point, Your Honor, in terms of  
25 responding to where the government started, you've heard from

1 the government that Lilly is the one who has somehow upset the  
2 apple cart, and that doing so puts patients at risk, but  
3 nothing could be further from the truth. As Your Honor noted,  
4 what Lilly has done is to go to a program like the one that  
5 existed for nearly 15 years. It still provides 340B  
6 discounts to all covered entities, and it will continue to do  
7 so. It still supports the use of a local contract pharmacy  
8 where the covered entities lack their own in-house pharmacy  
9 facilities. And above and beyond what existed under the 1996  
10 guidance, Lilly makes insulin available to all contract  
11 pharmacies at fully-discounted prices so long as those  
12 pharmacies are willing to pass those discounts along to  
13 patients rather than pocketing them for themselves. But it is  
14 the abuses in the 340B program that gave rise to Lilly's  
15 implementation of these changes.

16 Lilly was transparent. Told the government what it  
17 was going to do before it did it. And the government didn't  
18 say that that would be a violation of the statute. It said it  
19 didn't like it, but it didn't say that it would be a violation  
20 of the statute. And what happened is a number of entities then  
21 sued the government to try to force its hand against Lilly, and  
22 ultimately they succeeded. And that is why we are here both in  
23 this motion and in this complaint more generally.

24 First, the government issued the December 30, 2020,  
25 advisory opinion about the contract pharmacy arrangements

1 purporting to find, for the first time, that manufacturers are  
2 obligated to sell to such entities. That is part of the case  
3 that we have filed, but it's not part of the motion before the  
4 Court today.

5 And second, after waiting over a decade, the  
6 government issued the ADR Rule citing a proposal that it had  
7 announced in 2016 but explicitly withdrawn in 2017, and it did  
8 so without any additional notice or comment. And that ADR  
9 Rule, of course, is at the center of today's dispute.

10 The statute behind the ADR Ruling -- and what I  
11 propose to do, Your Honor, is I'll say a word about the statute  
12 and the ADR Rule, and I'll go straight to the Article II issue  
13 unless there are other things that you have questions about at  
14 this pint.

15 THE COURT: Well, one of the reasons I asked the  
16 question I did about disputes that have arisen before the ADR  
17 regimen was imposed was because it reflects on what harm would  
18 result if the Court enjoined the ADR process. So it's one of  
19 the considerations that goes into the motion that's before the  
20 Court in balancing harms and to get a full picture of what  
21 the -- what chaos would arise, what bases would be left  
22 uncovered if I granted your request to basically enjoin the  
23 enforcement of the ADR procedures.

24 What does that mean in a practical sense because I  
25 need to know what was going on before the ADR was imposed and

1 what the ADR is intended to address. I mean, what kinds of  
2 disputes?

3 MR. O'QUINN: I appreciate the question, Your Honor.  
4 And in some ways, it's a little bit difficult to address in the  
5 abstract in the sense that because there was no ADR for nearly  
6 a decade, it wasn't like there was this mechanism that was  
7 being used.

8 THE COURT: Well, that's why I say I'm confident  
9 that -- I mean, I understand there was no ADR --

10 MR. O'QUINN: Right.

11 THE COURT: -- but I bet that there were disputes.

12 MR. O'QUINN: And, Your Honor --

13 THE COURT: What kinds of disputes is the ADR supposed  
14 to address here?

15 MR. O'QUINN: Well, let me try to answer it this way  
16 then. I mean, the ADR, I think, was intended to address  
17 disputes over things like determination of ceiling prices, had  
18 you done the math correctly essentially. And --

19 THE COURT: Had who done it?

20 MR. O'QUINN: I don't think there was any -- I don't  
21 think there are any disputes, at least related to today,  
22 vis a vis --

23 THE COURT: Wait, the manufacturer sets the ceiling  
24 price, right?

25 MR. O'QUINN: Well, Your Honor, the manufacturer sets



1 a number of prices from which a ceiling price is calculated.  
2 And to the extent that -- prior to the adoption of the ADR  
3 Rule, to the extent that a covered entity thought that it was  
4 being charged more than it should under the -- in terms of the  
5 ceiling price, what it would do would be to raise the issue  
6 with HHS, or to raise the issue with HRSA, and ask HRSA to  
7 essentially address it with the manufacturer.

8 And so that would have been the state of affairs prior  
9 to the adoption of the ADR Rule. The ADR Rule then provides a  
10 mechanism by which they can initiate a claim, but it's not  
11 just -- and this gets to both the Article III issues and some  
12 of our Administrative Procedure Act issues. It's not just a  
13 claim in which they show up and say to the government that  
14 there's been a miscalculation of the price, that we've been  
15 overcharged because they're using the wrong numbers, or  
16 anything to that effect.

17 Instead, what came out in the final rule is it puts  
18 these panels in the position of adjudicating a dispute between  
19 the parties in which the panel will decide, according to the  
20 rule itself, monetary damages --

21 THE COURT: When you say between the parties, who are  
22 the parties?

23 MR. O'QUINN: I'm sorry, Your Honor. The parties in  
24 the context of the ADR dispute would be covered entities or  
25 their representatives and manufacturers.

1 THE COURT: And contract pharmacies?

2 MR. O'QUINN: I don't think the contract pharmacies  
3 themselves would be parties to these types of dispute. They  
4 certainly have entities that are advocating on their behalf or  
5 advocating their interests, or whose interests are aligned with  
6 them, but the way that the statute and the regulation operate,  
7 it's for disputes between covered entities and manufacturers,  
8 not contract pharmacies.

9 THE COURT: That's how I read it, too, but I didn't  
10 know about all the pharmacies. If there's a proliferation of  
11 causes of actions under ADR because there's been a  
12 proliferation of contract pharmacies, that would be beyond the  
13 scope of what HHS's ADR could manage, wouldn't it?

14 MR. O'QUINN: Well, I think it would be, Your Honor.  
15 I think that the proliferation, of course, then ties to the  
16 question of, are manufacturers obligated to sell to contract  
17 pharmacies or through contract pharmacies if you prefer it the  
18 way that the Government tries to describe it, but I think  
19 that's a bit of a misnomer, as opposed to two covered entities  
20 themselves?

21 Now that's not part of the motion in front of Your  
22 Honor today, but does sort of set the background for both why  
23 the ADR Rule was promulgated when it was. It was promulgated  
24 in response to litigation that was brought by entities,  
25 including representatives of covered entities against the

1 government to force it to promulgate it, and who were also  
2 trying to force the government, separate and apart from the ADR  
3 Rule, to take action against Eli Lilly and other manufacturers  
4 directly.

5 And so if Your Honor were to enjoin the rule, and I'll  
6 come to the equitable factors in a bit in more detail, although  
7 I'm happy to turn to that now if that's what you would like to  
8 focus on. I think what it would mean is that the state of  
9 affairs would be, in terms of how disputes would get resolved  
10 in the meantime, what it was before the adoption of the ADR  
11 Rule. And certainly the covered entities and people advocating  
12 on their behalf have suggested that the agency itself can take  
13 action directly if it thinks that there's a violation of the  
14 statute.

15 THE COURT: Well, yes, that's why I'm interested  
16 because I have to know how big an ask this is by you, by Eli  
17 Lilly.

18 MR. O'QUINN: I respectfully submit that it is, in the  
19 grand scheme of things, Your Honor, a relatively modest ask.  
20 And the reason that I say that is that number one, of course,  
21 it is a preliminary injunction in the time in which Your Honor  
22 would be considering the resolution of, you know, the ultimate  
23 merits here, some of which will potentially be affected by the  
24 Supreme Court's decision in Arthrex. That court is hearing  
25 argument on Monday in the Arthrex case and would be expected to

1 issue a decision by June.

2 THE COURT: Tell me what issues they have in that  
3 case.

4 MR. O'QUINN: That is related to the Article II issue,  
5 Your Honor, and specifically the issue under the appointments  
6 clause.

7 THE COURT: All right.

8 MR. O'QUINN: Then, of course, our complaint asks this  
9 Court to address the issue of whether or not, as a matter of  
10 law, a manufacturer in Lilly's position is obligated to sell  
11 not to covered entities, but to contract pharmacies. And  
12 that's not teed up as part of this motion, but I would  
13 respectfully submit that the legal answer to that question that  
14 is, in our position, properly before Your Honor, the government  
15 may or may not agree with that, but certainly our position is  
16 it's properly before Your Honor, resolution of that, I think in  
17 many ways would moot much of what the concern, vis a vis  
18 Lilly's program is, because if, as a matter of law, Lilly is  
19 not required to sell to contract pharmacies as opposed to  
20 covered entities, then there is no upsetting of the apple cart  
21 as the government suggests.

22 And, of course, our position is that that has to be  
23 the interpretation of the statute given it was the  
24 interpretation that existed for some 15 years, among other  
25 things. But again, that's not before the Court. That's just

1 to give you some background.

2 THE COURT: Would you touch lightly on the Article II  
3 argument? I don't find that as persuasive as the Article III  
4 argument, so just go ahead and give me sort of a distilled  
5 sense of it so I make sure I have it. But that one maybe we  
6 should leave to the Supreme Court to decide.

7 MR. O'QUINN: Well, I do think the Supreme Court --

8 THE COURT: They like it if we do that.

9 MR. O'QUINN: They certainly can provide guidance.  
10 Sometimes it's clearer than others.

11 So let me start with that, Your Honor. And let me  
12 start with the statute because I do think that that colors the  
13 entirety of the Article II argument. The 340B statute provides  
14 that the secretary can establish a decision-making body to  
15 review, "and finally resolve claims made by covered entities  
16 against manufacturers" and vice versa. And that the  
17 "administrative resolution of a claim or claims shall be final,  
18 a final agency decision and shall be binding upon the parties  
19 involved unless invalidated by order of a court of competent  
20 jurisdiction."

21 And that is again Section 256B, subsection D3 of the  
22 statute. And this language is important. It's been codified  
23 as part of the rule. And the -- and the reason that it's  
24 important, Your Honor, is because it goes directly to whether  
25 or not a decision is being made by somebody acting as a

1 principal-officer of the United States, but who was not  
2 appointed by the President and confirmed by the Senate.

3 The appointments clause, of course, requires the  
4 President's personal involvement in the Senate's confirmation  
5 in order to ensure accountability for decisions made under the  
6 Executive Branch. And here, because the statute and the  
7 regulations create a regime where officers who were not  
8 appointed by the President get the final unreviewable word on  
9 behalf of the Executive Branch, that is exactly what Justice  
10 Alito in the Association of American Railroads case said  
11 requires a principal-officer. And I understand that was just a  
12 concurrence. His position was then adopted by the D.C. Circuit  
13 on remand, and it follows from Justice Scalia's holding for the  
14 court in the Edmond case.

15 So let me start with Edmond because I think that that  
16 really does set the table for the appointments clause issue  
17 here. In Edmond, the court held that the Coast Guard judges  
18 that were at issue were inferior officers, not  
19 principal-officers. And the indispensable part of that holding  
20 was that they had superior officers who didn't just supervise  
21 their work generally, but who could actually review their  
22 decisions before they became the decisions of the Executive  
23 Branch.

24 I think it's very important if you look at Edmond, it  
25 was not enough that the Judge Advocate General exercised

1 administrative supervisory authority. It was not enough that  
2 the Judge Advocate General could remove these Coast Guard  
3 judges at will from a panel. That was still "not complete"  
4 control at page 664 of the Edmond decision.

5 But that was okay. They were still not  
6 principal-officers on the facts of that case because,  
7 "Supervision of the work of these Coast Guard judges was  
8 divided. Not just with the JAG, but with the Court of Appeals  
9 for the Armed Forces." And Justice Scalia went on to explain  
10 that the power to revise or reverse decisions of the Coast  
11 Guard was -- does reside in the Court of Appeals for the Armed  
12 Forces. And he proceeded to show that that court's ability to  
13 review those decisions made it so that they were not  
14 principal-officers. "What is significant is that the Coast  
15 Guard judges have no power to render a final decision on behalf  
16 of the United States unless permitted to do so by another  
17 executive officer."

18 And respectfully, Judge Barker, that is not the  
19 situation that we have here under the statute and the  
20 regulations. Once these panels are appointed, any decision  
21 that they make by statute is final. It is a final agency  
22 decision that is tantamount to something appearing in the  
23 Federal Register.

24 THE COURT: The final on the merits?

25 MR. O'QUINN: The final on the merits, that's right.

1 They are the last word --

2 THE COURT: Because the other agency, what's its  
3 acronym?

4 MR. O'QUINN: HRSA?

5 THE COURT: Yeah, has to enforce it, right?

6 MR. O'QUINN: Well, that's a little bit of a dispute  
7 between us and the government, but I don't think that it's  
8 ultimately relevant in the sense that the statute provides that  
9 whatever they decide is "a final agency decision" and that is  
10 "binding on the parties," which means it would have -- it has  
11 collateral effect.

12 Now, it is a truism that almost any order of any body  
13 has to ultimately be executed by somebody else, but I don't  
14 think that that changes anything here in terms of this regime  
15 because there will be a final decision that -- and this gets to  
16 the Article --

17 THE COURT: Properly drawn in your view would be some  
18 review process that goes up to the secretary who is appointed  
19 by the President --

20 MR. O'QUINN: That's right, Your Honor. If Congress  
21 had adopted a regime, and it is -- this is what is more common  
22 in agency decisions. This one stands out as being somewhat  
23 unique much like the interparty's review that is at issue in  
24 the Arthrex case. They're the administrative judges who do the  
25 IPRs, the inner-party's review of these patents.



1           Their decision is a final decision, and it can only be  
2 reviewed, in the words of Justice Scalia, "by the third  
3 branch." And that is exactly the same here.

4           THE COURT: Judges are pretty protective of that  
5 Article III power.

6           MR. O'QUINN: And rightly so, Your Honor, because it  
7 is an indispensable part of our constitutional design in order  
8 to protect everyone, whether they are politically popular or  
9 not, against that kind of unpopularity.

10           So it is -- there's an important -- here you have both  
11 an important Article III issue, which is, of course, as the  
12 Court's recognized, a personal right, but you also have an  
13 important Article II issue, which goes to having a proper  
14 decision maker who was properly appointed if you think that  
15 these can even be resolved by the Executive Branch as opposed  
16 to being something that should be resolved by the Judicial  
17 Branch.

18           And so my submission, Your Honor, is that when you  
19 look at Justice Scalia's reasoning in Edmond, and the fact that  
20 it was indispensable and a necessary part of the holding, that  
21 there was review of the decision by the -- by the -- in that  
22 case the Court of Appeals for the Armed Forces. In this case  
23 it would be the secretary except by statute, once they are --  
24 and by rule, once they render a decision, it is final. There  
25 is no review of it. And that, as Justice Alito, I think, put

1 it very well in his concurrence in the Association of American  
2 Railroads case, he said, "As to that decision, who's the  
3 supervisor?" And the answer is there is none.

4 Now, the government's principal argument is to say  
5 "Well, the secretary can remove them at will, so that solves  
6 everything." And to be sure, the power to remove -- and Edmond  
7 says this quite clearly, I don't run away from this -- the  
8 power to remove is a powerful tool, but you have to look at  
9 context.

10 If there is no power to undue the decision, then the  
11 power to remove is limited. If you can undue the decision,  
12 then sure, the power to remove may be sufficient. And that's  
13 certainly the case in the D.C. Circuit's case in re: Grand  
14 Jury Investigation, which the government cites heavily in its  
15 opposition brief.

16 Obviously if you fire the prosecutor and replace them  
17 with a different prosecutor, they can dismiss the grand jury.  
18 They can take -- there's all sorts of actions that they can  
19 take to undue the things that the prosecutor has done up until  
20 that point. And the same was true, frankly, in Morrison versus  
21 Olson, and I think it was also true in the free enterprise case  
22 that was before the Supreme Court.

23 THE COURT: Removing the officer, removing the  
24 panelist, would in any event be an after the fact.

25 MR. O'QUINN: That is exactly my point, Judge Barker,

1 is that here if you remove the panelists after they have  
2 rendered a decision, it is too late to change the decision.  
3 And this goes to the point in Professor -- in Professor Gary  
4 Lawson's article that we cite in our -- I believe in our reply  
5 brief, that says, and he's talking about the IPRs and in the  
6 context of what's in the Supreme Court in *Arthrex*, but he makes  
7 the point, just because you can remove the administrative judge  
8 does not mean that you can undue their decision.

9 THE COURT: Wouldn't they have to remove all of the  
10 panelists?

11 MR. O'QUINN: Well, even if they remove --

12 THE COURT: There are three panelists under the ADR  
13 Rule, right?

14 MR. O'QUINN: So my understanding, I think that the  
15 secretary would appoint more than just three to the board at  
16 large, but then on a given panel, yes, there would be three who  
17 are appointed to --

18 THE COURT: Well, the board's supposed to be six,  
19 minimum six?

20 MR. O'QUINN: I believe that's right, Your Honor.

21 THE COURT: It's sort of a confusing rule frankly. At  
22 least it's written in a confusing way. I had to sit there and  
23 look at it and diagram it to see if I got it right.

24 MR. O'QUINN: Well, that is probably related to some  
25 of our APA challenges to the rule, Your Honor. But in terms of

1 the Article II issue, this is the key point. Even assuming the  
2 secretary can remove them at will, and I'll say a word about  
3 that in just a second, but let's just assume that the  
4 government is correct in its argument that the secretary can  
5 remove them at will, not for cause, but could remove them at  
6 will. That only works if you remove them before they make a  
7 decision, and that is true of the IPRs at issue in Arthrex.

8           Once they have made the decision, then under the  
9 regulation, and indeed I would submit by statute, that decision  
10 is final. It's a final agency action and it is binding. They  
11 have spoken. They've gotten the last word on behalf of the  
12 United States. And if there's anything that's clear from  
13 Article II and our constitutional structure, somebody who gets  
14 the last word on behalf of the United States, speaking for the  
15 Executive Branch, should be appointed by the President and  
16 confirmed by the Senate.

17           That is our modest argument here, Your Honor. And it  
18 is very similar to the one that is pending before the Supreme  
19 Court in Arthrex. Now I think --

20           THE COURT: Now talk to me about Article III.

21           MR. O'QUINN: Let me turn to Article III. Let me ask  
22 Your Honor if Your Honor has any questions about this  
23 removability issue. Because the government has argued --  
24 before I turn to Article III. Because the government has  
25 argued that they are removable at will. If they weren't, that

1 is, of course, itself another reason --

2 THE COURT: Yes, I read the argument. I think I  
3 understand it.

4 MR. O'QUINN: And the only point that I would make on  
5 that, Your Honor, before turning to Article III is simply this:  
6 And that is that if the government here is now right in its  
7 read of the rule, that the secretary can remove these people at  
8 will, then what that means is that what's promulgated in the  
9 rule about for causal removal by the HRSA administrator once  
10 they are appointed to a panel is utterly illusory, because the  
11 HRSA administrator just turns to her boss or his boss, and says  
12 "I can't remove them except for cause. Could you just remove  
13 them at will?" And then she can -- the secretary can just  
14 remove them at will.

15 And, of course, for cause removal was discussed among  
16 other things as part of the justification for the fairness and  
17 impartiality of these panels despite the lack of using an  
18 administrative law judge. And so I think the government's  
19 arguments to say that they are removable at will -- which  
20 doesn't ultimately matter to our argument, we win either way  
21 under our argument, but that argument undercuts the arguments  
22 that they made in promulgating the ADR Rule, both about its  
23 fairness and about the reasons for not having an administrative  
24 law judge.

25 And ultimately, that would -- either way, that makes

1 the rule not defensible and a reason to grant the preliminary  
2 injunction. And with that, I'm happy to turn to Article III  
3 unless there were questions on that.

4 THE COURT: Please do.

5 MR. O'QUINN: So with respect to Article III, Your  
6 Honor, under the rules, an aggrieved party can file what the  
7 rule describes as "an action" for "monetary damages," or  
8 "equitable relief." That's 42 CFR 10.21.

9 Now, whether or not it is predicated on a right that  
10 was created by Congress, that is the stuff -- in the words of  
11 the Supreme Court, "The stuff of the traditional actions that  
12 common law tried by the courts at Westminster." That's the  
13 Supreme Court in Stern at page 484.

14 And just as whether a Seventh Amendment right attaches  
15 is determined by whether the action involves rights and  
16 remedies of the stuff that are typically enforced at common  
17 law, so too, whether or not it involves an exercise of the  
18 judicial power of the United States under Article III as the  
19 Supreme Court explained it in Granfinanciera.

20 The issue is not just whether the agency is using  
21 court-like procedures, although it certainly is because the  
22 rules require the use of the Rules of Federal Civil Procedure  
23 and the Rules of Federal Evidence, and a footnote by these  
24 three judge panels, two of whom I take to be not lawyers. So  
25 it sort of undermines the rationale for why they were picked in

1 the first place, but that's part of the APA challenge. But the  
2 question is not just whether the agency is using court-like  
3 procedures, but whether it is purporting to exercise court-like  
4 powers to decide a dispute between private parties.

5 And I think as Justice Thomas' opinion for the court  
6 in Oil States explained in discussing the IPR proceedings that  
7 were decided by these administrative patent judges, in finding  
8 that those were not a violation of Article III. He noted,  
9 "Although interparty's review involved some of the features of  
10 adversarial litigation, he does not make any binding  
11 determination regarding the liability of one party to another  
12 under the law as defined." That's at page 1378.

13 THE COURT: Is your Article III argument buttressed by  
14 the Article II argument, the finality of it?

15 MR. O'QUINN: Yes, yes, Your Honor, they are. In that  
16 sense, they are related in the sense that you have, by statute,  
17 and certainly under the rule, they have created a regime where  
18 under the rule, it is a final decision by these panels. And  
19 under the rule that they have specifically adopted, it's not  
20 just a final decision to go -- that the agency should take some  
21 action. It is a final decision that is in an action for  
22 "monetary damages or equitable relief."

23 And, you know, it doesn't just allow a party to claim  
24 that there's been a violation of the statute or the PPA, and it  
25 doesn't purport to adjudicate eligibility to participate in

1 Medicare or Medicaid. That might look more like the revocation  
2 of a patent. Instead it purports to decide whether or not  
3 there are monetary damages that are owed. And that would be  
4 like assigning to these IPRs in the Oil States case not a  
5 question of whether the public franchise of the patent was  
6 invalid, but instead whether or not the patent was infringed  
7 and money damages were owed.

8 THE COURT: The remedies in other words?

9 MR. O'QUINN: Both the deciding of liability and also  
10 the deciding of what the remedy should be whether they can  
11 enforce it or not. And that is, of course, what the Supreme  
12 Court in Oil States certainly was clear was not at issue under  
13 the IPRs. And even the government in its brief, both in  
14 opposing certiorari and at the merit stage, made clear that  
15 infringement and termination of liability and damages would be  
16 a different kettle of fish.

17 Now the government's principal argument here in  
18 response is to deny that the rule says what it actually says.  
19 An action for monetary damages is apparently not an action for  
20 monetary damages. And a decision by the panel that damages are  
21 owed is apparently neither final nor binding, even though the  
22 rule says the opposite, and for that matter, so does the  
23 statute.

24 And similarly, an action for equitable relief is  
25 apparently not an action for equitable relief. It is at most a



1 request for declaration. Now respectfully, that is not what  
2 the rule says. And if the rule doesn't mean what the rule  
3 says, then that is yet another reason to enjoin it from going  
4 forward. And the agency can go back and, we submit, properly  
5 seek comment, because these are issues in which they certainly  
6 departed significantly from what had been proposed back in 1996  
7 and then withdrawn explicitly in 1997, but then promulgated  
8 into a final rule. They can seek comment on that, and they can  
9 try and fix it. That would be the appropriate remedy for the  
10 violation of Article III.

11 THE COURT: Let me ask you a question that's a little  
12 tangential, but it's been raised by the parties in any event.  
13 There was this delay between the promulgation of a procedure  
14 that was going to be used. The government came up with -- let  
15 me get my dates here. There was a notice of proposed rule  
16 making re: ADR in August of 2016. And then there was a little  
17 bit of activity, but the NPRM was withdrawn from the unified  
18 agenda in August of 2017 and everything sort of sat there.

19 As I understand it, the government is claiming that  
20 they gave sufficient notice, that that early notice has just  
21 basically been implemented now despite the delay in the  
22 apparent withdrawal of it, and so there's no need for further  
23 notice and comment and so forth.

24 So what I'd like to know is, is the current rule  
25 formulation that HHS has put forward identical to what they had

1 noticed previously when they did their proposed rule making?

2 MR. O'QUINN: No, it's not, Judge Barker.

3 THE COURT: Could you tell me the differences, please?

4 MR. O'QUINN: Let me focus on two. There are others  
5 but let me focus on two that I've talked about in our briefing  
6 that I think are particularly significant.

7 First, the rule that was proposed did not have the  
8 language about initiating an action for monetary damages or  
9 equitable relief. It did say that someone could complain if  
10 they had been overcharged, but it did not have anything in  
11 terms of the panel making a determination about what the  
12 monetary damages would be or the issuance of equitable relief.

13 The rule also did not incorporate by reference the  
14 Federal Rules of Civil Procedure, the Federal Rules of  
15 Evidence; and finally, and equally significantly for a number  
16 of reasons, the rule did not make the decisions of these panels  
17 precedential. The government says "Well, there's a  
18 difference -- there's no difference." If it's binding, it's  
19 precedential. No, no, no, of course not. There's a major  
20 difference between being binding between parties like  
21 res judicata versus being precedential. That's stare decisis.  
22 And it's especially important here because you have a federal  
23 district court in Washington, D.C. has that concluded that HRSA  
24 does not have substantive rule making authority with respect to  
25 this program. And so by making these rulings precedential,

1 what the agency is ultimately attempting to do is through the  
2 back door what it can't do through the front door because they  
3 will de facto become binding once they are made in the context  
4 of one of these ADR proceedings. And the government didn't get  
5 any comment on that because, number one, it didn't propose it,  
6 and then, number two, it expressly withdrew the rule. And it  
7 didn't just withdraw it from the unified agenda. Respectfully,  
8 Your Honor, if you look, for example, at slide 27, and it's  
9 referred to in our PI reply brief as well, what you see is that  
10 listed on the unified agenda is not just that the rule has been  
11 withdrawn, but it is designated as a completed action.

12 Well, that is -- that's a term that has significance  
13 to it. It's in the very document that describes the unified  
14 agenda that's cited in the government's opposition brief, and  
15 we talk about this in our reply brief. And it specifically  
16 says that a completed action means one of two things. It  
17 either means, number one, that it's been withdrawn, or number  
18 two, that they have, you know, promulgated a rule and completed  
19 the life cycle of the rule making. Well, we know that in  
20 19- -- excuse me, in 2007 -- excuse me, in 2017, they had not  
21 done that.

22 So what does it say? What does it tell anyone in the  
23 public? It tells them that the rule's been withdrawn. And  
24 when you have withdrawn a rule, then you can promulgate a new  
25 rule. But what you have to do is you have to give the public

1 notice, and you have to give them the opportunity to comment on  
2 it. And respectfully, that is in some ways the narrowest way  
3 Your Honor could potentially decide the issues before you  
4 today. If they are required to put the rule -- if the rule's  
5 vacated and they are required to put it to notice and comment,  
6 then some of the issues that we are talking about, vis a vis  
7 the Article III issue, perhaps the Article II issue, you know,  
8 potentially could be addressed in the context of the rule  
9 making.

10 THE COURT: Thank you. I think I understand. Were  
11 the ADR procedures in the December 2020 published final rule  
12 similar to the ones that were noticed back in August of 2016?

13 MR. O'QUINN: Well, there's some very significant  
14 differences in them, Judge Barker. First and foremost is they  
15 are now going to be run under the Federal Rules of Civil  
16 Procedure, and with the application of the Federal Rules of  
17 Evidence.

18 Second, they had laid out a process in which panels  
19 would issue draft decisions that would be reviewed and  
20 commented on by the parties in the ADR. That was changed. And  
21 they flushed out more of the mechanics for how the ADR process  
22 would operate. But the chief differences are what the action  
23 is for, and I respectfully submit what it is that the panels  
24 ultimately determine.

25 The panels will make a final and binding decision as

1 to what -- whether there are monetary damages and what they  
2 are. And, you know, yes, there is another provision that  
3 allows somebody else to decide whether there should be  
4 sanctions or civil monetary penalties. It does include a  
5 reference to remedies.

6 I think the only sensible way to read the rules  
7 coherently is that what that means is that once there's been a  
8 determination by the panel, then the agency can potentially  
9 rely on that determination to determine if there's a broader  
10 set of remedies that should be -- that should be implemented,  
11 but I don't think there's any way to coherently read the rule  
12 as providing -- that it is an action in which you have to prove  
13 up and provide evidence of your monetary damages, and that  
14 there is then a finding that is made by the panel that is final  
15 and binding on the parties, and to say that the panels are not  
16 determining monetary damages among other things.

17 THE COURT: When Lilly went back to its prior position  
18 in July of 2020 --

19 MR. O'QUINN: Yes, Your Honor.

20 THE COURT: Is that what you're operating under now?  
21 Is that the procedure that Lilly is operating under now for the  
22 340B?

23 MR. O'QUINN: So the procedures that -- separate and  
24 apart from the ADR, the procedures that Lilly is operating  
25 under in terms of making its drugs available at the ceiling

1 prices to covered entities, yes, it is the procedures that were  
2 promulgated in July with respect to a drug called Cialis, and  
3 then later in the summer with respect to other outpatient  
4 drugs; yes, those are the procedures in which it will sell  
5 directly to covered entities. For a covered entity that does  
6 not have a contract pharmacy, it will work with a contract  
7 pharmacy that they designate and then beyond that as I  
8 obviously --

9 THE COURT: Yeah, I just wanted to know if, having  
10 made that declaration, issuing that notice in July 2020, is  
11 that your SOP now?

12 MR. O'QUINN: Yes.

13 THE COURT: Okay.

14 MR. O'QUINN: Yes. I think there may be some tweaks  
15 in terms of how it has been implemented on the ground, but yes,  
16 as a general proposition, much like it was from 1996 until  
17 2010.

18 THE COURT: And except for objections that some may  
19 have to your having done that, not -- apart from the  
20 government, I mean your covered entity cohorts, except for a  
21 general objection to your having done that, have there been  
22 disputes that have arisen that, for want of an ADR process,  
23 didn't get resolved? How did they get pursued? That's what I  
24 want to know.

25 MR. O'QUINN: Sure, Judge Barker. So as far as I

1 know, and let me be candid with the Court. I've not, like,  
2 inquired and undertaken research to see whether or not there  
3 are other disputes that have arisen. But as far as I know, the  
4 only disputes that have been raised are disputes related to  
5 Lilly's approach, vis a vis contract pharmacies. And that is  
6 the only actions that have, to date, been brought in the  
7 context of an ADR proceeding, is relating to the issue,  
8 vis a vis contract pharmacies, and the policy that Lilly  
9 implemented relating to that.

10 THE COURT: Talk to me a little bit about the public  
11 interest here because the government's argued, I expect it will  
12 argue it further, that the overall effect of their change in  
13 procedures to allow this rather expansive network through  
14 contract pharmacies serves the public interest because it  
15 allows more people who are indigent to participate in a  
16 discount drug procedure.

17 MR. O'QUINN: Yes. So let me start with that, Judge  
18 Barker, because to be sure, that is the government's theory.  
19 They've offered no evidence to support that. Our position is  
20 that what has happened with the proliferation of the contract  
21 pharmacies is that the pharmacies are profiting to the tune of  
22 hundreds of millions of dollars. And this is laid out starting  
23 around paragraph 49 of the amended complaint up through, I  
24 believe, about paragraph 76 of the amended complaint. In fact,  
25 you have contract pharmacies that are noting that what -- their

1 profits may turn on what happens, vis a vis, the 340B program  
2 and such.

3 So what's happening is that this program, which was  
4 intended to benefit indigent, vulnerable patients, no dispute,  
5 that's who it's intended to benefit, that what is happening is  
6 that in many cases, those patients are still being charged a  
7 full price, or the third party payor is being charged a full  
8 price, and the contract pharmacies are largely pocketing the  
9 difference.

10 Now they have some arrangement. We don't know, we  
11 don't have these contracts. They have some arrangement with  
12 the covered entities, and so I'm not saying that the covered  
13 entities don't get something out of this. And what you will  
14 hear is that the covered entities say "Well, we depend a lot on  
15 this."

16 But first of all, they operated very successfully for  
17 15 years, or nearly 15 years under the regime that existed.  
18 And nothing changed in the statute in terms of the obligations,  
19 vis a vis contract pharmacies. And second of all, Your Honor,  
20 is, you know, what they do is they point to the patient's  
21 themselves and say "This is who is being hurt and who's being  
22 denied access to discounts." And it's simply not the case  
23 because, in fact, the opposite is true. The contract pharmacy  
24 arrangement is what is frequently resulting in discounts not  
25 being passed through. And that comes back to Lilly's point



1 about insulin. Being willing to provide it to all, to not --  
2 through all contract pharmacies, not just the one, but to all  
3 as long as they will pass along the discount. And the covered  
4 entities say "Well, it's unreasonable to think that they  
5 wouldn't have to pay. They shouldn't be able to take a  
6 dispensing fee." Well, when our 340B drugs are purchased, some  
7 of them are purchased for a penny. We're not making anything  
8 off of that transaction when they're down to a penny. And so  
9 it's not unreasonable to say, you know, "Yeah, you should share  
10 in this, pass the discount on so that it's the vulnerable  
11 patient who's actually going to benefit from this program."

12 So I think the arguments about the public interest  
13 here are really, frankly, cut the other way. And certainly  
14 there is no evidence that anything that has happened to date or  
15 that would happen in the time while Your Honor decides the  
16 issues that are before you, which, you know, might tie in some  
17 ways to the Supreme Court --

18 THE COURT: Are these the kinds of abuses that Lilly  
19 was concerned about when it issued its July notice?

20 MR. O'QUINN: They are, Your Honor. They are. And  
21 the other thing I'll say that relates, of course, to the public  
22 interest -- and, you know, I recognize the concern and I think  
23 it's a fair one for us to talk about in terms of what are the  
24 practical real world effects of this. But again, no one is  
25 saying that the -- if the agency thinks that there's action

1 that it can take or should take, that the agency can't take it.  
2 The issue is about whether or not Lilly has to be subjected to  
3 these improperly constituted administrative dispute resolution  
4 panels. And that implicates the personal right to an Article  
5 III adjudicator. And yes, you know, some of these, the rights  
6 arise from structural constitutional provisions, frankly just  
7 like the dormant commerce clause issues arose from a structural  
8 constitutional provision in the North Main Street versus Cook  
9 case that Your Honor had a few months ago.

10 That doesn't mean that the presumption of irreparable  
11 harm doesn't follow from the violation of the Constitution.  
12 And indeed, the Supreme Court has put these -- some of these  
13 structural safeguards as being paramount to the protection of  
14 liberty. And so against this backdrop, when you have an agency  
15 that has sat on this rule for almost a decade, to then say that  
16 enjoining in a preliminary way the implementation of these ADR  
17 procedures with the serious constitutional questions they raise  
18 and the obvious violations of the Administrative Procedure Act  
19 we've talked a little bit about this morning that they  
20 implicate, I think just simply doesn't hold water.

21 THE COURT: Let me ask you a question about the  
22 December 30, 2020, advisory opinion that the defendants issued.  
23 I'm reading from that opinion. "It obligates each drug  
24 manufacturer in the 340B program to deliver its covered  
25 outpatient drugs to" -- this is not a precise quote, but this

1 is the information that I want you to talk to me about, "It  
2 obligates each drug manufacturer in the 340B program to deliver  
3 its covered outpatient drugs to contract pharmacies and to  
4 charge no more than the 340B ceiling price for those drugs  
5 whenever a contract pharmacy purports to act as a  
6 covered-entities common law agent." What does that mean,  
7 "purports to act as a covered-entities common law agent"?

8 MR. O'QUINN: Yeah, it's a bit of a puzzle to me as  
9 well, Your Honor, because it's not obvious to me that these  
10 contract pharmacies can even act in a -- as a common law agent  
11 as opposed to acting as independent contractors or other type  
12 things.

13 But what they are trying to do in the advisory opinion  
14 is they're trying to shoe horn the contract pharmacies into the  
15 statute. Even though the statute provides 15 specific types of  
16 covered entities, it was amended to add some of those, contract  
17 pharmacies aren't in there.

18 THE COURT: I see that, but I'm really perplexed about  
19 what a contract pharmacy would do in purporting to act as a  
20 covered-entities common law agent. How would that happen?  
21 What does that mean?

22 MR. O'QUINN: I think -- well, it's hard for me to  
23 explain it because number one, I don't think it's consistent  
24 with the statutory regime; and number two, I don't think it's  
25 consistent with the practices that are actually ultimately at

1 issue in terms of what contract pharmacies do.

2 What they're trying to do is to suggest that a  
3 contract pharmacy, you know, even when they have an exponential  
4 number of them associated with a given covered entity, can  
5 essentially act on behalf of the covered entity in providing  
6 the prescription to the covered-entities patients.

7 Now, the advisory opinion doesn't purport to define  
8 patient, and I think that's part of the rub here as well, your  
9 Honor, is that there is uncertainty and dispute about what that  
10 also means. But in all events that -- you do end up with this  
11 very far-reaching interpretation that puts manufacturers like  
12 Lilly basically at the mercy of contract pharmacies --

13 THE COURT: I assume that if there were notice and  
14 comment as to that view, that advisory opinion, that some of  
15 this would have been ferreted out.

16 MR. O'QUINN: You would think so, Your Honor, and that  
17 is part of the complaint here. Not part of the motion, of  
18 course, before Your Honor today, although it does factor into  
19 the background, but part of the complaint is that this advisory  
20 opinion was promulgated without the benefit of notice and  
21 comment. It certainly has -- serves as an interpretation of  
22 obligations under the statute, which under the Azar versus  
23 Alena case from the Supreme Court means it should have been  
24 subjected to notice and comment.

25 I think the government is going to take the position

1 that potentially, that the rule -- that the advisory opinion  
2 decision isn't even really a decision, that it doesn't decide  
3 anything.

4 I find that hard to believe because ultimately, you, I  
5 think, would concede that the ADR panels are supposed to apply  
6 the advisory opinion. To the extent that they're not, I'm not  
7 sure what they think that the ADR panels are supposed to do.

8 The Office of the General Counsel is, of course, a  
9 member of the ADR panels, among other things, but in all  
10 events, yes, it is a decision that was made in response -- as  
11 their own brief describes it, in response to public outcry.  
12 And that is why having an Article III court is so important in  
13 adjudicating the interests that are presented in this case so  
14 that everyone, whether you are politically favored or  
15 politically disfavored, will get a fair shake in front of a  
16 neutral arbiter, namely an Article III court.

17 THE COURT: Can you wrap up now so that I can hear  
18 from the government and then give you a little bit of time to  
19 respond?

20 MR. O'QUINN: Thank you, Your Honor. For these  
21 reasons, we respectfully submit that the ADR Rule should be  
22 enjoined in its application against Eli Lilly pending a  
23 decision on the merits of the case. Thank you, Your Honor.

24 THE COURT: Thank you.

25 Miss Talmor, would you like to start right up or do

1 you need a drink of water?

2 MS. TALMOR: Thank you, Your Honor. I have water here  
3 and I'll get started. Thank you.

4 THE COURT: All right.

5 MS. TALMOR: I'd like to focus my time on the legal  
6 issues that are before the Court as opposed to kind of the  
7 background facts about the 340B program; but first, I do  
8 believe there are a couple points about these background facts  
9 that counsel made that warrant a response. So I'll briefly  
10 touch on those if it's okay.

11 First off, the Congress was very clear when it passed  
12 the 340B statute and enacted the program in 1992 in stating  
13 that the statute benefits covered entities by allowing them to  
14 raise funds to further their provision of healthcare services,  
15 and in that way stretch scarce federal resources. And the way  
16 that covered entities can raise funds under the 340B program is  
17 by charging a price for medication that is higher than what  
18 they pay at the drug makers.

19 So a covered entity has the option and often will pass  
20 on the discounted price to a patient, but some patients can  
21 afford to pay more than the discounted prices, and some  
22 patients have insurance, including through Medicare or  
23 Medicaid. So it is entirely proper, in fact it's by  
24 Congressional design, that the discounts aren't always passed  
25 on to patients because again, Congress was very clear that

1 covered entities can use this program to raise money.

2 Second, counsel for Eli Lilly pointed to OIG reports  
3 and other documents that they say show that there is rampant  
4 abuse in the contract pharmacy program. What this does is  
5 really demonstrate that Lilly and other manufacturers are  
6 trying to change the settled operation of the program. And  
7 there are proper mechanisms for them to seek to effect change  
8 in the program if they truly believe there are problems with  
9 it, but not through kind of back door extra-statutory means.  
10 And so I'd like to point out that after the changes instituted  
11 by Lilly and its peers, there has been a bipartisan outcry with  
12 two different letters written by the Secretary of HHS for more  
13 than 200 members of both parties in Congress urging former  
14 Secretary Azar to take action.

15 There also was a letter written by a large group of  
16 bipartisan state Attorneys General across the country basically  
17 agreeing with the opinions set forth in the advisory opinion  
18 and also urging the former secretary to take action.

19 So the proper way --

20 THE COURT: Wait, wait, take what kind of action?

21 MS. TALMOR: I do not have those documents in front of  
22 me. I do believe that what they urged the secretary was to  
23 take action to reign in the changes by drugmakers. Both the  
24 letter from the lawmakers and from the State Attorneys General  
25 emphasize that covered entities have relied on these

1 arrangements for decades, and that the restrictions that Lilly  
2 and its peers are placing on covered entities' drug purchasers  
3 do not comport with the statutes. Both documents were very  
4 clear on that.

5 THE COURT: Well, maybe you should supplement the  
6 record because if you're going to invoke those communications  
7 as a source of influence and pressure on the department that  
8 resulted in these changes, I guess I need to know what they  
9 want. Lots of times those letters are just do something  
10 letters. They see a mess. They're getting letters from  
11 constituents and so forth. So I can't tell too much from what  
12 you've said about what the problem was that people were  
13 addressing, and what the secretary was attempting to do in  
14 formulating this particular procedure and these definitions.  
15 So they may not like Eli Lilly, but what do they think ought to  
16 happen other than just do something?

17 MS. TALMOR: Well, Your Honor, I would like to be  
18 clear that I'm not sure that the focus is on what lawmakers and  
19 State Attorneys General want to happen. I think the point is  
20 that both --

21 THE COURT: Well, Miss Talmor, you're the one who  
22 cited those references. So the fact that there may be clamor  
23 out there, without knowing what it is, I don't know that that's  
24 a very potent argument. Why don't you just go to the merits,  
25 okay?



1 MS. TALMOR: May I touch on the way that the contract  
2 pharmacy arrangements actually work? I think that's  
3 important --

4 THE COURT: Yes, yes.

5 MS. TALMOR: -- to answer your questions.

6 So contrary to what Lilly's counsel said, the advisory  
7 opinion does not say -- in fact, it does not even permit a  
8 manufacturer to sell discounted 340B drugs to a contract  
9 pharmacy. Contract pharmacies simply are not entitled to  
10 purchase 340B drugs, nor are they entitled to bring claims --

11 THE COURT: You're going way too fast. I can't even  
12 understand it, never mind -- I don't have to write it down but  
13 I can't understand it. So I'm sure the court reporter's having  
14 a challenge here. The technology is not your friend, so you  
15 have to work with it, and that means slow it down.

16 MS. TALMOR: I apologize to you both. I will.

17 The advisory opinion does not state or permit Lilly to  
18 sell covered drugs to contract pharmacies. What the advisory  
19 opinion confirms and what the statute requires is that Lilly  
20 sell covered drugs to covered entities. And the reference to a  
21 common law agent, what that means is that -- well, let me back  
22 up a bit. In the guidance that was first put out by HHS in  
23 1996, the agency noted that only five percent of covered  
24 entities had an in-house pharmacy. Ninety-five percent did not  
25 have a pharmacy in-house.

1           It is obviously extremely burdensome to set up a  
2 pharmacy, including all the regulatory and licensing and costs  
3 that come along with that. So HHS has long taken the position  
4 and drug makers have followed the guidance that a covered  
5 entity is entitled to place an order to buy covered drugs, and  
6 that the covered entity can specify that those drugs be shipped  
7 to itself for dispensing, if it's lawfully able to do so, or  
8 that the drugs it purchases be shipped to a pharmacy who does  
9 have the lawful ability to dispense drugs to patients. And  
10 that that pharmacy will then take delivery of the drugs and,  
11 acting as the agent of the purchaser, will then dispense it.

12           All that means is that the arrangement is that the  
13 covered entity buys the drug and has it shipped to a pharmacy  
14 that holds it and dispenses it under their pharmacy license.  
15 So it's actually a straightforward mechanism.

16           THE COURT: How does that bring revenue to a covered  
17 entity?

18           MS. TALMOR: Because the pharmacy will sometimes pass  
19 along the discount to a patient, but oftentimes, especially if  
20 the patient is insured, the pharmacy will process the insurance  
21 for that drug. In other words, will bill insurance for that  
22 drug and the spread between the 340B discounted price and the  
23 price that is paid by the insurance or sometimes by the patient  
24 then is profit that can then be used by the covered entity to  
25 facilitate its healthcare service. That is what Congress

1 designed.

2 And so the fact that Lilly's portrayal of drugs being  
3 sold to contract pharmacies is false. Contract pharmacies  
4 cannot buy drugs. They also cannot bring a claim to the  
5 agency's ADR. They merely act as agents by receiving a  
6 purchase and then dispensing it under their license and with  
7 their registered pharmacist.

8 THE COURT: Can you tell me what this phrase means  
9 "whenever a contract pharmacy purports to act as a covered  
10 entity's common law agent"?

11 MS. TALMOR: Yes, Your Honor. What that means is that  
12 when a covered entity places an order for drugs, that a  
13 manufacturer is not permitted to deny that purchase on the  
14 grounds that the covered entity has instructed the manufacturer  
15 to ship the purchase to its agent, the contract pharmacy.

16 So that means that the manufacturers do not have  
17 statutory authority or any lawful authority to question whether  
18 the covered entity's instruction to ship to a pharmacist is  
19 proper. In other words, that the statute requires Lilly to  
20 sell its drug to a covered entity regardless of the dispensing  
21 mechanism that is selected by that covered entity.

22 THE COURT: Why would the original statute then have  
23 defined covered entities and limited it to 15 kinds of  
24 businesses?

25 MS. TALMOR: Your Honor, I think that is a critical

1 feature of how the statute is designed to work. There are  
2 numerous different types of healthcare providers in our  
3 society, of course. And there are only certain healthcare  
4 providers that Congress has decided should have access to this  
5 program.

6 So these are often healthcare providers serving the  
7 poorest, the most vulnerable people in particular categories  
8 that Congress has decided need access to subsidized healthcare.  
9 So Congress has very carefully delineated which covered  
10 entities can purchase these drugs, and HHS has not authorized  
11 any purchases by any entity that is not defined in the statute.  
12 That is a critical point.

13 HHS has made clear that when a covered entity  
14 purchases a drug, that the manufacturer must sell that drug and  
15 the manufacturer cannot place its own statutory restriction on  
16 the dispensing mechanism. In other words, health clinics  
17 located in extremely remote areas that may serve patients  
18 covering hundreds of miles away are not required to expend the  
19 traditional -- I'm sorry, the extraordinary resources that  
20 would be required to set up an in-house pharmacy, nor are they  
21 required to force their patients to drive potentially hundreds  
22 of miles to come and receive medications in-house.

23 A rural health clinic in somewhere that serves  
24 patients, you know, 150, 200 miles away, is able to contract  
25 with multiple pharmacies that allow the patients to go and pick

1 up their medication where it's convenient to them.

2 THE COURT: So when the phrase "contract pharmacy" is  
3 used, is the contract between the covered entity and the  
4 pharmacy? Is there a contract? Is that what the rule  
5 contemplates?

6 MS. TALMOR: Umm, I want to be clear on which rule  
7 you're referring to. What the guidance --

8 THE COURT: Well, I'm reading your advisory opinion,  
9 the one from December 30th, 2020.

10 MS. TALMOR: Thank you, Your Honor. What that  
11 guidance contemplates is that there is a contract between the  
12 covered entity and the pharmacies. And what that does is it  
13 lets the covered entity say to Eli Lilly "I would like to  
14 purchase this quantity of this drug, but I do not have an  
15 in-house pharmacy," or "It best serves my patients to allow  
16 them the flexibility to fill their medications in the  
17 neighborhood," whichever the case may be, and the covered  
18 entity is entitled under the statute to instruct Lilly to sell  
19 the drug but to ship it to a CVS or a Walgreens to be held and  
20 dispensed only to patients of the covered entity.

21 THE COURT: So really, the covered entity becomes a  
22 distributor. They're sort of the middleman in the process.  
23 The manufacturer provides the drug, sells it to the covered  
24 entity at the reduced price, and that covered entity can pretty  
25 much decide whoever it wants to distribute it on from there.

1 Is that right? Could it be a gas station, for example?

2 MS. TALMOR: No, Your Honor. No, Your Honor. I  
3 believe that there are two inconsistencies in that formulation.  
4 One, the gas station would never, as far as I'm aware, be  
5 entitled to dispense prescription medications in the first  
6 place, but aside from that, a covered entity is not like a  
7 distributor, because a covered entity is not a pass-through  
8 entity that is facilitating sales to a contract pharmacy.

9 The important distinction is that the contract  
10 pharmacy never owns the 340B discounted drugs. The covered  
11 entity is not ordering medication and then selling them to a  
12 contract pharmacy. Not at all. The covered entity is  
13 prescribing medication to its patient, but it is allowing its  
14 patient to go and pick up that drug each month from their  
15 neighborhood CVS. It's not at all like a distributor/retailer  
16 situation.

17 THE COURT: So what does the contract provide between  
18 the contract pharmacy and the covered entity?

19 MS. TALMOR: The contract will provide that the  
20 covered entity, place of purchases that the covered entity --  
21 that the contract pharmacy would hold and store and dispense to  
22 their patients, and the contract pharmacy is performing  
23 valuable and necessary services under the scheme Congress  
24 designed because the contract pharmacy will dispense the  
25 medication to the patient and where applicable will bill

1 insurance for that, and then that spread, that profit, is what  
2 the covered entity is able to use to further its healthcare  
3 services.

4 THE COURT: Well, the covered entity basically has  
5 unfettered discretion in the number of contract pharmacies that  
6 it engages with, true?

7 MS. TALMOR: The covered entity is not limited because  
8 the contract pharmacy is never a purchaser or owner of the  
9 drug. That's the critical distinction.

10 The contract pharmacy never owns or has title to these  
11 drugs. The contract pharmacy is just letting John Smith go and  
12 pick up his monthly medication at the CVS in his neighborhood,  
13 but that medication is always owned by the covered entity.

14 THE COURT: So let me ask: Have disputes arisen  
15 before the ADR Rule was implemented?

16 MS. TALMOR: I think that's the critical point, Your  
17 Honor. Yes, and there's been no mechanism to deal with those  
18 disputes.

19 THE COURT: What kind of disputes?

20 MS. TALMOR: Disputes regarding overcharges and  
21 program violations. That was the thrust of the decision of the  
22 Supreme Court in Astra versus Santa Clara County. I think this  
23 is a critical point that dooms Lilly's argument here.

24 In its reply, Lilly excused (inaudible) the Astra  
25 versus Santa Clara County decision to its precise facts, but in

1 reality, what happened in Astra is that a group of covered  
2 entities wanted to sue drugmakers for not fulfilling their  
3 statutory obligation to sell covered drugs under the 340B  
4 statute. The covered entities looked at the statute and  
5 realized that they did not have a private right of action.  
6 They did not have a way to sue to bring their dispute about  
7 program violations in Federal Court. And so they used creative  
8 lawyering.

9 They tried to sue a third party beneficiary of the  
10 contract that Eli Lilly signed with HHS. And the Supreme  
11 Court's reasoning in that case answers Lilly's Article III  
12 challenge here because the Supreme Court said that in designing  
13 a 340B program, Congress chose to invest enforcement fully  
14 within HHS with no auxiliary role for covered entities to sue  
15 over program violations. And that when disputes began to arise  
16 and it became clear that there was no enforcement mechanism, no  
17 way for covered entities to bring these disputes before a  
18 court, the Supreme Court explicitly wrote on page 121 of the  
19 Astra decision that Congress amended the 340B program in 2010  
20 to mandate the creation of an ADR dispute. And the Supreme  
21 Court said that Congress selected in its discretion to vest the  
22 resolution of disputes over 340B program violations within the  
23 agency before the agency charged with implementing the statute  
24 subject to review in Federal Court. In other words, the  
25 dispute that had arisen before the ADR was created and the



1 disputes that are now pending in the ADR as we speak are claims  
2 that cannot be brought in Federal Court under the Supreme  
3 Court's decision in Astra. That absolutely resolves the  
4 question whether there are private rights that can be  
5 adjudicated in Federal Court.

6 THE COURT: So the administrative process that was  
7 followed by HHS to basically bring us to where we are has been  
8 fraught with delays and fits and starts you might say. It came  
9 forward with its notice of proposed rule making in August of  
10 2016, and there were some objections filed. And then the  
11 proposal was withdrawn, and then it sat there for a while. And  
12 then all of a sudden, a final rule was published on  
13 December 2020, and without any notice or opportunity for  
14 comment, with some new ADR procedures.

15 So how do you defend this process that you've  
16 undertaken to create a system now that Lilly and others have to  
17 comply with?

18 MS. TALMOR: Your Honor, the process that was used by  
19 the agency here fully comports with the APA. Lilly is asking  
20 this Court to impose a number of nonstatutory requirements on  
21 the agency's rule making, and there's no basis for them to do  
22 so. What the APA actually requires is that a comment period be  
23 open, notice be given, the comment period opened, that apprises  
24 interested parties of the general topics of rule making and  
25 allows them to consider and weigh in on that proposal. HHS

1 absolutely did that. As Your Honor noted --

2 THE COURT: But wait. Your published final rule  
3 didn't look like the one you first gave notice of, right?  
4 There were differences.

5 MS. TALMOR: No, Your Honor.

6 THE COURT: No? They are identical?

7 MS. TALMOR: No, Your Honor. They are not required to  
8 be identical, Your Honor. They are not identical, but they  
9 are --

10 THE COURT: What's the purpose of the notice and  
11 comment then?

12 MS. TALMOR: The Seventh Circuit has answered that,  
13 Your Honor, very clearly. The Seventh Circuit stated that if  
14 every aspect of a final rule were required to be included in  
15 the notice, in other words, if changes were not permitted  
16 between a notice and a final rule, that the rule making process  
17 would be seriously degraded because agencies would be loath to  
18 make any changes whatsoever in response to comments.

19 THE COURT: Well then, what do we make of the fact  
20 that the rule was withdrawn?

21 MS. TALMOR: The rule was not withdrawn, Your Honor.  
22 That is a critical point. The rule was not withdrawn. Lilly  
23 is reaching for bread crumbs to try to show that the rule was  
24 withdrawn, but they're ignoring the legal standards, the  
25 legally sufficient documents.

1 THE COURT: What does "completed action" mean then?

2 MS. TALMOR: I don't know precisely what "completed  
3 action" means because what Lilly is pointing to is the unified  
4 agenda, not the Federal Register, which is the  
5 legally-operative document. In other words, HHS allowed the  
6 comment period to fully stay open. The comment period elapsed.  
7 Interested parties were fully able to comment on the rule.  
8 After the comment period elapsed, the rule was withdrawn from  
9 the unified agenda because the new administration put a pause  
10 on it while considering rule making as it did across the  
11 federal bureaucracy. It was not withdrawn from the Federal  
12 Register. That is the legally-operative document. The Federal  
13 Register is a compendium created by statute that gives  
14 interested parties notice of rule making. Lilly is essentially  
15 claiming here that a reasonable observer would have concluded  
16 that the rule making ended. That is inaccurate.

17 It was not removed from the Federal Register.  
18 Moreover, the rule was mandated by statute, so no reasonable  
19 observer who was aware of the context would have concluded that  
20 HHS had abandoned any attempt to put forward the rule. But I'd  
21 like to really emphasize that Lilly's complaint that the rules  
22 differed from the notice absolutely fly in the face of settled  
23 administrative law. An agency is required to put out a notice  
24 that apprises interested parties of what it is considering.  
25 The agency, in fact, is required to solicit comments and then

1 consider those comments.

2 And one of the important constraints in the APA is  
3 that the agency must consider those comments and where it  
4 considers them to be significant, where they raise sufficient  
5 arguments or comments warranting changing of rules. The agency  
6 is required to modify its rule making in response to  
7 significant comments in a way that cogently explains the  
8 choices that are made.

9 There is simply no constraint on an agency from being  
10 able to modify a rule from the notice. In fact --

11 THE COURT: Is there any record that the comments and  
12 input that you got in the notice and comment phase were  
13 considered?

14 MS. TALMOR: Absolutely, Your Honor. The documents  
15 that are -- the pages that are in front of -- the example of  
16 the rule itself contain the agency's response to comment.

17 THE COURT: Wait a minute. Say that again, please.

18 MS. TALMOR: The final rule contains -- the  
19 rule-making document before the Court contains both the  
20 agency's comments that it received and its responses to  
21 comments. And then it contains the rule itself, the 42 CFR  
22 provision at the very end.

23 The rule-making document before the Court contains the  
24 agency's consideration of various comments. It is before the  
25 Court. There also is an administrative record that would

1 contain more information, but the rule itself before the Court  
2 contains the agency's responses to comments.

3 THE COURT: So in the December 2020 published final  
4 rule, that's the effort by HHS to pull forward its decisions  
5 with respect to those comments that you received?

6 MS. TALMOR: Your Honor, as we noted in the background  
7 section of our brief, there weren't a lot of comments received,  
8 but the agency did respond to those comments. It's there in  
9 the rule. Comments came in both from covered entities and from  
10 manufacturers, and the agency responded to those comments. In  
11 fact, it made some changes in response to those comments.

12 We discussed in our brief how various entities,  
13 covered entities, asked the agency to include a specific  
14 enforcement mechanism that would allow panels to enforce their  
15 decision. And the agency explains that it elected not to do  
16 that because enforcement had been delegated through HRSA, and  
17 the agency wanted to grant HRSA flexibility to consider an  
18 appropriate remedy after the panels make a determination on  
19 whether a statutory violation has occurred.

20 THE COURT: Speak to me about the finality of the  
21 decision making by the panels, and the issues that the  
22 plaintiff has raised with respect to Article II of the  
23 Constitution.

24 MS. TALMOR: Thank you, Your Honor. Lilly's  
25 appointment cause challenge is really urging this Court to

1 apply a made-up standard that flies in the face of settled  
2 administrative law. There is no rule that the absence of  
3 direct review within an agency, in other words that the ability  
4 to issue final agency decisions renders an officer or  
5 principal. That simply is not the law.

6 In fact, the D.C. Circuit repudiated Lilly's invented  
7 standard this month. The D.C. Circuit explicitly rejected an  
8 argument that an inferior officer's decision must be subject to  
9 review by a principal-officer. That was in Fleming verses  
10 USDA.

11 Accepting Lilly's argument would really -- I'm sorry,  
12 accepting Lilly's arguments that an inferior officer's ability  
13 to have the last word on an issue or render a final decision  
14 violates Article II would truly upend modern administrative  
15 law. Throughout the federal bureaucracy, there are countless  
16 examples of inferior officers that have the last word by  
17 issuing final agency decisions through delegated authority.

18 So I'd like to give just a couple of examples.

19 THE COURT: Please do.

20 MS. TALMOR: The secretary of HHS has delegated to the  
21 CDC director on an inferior officer typically appointed by the  
22 secretary the authority to issue certain orders, and the CDC  
23 director has exercised that authority to issue rules published  
24 in the Federal Register.

25 My office recently defended a final rule issued by a

1 deputy under secretary at the Department of Agriculture. The  
2 deputy undersecretary is an appointee not needing Senate  
3 confirmation. And the Department of Agriculture, like other  
4 agencies, has regulations delegating the power to issue  
5 significant rule making to appointees below the  
6 principal-officer level.

7 One other: The Office of Foreign Assets Control is a  
8 component of the U.S. Department of Treasury. It's headed by  
9 an inferior officer who has delegated significant authority to  
10 impose fines, to freeze assets of private parties, and to bar  
11 entities from even operating in the United States.

12 Accepting Lilly's argument would require ignoring the  
13 practical realities of modern administrative law. The fact --

14 THE COURT: Has the authority that the panels would  
15 exercise under the 340B statute been specifically delegated by  
16 the secretary to the panels? Is that a delegated power? I  
17 mean, I understood your examples to be that there were specific  
18 delegations of authority down to the CDC and down to the deputy  
19 agriculture secretary, that sort of thing. But I'm wondering  
20 what's your trail here?

21 MS. TALMOR: Absolutely, Your Honor. 42 CFR 10.3,  
22 that is a provision in the rule that says that the board has  
23 authority expressly delegated from the secretary to issue a  
24 decision on only certain types of claims. So there are two  
25 important aspects of this.

1           One is that the board has no authority whatsoever,  
2 absent that delegation from the secretary. It is wholly a  
3 creature of the delegation. And two is that the claims that  
4 are presented to the ADR panel are only three types. They can  
5 be overcharging, diversion, or duplicate discounting.

6           THE COURT: Wait, wait, wait. You said it too fast.  
7 Diversion, overcharge, and what's the third one?

8           MS. TALMOR: Duplicate discounting. That means  
9 claiming a 340B discount and also claiming a Medicaid  
10 (inaudible) at the same time.

11           Now I think that's a very important point, the type of  
12 claims. It goes more to the Article III argument. So if it's  
13 okay, I'll shelve that for a moment and focus on the delegation  
14 of authority.

15           THE COURT: Fine.

16           MS. TALMOR: Eli Lilly's counsel focused significantly  
17 on the statute. What the statute does here is not unusual.  
18 The statute directs the secretary to create a process for  
19 either a covered entity or a manufacturer to bring a claim  
20 before the agency for a 340B violation. That's because  
21 Congress decided that claims of 340B violations should not be  
22 brought in Federal Court in the first instance. They should be  
23 presented to the agency.

24           Now two of the three types of claims that can be heard  
25 in the ADR panel would be brought by manufacturers. A claim



1 for a diversion of drugs means providing a drug to a patient  
2 who is not eligible, who's not a patient of a covered entity;  
3 and a claim for duplicate discounting would also be a claim  
4 against a covered entity.

5 So what Congress has done here in delegating authority  
6 to the secretary to create a dispute resolution process is the  
7 same thing Congress has done in many statutes, delegating the  
8 authority to create agency processes to determine compliance of  
9 a statute.

10 THE COURT: So wait, let me ask you this. So the  
11 effective date of the ADR Rule was January what, 13th, 2021 --

12 MS. TALMOR: Yes, Your Honor.

13 THE COURT: -- something like that?

14 MS. TALMOR: Yes, Your Honor.

15 THE COURT: And your agency issued through a web page  
16 the essence of the ADR Rule and invited stakeholders to begin  
17 submitting petitions. So has anybody submitted any petitions?  
18 Is there an ADR process that's up and running?

19 MS. TALMOR: There certainly is not the hundreds of  
20 petitions, the deluge of petitions that Lilly claims --

21 THE COURT: Wait, wait, wait. You said it too fast.  
22 I didn't catch it. Say it again.

23 MS. TALMOR: I promise to speak more slowly. I  
24 apologize.

25 There certainly has not been the deluge of complaints

1 that Lilly claims to anticipate. To my knowledge, there have  
2 been two or three complaints filed. And the petition -- I'm  
3 sorry, the process is still being implemented.

4 So a handful of claims have been filed, and there are  
5 internal agency processes going on to get the process up and  
6 running, including internal training and ethic checks. But the  
7 process is not -- the process is still in its early stages.

8 THE COURT: So is it true as Lilly's counsel has  
9 argued that once the ADR process works its way through to a  
10 decision and it's been declared to be binding and final and so  
11 forth, that, first of all, the decision can impose damages on  
12 the violating party, and/or impose injunctive relief, and that  
13 those are final decisions not otherwise subject to review on  
14 the merits --

15 MS. TALMOR: There are several --

16 THE COURT: On the merits?

17 MS. TALMOR: I apologize, Your Honor.

18 There are several problems with the way that Lilly has  
19 framed that. Now, to begin, the decisions are final in that  
20 they are final agency actions, subject to APA review. However,  
21 as I am emphasizing, that is not unusual. That is the way that  
22 modern administrative law works. Numerous bodies within  
23 agencies have exactly that power.

24 As far as the remedies --

25 THE COURT: Now wait. You have not included that

1 appeal right under the APA any place in your website or your  
2 formulation of the ADR Rules, right? Is that right?

3 MS. TALMOR: No, Your Honor.

4 THE COURT: You have? You have referenced that?

5 MS. TALMOR: Yes, Your Honor.

6 THE COURT: Appeals would be processed through the  
7 APA?

8 MS. TALMOR: Yes, Your Honor. Appeals would be  
9 processed through the APA.

10 THE COURT: Where does it say that?

11 MS. TALMOR: 42 U.S.C. 256(B)3(A), when it provides  
12 that the secretary shall establish a decision-making official  
13 or body that has the authority to issue final decisions, that  
14 does create a principal-officer as Lilly portrayed. That  
15 should be that the entity charged with reviewing 340B program  
16 violations is authorized to issue a final agency action  
17 reviewable under the APA. It's both in the statute and it's in  
18 the rule.

19 The rule also states that the decision will be final  
20 agency action reviewable under the APA. In fact, in its  
21 motion, I was a bit perplexed because Lilly complained that the  
22 rule only authorizes APA review. The statute authorizes APA  
23 review. The rule confirms that the statute authorizes APA  
24 review, and HHS could not authorize anything else. HHS can't  
25 authorize to do anything.

1 THE COURT: So if the panel decided to award damages  
2 to one of the parties in the ADR process, that decision could  
3 be pursued further through the Administrative Procedures Act  
4 steps?

5 MS. TALMOR: There are two pieces to the answer. A  
6 decision can absolutely be appealed under the Administrative  
7 Procedures Act, but I think that it is a misnomer to say the  
8 panel awards money damages. That's the remedy's point that  
9 Lilly is misportraying.

10 I'd like to talk about the claims presented to the ADR  
11 panel. I think that will clear this up. The ADR panel can --

12 THE COURT: Slow down. Slow down. Slow down.

13 MS. TALMOR: Thank you. A claim for overcharging,  
14 which is relevant here, or duplicate discounting or diversion.  
15 Those are the only claims the ADR can hear, and they have to be  
16 brought by a covered entity or a manufacturer. No contract  
17 pharmacies are involved.

18 Now, the claims that are pending before the ADR now,  
19 the claims that Lilly is seeking to thwart in this motion are  
20 claims by covered entities that Lilly is overcharging by  
21 unlawfully restricting their ability to buy discounted drugs.

22 What the panels are charged with doing is very  
23 similar, the same, as what other agencies do. They can  
24 determine statutory compliance. So while the agency has  
25 determined that covered entities have a right generally to use

1 contract pharmacy arrangements, the agency has not passed on  
2 the specifics of Lilly's new policy, because that belongs in  
3 the ADR.

4 So the panels are empowered to determine whether  
5 Lilly's policy comports with its obligations under the statute.  
6 That is all. And if the panel determines that Lilly's policy  
7 does not comply with the statute, it can refer its decision to  
8 HRSA for enforcement action. HRSA can consider whether to  
9 impose penalties, sanctions, to refer the decision to the OIG  
10 for civil monetary penalties.

11 Meanwhile, if Lilly is the subject of an adverse  
12 decision, it can seek APA review of the determination of  
13 statutory compliance. So the panel does not award, you know,  
14 money damages the way that Lilly portrays because the rule  
15 requires the panel to refer its decision to HRSA.

16 However, I think it is critical to note that there's  
17 nothing unusual in an agency imposing fines or restitution, any  
18 type of award like that. We provided a very small sample in  
19 our brief of other agency contacts where the agency orders  
20 coming out of an adjudication are much more sweeping than  
21 what's presented here.

22 So just to touch on those, the Federal Trade  
23 Commission issued cease and desist orders that very much  
24 resemble injunction. The Securities and Exchange Commission  
25 issued injunction, including exclusion orders which bar an

1 individual from practicing a certain business trade, et cetera.  
2 They touch on the natural rights to practice one's profession.

3           Citizenship and immigration services issues  
4 deportation orders, which are functionally equivalent to an  
5 injunction. The National Labor Relations Board will order an  
6 employer to reinstate an employee that's been wrongfully  
7 discharged. Certainly an injunction. And the Commodities  
8 Futures Trading Commission issues restitution orders that have  
9 a minimum of a hundred thousand dollars.

10           So the powers here are not only not what Lilly  
11 portrayed because enforcement is taken up by HRSA, not by the  
12 panel, but it also is not in any way unusual in modern  
13 administrative law.

14           THE COURT: What would the effect be if the Court were  
15 to grant the requested injunction and hold up the ADR process  
16 with respect to Lilly? What would the effect be in terms of  
17 HHS's operations?

18           MS. TALMOR: I think that would have a serious  
19 negative impact both on HHS's operation and on its ability to  
20 perform the functions that Congress entrusted to it, and an  
21 impact on the covered entities and their patients.

22           It is certainly true that Congress directed that the  
23 ADR process be created before 2020. And while I do not have an  
24 explanation for that delay, it is imperative that that process  
25 be up and running as soon as possible. Here, Lilly has not

1 presented any --

2 THE COURT: Well, as soon as possible seems to be  
3 defied by the facts, right? You got it up and running but it  
4 wasn't timely. I mean, you can't say that in light of when the  
5 direction came from Congress you acted in a timely prompt way.  
6 But I know it takes a while to get things -- to bring these  
7 things to fruition.

8 The problem with the schedule of events in this case  
9 is that it appears that HHS is springing things on  
10 manufacturers such as Lilly, because there's --

11 MS. TALMOR: No, Your Honor.

12 THE COURT: -- not an ample time for notice and  
13 comment. They're greeted by the rule, the website and so forth  
14 the day before the ADR Rule went into effect, et cetera. So  
15 there is running through this schedule some sense of unfairness  
16 to -- at least to Lilly, I'll just speak about Lilly's case  
17 because I don't know about others -- in the way these events  
18 unfolded.

19 MS. TALMOR: Respectfully, Your Honor, I disagree. As  
20 an initial matter, I don't think the facts that HHS was delayed  
21 in issuing this rule at all provides any grounds to further  
22 delay it or enjoin it, but as to surprise? There is no unfair  
23 surprise here to Lilly.

24 First of all, covered entities have relied on contract  
25 pharmacy arrangements for decades. Lilly unilaterally upended

1 those agreements by imposing its restrictions last summer.

2 Other manufacturers have followed suit. The reason I reference  
3 the public outcry earlier is to reference the fact that there  
4 are real world implications here.

5 Now, Lilly brought up the fact that we have not put  
6 before the Court evidence of the impact of its changes. That's  
7 a function of the procedural posture of this case. This is a  
8 preliminary injunction motion. This is an emergency motion.  
9 We've not had the opportunity to put forward evidence. But  
10 also in this particular context, evidence that would be  
11 relevant, in other words, the evidence of how covered entities  
12 and their patients are being harmed every day is not within the  
13 possession of the agency at this point.

14 I will note that the cases that Lilly referenced and  
15 that we referenced in our brief that have been brought by  
16 covered entities against HHS, I handled those cases, too. And  
17 in those cases, the covered entities provided scores of pages  
18 of declaration of individuals being unable to fulfill their  
19 medications, about harms to covered entities.

20 THE COURT: Is that the injury to the patients that  
21 you're making reference to when you use that term, that they  
22 can't get the drugs or the pricing is not in keeping with the  
23 340B statutory requirement?

24 MS. TALMOR: In the cases brought by covered entities,  
25 they provided a number of declarations that I cannot



1 individually verify the voracity of. They were declarations  
2 submitted by the plaintiffs in those case, but they purported  
3 to detail significant harms to both patients and covered  
4 entities being unable to fill their medications as they needed  
5 to or having to go to great lengths to fill them.

6 I am representing that while the agency does not know  
7 the voracity of all of these claims, Congress designed a system  
8 to allow the agency to gather that evidence, to consider that  
9 evidence, and to decide how the 340B statute should be  
10 implemented.

11 So it is firmly in the public interest to let HHS play  
12 out that process and determine how the statute should be  
13 implemented.

14 THE COURT: So extending your argument, so having more  
15 pharmacies be able to use the drugs that are coming to them  
16 through the covered entity procedure is the point of the  
17 statute and the point of the regulations; is that right?

18 MS. TALMOR: No, Your Honor. I don't believe that the  
19 contract pharmacies are using the 340B program or the  
20 discounts. That's the fundamental point here.

21 The contract pharmacies are not purchasing drugs.  
22 They're not receiving discounts. The covered entities are  
23 buying drugs. They choose to dispense those drugs through  
24 pharmacies. Many of them do not have an in-house pharmacy, and  
25 some of those who do serve patients for whom it would be very

1 onerous and burdensome.

2 THE COURT: Right, I get all of that, Miss Talmor.  
3 But what Lilly is saying is that the proliferation of contract  
4 pharmacies as recipients of the drugs from the covered entities  
5 is creating a problem of diversion and lack of control and so  
6 forth. So it's the -- that's why I understand, I mean I'm just  
7 responding to the argument that they've raised, I'm not making  
8 a finding, but that's why Lilly says it went back to what was  
9 the procedure before when it implemented its July procedures.

10 MS. TALMOR: Your Honor, first of all, although this  
11 is something, a matter for resolution at a later stage, we  
12 would absolutely dispute that all Lilly has done is revert to  
13 its pre-1996 procedures. We do not agree that that's all that  
14 has happened.

15 But even putting that aside, what is important here --  
16 well, first of all, Your Honor mentioned diversion. Diversion  
17 is absolutely one of the types of claims that can be presented  
18 in the ADR. That is not what I understand Lilly to be arguing  
19 here.

20 Diversion means that a covered entity has purchased  
21 the drug and given the drugs to an entity that is not entitled  
22 to have them. I do not understand that to be Lilly's complaint  
23 about contract pharmacies.

24 Lilly instead complains that there are too many  
25 contract pharmacies and that they make too much money. Lilly

1 is not entitled to make that determination. That is for  
2 Congress to decide and it's delegated to HHS authority to  
3 implement the statute.

4 But more importantly, if I am wrong and Lilly does  
5 want to allege that drugs are being unlawfully diverted, then  
6 Congress told Lilly how to do that, and that is through  
7 bringing a claim in the agency ADR process. Congress set up a  
8 process for this, and Lilly cannot get out of its obligation to  
9 submit to that process.

10 THE COURT: Would you be able to wrap up in about five  
11 minutes so that I can have a little time for rebuttal? We've  
12 gone an hour with each side.

13 MS. TALMOR: Yes, Your Honor. If it's okay, there are  
14 a couple of key points that I'd like to hit on.

15 THE COURT: Yes, please do.

16 MS. TALMOR: I'd like to briefly turn back to the  
17 Article II argument, although I recognize that Your Honor said  
18 you're more interested in the Article III argument, but I'd  
19 just like to touch on the fact that what Lilly is doing is  
20 urging this Court to apply a standard that Lilly wholly  
21 invented.

22 Lilly charged in its reply that the government had no  
23 cases showing that the absence of direct review does not render  
24 a principal-officer -- sorry, an inferior officer principal.  
25 That is false. We cited plenty of authorities. To touch on a

1 couple, the D.C. Circuit's opinion in Intercollegiate  
2 Broadcasting is directly on point. That case showed that there  
3 is no Article II problem here.

4 The copyright judges at issue in Intercollegiate  
5 Broadcasting, and this is a quote, "Issue decisions that are  
6 final for the Executive Branch subject to reversal or change  
7 only when challenged in an Article III court." That is exactly  
8 like here. In that case, the judges at issue had a for-cause  
9 removal provision. The D.C. Circuit struck that provision, and  
10 then said it was unfettered removal power. There was no  
11 Article II problem.

12 Lilly misportrays that case in its reply. Lilly  
13 argues that there was the power to reverse the judge's  
14 determination. That is incorrect. At page 1339 of the D.C.  
15 Circuit's opinions, it wrote that "The register's control over  
16 the most significant aspect of the determination for rates is  
17 quite faint, and that the decisions could not be reversed or  
18 modified or altered once they were issued." That is exactly  
19 the case here.

20 I won't go deep into the details, but I will also say  
21 that the Federal Circuit's decision in Arthrex is also directly  
22 on point. The Court in Arthrex also struck a for-cause removal  
23 provision, which again is not present here. And after doing  
24 so, the Arthrex court found that there was no Article II  
25 problem, even though the judges at issue there could issue

1 final decisions reviewable only in the federal circuits, and  
2 that the supervising officer lacked any statutory authority to  
3 review or nullify those decisions.

4 THE COURT: Why did they strike the for-cause removal  
5 provision?

6 MS. TALMOR: Yes, Your Honor. They struck the  
7 for-cause removal provision because the Supreme Court has made  
8 clear that the power to remove is a powerful tool for control.  
9 The Supreme Court in Edmond did not, as Lilly portrays, hold  
10 that there must be review of the individual decisions of an  
11 officer within the agency. Not at all.

12 Edmond emphasized that there were numerous indications  
13 of control, one of them being removal, and there one of them  
14 being review. And both the D.C. Circuit and the Federal  
15 Circuit concluded that if a statutory restriction on removal  
16 were struck, that the judges at issue were inferior officers,  
17 just like here.

18 I'd also like to draw Your Honor's attention to one  
19 additional case because again, Lilly stated in its reply that  
20 we lacked authority. There's a case called Commonwealth of  
21 Pennsylvania versus HHS. It's 80 F.3d 796 from the Third  
22 Circuit in 1996. That decision could not be more on point.

23 It concerns an appeal board within HHS that had been  
24 created by the secretary through regulation. The appeal board  
25 still exists, although I'm not sure whether its power has

1 changed since 1996. But there, the Commonwealth of  
2 Pennsylvania was challenging a decision by the appeals board  
3 reviewing an order from the secretary of HHS. And the Third  
4 Circuit said that it was difficult to imagine how the appeals  
5 board could be inferior officers under Supreme Court precedent  
6 because they still were supervised and directed by the  
7 secretary.

8 I would like to briefly touch on Lilly's arguments  
9 about removal. Your Honor, all that matters is that there is  
10 no statutory constraint on the secretary's power to remove  
11 board members. None whatsoever. Lilly is engaging in  
12 subterfuge.

13 What they do is they focus in the rules on a partial  
14 delegation of authority to allow the HRSA administrator to  
15 share in the supervision of the panel members. What that means  
16 is that the statute does not restrict the secretary in any way  
17 from removing board members or panel members. And the  
18 secretary did not even purport to bind himself from doing that  
19 in the rule.

20 However, the secretary has many responsibilities and  
21 has delegated in the rules to the HRSA administrator the  
22 ability to partially supervise the panel by removing a member  
23 for cause. The constitutional question, however, is only  
24 whether an appointment can be revoked at will, not whether an  
25 assignment can be revoked at will.

1           So not only is the partial delegation to remove a  
2 panel member for cause entirely sensible because it allows the  
3 HRSA administrator to help supervise the board, but it has no  
4 constitutional significance because the Supreme Court stated  
5 very clearly in *Free Enterprise Fund* that the power of removal  
6 is incident to the power of appointment. So absent a statutory  
7 restriction, any appointing official has unfettered ability to  
8 remove their inferiors.

9           And one last point on this, Lilly has made much of the  
10 fact that there is no internal appeals process within HHS under  
11 the rule. There are two reasons that that argument failed.

12           One is because there is no standard that there needs  
13 to be an internal agency review process. As we've  
14 talked about, that is common throughout the administrative  
15 agencies. But even aside from that, the secretary still has  
16 the reserved power to reverse or nullify a decision if some  
17 panel decision went completely off the rails.

18           So the Tenth Circuit held that as a general  
19 proposition of administrative law, the head of an  
20 administrative agency has the power to review and revise the  
21 acts of a subordinate where the powers in question are vested  
22 in the subordinates under the supervision of the superior.  
23 That's *Morrow versus Clayton*, 326 F2d 36.

24           The secretary delegated every bit of power that the  
25 board had to that board. The secretary can rescind that

1 delegation, but the secretary does not have to rescind the rule  
2 or through another notice and comments to do so, because under  
3 that decision and another Fifth Circuit that I will not read  
4 out unless Your Honor would like, it is axiomatic that when a  
5 principal-officer delegates authority, that absent some  
6 statutory restriction, a principal-officer can always reverse  
7 an errant decision that he has delegated. And that is why the  
8 examples I gave earlier today of other agencies where  
9 authorities had been delegated to issue final decisions, the  
10 reason that comports with the Constitution in the APA is  
11 because the officials are only exercising delegated authority,  
12 and implicit in that is the ability of the principal to reverse  
13 the decision if they go too far awry.

14 THE COURT: Okay, let's wrap it up here.

15 MS. TALMOR: Okay. I'd like to touch on the Article  
16 III argument if I may?

17 THE COURT: Very quickly.

18 MS. TALMOR: Lilly's Article III challenge really  
19 urges the Court to make a radical departure from modern  
20 administrative law. The ADR process again is indistinguishable  
21 from other schemes because these are only public rights that  
22 are at issue.

23 Now Lilly tries to distract from this by talking about  
24 the property rights. That totally fails. The proper  
25 formulation of public rights are those that derive from the



1 federal regulatory scheme where the resolution by an expert  
2 agency is deemed essential. That's from Stern versus Marshal.

3 So what it means is that it's not whether a property  
4 is determined. I have provided to Your Honor several examples  
5 of other agencies that determine statutory compliance in ways  
6 that impact property rights. That's fully common. What  
7 matters is the claim. And so we've talked about how here, the  
8 ADR panels can only determine overcharging, diversion and  
9 duplicate discounting.

10 The critical point here is that there was no  
11 preexisting common law cause of action tried by the courts at  
12 Westminster in 1789 for overcharging, duplicate discounting or  
13 diverting medication. The proper inquiry isn't whether Lilly's  
14 property is affected. It's the nature of the claim.

15 So here, Lilly does not have any right to set the  
16 price for a drug sold to a covered entity. It gave up its  
17 right to do so when it accepted Congress' bargain and entered  
18 the 340B program. The board is not determining Lilly's right  
19 to set its price because the statute already does that.

20 Lilly admits in its brief that a covered entity's  
21 entitlement to 340B discount arises from a public right given  
22 that exists as a matter of statute. That is a dispositive  
23 concession because the ADR claim Lilly is seeking to thwart is  
24 simply a question whether it is violating a statutory  
25 obligation to make certain sales to covered entities.

1 THE COURT: I understand that argument, so you don't  
2 need to dwell on that one further.

3 MS. TALMOR: The public rights arguments?

4 THE COURT: Right.

5 MS. TALMOR: Thank you, Your Honor.

6 Lilly also asserts that most other administrative  
7 review schemes require a litigant to apply to Federal Court for  
8 enforcement. That is incorrect. It points -- Lilly points to  
9 statutes that allow a private party that has prevailed before  
10 an agency to then go to Federal Court to enforce the favorable  
11 decision. That has no bearing on whether an agency can enforce  
12 its own decision. And as we've talked about, agencies very  
13 often can enforce their own decisions.

14 And finally, I'd like to emphasize that HHS fully  
15 complied with the APA in promulgating this rule. Lilly is  
16 basically asserting that the NPRN issued in 2016 somehow  
17 expired or they actually used the word --

18 THE COURT: Okay, hold on. We're missing it.

19 Let's see. You'd like to emphasize that HHS fully --  
20 repeat that part. We're having trouble getting it.

21 MS. TALMOR: Thank you, Your Honor.

22 I'd like to emphasize that HHS fully complied with the  
23 APA in promulgating the rule. Lilly claims --

24 THE COURT: Wait, complied with the APA in  
25 promulgating the rule, right?

1 MS. TALMOR: Yes, Your Honor.

2 THE COURT: Okay.

3 MS. TALMOR: In its brief, Lilly actually used the  
4 word "scale." It is asserting that the 2016 NPRN is no longer  
5 valid, but the Supreme Court has emphasized that courts are not  
6 allowed to impose extra statutory or extra requirements on  
7 agencies across the APA. That is what Lilly urges here.

8 As we briefly talked about, the operative notice to  
9 the public on whether rule making is ongoing or has concluded  
10 is the Federal Register. Simply because HHS never withdrew  
11 this rule from the Federal Register, the public was not  
12 notified that the rule was off the table, nor could HHS  
13 lawfully abandon any -- its obligation to promulgate this rule  
14 because it's mandated by statute. So --

15 THE COURT: How would you have withdrawn it if that  
16 was your intention?

17 MS. TALMOR: That certainly happens, Your Honor. A  
18 withdrawal notice is published in the Federal Register. In  
19 fact, some of the cases that we cited in our brief were cases  
20 where entities challenged the withdrawal of a notice in the  
21 Federal Register. In other words, the operative way to cancel  
22 a rule making is to publish a withdrawal in the Federal  
23 Register. That in itself is final agency action.

24 In other words, if an agency puts out an NPRN and then  
25 cancels it, withdraws it from the Federal Register, that itself

1 may be a final agency action that could be challenged by an  
2 entity. That didn't happen here. That is the point.

3 Moreover, the NPRN is very close to the final rule,  
4 but all that is required under the APA under controlling  
5 Supreme Court and Seventh Circuit precedent, is that the topics  
6 under consideration be noticed. There is -- there is no  
7 requirement at all that the final rule mirror the notice. That  
8 would defy the purpose of the notice to allow entities with an  
9 interest in the action to put before the agency things that it  
10 should consider.

11 THE COURT: Okay, we need to wrap up.

12 MS. TALMOR: I will ask if Your Honor has any  
13 additional questions?

14 THE COURT: Say that again.

15 MS. TALMOR: I'm happy to answer any additional  
16 questions. If not, then I will ask that you deny the motion.

17 THE COURT: All right. Thank you for that. I don't  
18 have any additional questions right now, and I appreciate very  
19 much your thorough advocacy, and especially since we had to do  
20 it through Zoom. You did well.

21 MS. TALMOR: Thank you for permitting me to do it by  
22 Zoom.

23 THE COURT: All right.

24 Okay, Mr. O'Quinn, do you want ten minutes here to  
25 rebut?

1 MR. O'QUINN: Thank you, Your Honor.

2 We've covered a lot of ground, and I'm going to try to  
3 respond as concisely as I can to as many points as have been  
4 raised.

5 I want to start with the issue vis a vis the  
6 relationship between covered entities and the contract  
7 pharmacies. Again, I don't think anything in the decision  
8 today, that's before Your Honor today, turns on that. But I do  
9 want to respond to a couple of the points that counsel for the  
10 government made.

11 First, I think it's noteworthy that the statute  
12 doesn't address covered entities at all. And certainly  
13 Congress didn't intend to have a regime in which contract  
14 pharmacies would be profiting at the expense of not only  
15 manufacturers, but also of patients, but that's exactly what's  
16 going on here.

17 The idea that's advocated by the government that these  
18 are really purchases by covered entities and not essentially  
19 through -- by the contract pharmacy, we address that, I think,  
20 at some length in paragraph 118 of the amended complaint. And  
21 I'm not going to repeat that here today. I just would refer  
22 Your Honor to it.

23 The practices that these entities are engaged with,  
24 the idea that they are simply acting somehow as an agent for  
25 the covered entities, and it's the covered entity that's making

1 the purchase is pure legal fiction. And it's not consistent  
2 with what's actually happening on the ground in terms of the  
3 way that these things are operating.

4 The statute is designed to prevent arbitrage. It  
5 prevents diversion. It prevents transfer to a person who's not  
6 a patient. And paragraph 118 of the amended complaint  
7 addresses the concerns that have multiplied with the explosion  
8 of contract pharmacies relating to that issue.

9 Now having said that by way of background, I want to  
10 turn to a couple of the points that counsel for the government  
11 made related to both the APA issue and the Article III issue,  
12 and particularly part of where she just left off in asserting  
13 that there are no private rights at issue.

14 I think it's important to recognize that just because  
15 the covered entity doesn't have a private right of action  
16 doesn't mean that Lilly's private rights are not implicated,  
17 and it doesn't mean that they can subject Lilly to these types  
18 of administrative proceedings. And we cited Professor Caleb  
19 Nelson's article in our briefing on the intersection of public  
20 and private rights, and how traditionally when those intersect,  
21 the fact that a private right is implicated -- in this case it  
22 is the private right to sell at the -- to who we want at the  
23 price that we want. And the thing that is -- if these panels  
24 adjudicate the issue and adjudicate it incorrectly, it is that  
25 private right that is going to be impaired. And traditionally

1 that was a question for a court as explained by -- in Professor  
2 Nelson's article.

3 THE COURT: Wait, the defendant's response to that is  
4 that by entering into this statutory regime that gives benefits  
5 to Lilly in terms of the manufacture and distribution of  
6 pharmaceuticals, that you have transferred your private right  
7 into a public right because you've chosen to participate in the  
8 public program.

9 MR. O'QUINN: And, Your Honor, if all that we were  
10 dealing with was, for example, a dispute with a covered entity,  
11 vis a vis whether or not we properly offered the ceiling price,  
12 whether the price was calculated, then that might very well fit  
13 within the description of what you just articulated.

14 But what we're dealing with here is a type of  
15 threshold issue. And indeed it's the type of threshold issue  
16 that even Crow versus Benson recognized was for a court to  
17 decide de novo. There, of course, you have the issue of  
18 worker's compensation having replaced the liability regime that  
19 exists, but whether somebody was an employee or not in the  
20 first place was a question for the court at trial de novo.

21 And the idea here that there is some APA review  
22 available on the back end does not solve the Article III  
23 problem for the same reason that appellate review of a  
24 bankruptcy court decision by a district court did not solve the  
25 Article III problem at issue in Stern versus Marshall because

1 it wasn't for the Article III court to decide the issues for  
2 itself.

3 If the Government were saying --

4 THE COURT: Ms. Talmor emphasizes that there are only  
5 three kinds of cases that can go before the ADR panels, and  
6 after you get outside that system, those three causes of  
7 action, basically those three ADR cognizable complaints, that  
8 Lilly's interests aren't otherwise restricted in this way. So  
9 you can bring whatever judicial actions you want to beyond  
10 these that have to do with overcharging, diversion and  
11 duplicate discounting.

12 MR. O'QUINN: Well, and I think that what's very  
13 interesting about that, Judge Barker, is that what she is  
14 putting within the ambit of overcharging is what the rule  
15 refers to as an action for monetary damages and equitable  
16 relief, and it includes within it under the ADR Rule itself for  
17 the panelists to decide whether or not somebody's a patient,  
18 whether or not a contract pharmacy is acting on behalf of a  
19 covered entity or not, and that reaches far beyond what I think  
20 either Congress or even the Supreme Court in its passing  
21 reference to this in Astra, which was not a case that involved  
22 Eli Lilly, had in mind in referring to that regime.

23 THE COURT: So do you think if Lilly had a complaint,  
24 I don't mean that with a capital C, just a dispute, Lilly had a  
25 dispute with a contract pharmacy -- and you can choose your



1 theory -- that the only way Lilly could proceed against a  
2 contract pharmacy is through this ADR regimen; is that your  
3 view?

4 MR. O'QUINN: Well, Judge Barker, I guess I'd put it  
5 this way: I think that the government's theory of -- if Lilly  
6 has a dispute about what a contract pharmacy is doing,  
7 vis a vis the 340B program, then they're going to say that that  
8 would have to be a claim brought against a covered entity in  
9 the context of the 340B program because they're going to say  
10 that that's really what Lilly's dispute is actually about.

11 So I think that their theory --

12 THE COURT: Yes, but let's say that they're wrong  
13 about that, that your dispute really is with the contract  
14 pharmacy. They're saying that that's not cognizable under the  
15 ADR process, that you would retain an Article III process,  
16 access to the courts to bring that claim.

17 MR. O'QUINN: Well, that -- I guess I'll answer it  
18 this way. To the extent that the claim is that what the  
19 contract pharmacy is doing ties to or turns on whether or not  
20 it is operating within the ambit of the 340B program, then I  
21 think they would say that that is necessarily funneled into the  
22 ADR process. And ultimately, that is -- I'm sorry, Your Honor,  
23 go ahead.

24 THE COURT: Well, they'd have to tie it to the covered  
25 entity, wouldn't they? Because they are saying this applies

1 only to covered entities.

2 MR. O'QUINN: Yes, they would. And that is the theory  
3 that they have articulated, in among other things, the advisory  
4 opinion.

5 THE COURT: Yes, but if they don't tie it to the  
6 covered entity, you still have a cause of action, don't you?  
7 You're at least entitled to go to court as opposed to the ADR?

8 MR. O'QUINN: Whether or not we have a cause of  
9 action, which I think is a different question, then I don't  
10 take the government's position to be that that would be  
11 something that is in the context of the 340B program. But I  
12 don't -- but given the nature of the issue here, I don't think  
13 that there's any daylight in terms of what they've articulated  
14 in the content of the advisory opinion.

15 THE COURT: Okay, go ahead. I didn't mean to get you  
16 off track.

17 MR. O'QUINN: No, no, not at all, Your Honor. While  
18 we're on this, let me just say a few more words about the APA  
19 issues, just to be clear. We're not saying that the rule had  
20 to be identical to what was in the notice of proposed rule  
21 making.

22 What we've identified in our briefing is a number of  
23 serious changes that are seriously problematic in which there  
24 was no opportunity to comment. That includes the importation  
25 of the monetary damages, equitable relief, the making of these

1 opinions precedential, a very, very significant issue that is  
2 not a logical outgrowth of what was proposed.

3 Now, I'm not aware of a single court actually holding  
4 that a withdrawal has to be published in the Federal Register.  
5 I've looked at the cases that they cited in their opposition  
6 brief and they are all cases in which there was a withdrawal  
7 that was published in the Federal Register and the court  
8 referred to that fact. But the cases that they cite don't say  
9 that a withdrawal has to be published in the Federal Register.  
10 And in this case, not only do actions speak louder than words,  
11 but words speak loudly. HHS explained what it was doing back  
12 in March of 2020, and a HRSA official said, "It would be  
13 challenging to put forth rule making on a dispute resolution  
14 process when many of the issues that would arise for dispute  
15 are only outlined in guidance." And defendants understood that  
16 would be legally unenforceable.

17 The reason that they withdrew, and the reason that  
18 they didn't promulgate something else is because you had a  
19 federal district court in Washington saying that you couldn't  
20 do substantive rule making. And to the extent that what they  
21 were trying to do was use ADR as a back door way of engaging in  
22 substantive rule making, well, that's what a court said that  
23 you couldn't do. That is what as a consequence of the rule --  
24 of the rule in which it makes the panel decisions precedential,  
25 and that was something that again, no opportunity to comment.

1           So whether you think it was withdrawn or not,  
2 ultimately the fact that the rule is not the "logical  
3 outgrowth" of what had been articulated in 2016 in a number of  
4 material ways means that we are likely to succeed on our APA  
5 challenge --

6           THE COURT: Where did your quote come from that was  
7 the one in, I think, March 2020?

8           MR. O'QUINN: Yeah, it is -- you can find it in  
9 paragraph 134 of our amended complaint. It is from a news  
10 outlet that is reporting on the statement of a HRSA official on  
11 the status of ADR Rule making, and it's referenced at paragraph  
12 134 of our amended complaint.

13           THE COURT: Thank you.

14           MR. O'QUINN: Now, I'd like to turn briefly to Article  
15 II. I'll come back to Article III and then I'll close.

16           The -- they argue that the absence of direct review of  
17 a decision doesn't make somebody a principal-officer. And I  
18 think that there's a little bit of sleight of hand going on  
19 here.

20           No one is saying that a principal-officer necessarily  
21 has to review the work of the inferior officer. The argument  
22 is that they have to be able to review the work of the inferior  
23 officer. And here, what you have is not an issue of  
24 delegation. You have a statute that tells the secretary that  
25 he is to create this body, and that the decisions that this

1 body makes by statute will be a final agency decision and will  
2 be binding on the parties. And so this is a very rare  
3 statutory regime. It is analogous --

4 THE COURT: Why isn't it subject to the APA general  
5 processes of appealing even a final decision at the agency  
6 level, at the ADR level?

7 MR. O'QUINN: Just to be clear so that we're not  
8 misunderstanding each other: A party that's unhappy with that  
9 final agency action can file a complaint in court under the APA  
10 to challenge that decision, but that gets back to Justice  
11 Scalia's point in Edmond where he said that it was -- that part  
12 of what differentiated the Coast Guard judges that were at  
13 issue there versus the tax court judges that had been at issue  
14 in an earlier case, is that the Coast Guard judge's decisions  
15 were reviewable within the Executive Branch by the Court of  
16 Appeals for the Armed Forces.

17 The tax court judges, their work was only reviewable  
18 by the "third branch," the courts. And the argument is simply  
19 this, that what Edmond, as part of the necessary holding of  
20 Edmond, an issue that is currently in the Supreme Court in  
21 Arthrex is that if there is a final decision that is final on  
22 behalf of the Executive Branch, and the only other review of  
23 that decision lies in the Judicial Branch, well, that final  
24 decision on behalf of the Executive Branch has to be made by a  
25 principal-officer, or it has to be a decision that a

1 principal-officer could have reviewed.

2 The statutory regime here is such that the  
3 principal-officer can't review the decision. When the decision  
4 is made, it is final agency action and it is binding. And that  
5 is true regardless of whether or not these individuals are  
6 removable at will because that doesn't do anything after  
7 they've made the decision.

8 THE COURT: All right.

9 MR. O'QUINN: And with respect to the cases that they  
10 cite from the D.C. Circuit, I think Fleming supports us. This  
11 was the case from last week. They specifically noted that the  
12 secretary did have the ability to step in and review the  
13 decision. And in Intercollegiate, there was some availability  
14 of review. Now it wasn't de novo review, but there was some  
15 availability of review for the register of copyrights. And in  
16 Edmond, Justice Scalia said it wasn't dispositive that the  
17 Court of Appeals for the Armed Forces didn't have de novo  
18 review. It was enough that they had the ability to review  
19 before there was a final decision on the Executive Branch.

20 If the Court has other questions on Article II, I'm  
21 happy to address those. Otherwise I'll turn to Article III and  
22 I'll close.

23 THE COURT: Do Article III and then wrap it up,  
24 please.

25 MR. O'QUINN: So, Your Honor, with respect to Article

1 III, as I said before, this is not some sort of -- to the  
2 extent that APA review follows, it's not de novo review. And  
3 that is, of course, what was at issue at Stern. At least it's  
4 not de novo as to everything. There may be some aspects that  
5 would be.

6 And ultimately, at the end of the day, whether or not  
7 other agencies have the power to issue injunctions and orders  
8 and so forth, if those are about, you know, issues between the  
9 agency and a private party, well, those are implicating public  
10 rights as opposed to what's implicated here, which is Lilly's  
11 preexisting private rights. And the forbearer to Lilly's  
12 rights here and the rights that are at issue are the common law  
13 right to sell to whom you choose, and to sell at the price at  
14 which you choose. And that right, that preexisting common law  
15 right, is going to be necessarily decided in the context of  
16 these ADR proceedings. And the agency has essentially already  
17 told you that it knows what the answer's going to be because it  
18 has issued its --

19 THE COURT: Does Lilly have the prerogative to drop  
20 out of this program? Do you have to be part of the 340B  
21 program?

22 MR. O'QUINN: Well, I'll answer it this way, Your  
23 Honor, in the sense that being part of the 340B program is a  
24 condition for being -- having your drug eligible for  
25 reimbursement under Medicare and Medicaid, which, of course,

1 serve like one fifth --

2 THE COURT: You've got reasons to participate, but you  
3 don't have to participate.

4 MR. O'QUINN: That is -- I would submit --

5 THE COURT: Isn't that your private right?

6 MR. O'QUINN: Certainly you are absolutely right to  
7 say, Your Honor, that Lilly would have the right not to  
8 participate in Medicare and Medicaid. As a practical matter, I  
9 think that is akin to the sort of economic dragooning the Chief  
10 Justice has talked about in other contexts. And I think what's  
11 going on here is, you know, as a practical matter, analogous to  
12 unconstitutional conditions that Congress will impose on other  
13 exercises of rights. That is, its voluntary, but in the sense  
14 that if you're making drugs for the elderly, all of whom are in  
15 these programs, as a practical matter, it's very difficult to  
16 say that there's actually a meaningful choice, just like the  
17 objector --

18 THE COURT: Right, they've got coercive powers.

19 MR. O'QUINN: And the Supreme Court has been very  
20 clear that there are limits to how far the Government can go  
21 with the use of such coercive powers. You can't say "I will  
22 grant you a permit to build your house on the beach if you  
23 grant the public access a right of way," sort of the Nollan and  
24 Dolan line of cases.

25 So ultimately, I think what you have here still are



1 private rights even if they are limitations or impairment on  
2 these private rights. In the same way that if you have a  
3 preexisting state law right and then there is preemption that  
4 takes place, it may impair it, but ultimately the question is,  
5 who should be deciding that? And the answer is an Article III  
6 judge. And that brings me to where I wanted to conclude unless  
7 Your Honor has --

8 THE COURT: No, that's good. Bring it home now.

9 MR. O'QUINN: -- other questions. Thank you, Your  
10 Honor.

11 And that's this: You heard this from the government's  
12 counsel earlier today. It was cited in their brief. They talk  
13 about public outcry, about what Eli Lilly has done here. And  
14 they talk about, you know, letters from hundreds of members of  
15 Congress who were dissatisfied with Lilly's decision.

16 That is exactly why the framers created the three-part  
17 system of justice that they did, to ensure that a neutral  
18 arbiter would be available for deciding cases, you know, not  
19 just for the politically favored of the moment, but the  
20 politically disfavored at the moment.

21 And our basic submission here is that the violations  
22 of both Article II for purposes of accountability, of Article  
23 III in terms of impartiality, and of the Administrative  
24 Procedure Act in terms of putting the public on notice, and  
25 then following through with a rule that has actually been

1 commented on and been able to address the types of concerns  
2 that we've articulated, that those failures here result in a  
3 fundamentally-unfair process that is neither impartial nor  
4 accountable, and it should be enjoined while Your Honor  
5 considers these questions and others in Lilly's complaint.

6 We thank the Court for its time.

7 THE COURT: Thank you very much, Mr. O'Quinn. Thank  
8 you, Miss Talmor, too.

9 We'll try to hand down a ruling promptly given the  
10 fact that you're seeking injunctive relief, which allows you to  
11 elbow to the front of the queue, and so we'll try to honor  
12 that. I do want to look at some of the cases that you've  
13 raised today and make sure I have those well in mind before we  
14 issue a ruling, but we'll turn to this promptly.

15 I don't think that there's anything else you need to  
16 supply by way of filings for me to do the work at hand. So  
17 we'll just let the record stand as it is. You may interpose  
18 whatever objections you wanted to, Miss Talmor, to the slides  
19 that were presented if you just want to send me a brief  
20 reference to those page numbers.

21 Now hang on just a minute. My law clerk came over  
22 here and I've got to find out if I just made a mistake.

23 (Off-the-record discussion.)

24 The Clerk raises a good question, and that is with  
25 respect to the substitution of parties to replace the secretary

1 of HHS's name. So do you want me to do that? Do you want me  
2 to do that, Miss Talmor?

3 MS. TALMOR: Yes, please. Thank you, Your Honor.

4 THE COURT: All right.

5 MR. O'QUINN: No objection on behalf of Lilly, Your  
6 Honor.

7 THE COURT: It's usually a pretty minor procedural  
8 shift, but we'll do that.

9 Okay, thank you again very much. We all owe a debt of  
10 thanks to our court reporter who managed through all of this  
11 for three hours. So that's pretty good. Thank you all. It's  
12 good to see you today.

13 COURT CLERK: All rise.

14 THE COURT: Stay safe all of you.

15 MS. TALMOR: Thank you.

16 MR. O'QUINN: Thank you, Your Honor. Good to be back  
17 in court.

18 THE COURT: You'll carry only good germs back to  
19 Chicago.

20 (Court adjourned at 1:05 p.m.)  
21  
22  
23  
24  
25

CERTIFICATE OF COURT REPORTER

I, Laura Howie-Walters, hereby certify that the foregoing is a true and correct transcript from reported proceedings in the above-entitled matter.

/S/LAURA HOWIE-WALTERS March 5th, 2021

LAURA HOWIE-WALTERS, FCRR, RPR, CSR  
Official Court Reporter  
Southern District of Indiana  
Indianapolis Division